

Bid2019-279 Fire Department Dress Uniforms, Badges, Insignias & Name Plates

- 2 Bids received

FY20

CODE: 35-261 Fire/Clothing Allowance

MANNER OF AWARD: \$15,000.00
July 1, 2019 – June 30, 2021

RECOMMEND: Stillman Uniforms

Stillman Uniforms
271 Post Rd. E-1
Westerly, RI 02891

Donnelly's of RI
50 Sharpe Dr.
Cranston, RI 02920

Pricing as Follows

Continued next page

2019-279 Fire Department Dress Uniforms, Badges, Insignias & Name Plates

Item #	STILLMAN			DONNELLY'S		
	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2
					(See Note 1)	
1	Blouse Coat					
	Brand	Elbeco	Elbeco	Elbeco	Elbeco	Elbeco
	Style	13750	13750	13750	13750	13750
	Basic Design					
	Lieutenant	\$ 210.00	\$ 210.00	\$ 210.00	\$ 209.90	\$ 217.30
	Captain	\$ 210.00	\$ 210.00	\$ 210.00	\$ 236.70	\$ 245.00
	Battalion Chief	\$ 210.00	\$ 210.00	\$ 210.00	\$ 247.40	\$ 256.10
	Deputy Chief	\$ 218.00	\$ 218.00	\$ 218.00	\$ 257.00	\$ 266.00
	Assistant Chief	\$ 225.00	\$ 225.00	\$ 225.00	\$ 267.70	\$ 277.10
	Chief of Department	\$ 230.00	\$ 230.00	\$ 230.00	\$ 279.20	\$ 289.00
	Private	\$ 192.00	\$ 192.00	\$ 192.00	\$ 289.90	\$ 300.10
					\$ 228.00	\$ 236.00
2	Matching Dress Trousers					
	Brand	Elbeco	Elbeco	Elbeco	Elbeco	Elbeco
	Style	E1360RN	E1360RN	E1360RN	E1360RN	E1360RN
	Basic Design	\$ 82.00	\$ 82.00	\$ 82.00	\$ 91.00	\$ 94.20
3	Blue Uniform Hat					
	Brand	Keystone	Keystone	Keystone	Keystone	Keystone
	Style	R8	R8	R8	R8 Bell	R8 Bell
	Basic Design	FD Bell	FD Bell	FD Bell	47.90	49.60
	Private	\$ 45.00	\$ 45.00	\$ 45.00	\$ 50.20	\$ 52.00
	Lieutenant/Captain	\$ 50.00	\$ 50.00	\$ 50.00	\$ 63.30	\$ 65.60
4	White Uniform Hat					
	Brand	Keystone R8B	Keystone R8B	Keystone R8B	Keystone R8B	Keystone R8B
	Style	FD Bell	FD Bell	FD Bell	FD Bell	FD Bell
	Basic Design				\$ 49.70	\$ 51.50
	Battalion Chief	\$ 50.00	\$ 50.00	\$ 50.00	\$ 65.00	\$ 67.30
	Deputy Chief	\$ 85.00	\$ 85.00	\$ 85.00	\$ 103.50	\$ 107.20
	Assistant Chief	\$ 85.00	\$ 85.00	\$ 85.00	\$ 103.50	\$ 107.20
	Chief of Department	\$ 85.00	\$ 85.00	\$ 85.00	\$ 103.50	\$ 107.20
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Item #	STILLMAN			DONNELLY'S		
	Year 1	Year 2	Year 1	Year 2	Year 1	Year 2
					(See Note 1)	
5	Uniform Tie					
	Brand	Samuel Broome	Samuel Broome	Samuel Broome	Samuel Broome	Samuel Broome
	Style	4 in Hand Tied	4 in Hand Tied	90078-57	90078-57	90078-57
	Basic Design	\$ 8.00	\$ 8.00	\$ 4.20	\$ 4.40	
6	White Uniform Gloves					
	Brand	Perfect Fit	Perfect Fit	Samuel Broome	Samuel Broome	
	Style	White Parade w/Snap	White Parade w/Snap			
	Basic Design	\$ 3.75	\$ 3.75	\$ 3.10	\$ 3.30	
7A	Breast Badge S528 Gold w/Eagle & Center Rank (Battalion Chief, Deputy Chief, Superintendent, Fire Marshall, Assistant Chief & Chief)					
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style	S528	S528	S528	S528	S528
	Basic Design	\$ 51.50	\$ 51.50	\$ 55.80	\$ 57.80	
7B	Breast Badges S528 Silver w/Eagle & Center Rank (Fire Lieutenant & Captain)					
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style	S528	S528	S528	S528	S528
	Basic Design	\$ 45.00	\$ 45.00	\$ 46.20	\$ 47.90	
7C	Breast Badges S528 Silver w/Eagle (Rescue Lt. & Captain - Full Color Center Seal, Star of Life)					
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style	Not Listed	Not Listed	Not Listed	S528	S528
	Basic Design	\$ 45.00	\$ 45.00	\$ 50.00	\$ 51.80	
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2019-279 Fire Department Dress Uniforms, Badges, Insignias & Name Plates

Item #		STILLMAN		DONNELLY'S	
		Year 1	Year 2	Year 1	Year 2
					(See Note 1)
7D	Breast Badges S528 Silver w/Eagle & Center Rank (Assistant Fire Marshall, Inspector & Lineman)	\$ 45.00	\$ 45.00	\$ 46.20	\$ 47.90
	Brand	Smith & Warran	Smith & Warran	Smith & Warren	Smith & Warren
	Style			S528	S528
7E	Breast Badges S528 Silver w/Center, without Eagle (Firefighters)	\$ 45.00	\$ 45.00	\$ 46.20	\$ 47.90
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style			S528	S528
8A	Hat Badges Gold w/Center Rank (Battalion Chief, Deputy Chief, Fire Marshall, Assistant Chief & Chief)	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.70
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style				
8B	Hat Badges Silver w/Center Rank (Fire Captain & Fire Lieutenant)	\$ 17.00	\$ 17.00	\$ 16.20	\$ 16.80
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style				
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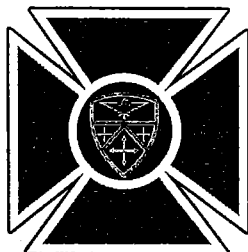
2019-279 Fire Department Dress Uniforms, Badges, Insignias & Name Plates

Item #	STILLMAN		DONNELLY'S		
	Year 1	Year 2	Year 1	Year 2	
				(See Note 1)	
8C	Hat Badges Silver w/Center Rank (Rescue Captain & Lieutenant)	\$ 20.00	\$ 20.00	\$ 16.20	\$ 16.80
	Brand			Smith & Warren	Smith & Warren
	Style				
8D	Hat Badges Silver w/Center Rank (Assistant Fire Marshall, Lineman)	\$ 40.00	\$ 40.00	\$ 16.20	\$ 16.80
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style	F145	F145		
8E	Hat Badges Silver w/Center (Firefighters)	\$ 40.00	\$ 40.00	\$ 16.20	\$ 16.80
	Brand	Smith & Warren	Smith & Warren	Smith & Warren	Smith & Warren
	Style	F145	F145		
9A	Collar Insignia Gold w/Center Rank (Battalion Chief, Deputy Chief, Fire Marshall, Assistant Chief & Chief)	\$ 6.95	\$ 6.95	\$ 12.40	\$ 12.90
	Brand	ELC	ELC	Smith & Warren	Smith & Warren
	Style				
9B	Collar Insignia Silver w/Eagle & Center Rank (Fire Captain & Fire Lieutenant)	\$ 6.95	\$ 6.95	\$ 10.00	\$ 10.40
	Brand	ELC	ELC	Smith & Warren	Smith & Warren
	Style				
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Bid2019-279 Fire Department Dress Uniforms, Badges, Insignias & Name Plates						
These were the vendors sent specifications for this bid.						
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL	
Andrea's Police Supply, Inc.	20 Bellows Rd.	Raynham	MA	02767	sales@andreaspolicesupply.com; krystalb@andreaspolicesupply.com; contracts@andreaspolicesupply.com	
Asia Trading d/b/a UniPro Int'l	390 Nye Ave.	Irvington	NJ	07111	timl@uniprouniforms.com	
ATD-American Co.	135 Greenwood Ave.	Wyncote	PA	19095	American@atd.com	
Barney's Uniform	922 Cranston St.	Cranston	RI	02920	barneysuniforms@gmail.com	
Body Armor Outlet	26 Ermer Rd.	Salem	NH	03079	ray@bodyarmoroutlet.com	
Central Equipment Co.	P.O. Box 781 34 Barstow St.	Mattapoisette	MA	02739	centralequipment@verizon.net	
CPR Savers & First Aid Supply	7904 E. Chaparral Rd., Ste. A 1101-242	Scottsdale	AZ	85250	philt@cpr-savers.com; darry@cpr-savers.com	
Don Hume Leathergoods, Inc.	500 26th St. NW	Miami	OK	74354	info@donhume.com	
Dulgarian Bros., Inc.	835 Westminster St.	Providence	RI	02903		
Edward Deutch Aka Leaders Uniforms	365 Broadway	Providence	RI	02909	leaderuniform@verizon.net	
Galls, Inc.	1340 Russell Cave Road	Lexington	KY	40509	Tribble-brian@galls.com; Wallace-keith@galls.com	
Ga-Rel Mfg. Co.	564 Manton Ave.	Providence	RI	02909	badges@garel.com	
GNA Enterprises	1101 Nightshade	Leander	TX	78641	annehall@umich.edu	
Gold Nugget d/b/a Argo Uniform Co.	101 N. Dixie Hwy.	Hallendale	FL	33009	sevans@argouniform.com	
Grogan - Marciano Sporting Goods	363 N. Main St./PO Box 371	Mansfield	MA	02048	grogansports@aol.com	
Image First Uniforms	400 Overpeck Ave.	Englewood	NJ	07631	Marlon.ortiz@atcuniforms.com	
Lawmen's & Shooters' Supply, Inc.	7750 9th Street SW	Vero Beach	FL	32968	wmiller@lawmens.net; cmazzoli@lawmens.net;	
Leader Uniforms	365 Broadway	Providence	RI	02909	bids@lawmens.net	
Mike and Wayne's, Inc.	163 Huttleston Ave.	Fairhaven	MA	02719	leaderuniform@verizon.net	
National Emblem & Badge Co.	1855 Peck Lane	Cheshire	CT	06410	sales@mikeandwaynes.com	
Professional Uniform Images d/b/a Berry Uniform	105 Blackstone St.	Pawtucket	RI	02860	hmarror@ogstech.com	
Red the Uniform Tailor, Inc.	475 Oberlin Ave. South	Lakewood	NJ	08701	Rcamp274@yahoo.com	
RI Uniform	1395 Atwood Ave., Suite 109	Johnston	RI	02919	Bruce_klein@rut.com	
Richard F. Sherburne, Inc.	349 S. Shelburne Rd.	Greenfield	MA	01302	Riuniform@Cox.Net; Alan@Riuniform.Com	
Stillman Uniforms	33 High St.	Westerly	RI	02891	mfo@rasherburne.com stillman@verizon.net;	
V.H. Blackington & Co., Inc.	221 John Deitsch Blvd.	Attleboro Falls	MA	02763	Lethal5495@bellsouth.net; stillman@verizon.net	
Williamson Dickie Mfg. Co.	509 W. Vickery Blvd.	Ft. Worth	TX	76104	tlourneco@blackington.com praspino@dickeys.com	
Worcester County Police Equip.	405 Water St.	Fitchburg	MA	01420	jawcpe@verizon.net	



Jason Umbenhauer
Assistant Chief



MAY 09 2019

Office: (401) 468-4044
Fax: (401) 468-4043

Warwick Fire Department
111 Veterans Memorial Drive
Warwick, Rhode Island 02886

May 2, 2019

Mrs. Patricia Peshka
Purchasing Agent
City of Warwick

Dear Mrs. Peshka,

The Fire Department has reviewed *Bid2019-279 Fire Department Dress Uniforms, Badges, Insignias, & Name Plates*. The Fire Department received 2 bids and after careful review, the Fire Department recommends the bid be awarded to the following vendor:

Stillman Uniforms, Westerly RI

Stillman Uniforms bid the lowest price on most items, and the Fire Department has used this company for many years with no issues. Although a few pieces of badge hardware were bid at a slightly lower price by another vendor, this does not amount to a significant cost savings and we do not recommend splitting badge hardware between vendors. This practice has proved to be a hinderance in the past.

This award will be for a period of two years from 7/1/2019 through 6/30/2021. The total award is for \$15,000.00, of which we estimate that \$10,000 will be used in FY20 and \$5,000 in FY21. The funds will come from budget code 35-~~260~~
261 - Uniforms. The current bid expired on 5/2/2019.

Sincerely,

Jason Umbenhauer
Assistant Chief