Patricia A. Peshka

Purchasing Agent



Frank J. Picozzi

Mayor

City of Warwick

Purchasing Division 3275 Post Road Warwick, Rhode Island 02886 Tel (401) 738-2013 Fax (401) 737-2364

TO:

Members of the Finance Committee

FROM:

Patricia A. Peshka, Purchasing Agent

DATE:

January 21, 2021

RE:

Bids for the Finance Committee Monday, February 1, 2021

CITY OF WARWICK

STATE OF RHODE ISLAND

RESOLUTION OF THE CITY COUNCIL

MEETING DATE: _	2/1/21	-
NO	D:	
APPROVED:	M.	AYOR
DATE:	V.	

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020 - 229	Ammunition	Eagle Point Gun T.J. Morris & Son 1707 Third St. Thorofare, NJ 08086	\$35,000.00		1	6 - 12
2021	Spring Repairs & Related Work	Palmer Spring Co. 1 Althea St. Providence, RI 02907	\$25,000.00		2	6 - 12
2021 - 034	HVAC Maintenance & Repair for City-Owned Buildings	D. Larsen & Sons Inc. 2 Huckleberry Ct. Warwick, RI 02888 Nexgen Mechanical, Inc. 205 Hallene Rd. Unit 106 Warwick, RI 02886	\$20,000.00		3	6 - 12

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021	Security System Monitoring & Maintenance	Electronic Alarms 2525 W Shore Rd Warwick, RI 02889	\$335.00 AS ONLY		4	6 - 12
2021 - 204	Data Backup Software, Equipment, & Services	TBNG Consulting, Inc. 935 Jefferson Blvd. Warwick, RI 02886	\$143,847.36	Three years from date of award		
2021 - 229	Ammunition	Front Sight, LLC 53 Millers Brook Dr. Cumberland, RI 02864	\$50,000.00	3/21/21 - 3/20/22		
2021 - 234	Purchase APX4000 Portable Two-Way Radios	Cyber Communications Sales, Inc./ Motorola Solutions 90 Colorado Ave Warwick, RI 02888	\$31,117.50	Date of award — 4/6/21		
2021	Lead Inspection Services	All Phase Lead Inspections, Inc. 162 Park Avenue Warwick, RI 02889	\$12,000.00	5/17/21 - 5/16/23		
2021	Emergency Equipment Repair for Police Vehicles	All Mobile Towing LLC 102B Pond Street Seekonk, MA 02771	\$5,000.00	One year from date of award		
2021 - 238	Frames, Grates, and Covers	EJ Prescott Inc. 38 Albion Rd. Lincoln, RI 02865	\$12,500.00	3/21/21 - 3/20/22		
2021 - 247	SMS Magnet AXIOM License Renewal	Magnet Forensics 2250 Corporate Park Drive Suite 130 Herndon, VA 20171	\$4.380.00	5/1/21 - 4/30/22		56 - 6

PCR-17-21

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021 - 248	Adobe Software License Renewal	SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873	\$2,012.00	Date of award - 6/30/21	5	56
2021 - 249	Sophos Software Services Renewal	SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873	\$27,624.00	Date of award - 6/30/21	6	56 - 10

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

- 1. Request permission to increase PCR-194-19 (Sub A) from \$35,000.00 to \$70,000.00.
- 2. Request permission to increase PCR-37-20 (Sub A) from \$25,000.00 to \$50,000.00.
- 3. Request permission to increase PCR-37-20 (Sub A) from \$20,000.00 to \$40,000.00.
- 4. Request permission to increase PCR-82-20 from \$432.00 to \$767.00.
- 5. Request permission to piggyback State MPA#227
- 6. Request permission to piggyback State MPA#227

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE

TABLE OF CONTENTS

CITY COUNCIL MEETING FEBRUARY 1, 2021

<u>BID #</u>	<u>DESCRIPTION</u>	DEPT
2020-229	Ammunition (Sec. 6-12)	1-8
2021-003	Spring Repairs & Related Work (Sec. 6-12)	9-26
2021-034	HVAC Maintenance & Repair for City-Owned Buildings (Sec. 6-12)	27-42
2021-095	Security System Monitoring & Maintenance (Sec. 6-12)	43-54
2021-204	Data Backup Software, Equipment, & Services	55-64
2021-229	Ammunition	65-67
2021-234	Purchase APX4000 Portable Two-Way Radios	68-73
2021-235	Lead Inspection Services	74-77
2021-236	Emergency Equipment Repair for Police Vehicles	78-80
2021-238	Frames, Grates, and Covers	81-84
2021-247	SMS Magnet AXIOM License Renewal (Sec. 56-6)	85-89
2021-248	Adobe Software License Renewal (Sec. 56-10)	90-98
2021-249	Sophos Software Services Renewal (Sec. 56-10)	99- 108

CODE: 30-236 Police Department/ Supplies-Target Range

SECTION 6-12

Request permission to increase PCR-194-19 (Sub A) from \$35,000.00 to \$70,000.00.

Bid2020-229 Ammunition

Eagle Point Gun T.J. Morris & Son 1707 Third St. Thorofare, NJ 08086

LAST ACTION TAKEN

Award (Bid): PCR-194-19 (Sub A) approved January 10, 2020 in the amount of \$35,000.00. Contract period March 21, 2020 through March 20, 2021.

Contract Increase Requested:

\$35,000.00

Current Contract Award:

\$35,000.00

Contract Period Requested:

No Change in term

Current Contract Period:

March 21, 2020 – March 20, 2021

Colonel Bradford Connor Chief of Police



Police Department 99 Veterans Memorial Drive Warwick, Rhode Island 02886-4617 Telephone: (401) 468-4200

January 19, 2021

Mrs. Patricia Peshka, Purchasing Agent Warwick City Hall 3275 Post Road Warwick, RI 02886

Re: Bid # 2020-229, 6-12 Alteration to Contract

Funding Source 30-236

Dear Mrs. Peshka,

The police department is requesting an additional \$35,000.00 in spending authority under bid # 2020-229.

The police department had originally requested \$35,000.00 in spending authority for the ammunition bid that is scheduled to expire March 20, 2021. As of this date, we have expended this authorization. After receiving the bid results for the anticipated new contract, the police department took note of the substantial price increases.

With the additional \$35,000.00, the police department will be able to purchase all of our ammunition types at substantially lower costs. For example, by purchasing 100,000 rounds of training ammunition (Item #1- 9MM Federal 124 TMJ AE9N1) under the current contract will cost \$21,000.00. If the department were to wait to make this purchase under the new contract (with the increased prices), the same quantity would cost over \$35,000.00. Making this purchase now is a savings to the City of Warwick of over \$14,000.00.

The current contract was for funds not to exceed \$35,000.00. If this request is granted, this will increase to a total of \$70,000.00.

If approved, this will be paid for from the Police Department Operating Budget, Budget Code # 30-236, Ammunition.

Please feel free to contact me if you have any questions.

Las Michaeles

Lori Michailides

Major

Administrative Bureau Commander



CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020	Ammunition	Eagle Point Gun T.J. Morris & Son 1707 Third St. Thorofare, NJ 08086	\$35,000.00	3/21/20 - 3/20/21	1	

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. Amend award from AAA Police Supply to Eagle Point Gun.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE

Bid2020-229 Ammunition



• 3 bids submitted

CODE:

30-236 Police/Supplies Target Range

MANNER OF AWARD:

\$35,000.00

March 21, 2020 - March 20, 2021

RECOMMEND:

AAA Police Supply

Eagle Point Gun T.J. Morris & Son 1707 Third St. Thorofare, NJ 08086

AAA Police Supply 940 Providence Hwy. Dedham, MA 02026

RTP Armor LLC 8309 S. 62nd St. Lincoln, NE 68516

		Eagle Point Gun	AAA Police Supply	RTP Armor
ltem	Description/Per 1,000 Rounds	Bid	Bid	Bid
1	9MM Federal 124 TMJ AE9N1	\$211.00	\$235.00	\$379.80
2	9MM Federal 147 Tactical HST HP P9HST2	\$260.00	\$287.00	\$799.60
3	.223 Federal 55 FMJ AE223	\$294,00	\$310.00	\$337.50
4	308 Cal Federal 168 Sierra BTHP Match GM308M	\$746.50	\$780.00	\$925.24
5	12 GA Federal low recoil 9 pellet OO Buck LE13200	\$454.00	\$504.00	\$852.81
6	.223 Hornady Tap	\$690.00	\$556.00	\$1,207.50
7	5.56 FX marking cartridges	\$560.00	\$660.00	\$1,400.43
8	9mm FX marking cartridges	\$480.00	\$514.00	\$680.12
9	.223 Federal 77 Grain Sierra BTHP Match GM223M3	\$765.00	\$850.00	\$916.51
10	CCI Stinger 22 LR 32 CPHP	\$75.40	\$99.00	\$159.81
	Delivery in Calendar Days	30-120 Days	2 Days ARO	30 Days

CO	PY
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Bid2020-229 Ammunition				
The following vendors were sent specifications				
VENDOR	ADDRESS	CITY	STATE	ZIP
A demonstrate Individual or	45 December 19.	11:-111	77.	01000
Advanced Tectical Summy Inc	161 N I as Flores	Nipomo	IMA	02444
Amchar Wholesale, Inc.	100 Airnark Dr.	Rochester	NY	14624
Aramsco	PO Box 29	Thorofare	Ñ	98080
Bullseye Shooting Supplies, Inc.	837 Park Ave.	Woonsocket	RI	02895
Clyde Armory, Inc.	4800 Atlanta Hwy.	Athens	GA	30606
Commonweatth Industries, LLC	17074 Lee Highway, STE B PO Box 98	Abington	VA	24210
Continental Arms Co.	1065 Park Ave.	Cranston	RI	02910
Cranston Firearms, LLC	1016 Cranston St.	Cranston	RI	29210
D & L Shooting Supplies	3314 W. Shore Rd.	Warwick	RI	02886
Dave's Guns	1287 Post Rd.	Warwick	RI	02888
Dedham Sportsmen's Center, Inc. d/b/a AAA Police Supply	940 Providence Hwy., Route 1	Dedham	MA	02036
Eagle Point Gun/TJ Morris & Son	1707 Third St.	Thorofare	Ñ	98080
Econoloads, LLC	303 Jefferson Blvd.	Warwick	RI	02888
Elmwood Sports Ctr., Inc.	1533 Elmwood Ave.	Cranston	RI	02910
Galls LLC	1340 Russell Cave Rd.	Lexington	KY	40505
Heritage Gun & Coin Co., Inc.	250 Cowesset Ave., Unit 4	W. Warwick	RI	02893
International Cartridge Corp.	2273 Route 310	Reynoldsville	PA	15851
Interstate Arms Corp.	6G Dunham Rd.			
		Billerica	MA	01821
Jurek Brothers, Inc.	59 School St.	Greenfield	MA	01301
Kiesler Police Supply	2802 Sable Mill Rd.	Jeffersonville	Z	47130

Lawmen's & Shooters Supply 7750 9th St. SW Yero Beach FL 32968 Less Lethal, LLC Cincinnati OH 45238 N-Vision Optics 220 Reservoir Street, Suite 26 Needham MA 02494 NY Police Supply, Inc. 1460 Ridge Rd. East Rochester NY 14621 Olin Corp. 190 Carondelet Pl. Ste. 1530 Clayton MO 631054 On Target Ammunition, LLC PO Box 183 Grain Valley MO 64025 Post Road Guns 2158 Plainfield Pike #4 Cranston RI 02916 RI Guns & Ammo LLC 1175 Post Rd. Warwick RI 02916 RI Uniform 1395 Atwood Ave., Suite 109 Johnston RI 02915					
5463 Pallisade Dr. Cincinnati OH 220 Reservoir Street, Suite 26 Needham MA 1460 Ridge Rd. East Rochester NY 190 Carondelet Pl. Ste. 1530 Clayton MO LLC PO Box 183 Grain Valley MO 2158 Plainfield Pike #4 Cranston RI 1175 Post Rd. Warwick RI 1395 Atwood Ave., Suite 109 Johnston RI	Lawmen's & Shooters Supply	7750 9 th St. SW	Vero Beach	FL	32968
220 Reservoir Street, Suite 26 Needham MA 1460 Ridge Rd. East Rochester NY 190 Carondelet Pl. Ste. 1530 Clayton MO , LLC PO Box 183 Grain Valley MO 2158 Plainfield Pike #4 Cranston RI 1175 Post Rd. Warwick RI 1395 Atwood Ave., Suite 109 Johnston RI	Less Lethal, LLC	5463 Pallisade Dr.	Cincinnati	НО	45238
1460 Ridge Rd. East Rochester NY 190 Carondelet Pl. Ste. 1530 Clayton MO , LLC PO Box 183 Grain Valley MO 2158 Plainfield Pike #4 Cranston RI 1175 Post Rd. Warwick RI 1395 Atwood Ave., Suite 109 Johnston RI	N-Vision Optics	220 Reservoir Street, Suite 26	Needham	MA	02494
190 Carondelet Pl. Ste. 1530 Clayton MO PO Box 183 Grain Valley MO 2158 Plainfield Pike #4 Cranston RI 1175 Post Rd. Warwick RI 1395 Atwood Ave., Suite 109 Johnston RI	NY Police Supply, Inc.	1460 Ridge Rd. East	Rochester	NY	14621
Ammunition, LLCPO Box 183Grain ValleyMOJuns2158 Plainfield Pike #4CranstonRIAmmo LLC1175 Post Rd.WarwickRI1395 Atwood Ave., Suite 109JohnstonRI	Olin Corp.	190 Carondelet Pl. Ste. 1530	Clayton	MO	63105
Juns2158 Plainfield Pike #4CranstonRIAmmo LLC1175 Post Rd.WarwickRI1395 Atwood Ave., Suite 109JohnstonRI	On Target Ammunition, LLC	PO Box 183	Grain Valley	MO	64029
Anmo LLC1175 Post Rd.RI1395 Atwood Ave., Suite 109JohnstonRI	Post Road Guns	2158 Plainfield Pike #4	Cranston	RI	02910
1395 Atwood Ave., Suite 109 Johnston RI	RI Guns & Ammo LLC	1175 Post Rd.	Warwick	RI	02888
	RI Uniform	1395 Atwood Ave., Suite 109	Johnston	RI	02919

CITY OF WARWICK

Colonel Rick J. Rathbun Chief of Police



Joseph J. Solomon Mayor

DEC 0 2 2019

Police Department 99 Veterans Memorial Drive Warwick, Rhode Island 02886-4617 Telephone: (401) 468-4200

December 2, 2019

Mrs. Patricia Peshka, Purchasing Agent Warwick City Hall 3275 Post Road ^ Warwick, RI 02886

Request for Spending Authorization-Ammunition Bid#2020-229 Funding: WPD Operating Budget-Code #30-236

Dear Mrs. Peshka,

The Police Department went out to bid for ammunition under Bid 2020-229 and received three bids from the following vendors:

AAA Police Supply, 940 Providence Highway (Rt1) Dedham MA 02026 Eagle Point Gun/T.J. Morris & Son, 1707 Third St., Thorofare, NJ 08086 RTP Armor LLC. 3501 McLaughlin Dr. Lincoln, NE 68516

Based on a comparison of prices for the items submitted, and their exemplary customer service in terms of delivery and accommodations, the Police Department is recommending that this award be awarded to AAA Police Supply. AAA Police Supply was the lowest bidder on Item #6, and only slightly more expensive on the remaining items than Eagle Point Gun. Both AAA Police Supply and Eagle Point Gun prices were substantially less than RTP Armor.

Notably, Eagle Point Gun provided a delivery window between one and four months. Attached to their bid form was a letter from T.J. Morris that provided in part, "The bid called for a 30 day delivery time. No one could guarantee that for a contract that the bid says runs through March 2021. I have quoted 30-120 days ARO which is what the manufacturers have told us to quote." He also states: "The prices includes the freight, tailgate delivery, and would normally be a drop ship direct from the manufacturer to your department."

The police department has used AAA Police Supply for the last several years. In their bid, they quote two days ARO. AAA Supply maintains a warehouse of in-stock ammunition, unlike Eagle Point Gun. During the last several years, they have consistently hand delivered items to the police department within two days of the order being placed. Their customer service and quick delivery time have been consistent throughout our previous contracts with them.

Ammunition purchased under this bid will be for the department's annual qualification, night shoot in-service training, remedial training as necessary, SWAT Team training and for our recruits who will be attending the Rhode Island

Municipal Police Academy. A potential four month wait for ammunition would be more than merely an inconvenience—it would affect our ability to train and to keep patrol shifts adequately staffed—thus affecting public safety.

If approved, financing for these purchases would be from the Police Department Operating Budget, Budget code #30-236, Range and Target supplies, for a total not to exceed \$35,000.00. The current contract expires on 3/20/2020. This contract would be for one year commencing on 3/21/2020 and running through 3/20/2021.

Sincerely,

COPY

of Michailides

Major

Administrative Bureau Commander

CODE: 65-314 Automotive/Equipment Repair

SECTION 6-12

Request permission to increase PCR-37-20 (Sub A) from \$25,000.00 to \$50,000.00.

Bid2021-003 Spring Repairs & Related Work

Palmer Spring Co. 1 Althea St. Providence, RI 02907

LAST ACTION TAKEN

Award (Bid): PCR-37-20 (Sub A approved June 30, 2020 in the amount of \$25,000.00. Contract period July 1, 2020 through June 30, 2021.

Contract Increase Requested:

\$25,000.00

Current Contract Award:

\$25,000.00

Contract Period Requested:

No Change in term

Current Contract Period:

July 1, 2020 – June 30, 2021



CITY OF WARWICK DEPARTMENT OF PUBLIC WORKS 925 SANDY LANE • WARWICK, RHODE ISLAND 02889 TEL (401) 738-2003 • FAX (401) 732-5208

FRANK J. PICOZZI MAYOR

ERIC J. EARLS, PE DIRECTOR OF PUBLIC WORKS

To: Patricia Peshka, Purchasing Agent

From: Eric Earls, Director of Public Works

Date: January 6, 2021

Subj: Bid2021-003 Spring Repairs & Related Work

The above was awarded by the City Council for repairs on City vehicles in the amount of \$25,000. This department has nearly exhausted that amount and is requesting an increase to the existing cap for any necessary future repairs. This bid does not expire until June 30, 2021.

Please consider this memo a request for Sec. 6-12, alteration to contract, of the City Charter increase the cap to \$50,000, an increase of \$25,000, for springs and related repairs.

(65-314 - \$25,000)



CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

MEETING	DATE:	
APPROVED:	NO: A R-20-31	MAYOR
DA	E/ June 30, 2020	

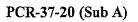
RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020	Streetlight Conversion & Maintenance	PRISM 344 Main Street, Suite 202 Wakefield, RI 02879	\$3,100,000.00	One Year from Date of Award		
2020	Purchase New Paratransit Van	Don Brown Bus Sales 703 County Highway 107 Johnstown, NY 12095	\$69,595.00			
2020	HVAC Maintenance & Repairs for Ice Arenas	NorthStar Refrigeration 95 Camelot Dr. Unit 1 Plymouth, MA 02360	No Monies Requested	8/30/20 - 8/29/21	1	6 - 12
2020 - 171	Testing & Repair of Self Contained Breathing Apparatus	Shipman's Fire Equipment Co. Inc. 172 Cross Rd. Waterford, CT 06385	\$7,500.00	6/16/20 - 12/15/20	2	6 - 12



Bid #	Name		Contract Award	Contract Period	Note	Code
2020 - 274	Maintenance Contract for Laptops & Tablets	Electronic Risks Consultants, Inc. 1208 US Highway 22 East, suite 4 Phillipsburg, NJ 08865	\$5,815.00	6/1/20 - 5/31/21		
2020 285	Power Wash Plus All- Purpose Cleaner/Degreaser	Shur-Az, Inc. 871 High St. Central Falls, RI 02863	\$4,000.00	6/10/2020		
2020 - 288	Design, Print, & Mail Consumer Confidence Report	Graphic Image Inc. 561 Boston Post Road Milford, CT 06460	\$10,090.00	One Year from Date of Award	3	-
2020 - 316	Purchase Large Format Multifunction Printer	Joseph Merrit & Company 23 Acorn St. Providence, RI 02903	\$13,570.00	One Year from Date of Award		
2020	Fire Promotional & Recruit Entry-Level Exams	ID #5	\$24,000.00	6/8/20		
2021	Spring Repairs & Related Work	Palmer Spring Co. 1 Althea Way Providence, RI 02907	\$25,000.00	7/1/20		
2021	Hydraulic Parts & Repairs	Tri-Power Sales & Service, Inc. 64 Minnesota Ave. Warwick, RI 02886	\$30,000.00	7/1/20 - 6/30/21		







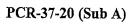
Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021 - 006	High Density Polypropylene Pipe	Warwick Winwater Company 62 Wyoming Ave. Warwick, RI 02888 The Jack Farrelly Company 19 Colton Rd. East Lyme, CT 06333	\$6,000.00	7/1/20 - 6/30/21		
2021	Minor Roof Repairs at Various City-Owned Buildings	Apollo Roofing & Sheet Metal, Inc. 316 Lockwood St. Providence, RI 02907 Furey Roofing & Construction Co., Inc. 85 Cypress St. Warwick, RI 02888	\$15,000.00	7/1/20 - 6/30/21		
2021 - 008 <u>A</u>	Sand, Grit, Gravel, Loam, and Stone	Material Sand & Stone Corp. 618 Greenville Rd. North Smithfield, RI 02896 PJ Keating Company 998 Reservoir Rd. Lunenburg, MA 01462 J.R. Vinagro Corporation 2208 Plainfield Pike Johnston, RI 02919	\$40,000.00 DPW	7/1/20		
2021 - 008 <u>B</u>	Sand, Grit, Gravel, Loam, and Stone	Material Sand & Stone Corp. 618 Greenville Rd. North Smithfield, RI 02896 Rawson Materials 6 Kennedy Dr. Putnam, CT 06260	\$15,000.00 P&R	7/1/20 6/30/21		



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021	BCI Crime Scene Supplies	Sirchie Acquisition Company, LLC 100 Hunter Place Youngsville, NC 27596	\$4,000.00	7/1/20 - 6/30/21		
2021	Photography & Printing Supplies	Focus Camera LLC 905 McDonald Ave Brooklyn, NY 11218 Kerry's Warwick Photo Ltd. 1944 Warwick Ave. Warwick, RI 02888	\$4,000.00	7/1/20 - 6/30/21		
2021	Preventative Maintenance & Repairs on Compressors	Atlantic Compressor & Vacuum 15 Roberts Rd. Suite F Plymouth, MA 02360	\$8,000.00	7/31/20 - 7/30/21		
2021	Veterinary Services	Salmon River Veterinary Service 358 Hill St. Coventry, RI 02816	\$16,000.00	7/1/20 - 6/30/22		
2021	Animal Shelter Food & Cat Litter	Pet Supplies Plus 171 Sockanosset Cross Rd. Cranston, RI 02920	\$10,000.00	7/1/20 - 6/30/22		
2021	Bloodborne Pathogen Remediation	Bio-One 28 Young Orchard Avenue Warwick, RI 02888	\$5,000.00	7/1/20 - 6/30/21		



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021	Printing of Various Letterhead, Envelope & Business Cards	Regine Printing 208 Laurel Hill Ave Providence, RI 02909 ThermCraft, Inc. 3762 Bradview Drive Sacramento, CA 95827 WB Mason Co. Inc. 99 Bald Hill Rd Cranston, RI 02920	\$10,000.00	7/1/2020 - 6/30/2022		
2021 - 023	Winter Sand	Cardi Corporation 400 Lincoln Ave. Warwick, RI 02888	\$40,000.00	7/1/20		
2021 - 026 <u>A</u>	Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$6,000.00 DPW	7/12/20 - 7/11/21		
2021 - 026 <u>B</u>	Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$5,000.00 Fire	7/12/20 - 7/11/21		
2021 - 026 <u>C</u>	Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$600.00 P&R	7/12/20 - 7/11/21		
2021 - 026 <u>D</u>	Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$180.00 AS	7/12/20 - 7/11/21		





Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021 - 026 <u>E</u>	Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$200.00 Police	7/12/20 - 7/11/21		
2021	Structural Firefighting Gloves	C&S Specialty Inc. 1181 Old Smithfield Rd. North Smithfield, RI 02896	\$5,000.00	7/1/20 - 6/30/21		
2021	Janitorial & Cleaning Supplies for the Fire Department	WB Mason Co., Inc. 99 Bald Hill Rd. Cranston, RI 02920	\$15,000.00	7/1/20 - 6/30/21		
2021	Street Striping	Safety Marking, Inc. 255 Hancock Ave. Bridgeport, CT 06605	\$30,000.00	8/30/20 - 8/29/21		
2021 - 034 <u>A</u>	HVAC Maintenance & Repairs for City-Owned Buildings	D. Larsen & Sons Inc. 2 Huckleberry Ct. Warwick, RI 02888 Nexgen Mechanical, Inc. 205 Hallene Rd. Unit 106 Warwick, RI 02886	\$20,000.00 DPW	8/30/20 - 8/29/21		
2021 034 <u>B</u>	Repairs for City-Owned 2 Unoldshamme Ct		\$10,000.00 P&R	8/30/20 - 8/29/21		
2021	Food Products	Gordon Food Service 630 John Hancock Rd. Taunton, MA 02780	\$4,500.00	7/1/20 - 12/30/20		



Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
Medical Supplies & Equipment	Bound Tree Medical LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 Stryker Sales Corp. 11811 Willows Rd. NE Redmond, WA 98052 TeleFlex 3015 Carrington Mill Rd. Morrisville, NC 27560	\$65,000.00	7/21/20 - 7/20/21		
Medications for Emergency Medical Services	Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016	\$3,000.00 FIRE	7/21/20 - 7/20/21		
Medications for Emergency Medical Services	Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016	\$2,000.00 POLICE	7/21/20 - 7/20/21		
·					
Fire Sprinkler Inspections & Repair for Fire Stations 1, 8, & 10	Fire Equipment Inc. 11 Industrial Dr. Smithfield, RI 02917	\$5,000.00	7/1/20 - 6/30/21		
Delivery, Rental & Filling of Oxygen Tanks	Airgas LLC 522 Jefferson Blvd. Warwick, RI 02888	\$15,000.00	7/1/20		
Service & Maintenance Agreement for Stryker EMS Equipment	Stryker Sales Corporation 3800 E. Center Avenue Portage, MI 49002	\$6,860.25	8/25/20 - 8/24/21		
	Medical Supplies & Equipment Medications for Emergency Medical Services Medications for Emergency Medical Services Fire Sprinkler Inspections & Repair for Fire Stations 1, 8, & 10 Delivery, Rental & Filling of Oxygen Tanks Service & Maintenance Agreement for Stryker	Medical Supplies & Equipment Medical Supplies & Stryker Sales Corp. 11811 Willows Rd. NE Redmond, WA 98052 TeleFlex 3015 Carrington Mill Rd. Morrisville, NC 27560 Medical Services Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 Fire Sprinkler Inspections & Fire Equipment Inc. 11 Industrial Dr. Smithfield, RI 02917 Delivery, Rental & Filling of Oxygen Tanks Medications for Emergency Medical Service & Maintenance Agreement for Stryker Sules Corporation 3800 E. Center Avenue	Medical Supplies & Equipment Medical Supplies & Equipment Medical Supplies & Equipment Medical Supplies & Equipment Medications for Emergency Medical Services Medical Services Medical Services	Name	Name



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020	Strategy & Tactics Course	PL Vulcan Fire Training 6 Gleason Dr. East Quogue, NY 11942	\$29,750.00			56 - 6
2020	Purchase Rotary Lift Attachments	Rotary Lift 2700 Lanier Dr. Madison, IN 47250	\$3,236.62			56 - 6
2020	Integrated Receipt Printers	Tyler Technologies, Inc. 5101 Tennyson Pkwy Plano, TX 75024	\$8,690.00			56 - 6
2021	Municipal Recycling Facility By-Products	Various Vendors	Revenue	7/1/20		56 - 6
2021 - 039	Interoperable Emergency Network	Mutualink 1269 South Broad Street Wallington, CT 06492	\$5,068.41	7/1/20 - 6/30/21		56 - 6
2021	UFED Software Renewal	Celebrite Inc 7 Campus Drive Suite 210 Parsippany, NJ 07054	\$3,700.00	8/2/20 - 8/1/21		56 - 6
2021	EnCase Software Maintenance	Open Text Inc. 2950 S. Delaware St. Bay Meadows Station 3 Bldg. San Mateo, CA 94403	\$3,080.29	8/22/20		56 - 6
2021	Police Licensing Advertising	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889	\$6,000.00	7/1/20 - 6/30/21		56 - 6



Police Recruitment	Various Vendors	\$5,000.00	7/1/20		
		45,000.00	6/30/22		56 - 6
Services for Mental Health Clinician	The Providence Center 528 North Main Street Providence, RI 02904	\$40,000.00	7/1/20 - 6/30/21		56 - 6
City Clerk Advertising	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889	\$12,000.00	7/1/20 - 6/30/21		56 - 6
Probate Clerk Advertising	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889 Kent County Daily Times PO Box 277 West Warwick, RI 02893	\$20,000.00	7/1/20 - 6/30/21		56 - 6
Software Support & Maintenance for Munis	Tyler Technologies, Inc. 5101 Tennyson Pkwy Plano, TX 75024	\$215,416.33	7/1/20 - 6/30/21		56 - 6
	Software Support &	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889 Kent County Daily Times PO Box 277 West Warwick, RI 02893 Tyler Technologies, Inc.	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889 Kent County Daily Times PO Box 277 West Warwick, RI 02893 Software Support & Maintenance for Munis Warwick, RI 02889 Kent County Daily Times PO Box 277 West Warwick, RI 02893 **20,000.00 **20,000.00 **20,000.00 **20,000.00 **20,000.00 **20,000.00 **215,416.33	## Warwick, RI 02889 Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889 Fines FO Box 277 West Warwick, RI 02893	## Probate Clerk Advertising Beacon Communications, Inc.

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

- 1. Request permission to extend PCR-124-19 (Sub A) from August 30, 2020 August 29, 2021
- 2. Request permission to increase PCR-166-19 (Sub A) from \$7,500.00 to \$15,000.00 and extend from June 16, 2020 December 15, 2020.
- 3. Total awarded amount of \$10,090.00. \$4,090 awarded to vendor. \$6,000.00 for postage.

Actions Taken:



Bid2016-081A State of RI Paint & Paint Supplies PCR-43-20 Withdrawn per

department/Unfavorable

Action

Bid2016-081B State of RI Paint & Paint Supplies PCR-44-20 Withdrawn per

department/Unfavorable

Action

Bid2016-171 State of RI Software Government Procurement

Agreement

PCR-45-20 Withdrawn per

department/Unfavorable

Action

Bid2016-231 State of RI Lamps, Ballasts & Related Electrical PCR-46-20 Withdrawn per

Supplies

PCR-46-20 Withdrawn per department/Unfavorable

Action

Bid2018-296 Limited Scope Zoning Rewrite PCR-47-20 Withdrawn per

department/Unfavorable

Action

Bid2020-266 Grass Seed PCR-48-20 Withdrawn per

department/Unfavorable

Action

Bid2020-293 Janitorial & Cleaning Supplies PCR-49-20

Hold until 7/13/20

Bid2021-019 Brass Fittings & Valves PCR-50-20

Favorable Action

Bid2021-020 Post-Type Fire Hydrants PCR-51-20

Favorable Action

Bid2020-328 Callyo Silver Preferred Package Pro PCR-52-20 Withdrawn per

department/Unfavorable

Action

Bid2021-062 Police College Education Expenses PCR-53-20

Hold until 7/13/20

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE



Bid2021-003 Spring Repairs & Related Work

• 1 bid received

CODE:

65-314 Automotive/Equipment Repair

MANNER OF AWARD:

\$25,000.00

July 1, 2020 – June 30, 2021

RECOMMEND:

Palmer Spring Co.

Palmer Spring Co. 1 Althea St. Providence, RI 02907

Hourly Labor Rate

\$65.00

Percentage over Industry Replacement Parts Cost 22%

PART DESCRIPTION	LIST PRICE	PERCENTAGE (+/-)	NET PRICE
62-890 SPRING	\$247.80	22% (+)	\$302.32
7/8 X 28 U BOLT ASSM.	See Attached	22% (+)	\$47.50
34 X 2 BOLT ASSM.	\$2.46	22% (+)	\$3.00
B1258 PIN	\$7.88	22% (+)	\$9.61
55-1231 SPRING	\$274.57	22% (+)	\$334.97
55-1233 SPRING	\$228.78	22% (+)	\$279.11
300-318 KING PIN	\$135.00	22% (+)	\$164.70
28832 SEAL	\$25.64	22% (+)	\$31.28
1/8 X ½ COTTER PIN	\$1.64	22% (+)	\$2.00
320-3040 HUB CAP GASKET	\$2.46	22% (+)	\$3.00
E/M TIE ROD END	Misc. Part	22% (+)	
C/TMRN1055 TORQUE ROD	\$75.19	22% (+)	\$91.73
43432 SPRING	\$237.02	22% (+)	\$289.16
RB270 BUSHING	\$9.79	22% (+)	\$11.94
R/M34684 FRONT SHOCK	\$43.67	22% (+)	\$53.28
A/421163 G43-1263 SPRING	\$108.63	22% (+)	\$132.52
C/M1918 SHACKLE	\$13.36	22% (+)	\$16.30
C/M1915 UBOLT PLATE	\$15.04	22% (+)	\$18.35
C/M16383 SPRING PIN	\$9.86	22% (+)	\$12.03



PALMER SPRING

				:	U-E	30L7	P	RICE	S				3/1	7/2020		
	GR5		GR	5	GR5		GR	5.	GR	8	GR	В	GR	3	GR	В
	3/8		7/1	6	1/2		9/1	6	5/8		3/4		7/8		INC	Н
6	\$	8.82	\$	9.17	\$	11.41	\$	12.46	\$	•	\$	_	\$	P	\$	
8	\$	8.82	\$	9.17	\$	11.41	\$	12.46	\$	_	\$	· -	\$	-	\$	-
10	\$	8.82	\$	9.17	\$	11.41	\$	12.46	\$		\$	-	\$	_	\$	-
12	\$	8.82	\$	9.31	\$	11.41	\$	12.46	\$	-	\$	-	\$	_	\$	
14	\$	8.82	\$	9,66	\$	11.41	\$	12.74	\$	17.95	\$	-	\$	<u>.</u>	\$	
16	\$	8.96	\$	10.36	\$	11.41	\$	13.51	\$	17.95	\$	20.95	\$		\$	-
18	\$	10.85	\$	11.27	\$	11.90	\$	14.49	\$	17.95	\$	22.70	\$	32.50	\$	-
20	\$	11.97	\$	12.25	\$	13.23	\$	15.33	\$	18.90	\$	24.80	\$	33,35	\$	45.35
22	\$	13.23	\$	13.44	\$	14.00	\$	16.38	\$	20.05	\$	26.35	\$	35.00	\$	48.70
24	\$	-	\$	-	\$	14.84	\$	17.29	\$	21.55	\$	28.25	\$	37,55	\$	52,30
26	\$	-	\$	-	\$	15,47	\$	18.20	\$	22.55	\$	30.10	\$	39.90	\$	55.80
28	\$		\$	-	\$	16.45	\$	18.83	\$	23.90	\$	31.90	\$	42.40	\$	59.20
30	\$	-	\$		\$	18.20	\$	19.74	\$	26.05	\$	33.60	\$.	45.05	\$	66.55
32	\$, -	\$	•••	\$	19.18	\$	21.00	\$	27.60	\$	35.45	\$	46.40	\$	70.15
34	\$	-	\$	<u>-</u>	\$	21.42	\$	21,98	\$	28.75	\$	37.55	\$	49.25	\$	73.90
36	\$	_	\$	_	\$	-	\$	_	\$	30.00	\$	39.40	\$	51.50	\$	77.70
38	\$	_	\$	_	\$	-*	\$		\$	31.25	\$	41.05	\$	54.10	\$	81.30
40	\$	<u></u>	\$	-	\$	-	\$.	-	\$	32.50	\$	42.85	\$	56.60	\$	85.25
42	\$		\$		\$	-	\$		\$	35.50	\$	44.75	\$	59.00	\$	93.35
44	\$		\$	-	\$	-	\$	-	\$	37.20	\$	46.55	\$	61.70	\$	97.20
46	\$		\$	-	\$	-	\$	-	\$	39.00	\$	50.90	\$	63.95	\$	101.15
48	\$	•	\$	-	\$	-	\$		\$	40.30	\$	53.05	\$	61.70	\$	104.95
	DN	00 3/8	DN	10 7/16	DN'	1 1/2	DN	12 9/16	DN	13 5/8	DN	4 3/4	DN	5 7/8	DN	16 1"
	\$ -	0.50	\$	0.60	\$	0.70	\$	0.80	\$	0.90	\$	1.40	\$	2.00	\$	2.40
	UB	N50	UE	3W55	UB)	W60	UE	3W65	UE	3W70	UE	3W75	UB	W 80	UE	3W85
	\$	0.25	\$	0.30	\$	0.40	\$	0.40	\$	0.45	\$	0.45	\$	0.55	\$	0.60



PALMER	SPRING

STOVER LOCK NUTS							
LN 107	3/8	\$	0.68				
LN 101	7/16	\$	0.92				
LN 102	1/2	\$	1.12				
LN 103	9/16	\$	1.76				
LN 104	5/8	\$	2.28				
LN 105	3/4	\$	4.28				
LN 106	7/8	\$	5.92				
LN 107	1	\$	7.32				
LN 107A	1 1/8	\$					
LN 108	1 1/4	\$	_				
LN 111	15/16	\$	-				

FLAT STEEL WASHERS					
FSW 403	\$ 0.14				
FSW 404	5/16	\$ 0.14			
FSW 405	3/8	\$ 0.14			
FSW 406	7/16	\$ D.14			
FSW 407	1/2	\$ 0.27			
FSW 408	9/16	\$ 0.32			
FSW 409	5/8	\$ 0.36			
FSW 410	3/4	\$ 0.50			
FSW 411	7/8	\$ 0.63			
FSW 412	1	\$ 0.81			
FSW 413	1 1/8	\$ 0.81			

LOCK WASHERS					
1/4 \$0.14					
LW 100	5/16	\$0.14			
LW 101	3/8	\$0.14			
LW 102	7/16	\$0.14			
LW 103	1/2	\$0.27			
LW 104	9/16	\$0.41			
LW 105	5/8	\$0.50			
LW 107	3/4	\$0.90			
LW 108	7/8	\$1.31			
LW 109	1	\$1.76			
LW 110	1 1/8	\$3.47			

COPY

Part Number	Part Description	Oty V	eight	List	Vinable Blue
13-293-2	Leaf .	1.		•	\$ 852.04 \$ 720.95
-13-2 96	Spring	•		•	\$ 1,325.51 . \$ 1,121.59
13-302	Spring	1	170.5 \$		\$ 564.66 \$ 477.79
13-302-1	Leaf	1 .	, ,		\$ 172.84 \$ 146.25
13-302-2	Leaf ·	1	30.0 \$		\$ 131.45 \$ 111.22
13-308	Spring	•	• •		\$ 1,131.91 \$ 957.77
13-308-1	Leaf	1 -	31.1 \$		\$ 172.84 \$ 146.25
13-308-2	Leaf	1	-	•	\$ 235.32 \$ 199.11
13-312	Spring	1	-	•	\$ 1,144.44 \$ 968.37
13-312-1	Leaf .	1 .	33.0 \$	•	\$ 337.51 \$ 285.59
13-312-2	Leaf	1	33.5 \$		\$ 319.12 \$ 270.02
13-312-3	Leaf ·	1	33.1 \$		\$ 337.29 \$ 285.40
13-315	Spring				\$ 1,940.35 \$ 1,641.83
13-315-1	: Leaf ···	· 1, ·		-•	\$ 279.48 \$ 236.49
13-315-2	Leaf	1	76.3 \$		
13-318	'Spring	1	191.5 \$	1;153.78	•
13-318-1	Leaf	1	34.5 \$		\$ 195.13 \$ 165.11
13-318-2	Ļęaf.	1	33.5 • \$	•	
13-319	Spring .	1	· ·		\$ 1,683.63 \$ 1,424.61
13-319-1	Leaf	. i	31.1 \$	7.2.	\$ 162.32 \$ 137.35
13-31 9- 2	Leaf	1	29.2		\$ 144.45 \$ 122.22
13-321	Spring .	,1.	•	•	\$ 2,222.14 \$ 1,880.27
13-322	Spring ·	1		• •	•
13-322-1	Leaf	1.	28.7	•	•
13-322-3	Leaf	1	31.5		\$ 335.11 \$ 283.55
13-332	Spring	1	203.8	•	\$ 1,187.79 . \$ 1,005.06
13-332-1	Leaf	1	31.5		\$ 279.18 \$ 236.23
13-332-3	Leaf	1		393.25	·
13-338	Spring	1	177.5	•	\$ 1,291.14 \$ 1,092.51
13-350	. Taper Spring	1.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	902.55	
13-352	Taper Spring .	. 1		1,226.15	· ·
13-354	Taper Spring	1	146.0	1,226.15	
13-358	Replaced by 96-1364	., .		4	\$ - \$ -
13-368	Spring			5 1,158.98	\$ 759.83 \$ 642.94
13-372	Spring	1		\$ 1,673.38	
13-378	Taper Spring	: 1		\$ 1,516.35	\$ 985.63 \$ 833.99
13-380	Spring	1		\$ 1,258.58	\$ 818.07 \$ 692.22
14-102	Spring	. 1			\$ 1,381.87 \$ 1,169.27
14-103	Spring	1	• •	\$ 1,457.98	\$ 947.68 \$ 801.89
14-103-1	: Leaf_	1	•	\$ 216.05	\$ 140.43 \$ 118.83
14-103-2	Leaf	1	•	\$ 179.00	\$ 116.35 \$ 98.45
14-104	Spring	1	•	\$ 1,576.50	\$ 1,024.73 \$ 867.08
14-104-1	Leaf	1	40.5	\$ 312.40	\$ 203.06 \$ 171.82
14-104-2	Leaf	. 1 =		\$ 244.63	\$ 159.01 \$ 134.54
14-105	Spring	1		\$ 1,014.80	
14-106	Spring	1	•	\$ 963.08	•
14-106-1	Leaf	1 '		\$ 223.70	
14-105-2	Leaf	. 1	22.3	\$ 168.50	\$ 109.53 \$ 92.68

COPY

Bid2021-003 Spring Repairs & Related Work				
The following vendors were sent specifications				
VENDOR	ADDRESS	CITY	STATE	ZIP
Arcand Spring	8 Cutting Ave	Cranston	RI	02620
Dolmar Carina	One Althes St	Providence	RI	02907
ı anııcı opınığ			j	
Truck Solutions	125 Industrial Dr.	North Smithfield RI		02896
Woodward's Auto Spring Shop, Inc.	148 N. Montell St.	Brockton	MA	02301



MATHEW SOLITRO DIRECTOR OF PUBLIC WORKS



JOSEPH J SOLOMON MAYOR

CITY OF WARWICK

DEPARTMENT OF PUBLIC WORKS

925 SANDY LANE • WARWICK, RHODE ISLAND 02889

TEL (401) 738-2003 • FAX (401) 732-5208

T.D.D. (401) 739-9150

To: Patricia Peshka, Purchasing Agent

From: Mathew Solitro, Director of Public Works

Date: March 23, 2020

Subj: Bid2021-003 Spring Repairs & Related Work

We have reviewed the only bid submitted and recommend award to Palmer Spring Company as the lowest responsible bidder for spring work and related repairs on City vehicles. The current bid expires June 30, 20209. The new contract period will be July 1, 2020 to June 30, 2021. The recommended cap for this award is \$25,000.00 for one year.

(65-314 - \$25,000)

CODE: 66-340 Building Maintenance/Service Contracts

SECTION 6-12

Request permission to increase PCR-37-20 (Sub A) from \$20,000.00 to \$40,000.00.

Bid2021-034 HVAC Maintenance & Repair for City-Owned Buildings

D. Larsen & Sons Inc. 2 Huckleberry Ct. Warwick, RI 02888

Nexgen Mechanical, Inc. 205 Hallene Rd. Unit 106 Warwick, RI 02886

LAST ACTION TAKEN

Award (Bid): PCR-37-20 (Sub A) approved June 30, 2020 in the amount of \$20,000.00. Contract period August 30, 2020 through August 29, 2021.

Contract Increase Requested:

\$20,000.00

Current Contract Award:

\$20,000.00

Contract Period Requested:

No Change in term

Current Contract Period:

August 30, 2020 - August 29, 2021



CITY OF WARWICK DEPARTMENT OF PUBLIC WORKS 925 SANDY LANE • WARWICK, RHODE ISLAND 02889 TEL (401) 738-2003 • FAX (401) 732-5208

FRANK J. PICOZZI MAYOR

ERIC J. EARLS, PE DIRECTOR OF PUBLIC WORKS

To: Patricia Peshka, Purchasing Agent

From: Eric Earls, Director of Public Works

Date: January 6, 2021

Subj: Bid2021-034 HVAC Maintenance & Repair Services for City Buildings

The above was awarded by the City Council for HVAC repairs in City buildings in the amount of \$20,000. This department has nearly exhausted that amount and is requesting an increase to the existing cap for any necessary future repairs. This bid does not expire until August 29, 2021.

Please consider this memo a request for Sec. 6-12, alteration to contract, of the City Charter increase the cap to \$40,000, an increase of \$20,000, for HVAC services.

(66-340 - \$20,000)



CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

MEETING DATE:	
APPROVED: June 30, 2020	MAYOR
	-

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020	Streetlight Conversion & Maintenance	PRISM 344 Main Street, Suite 202	\$3,100,000.00	One Year from Date of Award		
		Wakefield, RI 02879				
2020	Purchase New Paratransit Van	Don Brown Bus Sales 703 County Highway 107 Johnstown, NY 12095	\$69,595.00			
2020	HVAC Maintenance & Repairs for Ice Arenas	NorthStar Refrigeration 95 Camelot Dr. Unit 1 Plymouth, MA 02360	No Monies Requested	8/30/20 - 8/29/21	1	6 - 12
2020 - 171	Testing & Repair of Self Contained Breathing Apparatus	Shipman's Fire Equipment Co. Inc. 172 Cross Rd. Waterford, CT 06385	\$7,500.00	6/16/20 - 12/15/20	2	6 - 12
			·			

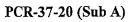


Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020 - 274	Maintenance Contract for Laptops & Tablets	Electronic Risks Consultants, Inc. 1208 US Highway 22 East, suite 4 Phillipsburg, NJ 08865	\$5,815.00	6/1/20 - 5/31/21		
2020 - 285	Power Wash Plus All- Purpose Cleaner/Degreaser	Shur-Az, Inc. 871 High St. Central Falls, RI 02863	\$4,000.00	6/10/2020		
2020 - 288	Design, Print, & Mail Consumer Confidence Report	Graphic Image Inc. 561 Boston Post Road Milford, CT 06460	\$10,090.00	One Year from Date of Award	3	
2020 - 316	Purchase Large Format Multifunction Printer	Joseph Merrit & Company 23 Acorn St. Providence, RI 02903	\$13,570.00	One Year from Date of Award		
2020	Fire Promotional & Recruit Entry-Level Exams	ID #5	\$24,000.00	6/8/20 - 6/7/22		
2021 - 003	Spring Repairs & Related Work	Palmer Spring Co. 1 Althea Way Providence, RI 02907	\$25,000.00	7/1/20 - 6/30/21		
2021	Hydraulic Parts & Repairs	Tri-Power Sales & Service, Inc. 64 Minnesota Ave. Warwick, RI 02886	\$30,000.00	7/1/20 - 6/30/21		



PCR-37-20 (Sub A)

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021 - 006	High Density Polypropylene Pipe	Warwick Winwater Company 62 Wyoming Ave. Warwick, RI 02888 The Jack Farrelly Company 19 Colton Rd. East Lyme, CT 06333	\$6,000.00	7/1/20 - 6/30/21		
2021	Minor Roof Repairs at Various City-Owned Buildings	Apollo Roofing & Sheet Metal, Inc. 316 Lockwood St. Providence, RI 02907 Furey Roofing & Construction Co., Inc. 85 Cypress St. Warwick, RI 02888	\$15,000.00	7/1/20 - 6/30/21		
2021 - 008 <u>A</u>	Sand, Grit, Gravel, Loam, and Stone	Material Sand & Stone Corp. 618 Greenville Rd. North Smithfield, RI 02896 PJ Keating Company 998 Reservoir Rd. Lunenburg, MA 01462 J.R. Vinagro Corporation 2208 Plainfield Pike Johnston, RI 02919	\$40,000.00 DPW	7/1/20		
2021 - 008 <u>B</u>	Sand, Grit, Gravel, Loam, and Stone	Material Sand & Stone Corp. 618 Greenville Rd. North Smithfield, RI 02896 Rawson Materials 6 Kennedy Dr. Putnam, CT 06260	\$15,000.00 P&R	7/1/20 6/30/21		





Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021	BCI Crime Scene Supplies	Sirchie Acquisition Company, LLC 100 Hunter Place Youngsville, NC 27596	\$4,000.00	7/1/20 - 6/30/21		
2021	Photography & Printing Supplies	Focus Camera LLC 905 McDonald Ave Brooklyn, NY 11218 Kerry's Warwick Photo Ltd. 1944 Warwick Ave. Warwick, RI 02888	\$4,000.00	7/1/20 - 6/30/21		
2021	Preventative Maintenance & Repairs on Compressors	Atlantic Compressor & Vacuum 15 Roberts Rd. Suite F Plymouth, MA 02360	\$8,000.00	7/31/20 - 7/30/21		
2021	Veterinary Services	Salmon River Veterinary Service 358 Hill St. Coventry, RI 02816	\$16,000.00	7/1/20 - 6/30/22		
2021	Animal Shelter Food & Cat Litter	Pet Supplies Plus 171 Sockanosset Cross Rd. Cranston, RI 02920	\$10,000.00	7/1/20 - 6/30/22		
2021	Bloodborne Pathogen Remediation	Bio-One 28 Young Orchard Avenue Warwick, RI 02888	\$5,000.00	7/1/20 - 6/30/21		



Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
	Paris a Printing				
Printing of Various Letterhead, Envelope & Business Cards	208 Laurel Hill Ave Providence, RI 02909 ThermCraft, Inc. 3762 Bradview Drive Sacramento, CA 95827 WB Mason Co. Inc. 99 Bald Hill Rd Cranston, RI 02920	\$10,000.00	7/1/2020 - 6/30/2022		

Winter Sand	Cardi Corporation 400 Lincoln Ave. Warwick, RI 02888	\$40,000.00	7/1/20 - 6/30/21		
Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$6,000.00 DPW	7/12/20 - 7/11/21		
Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$5,000.00 Fire	7/12/20 - 7/11/21		
Quarterly Fire Alarm Inspections & Testing	Corp. 14 Wakefield St. W. Warwick, RI	\$600.00 P&R	7/12/20 - 7/11/21		
	02073			 	
Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$180.00 AS	7/12/20 - 7/11/21		
	Printing of Various Letterhead, Envelope & Business Cards Winter Sand Quarterly Fire Alarm Inspections & Testing Quarterly Fire Alarm Inspections & Testing Quarterly Fire Alarm Inspections & Testing	Printing of Various Letterhead, Envelope & Business Cards Winter Sand Quarterly Fire Alarm Inspections & Testing Quarterly Fire Alarm Inspections & Testing	Printing of Various Letterhead, Envelope & Business Cards Printing of Various Letterhead, Envelope & Business Cards Providence, RI 02909 ThermCraft, Inc. 3762 Bradview Drive Sacramento, CA 95827 WB Mason Co. Inc. 99 Bald Hill Rd Cranston, RI 02920 Cardi Corporation 400 Lincoln Ave. Warwick, RI 02888 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	Printing of Various Letterhead, Envelope & Business Cards Business Cards Providence, RI 02990 ThermCraft, Inc. 3762 Bradview Drive Sacramento, CA 95827 WB Mason Co. Inc. 99 Bald Hill Rd Cranston, RI 02920 Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893 Precision Alarm Corp. 14 Wake	Printing of Various Letterhead, Envelope & Business Cards



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021 - 026 <u>E</u>	Quarterly Fire Alarm Inspections & Testing	Precision Alarm Corp. 14 Wakefield St. W. Warwick, RI 02893	\$200.00 Police	7/12/20 - 7/11/21		
2021 - 027	Structural Firefighting Gloves	C&S Specialty Inc. 1181 Old Smithfield Rd. North Smithfield, RI 02896	\$5,000.00	7/1/20 - 6/30/21		
2021	Janitorial & Cleaning Supplies for the Fire Department	WB Mason Co., Inc. 99 Bald Hill Rd. Cranston, RI 02920	\$15,000.00	7/1/20 - 6/30/21		
2021 - 029	Street Striping	Safety Marking, Inc. 255 Hancock Ave. Bridgeport, CT 06605	\$30,000.00	8/30/20 - 8/29/21		
2021 - 034 <u>A</u>	HVAC Maintenance & Repairs for City-Owned Buildings	D. Larsen & Sons Inc. 2 Huckleberry Ct. Warwick, RI 02888 Nexgen Mechanical, Inc. 205 Hallene Rd. Unit 106 Warwick, RI 02886	\$20,000.00 DPW	8/30/20 - 8/29/21		
2021 034 <u>B</u>	HVAC Maintenance & Repairs for City-Owned Buildings	D. Larsen & Sons Inc. 2 Huckleberry Ct. Warwick, RI 02888	\$10,000.00 P&R	8/30/20 - 8/29/21		
2021	Food Products	Gordon Food Service 630 John Hancock Rd. Taunton, MA 02780	\$4,500.00	7/1/20		





Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021 - 037	Medical Supplies & Equipment	Bound Tree Medical LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016 Stryker Sales Corp. 11811 Willows Rd. NE Redmond, WA 98052 TeleFlex 3015 Carrington Mill Rd. Morrisville, NC 27560	\$65,000.00	7/21/20 - 7/20/21		
2021 - 038 <u>A</u>	Medications for Emergency Medical Services	Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016	\$3,000.00 FIRE	7/21/20 - 7/20/21		
2021 - 038 <u>B</u>	Medications for Emergency Medical Services	Bound Tree Medical, LLC 5000 Tuttle Crossing Blvd. Dublin, OH 43016	\$2,000.00 POLICE	7/21/20 - 7/20/21		
2021 - 040	Fire Sprinkler Inspections & Repair for Fire Stations 1, 8, & 10	Fire Equipment Inc. 11 Industrial Dr. Smithfield, RI 02917	\$5,000.00	7/1/20 - 6/30/21		
2021	Delivery, Rental & Filling of Oxygen Tanks	Airgas LLC 522 Jefferson Blvd. Warwick, RI 02888	\$15,000.00	7/1/20		
V 4 1		Wal WICK, NI UZOOO		UISUIZZ	+	
2021 - 045	Service & Maintenance Agreement for Stryker EMS Equipment	Stryker Sales Corporation 3800 E. Center Avenue Portage, MI 49002	\$6,860.25	8/25/20 - 8/24/21		



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020 - 309	Strategy & Tactics Course	PL Vulcan Fire Training 6 Gleason Dr. East Quogue, NY 11942	\$29,750.00			56 - 6
2020 - 311	Purchase Rotary Lift Attachments	Rotary Lift 2700 Lanier Dr. Madison, IN 47250	\$3,236.62			56 - 6
2020 - 330	Integrated Receipt Printers	Tyler Technologies, Inc. 5101 Tennyson Pkwy Plano, TX 75024	\$8,690.00			56 - 6
2021	Municipal Recycling Facility By-Products	Various Vendors	Revenue	7/1/20		56
2021	Interoperable Emergency Network	Mutualink 1269 South Broad Street Wallington, CT 06492	\$5,068.41	7/1/20 - 6/30/21		56
2021 - 060	UFED Software Renewal	Celebrite Inc 7 Campus Drive Suite 210 Parsippany, NJ 07054	\$3,700.00	8/2/20 - 8/1/21		56
2021 - 061	EnCase Software Maintenance	Open Text Inc. 2950 S. Delaware St. Bay Meadows Station 3 Bldg. San Mateo, CA 94403	\$3,080.29	8/22/20 - 8/21/21		56
2021	Police Licensing Advertising	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889	\$6,000.00	7/1/20		56



PCR-37-20 (Sub A)

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021	Police Recruitment	Various Vendors	\$5,000.00	7/1/20 - 6/30/22		56 - 6
2021 - 065	Services for Mental Health Clinician	The Providence Center 528 North Main Street Providence, RI 02904	\$40,000.00	7/1/20 - 6/30/21		56 - 6
2021	City Clerk Advertising	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889	\$12,000.00	7/1/20 - 6/30/21		56 - 6
2021 - 067	Probate Clerk Advertising	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889 Kent County Daily Times PO Box 277 West Warwick, RI 02893	\$20,000.00	7/1/20 - 6/30/21		56 - 6
2021 - 069	Software Support & Maintenance for Munis	Tyler Technologies, Inc. 5101 Tennyson Pkwy Plano, TX 75024	\$215,416.33	7/1/20 - 6/30/21		56 - 6

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

- 1. Request permission to extend PCR-124-19 (Sub A) from August 30, 2020 August 29, 2021
- 2. Request permission to increase PCR-166-19 (Sub A) from \$7,500.00 to \$15,000.00 and extend from June 16, 2020 December 15, 2020.
- 3. Total awarded amount of \$10,090.00. \$4,090 awarded to vendor. \$6,000.00 for postage.

Actions Taken:



Bid2016-081A	State of RI Pain	t & Paint i	Supplies
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PCR-43-20 Withdrawn per department/Unfavorable Action

PCR-44-20 Withdrawn per department/Unfavorable Action

Bid2016-171 State of RI Software Government Procurement Agreement

PCR-45-20 Withdrawn per department/Unfavorable Action

Bid2016-231 State of RI Lamps, Ballasts & Related Electrical PCR-46-20 Withdrawn per

Supplies

department/Unfavorable Action

Bid2018-296 Limited Scope Zoning Rewrite

PCR-47-20 Withdrawn per department/Unfavorable Action

PCR-48-20 Withdrawn per department/Unfavorable

Action

Bid2020-293 Janitorial & Cleaning Supplies

PCR-49-20

Hold until 7/13/20

Bid2021-019 Brass Fittings & Valves

Bid2020-266 Grass Seed

PCR-50-20

Favorable Action

Bid2021-020 Post-Type Fire Hydrants

PCR-51-20

Favorable Action

Bid2020-328 Callyo Silver Preferred Package Pro

PCR-52-20 Withdrawn per department/Unfavorable

Action

Bid2021-062 Police College Education Expenses

PCR-53-20

Hold until 7/13/20

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE



Bid2021-034A HVAC Maintenance & Repairs for City-Owned Buildings

• 6 bids received

CODE:

66-340 Bldg. Maintenance/Service Contracts

MANNER OF AWARD:

\$20,000.00

August 30, 2020 – August 29, 2021

RECOMMEND:

D. Larsen & Sons Inc. Nexgen Mechanical, Inc.

> D. Larsen & Sons Inc. 2 Huckleberry Ct. Warwick, RI 02888

Nexgen Mechanical, Inc. 205 Hallene Rd. Unit 106 Warwick, RI 02886

Automatic Temperature Controls, Inc. 95 Connecticut St. Cranston, RI 02920

Arden Engineering Constructors, LLC 505 Narragansett Park Dr.
Pawtucket, RI 02861

CAM HVAC & Construction Inc. 116 Lydia Ann Rd. Smithfield, RI 02917

Regean Heating & Air Conditioning 16 Hylestead St. Providence, RI 02905

Pricing as follows

Bid2021-034 HVAC Maintenance & Repairs for City-Owned Buildings



		D. Larsen	NEXGEN	Automatic	Arden	CAM	Regan
Item #	Description	Price/Hr.	Price/Hr.	Price/Hr.	Price/Hr.	Price/Hr.	Price/Hr.
A	Repair Service						
1	Hourly Labor Rate Mechanical Contractor Master "A" or Refrigeration Contractor Master Class I or Pipefitter Contractor Master Class I						
	Normal Hours	\$92.00/hr.	\$98.00/hr.	\$100.00/hr.	\$139.00/hr.	\$134.95/hr.	\$145.00/hr.
	Overtime Hours	\$138.00/hr.	\$147.00/hr.	\$150.00/hr.	\$184.00/hr.	\$202.50/hr.	\$217.50/hr.
	Weekend & Holiday Hours	\$184.00/hr.	\$196.00/hr.	\$150.00/hr.	\$184.00/hr.	\$202.50/hr.	\$217.50/hr.
2	Hourly Labor Rate Refrigeration -Journeyman Class I						
	Normal Hours	\$92.00/hr.	\$98.00/hr.	\$100.00/hr.	\$127.00/hr.	\$134.95/hr.	\$125.00/hr.
	Overtime Hours	\$138.00/hr.	\$147.00/hr.	\$150.00/hr.	\$164.00/hr.	\$202.50/hr.	\$187.50/hr.
	Weekend & Holiday Hours	\$184.00/hr.	\$196.00/hr.	\$150.00/hr.	\$164.00/hr.	\$202.50/hr.	\$187.50/hr.
3	Hourly Labor Rate Other (if needed)						
	Normal Hours	\$92.00/hr.		\$100.00/hr.	\$119.00/hr.	\$100.00/hr.	\$125.00/hr.
-	Overtime Hours	\$138.00/hr.		\$150.00/hr.	\$154.00/hr.	\$140.00/hr.	\$187.50/hr.
	Weekend & Holiday Hours	\$184.00/hr.		\$150.00/hr.	\$154.00/hr.	\$140.00/hr.	\$187.50/hr.
В	Parts						
1	Cost Plus %	20%	20%	List less 15%	20%	20%	20%



HVAC Maint & Repairs					
The following vendors were sent specifications	fications				
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL
Aero Mechanical, Inc.	10 Leah St.	Johnston	RI	02919	estimating@aeroinc.com
Allen Engineering, Inc.	121 Prospect St.	Warwick	RI	02886	allenengineering86@yahoo.com
Atlantis Comfort Systems Corp.	111 Energy Way	W. Warwick	RI	02893	info@atlantiscomfort.com
Automatic Temperature Controls, Inc.	95 Connecticut St.	Cranston	RI	02620	slussier@autotempcontrols.com;smazzie@autot empcontrols.com
CAM HVAC & Construction	116 Lydia Ann Rd.	Smithfield	RI	02917	adam@camhvac.com;cathy@camhvac.com
Cassana HVAC, LLC	1345A Plainfield St.	Johnston	RI	02919	
CIMCO Refrigeration	121 N. Plains Industrial Rd. Unit L	Wallingford	CT	06492	onegrin@toromont.com
Climate Masters	66 Clark Rd.	Smithfield	RI	02917	GBigCasino@cox.net;401climatemasters@gmail.com
Ductworks HVAC Service & Installation 84 Green St.	84 Green St.	N. Smithfield	RI	02896	mat@him-mechanical.com
Elmhurst Engineering	255B Pawtuxet Ave.	Warwick	RI	02888	Paulc28205@aol.com
Environmental Systems, Inc.	2980 West Shore Rd.	Warwick	RI	02886	jmahoney@envsys.net;info@envsys.net;mmurat ori@envsys.net
Evergreen Plumbing and Heating	2 Evergreen Ave	Warwick	RI	02888	evergreenplumbingri@gmail.com
GEM Plumbing & Heating	One Wellington Rd.	Lincoln	RI	02865	lengemma@gemplumbing.com;sserrecchia@ge mplumbing.com;gcosgro@gemplumbing.com
Greenwood Plubming & Heating	5 Minnesota Ave #1	Warwick	RI	02888	greenwoodplumbingheating@gmail.com
JMB Mechanical, Inc.	1008 Plainfield St.,	Johnston	RI	02919	
National Refrigeration, Inc.	3600 W. Shore Rd,	Warwick	RI	02886	
Nexgen Mechanical, Inc.	81 Bleachery Ct. Unit 3	Warwick	RI	02886	jim@nexgenmechanical.com;Luanne@nexgen mechanical.com
	125 Elder St.	Lincoln	RI	02865	premierheatingandair@yahoo.com
I Air Conditioning	235 Georgia Ave	Providence	RI	02905	info@reganhvac.com
	1 Harry St.	Cranston	RI	02907	justin@sarraengineering.com
Seekonk Heating Services, Inc.	911 Taunton Ave.	Seekonk	MA	02771	billshs@msn.com
Conditioning, LI	90 Highview Ave.	Hope Valley	RI	02832	sensibleairconditioning@yahoo.com
United Mechanical, Inc.	Two Starlinie Way, Unit 4	Cranston	RI	02921	steve@unitedheatingsvc.com





JOSEPH J SOLOMON MAYOR

MATHEW SOLITRO DIRECTOR OF PUBLIC WORKS

CITY OF WARWICK

DEPARTMENT OF PUBLIC WORKS

925 SANDY LANE • WARWICK, RHODE ISLAND 02889

TEL (401) 738-2003 • FAX (401) 732-5208

T.D.D. (401) 739-9150

To: Patricia Peshka, Purchasing Agent

From: Mathew Solitro, Public Works Director

Date: June 15, 2020

Subj: Bid2021-034 HVAC Maintenance & Repairs for City-Owned Buildings

Please be advised that we have reviewed the six bids submitted for the above and recommend award to D. Larsen and Sons, Inc. and NexGen Mechanical and as the lowest responsible bidders for the necessary preventative maintenance and any repairs to the HVAC systems in City facilities. This department is requesting to award both vendors in the event that one is unavailable, for any reason. This department is responsible for most of the City occupied buildings for this type of service, with the exception of Recreation and School facilities. The current bid expires on August 29, 2020. The new contract period is August 30, 2020 to August 29, 2021.

(66-340 - \$20,000)

AS ONLY

SECTION 6-12

Request permission to increase PCR-82-20 from \$432.00 to \$767.00.

Bid2021-095 Security System Monitoring & Maintenance

Electronic Alarms 2525 W Shore Rd Warwick, RI 02889

LAST ACTION TAKEN

Award (Bid): PCR-82-20 approved September 25, 2020 in the amount of \$432.00. Contract period October 13, 2020 through October 12, 2021.

Contract Increase Requested:

\$335.00

Current Contract Award:

\$432.00

Contract Period Requested:

No Change in term

Current Contract Period:

October 13, 2020 - October 12, 2021

Finance Committee Members,

I am asking for an alteration to contract (6-12) for bid # 2021-95 for Security Monitoring and Maintenance expiring October 12, 2021. I am requesting an increase of \$335 to cover any repairs needed, his would bring the bid award amount from \$432 to \$767. The current \$432 only covers the quarterly monitoring services but recently I had to have the contact on one of the doors replaced costing \$133.31 and I have added in \$200 for any other expenses that may arise as a result of unforeseen repairs.

Respectfully,

Ann Corvin



CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

9/21/2020	
MEETING DATE:	
APPROVED: MDATE: 925 2020	AYOR

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2017 - 136	Barracuda Backup Server Bundle & Email Message Archiver Bundle	The Business Network Group 500 Boston Post Road Milford, CT 06460	\$32,770.92	11/1/20 - 10/31/21	1	6 - 12
2020 - 109	Traffic, Street & Pole Light Maintenance & Repair	AM Electric 385 Lincoln Ave. Warwick, RI 02888	\$18,028.00 DPW		2	6 - 12
2020 - 110	Elevator Maintenance & Repairs	OTIS Elevator Co. 9 Rocky Hill Rd. Smithfield, RI 02917	\$1,805.68 DPW		3	6 - 12



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020	Fire Apparatus Repairs	New England Fire Equipment & Apparatus Corporation 10 Stillman Rd. North Haven, CT 06473 NE Detriot 1 Southern Industrial Dr. Cranston, RI 02921 Five Star Fire 45 Brainard Rd. Hartford, CT 06114 Minuteman Trucks 2181 Providence Hwy. Walpole, MA 02081 Coastal International 17 O'Kefe Ln. Warwick, RI 02888	\$30,000.00		4	6 - 12
2021 -	Traffic Street & Pole Light Maintenance	AM Electric, LLC 385 Lincoln Ave	\$3,000.00 P&R		5	6 -
057	Tylamichanec	Warwick, RI 02888	ICK			12
2021	Elevator Maintenance & Repairs	Atlantic Elevator South Co., Inc. 1900 Fall River Ave. Seekonk, MA 02771	\$2,000.00 P&R		6	6 - 12
2021	Oakland Beach Boardwalk Improvements	Mill City Construction 7 Old Great Rd, Lincoln, RI 02865	\$140,738.00			
2021	Planting & Landscaping Improvements Conimicut Village	Yard Works Inc. 1309 Warwick Ave Warwick, RI 02888	\$6,000.00			



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
				•		
2021	Security System	Electronic Alarms 2525 W Shore Rd	\$9,500.00	10/13/20		
095A	Monitoring & Maintenance	Warwick, RI 02889	DPW	10/12/21		
2021	Security System	Electronic Alarms 2525 W Shore Rd	\$5,000.00	10/13/20		
095B	Monitoring & Maintenance	Warwick, RI 02889	WATER	10/12/21		
2021	Security System	Electronic Alarms 2525 W Shore Rd	\$432.00	10/13/20		ş
095C	Monitoring & Maintenance	Warwick, RI 02889	AS	10/12/21		
2021	Security System	Electronic Alarms	\$432.00	10/13/20		
095D	Monitoring & Maintenance	2525 W Shore Rd Warwick, RI 02889	POLICE	10/12/21		
2021 - 099	Reversible Snow Plows 8', 9', 10', 11' & 12'	Viking Cives 14331 Mill Street Harrisville, NY 13648 Hartford Truck Equipment 95 John Fitch Blvd. South Windsor, CT 06074	*\$30,000.00	10/30/20 - 10/29/21		
2021	Underwater Search & Recovery Team Equipment	West Marine Pro 500 Westridge Dr. Watsonville, CA 95076	\$8,000.00	One year from date of award		
2021		SiteOne Landscape		One year		
105	Quick Pro Dry or Equal	Supply 40 Illinois Ave. Warwick, RI 02888	\$3,000.00	from date of award		



Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2021 - 136	OpenGov Cloud Service Contract	OpenGov Inc. 955 Charter Street Redwood City, CA 94063	\$23.184.00	6/1/20 - 5/31/21		56 - 6
2021	DIMS Software & Hardware	Linear System Inc. 8403 Maple Place Rancho Cucamonga,	\$7,000.00	11/1/20		56
137		CA 91730		10/31/21		6
2021 - 138	Purchase LUCAS 3 Chest Compression Systems	Stryker Medical PO Box 93308 Chicago, Il 60673	\$47,491.96	One year from date of award		56 - 6
2021 - 139	Municipal Court Software & Support	Curia Systems, Inc. PO Box 2031 East Greenwich, RI 02818	\$6,220.00	9/1/20 - 8/31/21		56 - 6

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

- 1. Request permission to increase PCR-160-19 (Sub A) from \$117,043.09 to \$149,814.01 and extend from November 1, 2020 October 31, 2021.
- 2. Request permission to increase PCR-1-20 (Sub A) which included DPW (\$30,000.00) and Parks & Rec. (\$3,000.00) from \$33,000.00 to \$51,028.00.
- 3. Request permission to increase PCR-133-19 (Sub A) which included DPW (\$10,000.00) and Parks & Rec. (\$2,200.00) from \$12,200.00 to \$14,005.68.
- 4. Request permission to increase Bid2020-291 & Bid2020-291B from \$50,000.00 to \$80,000.00.
- 5. Request permission to increase PCR-71-20 (Sub A) from \$15,000.00 to \$18,000.00.
- 6. Request permission to increase PCR-71-20 (Sub A) from \$15,000.00 to \$17,000.00.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE



Bid2021-095C Security System Monitoring & Maintenance

• 2 bids received

AS ONLY

CODE:

28-332 Animal Shelter/Security & Alarm Service

MANNER OF AWARD:

\$432.00

October 13, 2020 - October 12, 2021

RECOMMEND:

Electronic Alarms.

Sonitrol Security Systems of Hartford, Inc.

28 Hemmingway Dr Riverside, RI 02915

Electronic Alarms 2525 W Shore Rd Warwick, RI 02889

Pricing as Follows

Bid2021-095 Security Systems Monitoring Maintenance



BID RESULTS

	·		Sonitrol	Secu	ırity		Electron	ic Aları	ns
Items	<u>LOCATION</u>	MO	HTM		YEARLY		MONTH	7	EARLY
		MON	ITOR	_	MONITOR	N	IONITOR	M	ONITOR
	SECTION A: Invoice directly to Department of Public	<u> </u>							
Α.	Works, 925 Sandy Lane, Warwick RI 02889								
	ATTENTION: CHRISTY MORETTI								
1	Pag C. J. Y.	 		-					
	925 Sandy Lane	+		ļ_				<u> </u>	
	Automotive Stock Room/Digital	\$	38.00		456.00		36.00	+	432.00
	Automotive Rear Garage	\$	38.00		456.00		36.00		432.00
	Highway Office/Digital	\$	38.00		456.00		36.00		432.00
	Department of Public Works Office/Digital	\$	38.00		456.00		36.00		432.00
	Sanitation Office/Digital	\$	38.00	\$	456.00	\$	36.00	\$	432.00
2	111 Range Road/Compost Building/Radio	\$	38.00	S	456.00	\$	36.00	\$	432.00
3	190 Range Road/Dispatch Office/Digital	\$	38.00	\$	456.00	\$	36.00	\$	432.00
		1							
4	3027 West Shore Road	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	Buttonwoods Community Center	-		ļ			·····		
	Administration Side-Main System/Digital	 							
5	27 Pilgrim Pkwy.	\$	38.00	S	. 456.00	\$	36.00	S	432.00
	Pilgrim Senior Center/Digital								
6	145 Greenwich Ave.	<u> </u>	38.00	S	456.00	\$	36.00	8	432.00
	Pontiac Village Community Center	 		-		<u> </u>	50.00	-	+52.00
	Digital & Radio								-
	C'A T D	<u> </u>	20.00	_	156.00				
7	City Hall	\$	38.00	\$	456.00	\$	36.00	\$	432,00
	Main Entrance/Main System	ļ		<u> </u>					
	Council Chambers/City Clerk's Office			<u> </u>	····			<u> </u>	
	Digital								
8	Randall Holden School, 61 Hoxsie Ave.	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	·								
9	John Wickes School, 50 Child Lane	\$	38.00	\$	456.00	\$	36.00	\$	432.00
10	Admin Building, 1849 Warwick Ave	\$	38.00	\$	456.00	\$	36.00	\$	432.00

11	Aldrich Jr High School, 789 Post Rd.	\$	38.00	\$	456.00	\$	36.00	\$	432.00
12	Storage Building (blue), 111 Gallaway St	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	38.00	\$	456.00	\$	36.00	8	432.00
		 -	20.00	<u> </u>	150.00	-	30.00	Ψ	432.00

Bid2021-095 Security Systems Monitoring Maintenance



BID RESULTS

			MONTH		YEARLY		MONTH	Y	EARLY
Items	LOCATION	1	MONITOR		MONITOR		MONITOR	M	ONITOR
	SECTION B: Invoice directly to Department of	<u> </u>							
B.	Recreation, 925 Sandy Lane, Warwick RI 02889								•
	ATTENTION: JAMES SCOTT								
1	975 Sandy Lane							_	
	McDermott Pool/Digital	\$	38.00	\$	456.00	\$	36.00	\$	432.0
	Warburton Arena/Digital	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	Thayer Arena/Digital	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	Compressor Room (Thayer Arena)/Digital	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	SECTION C: Invoice directly to Water Division, 935								
C.	Sandy Lane, Warwick RI 02889								
	ATTENTION: TERRY DIPETRILLO								
1	935 Sandy Lane								
	Main Building/Digital System & Radio	\$	38.00	\$	456.00	\$	36.00	\$	432.0
	Stock Room	\$	38.00	\$	456.00	\$	36.00	\$	432.00
2	836 Warwick Neck Ave.	\$	38.00	\$	456.00	\$	36.00	\$	432.0
	Water Tower/Radio			_	· · · · · · · · · · · · · · · · · · ·				
3	1245-1300 Bald Hill Road	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	Water Tower/Radio					ļ			
4	Pettaconsett Ave.	\$	38.00	\$	456.00	S	36.00	\$	432.00
	Pumping Station/Radio		·						
5	Corner of State St. & Oakside St.	\$	38.00	S	456.00	S	36.00	\$	422.0
	Pumping Station/Radio	13	36,00	3	436.00	3	36.00	4	432.00
6	Natick Ave Pole No. 43	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	Pumping Station/Radio	-	·····	_	· · · · · · · · · · · · · · · · · · ·	_	·		
7	Bald Hill Rd (tank) - Apex Camera System	\$	38.00	\$	456.00	\$	36.00	\$	432.00

Bid2021-095 Security Systems Monitoring Maintenance



BID RESULTS

			MONTH		YEARLY	M	IONTH		YEARLY
Items	LOCATION	Ŋ	MONITOR		MONITOR	<u>M</u> (ONITOR		MONITOR
	SECTION D: Invoice directly to 99 Veterans Memorial								
D.	Dr., Warwick, RI 02886			_	Water Co. 100 Table Co. 100 Ta				
	ATTENTION: GINA CARRUOLO								•
1	131 Range Road	\$	38.00	\$	456.00	\$	36.00	\$	432.00
	Police Range/Digital System & Radio			_					
E.	SECTION E: Invoice directly to Warwick 101 Arthur Devine Blvd., Warwick, RI 02888								
	ATTENTION: ANN CORVIN				7				
1	101 Arthur Devine Blvd.	\$	38.00	\$	456.00	S	36.00	\$	432.00
	Animal Shelter/Digital System & Radio		50.00		150.00	Ψ	50.00	-	732,00
	Sub-total Page 1-2			\$	12,768.00			\$	12,096.00
	TOTAL COST MONITORING PAGES 1-3			\$	13,680.00			\$	12,960.00
	Hourly rate for repairs to security systems	\$	140/hour			\$114 1			
			5108	<u> </u>			Add'l 1/2hou		
		\$	210/hour		(after hours)		hour 1st hour a. Add'l 1/2h		(after hours) (after hours)
				-		\$ 100°	DA, 14001 1/211		(and nous)
	Mark up over vendor cost for replacement parts		28				10	%	
			Not	e l	·		**************************************		·
	Note 1: Upgrades to all existing systems and all building there will be a charge for required parts & labor.								
			· · · · · · · · · · · · · · · · · · ·						
		<u></u>		<u> </u>				L	

Security System Monitoring & Maintenance					
These were the vendors sent sneficiations for this bid					
A ACCOUNT AND A CONTROL OF THE CONTR					
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAILI
Advanced Alarm Systems	300 Post Rd.	Warwick	RI	02888	info@advancedalarmsystems.com
AFA Protective Sys., Inc.	240 Chestnut St.	Warwick	RI	02888	cculpan@afap.com
American Alarms	575 Park Ave.	Cranston	RI	02910	kmurphy@americanalarm.com
Clarion Fire Protection	500 Lincoln Street	Allston	MA	02134	djones@clarionfire.com
Cyber Com, Inc.	90 Colorado Ave.	Wornich	PI	07888	bsalvatore@cybercomminc.com;
		Wal Wich	2 7		chainey act bet commission
Dane Tech Inc	39 Greenville Ave Unit 4	Johnston	RI	02919	torben@danetechinc.com
dElco Electric Service Corp.	948 Pontiac Ave.	Cranston	\mathbb{R}	02920	Kenn@elcoelectric.biz
3-					henryjr@electronicalarms.com;
	2575 W/cot Class D. J.				cmitchell@electronicalarms.com;
Electronic Alarm Systems	CZCZ West Shore and				bimondi@electronicalarms.com;
		Warwick	RI	02889	hguzeika@electronicalarms.com
Honeywell International	500 Narragansett Pk. Dr.	Pawtucket	RI	02861	William.place@honeywell.com
Island Tech Svcs	70 Horseblock Rd	Yaphank	NY	11980	robert@islandtechservices.com
National Security Fire Alarm	65 Newport Ave.	E. Providence RI	RI	02916	02916 · Chris.morra@nationalalarm.com
Schneider Electric	300 Brick Stone Dr Ste 101	Andover	MA	01810	Karl.lennon@schneider-electric.com
Seaport Communications Co.	304 Pt. Judith Rd.	Narragansett	RI	02882	Seaportcom12@aol.com
					Mustapha@shanix.com;
Shanix Inc.	40 Worthington Rd.	Cranston	RI	02920	ken@shanix.com
Simplex Grinnell	690 Narragansett Pk. Dr.	Pawtucket	\mathbf{R}	02860	mpanarello@simplexgrinnell.com; pcorse@simplexgrinnell.com





AUG 2 1 2020

Warwick Animal Shelter
101 Arthur W. Devine Blvd
Warwick, RI 02886
401-468-4377
Animal.shelter@warwickri.com

August 18, 2020

Finance Committee Members,

With regard to bid#2021-095 for Security Monitoring and Maintenance (current bid #2020-053E)expiring 10/12/20) I recommend awarding this bid to Electronic Alarms in the amount of \$432.00 for a period of one year from October 13, 2020 to October 12, 2021. It was the lower of the 2 bids which were submitted.

Thank You,
Ann Corvin

Bid2021-204 Data Backup Software, Equipment, & Services

9 bids received

CODE:

25-799 MIS/ Misc. Capital Expenditure

MANNER OF AWARD:

\$143,847.36

Three years from date of award

RECOMMEND:

TBNG Consulting, Inc.

Uplink IT, Inc.

976 Main Street

Warren, RI 02885

RapidScale, Inc.

17872 Gillette Ave., Suite 450

Irvine, CA 92614

Computer Technologies USA LLC 2 Blue Hill Plaza

Pearl River, NY 10965

Corus360

130 Technology Parkway

Norcross, GA 30091

Think Gard, LLC

160 Yeager Parkway Suite 200

Pelham, AL 35124

Island Tech Services, LLC

980 S 2nd Street

Ronkonkoma, NY 11779

Red River Technology LLC

21 Water St., Suite 500

Claremont, NH 03743

Whalley Computer Associates, Inc. 1 Whalley Way

Southwick, MA 01077

TBNG Consulting, Inc.

935 Jefferson Blvd.

Warwick, RI 02886

Pricing as follows

Item Description	UplinkiT, Inc.	Computer Technologies, USA	Corus360	Think Gard, LLC	Island Tech Services	Red River Technology	Whalley Computer	RapidScale, Inc.	TBNG Consulting
On-Site Storage Appliance-MFG Name and Model #	(1) Synology Rack Station RS1619xs+ (4) Seagate Ironwolf Pro BTB HDD	SuperMicro 6028UJ- TR4T =2U	Datto S4-E60 (See Attachment 1)	Datto Siris 24TB + 34TB	Datto 54-E60-R5.12	Unitrends Recovery Series Appliance	Synology RackStation RS3617RPXS	N/A, Customer provided	Barracuda Backup Server Appliance 995-BBS995A
On-Site Storage Appliance- Acquisition Cost	\$3,155.00 Total Hardware Cost	\$4,200.00	\$25,000.00	\$27,815.00	\$16,000.00	\$1,824.00 for installation services	\$5,544.42	N/A, Customer provided	42,609.12 (See Attachment 2)
On-Site Storage Appliance- Annual Maintenance Cost	\$0.00	\$1,000.00	\$0.00	\$86,025.60	\$54,000.00	\$10,142.09	5 year warranty Included with purchase of appliance	N/A, Customer provided	\$0.00 Maintenance is included in 3 year package. After year 3, renewals are at a cost of 16%. This can be lower is you opt for a multiyear renewal
Cloud Storage Per TB-Annual Cost	\$91.25/TB/Year	\$180.00	\$535.00	Included with above	\$0.00	\$554.04	\$524.80	\$0.04/GB/Month (\$480.00/TB/Year)	\$57,521.37 (3 year cost)
Back-Up Control Software-MFG Name and Model #	Altaro VM Backup and Wasabi Cloud Hot Storage	Veeam Version 10	Datto Built into Appliance and Cloud Accessible	Datto Agent 2.7.1.0	Datto ver. 2.0.13	Unitrends Enterprise Plus Software	Veeam Backup and Replication Universal License Annual Subscription	Veeam Backup and Recovery (latest version at time of install)	Backup Control Software Energize Update- BBS995A-E and Instant Replacement-BBS995A-H
Back-Up Control Software- Acquisition Cost	\$20.00/vM/Month	\$0.00	\$0.00	included with above	\$0.00	\$0.00	\$2,992.00 (One time cost WCA Professional Services Installation and Setup)	\$50.00/VM (NRC)	\$20,690.42 (BBS995A-E) \$23,026.45 (BBS995A-H
Back-Up Control Software-Annual Maintenance Cost	\$0.00	\$4,500.00	\$0.00	Included with above	\$0.00	\$0.00	\$3637.88 (Covers up to 40 VMs or physical servers for 1 year)	\$15.00/VM/Month (\$180.00/VM/Year)	Included in 3 Year Cost (See Attachment 2)
Do you provide 24/7 call Center Support?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Additional Charges for Downloading Data from the Cloud Back-up (Per TB)	None	None	None	None	None	None	None	None	None
Replacement policy for the on- site storage appliance in the event of a failure	5 Year Hardware Replacement Policy-Warranty, with next 4 hour response for day replacement critical failures	Replacement Policy- 4 hour response for critical failures	5 Year Warranty	5 Year Warranty	Next Day Replacement	No Additional Fees for Replacement	Backed up with SRS, Synology's next business day advanced replacement service for 5 years	N/A, Customer provided	See Attachment 3

The Datto solution will at no charge to the customer, send out a storage device which allows the customer to transfer all their data to the storage device which will be shipped to the Datto Cloud (Allentown Pa and Salt Lake City Ut) for replication. This service is available once per quarter for the length of the contract.

Additionally, the Cloud repository data is replicated between the Datto Cloud locations at no charge to the customer.

Data allows you to create a full image backup, as it allows you to restore virtual machines when a server fails, either to run locally on a backup server or in the cloud. When it comes to reports, Datto performs great as a Backup Report page displaying information from Screenshots, forced backup and schedule backups. Actually, the Screenshot verification feature is able to capture and restore.

Physical Specs:

Unit is 2U, 110V, 4 NIC cards and cloud replication software and web interface are provided as a total solution.

ATTACHMENT #2

TBNG CONSULTING

(855) 512-4817 · www.tbngconsulting.com

What is the replacement policy for the on-site storage appliance in the event of a failure? \$0 - Instant Replacement has been placed on quote please see below. In an event of failure a new box will be preloaded and shipped overnight. There is no charge to the City of Warwick.

*City of Warwick will also get a new box on year four – at no charge. This is a free replacement box.

Proposed Project Bill of Material

Quote Prepared For

Philip Carlucci
City of Warwick - MLS Division
3275 Post Road
Warwick, RI 02886
United States
Phone: (401) 921-9666
philip.f.carluccl@warwickri.com

Quote Prepared By

Krystal Racine
TIBNG Consulting - HQ
500 Boston Post Road
Milliord, CT 06460
United States
Phone:
Fax:(203) 783-0601
kracine@tbngconsulting.com

Item#	Item	Q	uantity	Unit Price	Extended Price
One-Tir	ne Items				
1)	Barracuda Backup Server Appliance - 995 Three Year Term		1	\$42,609.12	\$42,609.12
2)	Barrcuda Backup Server Appliance 995 Unlimited Cloud Storage Subscription Three Year Term		1	\$57 ,5 21.37	\$57,521.37
3)	Barracuda Backup Server Appliance 995 Energize Updates Three Year Term		1	\$20,690.42	\$20,690.42
4)	Barracuda Backup Server Appliance 995 Instant Replacement Three Year Term		1	\$23,026.45	\$23,026.45
			On	e-Time Total	\$143,847.36
				Subtotal Total Taxes Total	\$143,847.36 \$0.00 \$143,847.36
		Authorized Signature_			
		Date_		····	

Incident Priority Matrix

The key to defining priorities is in understanding the business impact of a request. Our helpdesk staff is trained to ask questions to help determine how important the technology/product/person is and how severe of an event is occurring.

From the customer perspective, transparent tracking of help desk issues are easily monitored via email updates and through our Client Access Portal located at: www.tbngconsulting.com/clientportal

<u>PRIORITY</u>	Definition	<u>Example</u>	Response Time	Remediate Start Time
1: Network Down	✓ Service not available ✓ Entire datacenter is unavailable	✓ Critical network device down ✓ Network compromised	Within 4 hours	Within 2 hour of Case Creation
2: Service Degradation	✓ Significant degradation of service or network component	✓ Intermittent network/server errors or issues ✓ Slow connectivity to remote office locations	Within 6 hours	Within 4 hour of Case Creation
3: Impaired	 ✓ Limited degradation of service ✓ Non-critical component is down 	✓ Backup monitoring device is down✓ Spam Filtering is down	Within 8 hours	.NBD
4: Non- Critical	✓ Small service degradation ✓ Non-critical component is down with no direct business impact	✓ A server needs a software update	NBD	Within 24 hours

REQUEST FOR BID TO BE SPECIFICALLY SENT TO:

COX BUSINESS

9 JP Murphy Highway

West Warwick, RI 02893

ATTENTION: David Gillis - Government Accounts Manager

David.Gillis@cox.com

O 401.615.3307

C 401.480.0481

TBNG - Vancord

500 Boston Post Road

Milford, CT 06460

ATTENTION: Krystal L. Racine - Account Manager

Kracine@tbngconsulting.com

C: (508) 567-9536

GovConnection, Inc.

732 Milford Road

Merrimack, NH 03054

ATTENTION: Mary Giannobile - Account Manager

mary.giannobile@connection.com

Phone: 800.800.0019 x34326

Whalley Computer Associates

10 Dorrance Street

Westminister Square

Providence, RI

ATTENTION: Michael Nunziata - Senior Account Executive

Teamnunziata@wca.com

C: 401-465-4337

O: 508-478-8719



To:

CITY OF WARWICK DIVISION OF MANAGEMENT INFORMATION SERVICES 3275 POST ROAD WARWICK, RHODE ISLAND 02886 TEL 401-738-2017

Philip Carlucci MIS DIRECTOR

Frank J. Picozzi

MAYOR

Patricia Peshka, Purchasing Agent

From: Philip F. Carlucci – MIS Director P7C

Date: Thursday, January 7, 2021

Re: Request to Award TBNG Consulting the Data Backup and Storage Contract

When we went out to BID for this service, we knew that it was a complex solution environment we were asking companies to submit cost estimates for. So we chose to ask for unit costs for items that we could then extrapolate over a 3 year period to fit our anticipated needs. Also, we were only looking for a solution to cover the portion of our backup needs that currently does not have a cloud based solution. Some solutions had lower acquisition costs but higher annual costs. Others had higher up-front costs but lower annual operating costs. In our attached analysis, we have multiplied the unit costs against our needs, added in anticipated growth in data storage and extended it over a 3 year period.

I have attached a copy of the components that make up the environment along with their associated costs. It is important to note that the provider (TBNG Consulting) of our current solution for those data back-up needs not included in this Bid, proposed an integrated system that by default included both our current usage as well as the additional needs this Bid covers. Thus, their solution provides an annual cost avoidance of \$28,134 over the three year period. That cost avoidance is included in the analysis.

We are therefore requesting that we award TBNG Consulting the contract to provide the City with backup and storage services at a cost of \$143,847.36 covering a 3 year period. We feel strongly that TBNG's offering actually has two advantages. First, it is a fully integrated solutions. While an ala carte approach usually offers a lower initial expense, there is the added complexity of integrating several separate components from different providers into a single solution. A fully integrated solution being delivered from a single provider, therefore is the more effective and secure option for the City in protecting its critical data backup and recovery.

Secondly, considering the \$28,134 annual cost avoidance over each of the three years of this contract, their offering gives us the most cost effective solution. By making this choice, the City end up with a single integrated solution at the lowest cost to address our data backup storage requirements.

This request, if approved, will run from acceptance for 3 calendar years at a cost of \$143,847.36. The cost for this is covered in a capital line item in the MIS 2021 Budget. TBNG Consulting, 500 Boston Post Road, Milford, CT 06460.

Cc: Peder Schaffer - Finance Director

BID ANALYSIS

EVALUATION CRITERIA

				EVALUATION CITITION		
Transcraffe College (French	DIR					
TBNG Consulting						
,	Appliance - Acquisition Cost	\$	42,609.12	Experience, Ability, Reputation	33%	9
	Appliance - Year 1 Annual Maintenance / Expansion Cost	\$	20,690.00	7 X 24 Service	33%	9
	Appliance – Year 2 Annual Maintenance / Expansion Cost	\$	-	Cost	34%	10
	Appliance - Year 3 Annual Maintenance / Expansion Cost	\$	-	TOTAL 500 DE		6'04
	Cloud Storage Year 1 @ 60TB	\$	19,173.79	TOTAL SCORE		9.34
	Cloud Storage Year 2 @ 70TB	\$	19,173.79			
	Cloud Storage Year 3 @ 80TB	\$	19,173.79			
	Back-up Control Software - Acquisition Cost	\$	-			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Server Cost to House Software					
	Additional Costs / Trade In Savings	\$	(84,402.00)			
	Extended Cost of	over 3 years \$	36,418.49			
Corus360 - GA		.\$	25,000.00	Experience, Ability, Reputation	33%	9
	Appliance – Acquisition Cost	Š	25,000.00	7 X 24 Service	33%	9
	Appliance - Year 1 Annual Maintenance / Expansion Cost	خ	_	Cost	34%	6
	Appliance - Year 2 Annual Maintenance / Expansion Cost	ş		5531		
	Appliance – Year 3 Annual Maintenance / Expansion Cost	\$	32,100.00	TOTAL SCORE		7.98
	Cloud Storage Year 1 @ 60TB	\$ *	37,450.00	10174200112		
	Cloud Storage Year 2 @ 70TB	\$	•			
	Cloud Storage Year 3 @ 80TB	\$	42,800.00			
	Back-up Control Software - Acquisition Cost	\$	-			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Server Cost to House Software					
	Additional Costs / Trade in Savings					
	Extended Cost	over 3 years \$	137,350.00			
Red River Techi	nologies - NH			- 1 1122 0	33%	9
	Appliance – Acquisition Cost	\$	1,824.00	Experience, Ability, Reputation	33% 33%	7
	Appliance - Year 1 Annual Maintenance / Expansion Cost	\$	10,142.09	7 X 24 Service		5
	Appliance - Year 2 Annual Maintenance / Expansion Cost	\$.	10,142,09	Cost	34%	5
	Appliance - Year 3 Annual Maintenance / Expansion Cost	\$.	10,142.09			5 OD
	Cloud Storage Year 1 @ 60TB	\$	33,242,40	TOTAL SCORE		6.98
	Cloud Storage Year 2 @ 70TB	\$	38,782.80			
	Cloud Storage Year 3 @ 80TB	\$	44,323.20			
	Back-up Control Software – Acquisition Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	-			
	Back-up Control Software – Year 1 Annual Maintenance Cost	\$	-			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	-			
	Server Cost to House Software					
	Additional Costs / Trade In Savings					
	Extended Cost	t over 3 years \$	148,598.67			

	New York				220/	
	Appliance – Acquisition Cost	\$	16,000.00	Experience, Ability, Reputation	33% 33%	9
	Appliance - Year 1 Annual Maintenance / Expansion Cost	·\$	54,000.00	7 X 24 Service	33%	2
	Appliance - Year 2 Annual Maintenance / Expansion Cost	\$	54,000.00	Cost	54%	4
	Appliance – Year 3 Annual Maintenance / Expansion Cost	\$	54,000.00	ccopr		7.3
	Cloud Storage Year 1 @ 60TB	\$	•	TOTAL SCORE		2.3
	Cloud Storage Year 2 @ 70TB	\$	•			
	Cloud Storage Year 3 @ 80TB	\$	•			
	Back-up Control Software - Acquisition Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	•			
	Back-up Control Software - Year 1 Annual Maintenance Cost	\$	-			
	Server Cost to House Software	\$	•			
	Additional Costs / Trade In Savings	\$				
	Extended Cost over	3 years \$	178,000.00			
ThinkGard - Alabama	a Appliance – Acquisition Cost	\$	27,815.00	Experience, Ability, Reputation	33%	:
	Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost	\$	86,025.60	7 X 24 Service	33%	1
	Appliance – Year 2 Annual Maintenance / Expansion Cost	\$	86,025.60	Cost	34%	
	Appliance – Year 3 Annual Maintenance / Expansion Cost	Ś	86,025.60			
		\$		TOTAL SCORE		6.2
	Cloud Storage Year 1 @ 60TB	Š				
	Cloud Storage Year 2 @ 70TB	,	-			
	Cloud Storage Year 3 @ 80TB	\$	-			
	Back-up Control Software - Acquisition Cost	Š				
	Back-up Control Software - Year I Annual Maintenance Cost	ě	_			
	Back-up Control Software - Year 1 Annual Maintenance Cost	š				
	Back-up Control Software - Year 1 Annual Maintenance Cost	*				
	Server Cost to House Software					
	Additional Costs / Trade in Savings Extended Cost over	3 years \$	285,891.80			
	Exterided Cost Over	5 years 7				
Rapiovicias -						
UplinkIT, Inc RI	the American Cook	\$	9,487.13	Experience, Ability, Reputation	33%	
	Appliance – Acquisition Cost	\$	6,180.00	7 X 24 Service	33%	
	Tunantian Cart	•	· ·	Cost	34%	
	Appliance - Year 1 Annual Maintenance / Expansion Cost	ė	7.214.92			
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost	\$	7,214.32	cost		
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost	\$	7,214.32	TOTAL SCORE		8.
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost	\$ \$	7,214.32 5,475.00			8.
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost	\$ \$ \$	7,214.32 5,475.00 6,387.50			8.
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB	\$ \$ \$ \$	7,214.32 5,475.00			8.
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software – Acquisition Cost	\$ \$ \$ \$ \$ \$	7,214.32 5,475.00 6,387.50 7,300.00			8
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software – Acquisition Cost Back-up Control Software – Year 1 Annual Maintenance Cost	\$ \$ \$ \$ \$	7,214.32 5,475.00 6,387.50 7,300.00 - 960.00			8
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software – Acquisition Cost Back-up Control Software – Year 1 Annual Maintenance Cost Back-up Control Software – Year 1 Annual Maintenance Cost	\$ \$ \$ \$ \$ \$ \$	7,214.32 5,475.00 6,387.50 7,300.00 - 960.00 960.00			8
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software – Acquisition Cost Back-up Control Software – Year 1 Annual Maintenance Cost Back-up Control Software – Year 1 Annual Maintenance Cost	. \$ \$ \$ \$ \$ \$ \$ \$	7,214.32 5,475.00 6,387.50 7,300.00 - 960.00 960.00			8
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software – Acquisition Cost Back-up Control Software – Year 1 Annual Maintenance Cost Back-up Control Software – Year 1 Annual Maintenance Cost Back-up Control Software – Year 1 Annual Maintenance Cost	\$ \$ \$ \$ \$ \$ \$	7,214.32 5,475.00 6,387.50 7,300.00 - 960.00 960.00			8.
	Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software – Acquisition Cost Back-up Control Software – Year 1 Annual Maintenance Cost Back-up Control Software – Year 1 Annual Maintenance Cost		7,214.32 5,475.00 6,387.50 7,300.00 - 960.00 960.00			1

Blue Hill Data Services - NY				2206	
Appliance Acquisition Cost	\$	4,200.00	Experience, Ability, Reputation	33%	8
Appliance - Year 1 Annual Maintenance / Expansion Cost	\$	1,000.00	7 X 24 Service	33%	9
Appliance – Year 2 Annual Maintenance / Expansion Cost	\$	1,000.00	Cost	34%	-8
Appliance – Year 3 Annual Maintenance / Expansion Cost	\$	1,000.00	70711 CC007		0.22
Cloud Storage Year 1 @ 60TB	\$	10,800.00	TOTAL SCORE		8.33
Cloud Storage Year 2 @ 70TB	\$	12,600.00			
Cloud Storage Year 3 @ 80TB	\$	14,400.00			
Back-up Control Software – Acquisition Cost	\$	•			
Back-up Control Software - Year 1 Annual Maintenance Cost	\$	4,500.00			
Back-up Control Software - Year 1 Annual Maintenance Cost	\$	4,500.00			
Back-up Control Software - Year 1 Annual Maintenance Cost	\$	4,500.00			
Server Cost to House Software	\$	20,000.00			
Additional Costs / Trade In Savings					
Extended Cost over 3 years	; \$	78,500.00			
Whalley Computer Associates - RI			Abillar Constant	2202	٥
Appliance – Acquisition Cost	\$	5,544.42	Experience, Ability, Reputation	33%	9
Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost	\$ [°]	5,544.42 -	7 X 24 Service	33%	9 9
Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost	\$° \$ \$	5,544.42 - -			
Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost	\$ \$ \$	•	7 X 24 Service Cost	33%	9 7
Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost	\$ \$ \$ \$	31,488.00	7 X 24 Service	33%	
Appliance — Acquisition Cost Appliance — Year 1 Annual Maintenance / Expansion Cost Appliance — Year 2 Annual Maintenance / Expansion Cost Appliance — Year 3 Annual Maintenance / Expansion Cost	* * * * * *	31,488.00 36,736.00	7 X 24 Service Cost	33%	9 7
Appliance — Acquisition Cost Appliance — Year 1 Annual Maintenance / Expansion Cost Appliance — Year 2 Annual Maintenance / Expansion Cost Appliance — Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB	* * * * * * * *	31,488.00 36,736.00 41,984.00	7 X 24 Service Cost	33%	9 7
Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB	*****	31,488.00 35,736.00 41,984.00 2,992.00	7 X 24 Service Cost	33%	9 7
Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 50TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB	* \$ \$ \$ \$ \$ \$ \$ \$ \$	31,488.00 35,736.00 41,984.00 2,992.00 3,637.88	7 X 24 Service Cost	33%	9 7
Appliance – Acquisition Cost Appliance – Year 1 Annual Maintenance / Expansion Cost Appliance – Year 2 Annual Maintenance / Expansion Cost Appliance – Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software – Acquisition Cost	****	31,488.00 36,736.00 41,984.00 2,992.00 3,637.88 3,637.88	7 X 24 Service Cost	33%	9 7
Appliance — Acquisition Cost Appliance — Year 1 Annual Maintenance / Expansion Cost Appliance — Year 2 Annual Maintenance / Expansion Cost Appliance — Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software — Acquisition Cost Back-up Control Software — Year 1 Annual Maintenance Cost	****	31,488.00 36,736.00 41,984.00 2,992.00 3,637.88 3,637.88	7 X 24 Service Cost	33%	9 7
Appliance — Acquisition Cost Appliance — Year 1 Annual Maintenance / Expansion Cost Appliance — Year 2 Annual Maintenance / Expansion Cost Appliance — Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software — Acquisition Cost Back-up Control Software — Year 1 Annual Maintenance Cost Back-up Control Software — Year 1 Annual Maintenance Cost	*****	31,488.00 36,736.00 41,984.00 2,992.00 3,637.88 3,637.88	7 X 24 Service Cost	33%	9 7
Appliance — Acquisition Cost Appliance — Year 1 Annual Maintenance / Expansion Cost Appliance — Year 2 Annual Maintenance / Expansion Cost Appliance — Year 3 Annual Maintenance / Expansion Cost Cloud Storage Year 1 @ 60TB Cloud Storage Year 2 @ 70TB Cloud Storage Year 3 @ 80TB Back-up Control Software — Acquisition Cost Back-up Control Software — Year 1 Annual Maintenance Cost Back-up Control Software — Year 1 Annual Maintenance Cost Back-up Control Software — Year 1 Annual Maintenance Cost	*******	31,488.00 36,736.00 41,984.00 2,992.00 3,637.88 3,637.88	7 X 24 Service Cost	33%	9 7



Bid2021-229 Ammunition

• 2 bids received

CODE:

30-236 Police Department/ Supplies-Target Range

MANNER OF AWARD:

\$50,000.00

March 21, 2021 – March 20, 2022

RECOMMEND:

Front Sight, LLC

RTP Armor LLC 8309 S 62nd St. Lincoln, NE 68516

Front Sight, LLC 53 Millers Brook Dr. Cumberland, RI 02864

		RTP Armor	Front Sight
Item	Description/Per 1,000 Rounds	Price Per	Price Per
#		1,000 Rounds	1,000 Rounds
1	9MM Federal 124 TMJ AE9N1	\$580.00	\$352.00
2	9MM Federal 147 Tactical HST HP P9HST2	No Bid	\$1,355.00
3	.223 Federal 55 FMJ AE223	\$560.00	\$650.00
4	308 Cal Federal 168 Sierra BTHP Match GM308M	\$1,296.00	\$1,550.00
5	12 GA Federal low recoil 9 pellet OO Buck LE13200	\$990.00	\$1,400.00
6	.223 Hornady Tap	\$1,306.00	\$800.00
7	5.56 FX marking cartridges	No Bid	No Bid
8	9mm FX marking cartridges	No Bid	No Bid
9	.223 Federal 77 Grain Sierra BTHP Match GM223M3	\$1,140.00	\$1,350.00
10	CCI Stinger 22 LR 32 CPHP	\$190.00	\$155.00
Delive	ry in Calendar Days	30-120 Days	Subject to Manufacturer Availability

Bid2021-229 Ammunition					
The following vendors were sent specifications					
HOGINES A	2544444 A	VITY	CT A TE	AID	EMAII 1
VENDOR	AUDRESS		SIAIE	777	YTTYYYT
Adamson Industries Corp.	45 Research Dr.	Haverhill	MA	01832	scontarino@adamsonindustries.com
Advanced Tactical Supply, Inc.	161 N. Las Flores	Nipomo	CA	93444	lesupply@sbcglobal.net
Amchar Wholesale, Inc.	100 Airpark Dr.	Rochester	NY	14624	sales@amchar.com
Aramsco	PO Box 29	Thorofare	ï	98080	aglover@aramsco.com
Bullseye Shooting Supplies, Inc.	837 Park Ave.	Woonsocket	RI	02895	info@bullseyeshootingsupplies.com
Clyde Armory, Inc.	165 Ben Burton Rd. #D	Athens-Bogart	GA	30622	rob@policeguns.com
Continental Arms Co.	1065 Park Ave.	Cranston	RI	02910	
Cranston Firearms, LLC	1016 Cranston St.	Cranston	RI	29210	
D & L Shooting Supplies	3314 W. Shore Rd.	Warwick	R	02886	dlsupplies@aol.com
Dave's Guns	1287 Post Rd.	Warwick	RI	02888	Atc3@cox.net
Dedham Sportsmen's Center, Inc. d/b/a AAA Police Supply	940 Providence Hwy., Route 1	Dedham	MA	02036	aaapolicesupply@gmail.com
Econoloads, LLC	303 Jefferson Blvd.	Warwick	RI	02888	
Elmwood Sports Ctr., Inc.	1533 Elmwood Ave.	Cranston	RI	02910	elmsports1@gmail.com
Galls LLC	1340 Russell Cave Rd.	Lexington	KY	40505	McDonald-Charlotte@galls.com
Heritage Gun & Coin Co., Inc.	250 Cowesset Ave., Unit 4	W. Warwick	RI		
International Cartridge Corp.	2273 Route 310	Reynoldsville	PA	15851	contact@iccammo.com
Interstate Arms Corp.	6G Dunham Rd.	Billerica	MA	01821	lesales@interstatearms.com
Jurek Brothers, Inc.	59 School St.	Greenfield	MA	01301	info@jurekbrothers.com
Kiesler Police Supply	2802 Sable Mill Rd.	Jeffersonville	Z	47130	crystal@kiesler.com
Lawmen's & Shooters Supply	7750 9 th St. SW	Vero Beach	FL	32968	bids@lawmens.net
N-Vision Optics	220 Reservoir Street, Suite 26	Needham	MA	02494	Olga@nvisionoptics.com
NY Police Supply, Inc.	1460 Ridge Rd. East	Rochester	NY	14621	nypspres@frontiernet.net
Olin Corp.	190 Carondelet Pl. Ste. 1530	Clayton	MO	63105	olincorpinfo@olin.com
On Target Ammunition, LLC	PO Box 183	Grain Valley	МО	64029	bill@getontargetammo.com
Post Road Guns	2158 Plainfield Pike #4	Cranston	RI	02910	
RI Guns & Ammo LLC	1175 Post Rd.	Warwick	RI	02888	riguns@yahoo.com
RI Uniform	1395 Atwood Ave., Suite 109	Johnston	RI	02919	Riuniform@Cox.Net
Salt Pond Group, LLC	17 Edith Rd.	Narragansett	RI	02882	
The Hunting Shack, Inc.	4406 Rathbun Lane	Stevensville	MT	59870	mail@thehuntingshack.com
Top Gun LLC	10 Crossland St.	Charlestown	RI	02813	

CITY OF WARWICK

Commander Mark Ullucci Interim Chief of Police



Frank J. Picozzi Mayor

JAN 2 0 2021

Police Department 99 Veterans Memorial Drive Warwick, Rhode Island 02886-4617 Telephone: (401) 468-4200

January 14, 2021

Mrs. Patricia Peshka, Purchasing Agent Warwick City Hall 3275 Post Road Warwick, RI 02886

Request for Spending Authorization-Ammunition Bid#2021-229 Funding: WPD Operating Budget-Code #30-236

Dear Mrs. Peshka,

The Police Department went out to bid for ammunition under Bid 2021-229 and received two bids from the following vendors:

Front Sight LLC, 53 Millers Brook Dr., Cumberland, RI 02864 RTP Armor LLC, 8309 S 62nd St., Lincoln, NE 68516

Based on a comparison of prices for the items submitted, the Police Department is recommending that this contract be awarded to **Front Sight LLC**. Front Sight LLC was the lowest bidder on Items #1, 5, and 9, and only slightly more expensive on the remaining items than RTP Armor, LLC. Also of note, RTP Armor did not bid on Item #2, which is our duty ammunition.

The bulk of the police's department purchase will be of Item #1: 9MM Federal 124 TMJ AE9N1. For this item alone, Front Sight LLC is \$0.35/round, while RTP Armor LLC would be \$0.58/round. The police department is a projecting a need to purchase substantially lower quantities of the other ammunition types, thus making Front Sight LLC the lowest overall bidder for our purchasing needs.

Ammunition purchased under this bid will be for the department's annual qualification, night shoot in-service training, remedial training as necessary, SWAT Team training and for our recruits who will be attending the Rhode Island Municipal Police Academy.

If approved, financing for these purchases would be from the Police Department Operating Budget, Budget code #30-236, Range and Target supplies, for a total not to exceed \$50,000.00. The current contract expires on 3/20/2021. This contract would be for one year commencing on 3/21/2021 and running through 3/20/2022.

Sincerely,

Lori Michailides

Major

Administrative Bureau Commander

LACHOUL

Bid2021-234 Purchase APX4000 Portable Two-Way Radios

• 1 bids received

CODE:

30-271 Police Dept./ Part-Communication

MANNER OF AWARD:

\$31,117.50

Date of award through April 6, 2021

RECOMMEND:

Cyber Communications Sales, Inc.

Cyber Communications Sales, Inc./ Motorola Solutions 90 Colorado Ave Warwick, RI 02888

Pricing as follows

Bid2021-234 Purchase APX4000 Portable Two-Way Radios Results

Motoro	la APX 4000 UHF:	Cyber Com	munications	Sales, Inc.
ITEM	QUANTITY		UNIT COST	BID PRICE FOR 15
			Note 1	
	H51SDF9PW6AN			
1	15		\$1,425.54	\$21,383.10
	QA02829AB		\$ 290.48	\$ 4,357.20
	H885BK		\$ 90.00	\$ 1,350.00
	QA02749AA		\$ 61.73	\$ 925.95
	QA04865AA		\$ 0.00	\$ 0.00
	QA01833AD		\$ 18.16	\$ 272.40
	Make	APX4000		
	Model	H515DF9PW6AN		
	Warranty	3 Years		
	PMPN4174A		\$ 55.19	\$ 827.85
2	15	PMPN4174	\$ 33.19	\$ 627.63
	Make	(6		
	Model	1 Year		
	Warranty	1 1641		
	PMMN4062AL			
3	15		\$ 85.47	\$ 1,282.05
	Make	Motorola		·
	Model	PMMN4062AL		
	Warranty	1 Year		
	PMLN7182A			
4	15		\$ 47.93	\$ 718.95
	Make	Motorola		
	Model	PMLN7182A		
	Warranty	1 Year		

Note 1: Motorola Solutions takes exception to Page 5, request for pricing to be held firm for a year.

CYBER COMMUNICATIONS

MOTOROLA SOLUTIONS

Quote Number: Effective:

QU0000518394 07 JAN 2021

Effective To:

06 APR 2021

Bill-To:

WARWICK POLICE DEPT, CITY OF 3275 POST RD CITY HALL WARWICK, RI 02886 United States

Attention:

Name: Chris Cunningham

Phone: (401) 468-4361

Sales Contact:

Name: Patrick Rush

Email: prush@cybercomminc.com

Phone: 4013919390

Contract Number:

NASPO ValuePoint FOB Destination

Freight terms:

Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	15	H51SDF9PW6AN	APX 4000 UHFR2 MODEL 2 PORTABLE	\$1,963.00	\$1,425.54	\$21,383,10
la	15	QA01833AD	EXTREME NOISE REDUCTION	\$25.00	\$18.16	\$272.40
1b	15	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY)	-	-	•
lc	15	QA02749AA	ALT: IMPRES LI-ION 2350MAH (PMNN4424)	\$85,00	\$61.73	\$925.95
1d	15	QA02829AB	ENH: ANALOG CONVENTIONAL	*\$400,00	\$290.48	\$4,357.20
le	15	H885BK	ADD: 3Y ESSENTIAL SERVICE	00.002	\$90.00	\$1,350.00
2	15	PMPN4174A	CHGR DESKTOP SINGLE UNIT	\$76.00	\$55.19	\$827.85
3	15	PMM14062AL	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE, IMPRES RSM, NOISE CANC. EMERGENCY BUTTON	\$117.70	\$85.47	\$1,282.05
4	15	PMLN7182A	/ 3.5MM JACK IP54 APX20004000 TWO-KNOB,SWIVEL,LEATHER CARRY CASE	\$66.00	\$47.93	\$718.95

Total Quote in USD

\$31,117.50

PRICING AND TERMS IN ACCORDANCE WITH RI MPA395, AS PART OF THE MOTOROLA NASPO VALUEPOINT EQUIPMENT CONTRACT, IN RESPONSE THE CITY OF WARWICK BID 2021-234. PLEASE NOTE EXCEPTION TO BID IS THAT THE PRICE QUOTE IS EFFECTIVE UNTIL APRIL 6,2021

^{*} This quote contains items with approved price exceptions applied against it
* This quote contains items that reflect discounts from approved total Price Exception of (\$11223)

PO Issued to Motorola Solutions Inc. must:
>Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted

>Have a PO Number/Contract Number & Date >Identify "Motorola Solutions Inc." as the Vendor

>Have Payment Terms or Contract Number

>Be issued in the Legal Entity's Name
>Include a Bill-To Address with a Contact Name and Phone Number

>Include a Ship-To Address with a Contact Name and Phone Number

Holzberg Communications, Inc.	P.O. Box 322 VENDORS Radios & Radia & Madia	Radid Oto Wajes	Ŋ	07511	07511 holzberg@juno.com
Honeywell Batteries	te Rd.	Framingham	MA	01701	
Houston Communication	1105 Industrial	Sugarland	TX	77478	77478 joses@houstoncommunications.com
Imaging Products Int'l	2205 First St. #105	Simi Valley	CA	93065	93065 robynm@imagingproducts.com
Impact Power Technologies, Inc.	145 Wood Rd.	Braintree	MA	02184	02184 clyman@impactpowertech.com
Industrial Communications	40 Lone St.	Marshfield	MA	02020	Don.lincoln@induscom.com; wireless@induscom.com
Industrial Communications	471 West Shore Road, Unit 2	Warwick	RI	02889	andrew.madden@induscom.com
Interstate Battery	1607 Serenade Lane	Richardson	TX	75081	75081 Donald.tope@ibsa.com
Interstate All Battery Center	235 East Main St.	Milford	MA	01757	abcfieldsupport@bostonbattery.net
KCM Marketing, Inc.	1631 S. Sinclair St.	Anaheim	CA	92806	92806 info@mkbattery.com
Matronics	PO Box 934519	Margale	FL	33063	33063 martronics@mindspring.com
Motorola Solutions	Five Paragon Dr.	Montvale	Ŋ	07645	Dae.white@motorolasolutions.com;jon.lamoureux@motorolasolutions.com
Motorola Solutions, Inc.	12 Walker Way	N. Scituate	RI	02857	Ron.provost@motorolasolutions.com
NY Supply. Inc.	1460 Ridge Rd. East	Rochester	NY	14621	nypspres@frontiernet.net
PacketLogix, Inc.	140 Lincoln Ave.	Barrington	RI	90870	02806 Terrence@packetlogix.com
Power Products Unitd.	2170 Brandon Tr.	Alpharetta	GA	30004	30004 jim@powerproducts.com
Radio Express, Inc.	5701 Barrymore Rd.	Centreville	VA	20120	20120 info@radioexpressinc.com
Radio-Phone Communications	153 James P. Murphy Ind. Hwy.	W. Warwick	RI	02893	rpcomminc@aol.com; cellpatch@aol.com
Relm Wireless	7100 Technology Dr.	W. Melbourne	FL	32904	brodrigues@relm.com; cprice@relm.com
Relm Wireless	7100 Technology Dr.	W. Melbourne	FL	32904	brodrigues@relm.com;cprice@relm.com
					kbarton@indcom.net;
SAT Radio Communications	1019 E. Euclid St.	San Antonio	XT	78212	78212 ktreptow@indcom.net; svick@indcom.net
Seaport Communications Co.	304 Pt. Judith Rd.	Narragansett	RI	02882	Seaportcom12@ao1.com
SideBand Systems, Inc.	30 Rantoul St.	Beverly	MA	01915	jdavis@sidebandsys.com
Stanford Research Systems, Inc.	1290-D Reamwood Ave.	Sunnyvale	CA	94089	94089 info@thinksrs.com
Techworld Solutions, LLC	119 Wildwood Rd.	Stamford	CT	06903	
Tessco	11126 McCormick Rd.	Hunt Valley	MD	21031	salessupport@tessco.com
Utility Communications, Inc.	920 Sherman Ave.	Hamden	CT	06514	mikec@utilitycommunications.com;eda @utilitycommunications.com
Vision Communications	4501 E. Pacific Coast Hwy., Ste. 400	Long Beach	FL	90804	
Visions of Video	9030 Balboa Blvd.	Northridge	CA	91325	sarar@visionsofvideo.com
WoRad, Inc.	299 Brooks St.	Worcester	MA	01606	01606 worad@worad.com
WW Grainger	78 Jefferson Blvd.	Warwick	RI	02888	02888 John.neuschwanter@grainger.com

VENDORS Radios & Radio Batteries

	VENDORS Radios & Radio Batteries	Radio Batteries			
Bid # & Name					
The following vendors were sent specifications.	pecifications.				
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL
A-Beep LLC	452 N. Chicago St.	Joliet	IL	60432	
American Communication Systems	PO Box 715	Brooklyn	NY	11230	ameradio@gmail.com
Ampergen (formerly Multiplier)	10 State St.	Woburn	MA	01801	stacy@multiplier.com; sales@multiplier.com
Antenna Plus	9458 E. Sunnyside Dr.	Scottsdale	AZ	85260	85260 kthill@antennaplus.com
Aramsco	PO Box 29	Thorofare	ſN	98080	aglover@aramsco.com
Auto Zone, Inc.	2720 Post Rd.	Warwick	RI	02886	
Avacht Technology Solutions, Inc.	PO Box 955	Bolton	MA	01740	
Batteries Plus	999 Fall River Avenue	Seekonk	MA	02771	Carl.tripp@batteriesplus.net; BP823@batteriesplus.net
Battery Zone, Inc.	PO Box 6435	Bridgewater	Nì	08807	carol@batteryzone.com
Business Services	940 Park Blvd., Ste. 428	San Diego	CA	92101	Businessservicessolutions@yahoo.com
ComLink Wireless Technologies	1724 Lacy Dr., Ste. 106	Ft. Worth	TX	76177	info@comlinktech.com
Comtronics Corp.	1230 Furnace Brook Pkwy.	Quincy	MA	02169	cleonard@radioshop.com
Connecticut Radio, Inc.	1208 Cromwell Ave	Rocky Hill	CT	06067	dj@connradio.com
Continental Wireless	10455 Vista Park Rd.	Dallas	XI	75238	75238 bids@cntlwire.com
					abatty@cybercomminc.com;
Cyber Com, Inc.	90 Colorado Ave	Warwick	RI	02888	
			1		prush(@cybercomminc.com
D & R Communications	15 Gore Rd.	Webster	MA	01570	RBS@drradio.com
Day Wireless Systems	4700 SE International Way	Milwaukee	OR	97222	Jeff@daywireless.com; bbrandon@daywireless.com
Dba Industrial Communications	900 Waterman Ave.	E. Providence	RI	02914	02914 rhopkins@challengeusa.net
Direct Network Services	20 Taylor St.	Littleton	MA	01460	duhigg@directnetserv.com
Fast Links	PO Box 343	N. Scituate	MA	02060	02060 robcuomo@fastlinks-wireless.com
Finger Lake Comm. Co., Inc.	305 Clark St.	Auburn	NY	13021	jwillis@fingerlakescomm.com; kmartin@fingerlakescomm.com
Frequency Electronics, Inc.	55 Charles Lindbergh Blvd.	Mitchel Field	NY	11553	
Global Data Products	There is no specific address because he is a salesman.	is a salesman.			jean@globaldataproducts.com

Commander Mark Ullucci Interim Chief of Police

POLICE

JAN 1 4 2021 Frank J. Picozzi Mayor

Police Department 99 Veterans Memorial Drive Warwick, Rhode Island 02886-4617 Telephone: (401) 468-4200

January 13, 2021

Mrs. Patricia Peshka, Purchasing Agent City of Warwick 3275 Post Road Warwick, Rhode Island 02886

Re: Request for Spending Authorization-Portable Radios

Bid # 2021-234 Funding Source: Parts- Communication 30-271

Dear Ms. Peshka:

The department went out to bid for fifteen (15) portable police radios and supporting equipment. Motorola Solutions, c/o Cyber Comm Inc., 90 Colorado Ave Warwick RI 02888 was the sole vendor to submit a bid. Total bid price for the equipment is \$31,117.50.

The following is a list of requested equipment:

15-APX4000 UHFR2 Portable Radios	\$28,288.65
15-Single Unit Desktop Impress US/NA Charger	•
15-Remote Speaker Noise Canc, Emerg Button IP 5	
15-Two-Knob Leather Swivel Carrying Case	

Total \$31,117.50

The Warwick Police Department has used Motorola radios exclusively for over 20 years and has found them to be rugged, reliable and affordable. Motorola has set the industry standard for public safety radios. Most of the radios we are replacing came with a life expectancy of 10 years and are beginning to show signs of failure and parts are no longer available thus requiring immediate replacement.

Funding for this purchase, if approved, would be allocated from the Police Communications-Parts budget (30-271).

There is no contract currently in place. This contract, if approved, would expire April 6, 2021, as Cyber Comm will only honor this pricing until then.

Please feel free to contact me should you require any additional information.

Sineerely.

Major Lori Michailides

Administrative Bureau Commander

Bid2021-235 Lead Inspection Services

• 1 bid received

CODE:

500-41-210-020 CD/ CDBG 2020 P/Y

\$6,000.00

500-41-210-021 CD/ CDBG 2021 P/Y

\$6,000.00

MANNER OF AWARD:

\$12,000.00

May 17, 2021 – May 16, 2023

RECOMMEND:

All Phase Lead Inspections, Inc.

All Phase Lead Inspections, Inc. 162 Park Avenue Warwick, RI 02889

Pricing as follows

Bid2021-235 Lead Inspection Services

All Phase Lead Inspections, Inc

Iter No.	Description		Unit Price	
1.	Comprehensive Environmental Lead Inspection	1		
	a. Single Family	\$	399.00	
	b. Multi-Family (per unit, including common areas	s) \$	375.00	
2	T imited Transation			
2.	Limited Inspection a. Hazard Confirmation (3 surfaces per room, inclusion soil sampling and common area for 2-3 units		3 199.00	
3.	Downgrade Inspection	\$	3 225.00 per unit	
4.	Comprehensive Clearance			
	a. Single Family	\$	399.00	
	b. Multi-Family (per/unit & common area)	\$	3375.00	
5.	Limited Worksite Clearance	9	<u> 199.00</u>	
6.	Clearance			
	a. Single	9	3 225.00	
	b. Interior Only	9	225.00	
	c. Exterior/Common	9	<u>175.00</u>	
	d. Soil Only	9	\$ 150.00	
7.	Unit prices for additional needed sampling, as	oling, as follows:		
		Normal hours	Same day	
	a. Dust	\$ <u>10.00</u>	\$ 20.00	
	b. XRF Testing	\$ 125.00 per ho	our	
	c. Paint Chips	\$ <u>10.00</u>	\$ 20.00	
	d. Soil	\$_10.00	\$_20.00	
	e. Water	\$ <u>15.00</u>	\$ 30.00	

Ado	Address Line 2	Address Line 3	City LINCOLN	State RI	Zip	Email 02865 AKINOAKANJI@YAHOO.COM
	PO BOX 96		LINCOLN	₹		02865 THELEADPAINTGUY@GMAIL.COM
	14 SIR CHARLES ROAD		LINCOLN	₩ ;		02865 THELEADSAFEGUY@GMAIL.COM
			LINCOLN	~		02865 THELEADPAINTGUY@GMAIL.CUM
	PO BOX 96		LINCOLN	≅		02865 THELEADPAINTGUY@GMAIL.COM
	162 PARK AVENUE		WARWICK	≅		02889 lab221@juno.com
	33 LAFAYETTE STREET		PAWTUCKET	<u>R</u>		02860 northeastlead@gmail.com
	106 TORREY ROAD		NORTH PROVIDENCE	₹		02904
			COVENTRY	₩.		02816 DJDCONTRACTOR@GMAIL.COM
	102 POLE BRIDGE ROAD		NORTH SCITUATE	≅		02857 NDROBNIS@VERIZON.NET
	436 GARDNERS NECK ROAD		SWANSEA	MΑ		02777 ELD1988@COMCAST.NET
	436 GARDNERS NECK ROAD		SWANSEA	MA		02777 PSALM128@COMCAST.NET
			PROVIDENCE	<u></u>		02907 JERRYFAHEY@VERIZON.NET
4	444 BROAD ST		CENTRAL FALLS	Z		02863 MARFONS47@GMAIL.COM
7	211 MAIN STREET		EAST GREENWICH	₩.	02818	02818-3704 SVFORLEO@YAHOO.COM
9	654 PONTIAC AVENUE		CRANSTON	<u>~</u>		02910 rwenvironmental1@aol.com
Н	13 BIRD ST STE 6		FOXBORO	MA		02035 JEFFHARRIS@LBPSOLUTIONS.COM
			PROVIDENCE	≅		02906 LEADRI@COX.NET
4	14 CARLISLE STREET		PROVIDENCE	≅		02907 dennis102@cox.net
			MIDDLETOWN	쮼		02842 SWJOHNSON@COX.NET
7	2925 ELM STREET		DIGHTON	MA		02715 LEADSAFE@COMCAST.NET
4	444 WESTMINSTER ST STE 3A		PROVIDENCE	≅		02903 MLANDI@PROVIDENCERI.COM
			SWANSEA	MA		02777 KTEASTMAN1@GMAIL.COM
4	420 ADELAIDE AVE		PROVIDENCE	≅		02907 PATINO58@GMAIL.COM
7	14 SIR CHARLES ROAD	PO BOX 96	LINCOLN	≅		02865 LEADSAFERI@GMAIL.COM
Δ.	PO BOX 760609		MELROSE	MA		02176 DAVEPESCE@GMAIL.COM
Δ.	PO BOX 760709		MELROSE	MA		02176 ECSEPJ@HOTMAIL.COM
			PROVIDENCE	교		02905 GSANCHEZ@PODER1110.COM



CITY OF WARWICK

FRANK J. PICOZZI, MAYOR

MEMORANDUM

TO:

Patricia A. Peshka, Purchasing Agent

FROM:

William R. Facente, Acting Program Coordinator / Housing Office

DATE:

Thursday, January 14, 2021

RE:

Bid#2021-235 Lead Inspection Services

Please accept this memorandum as request from the Office of Housing & Community Development to include Bid#2021-235 (Lead Inspection Services for the Home Improvement Loan Program) on the February 1, 2021 City Council Finance Committee's Agenda for award.

The Office received two (2) bids for the lead inspection services, one of the bids was rejected for failure to provide the mandatory Certification & Warrant Form at the time of bid. The only complete bid was from All Phase Lead Inspections, Inc. of Warwick, RI, which has held the contract since 2015. The Purchasing Division send notification of the bid opportunity to twenty-eight vendors via email. The vendor list was derived from those individuals/firms that possess a valid Lead inspector license issued by the RI Department of Health. Due to the nature and value of the contract, the Office has historically received a very low rate of response to it's RFP.

The Office is recommending award of the Lead Inspection Services contract, in accordance with Section 56-5(c) of the City of Warwick Code of Ordinances, to All Phase Lead Inspections, of Warwick. This recommendation is being made based on the Office's prior experience working with the vendor and their quality of work and their relevant work experience with programs similar to that of the Office's. In addition, All Phase Lead Inspections is a certified Minority Women Business Enterprise and a Warwick based business.

The Office respectfully asks the City Council Finance Committee to award Bid#2021-235 to All Phase Lead Inspections, Inc. of Warwick for a not to exceed amount of \$6,000.00 annually (\$12,000 for the term of the contract). The budget codes for this award are 500-41-210-020 & 500-41-210-021, the funds are CDBG funds in the Office's Rehabilitation Administration Account. The Office requests that the term of award be from May 17, 2021 thru May 16, 2023. The previously awarded contract, covered under Bid# 2019-237, runs from May 17, 2019 thru May 16, 2021.

Bid2021-236 Emergency Equipment Repair for Police Vehicles

• 3 bids received

CODE:

30-330 Police Department/ Auto & Vehicle Maintenance

MANNER OF AWARD:

\$5,000.00

One year from date of award

RECOMMEND:

All Mobile Towing LLC

Global Public Safety 60 Alhambra Rd. Suite #6 Warwick, RI 02886

All Mobile Towing LLC 102B Pond Street Seekonk, MA 02771

Island Tech Services, LLC 980 S 2nd Street Ronkonkoma, NY 11779

Item #	Description	Global Public Safety	All Mobile Towing LLC	Island Tech Services, LLC
		Hourly Rate	Hourly Rate	Hourly Rate
1	Onsite Emergency repairs at WPD Garage within 4 hours of notification	\$100.00	\$75.00	\$185.00
2	Onsite Non-Emergency repairs at WPD garage within 24 Hours of Notification	\$85.00	\$75.00	\$135.00
3	Provide Pickup and drop off of vehicle/product when said vehicle cannot be repaired at WPD Garage	\$25.00	\$100.00	\$85.00
4	Percentage rate off any new parts purchased.	Note 1 35%	10%	25%

Bid2021-236 Police Emergency Equipment Repair, Installation, & Warranty	on, & Warranty				
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAILS
Adamson Industries	45 Research Dr.	Haverhill	MA	01832	01832 sales@adamsonindustries.com
All Mobile Towing & Repair	PO Box 14544	East Providence	RI	02914	02914 jreis14@aol.com
Global Public Safety LLC	2780 Commerce Dr. Suite 300	Middletown	PA	17057	Teresa. Allen @Global publicsafety.us; joshua. bassett@global publicsafety.us
Island Tech Services	980 So. 2nd St.	Ronkonkoma	NY	11779	Kkoster@itsg.us.com; 11779 Pleon@itsg.us.com; Rwarner@itsg.us.com
MHQ	401 Elm St.	Mariboro	MA	01752	01752 bharrington@MHQ.com
Safety Lighting and Equipment	38 Winthrop St.	Rehoboth	MA		sales@publicsafetyarmory.net

Commander Mark Ullucci Interim Chief of Police

CET OF THE PARTY O

Frank J. Picozzi Mayor

JAN 15 2021

Police Department 99 Veterans Memorial Drive Warwick, Rhode Island 02886-4617 Telephone: (401) 468-4200

January 15, 2021

Ms. Patricia Peshka, Purchasing Agent Warwick City Hall 3275 Post Road Warwick, RI 02886

RE: Emergency Equipment Repairs

Bid #2021-236

Funding Source: Service Contracts-30-330

Dear Ms. Peshka:

The Police Department went out to bid for emergency equipment repairs for police vehicles. This would include repairs for the emergency lighting, siren, radio system and MDT in our cruisers.

We received three (3) bids from the following vendors:

Island Tech Services 980 S 2nd St., Ronkonkoma, NY 11779 All Mobile Towing, LLC, 102B Pond St., Seekonk MA 02771 Global Public Safety, 60 Alhambra Rd., Suite 6, Warwick RI 02886

The police department recommends All Mobile Towing, LLC be awarded this contract as the overall lowest bidder. There is no contract currently in place. If approved, it will be funded by Police Operating budget code: 30-330, for an amount not to exceed \$5,000.00 and expire one year from the date of award. Repairs will be made on an as needed basis.

If you have any questions or concerns, please contact me at 468-4230.

Sincerely,

Major Lori Michailides

Administrative Bureau Commander

Warwick Police Department

Bid2021-238 Frames, Grates, and Covers

• 2 bids received

CODE:

63-234 Highway/ Frames and Covers

MANNER OF AWARD:

\$12,500.00

March 21, 2021 - March 20, 2022

RECOMMEND:

EJ Prescott Inc.

Warwick Winwater Company 62 Wyoming Ave Warwick, RI 02888

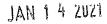
> EJ Prescott Inc. 38 Albion Rd. Lincoln, RI 02865

Pricing as follows

Bid2021-238 Frames, Grates, and Covers

Item #	Description	Winwater	EJ Prescott
1	RI Standard 6.1.0 Square Frame & Round Cover-Light Duty Catch Basin	\$351.50	\$340.00
2	RI Standard 6.3.2 Square Frame & Grate, Bicycle Safe	\$402.58 3 Flg.	\$389.00
		\$416.46 4 Flg.	
3	RI Standard 6.3.4 High Capacity Frame and Grate	\$427.95 3 Flg.	\$414.00
		\$441.83 4 Flg.	
4	RI Standard 6.3.3 High Capacity Frame and Grate	\$447.21	\$433.00
5	RI Standard 6.2.0 Round Frame and Cover- Light Duty Manhole	\$319.11	\$309.00
6	RI Standard 6.2.1 Round Frame and Cover- Heavy Duty Manhole	\$627.84	\$608.00
7	RI Standard 6.4.0 Round Frame and Grate	\$447.38	\$433.00
8	RI Standard 5.3.0 CB/MH Step-Prov. Standard	No Bid	
9	LeBaron Cat No LF244 or equal Frame and Grate	\$298.97 3 Flg.	\$290.00
		\$306.08 4 Flg.	
10	LeBaron Cat No LF246 or equal Frame and Grate	\$322.63 3 Flg.	\$313.00
		\$332.08 4 Flg.	
11	LeBaron Cat No LF248 or equal Frame and Grate	\$370.43 3 Flg.	\$359.00
		\$380.00 4 Flg.	
12	Lebaron Cat. No. LK 253 or equal Frame & Cover	\$351.50	\$340.00
13	Percentage off of all other catalog items as required by the City	%10	%10

Bid2021-238 Frames, Grates & Covers					
The following vendors were sent specifications.	ions.				
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAILS
Core & Main	83 Progress Ave.	Springfield	MA	01104	richard.kostek@coreandmain.com; craig.michalek@coreandmain.com ; springfield@coreandmain.com
EJ Prescott	38 Albion Rd.	Lincoln	RI	02865	Jason.normandin@ejprescott.com; ejp@ejprescott.com
EJ USA, Inc.	1125 Pearl St	Brockton	MA	02301	Us.bids@ejco.com;
General Foundries Inc.	1 Progress Rd	North Brunswick	N	08902	sales@generalfoundries.com
Neenah Foundry	2121 Brooks Ave	Neenah	WI	54956	construction.sales@neenahenterpri ses.com
US Foundry	7123 Brown Summit Rd	Brown Summit	NC	27214	ncsales@usfoundry.com
Warwick Winwater Works Co., Inc.	PO Box 81062, 62 Wyoming Ave.	Warwick	RI	02888	tjwhall@winwaterworks.com; jeemmons@winwaterworks.com; asdambrosca@winwaterworks.com





CITY OF WARWICK DEPARTMENT OF PUBLIC WORKS 925 SANDY LANE • WARWICK, RHODE ISLAND 02889 TEL (401) 738-2003 • FAX (401) 732-5208

FRANK J. PICOZZI

ERIC J. EARLS, PE DIRECTOR OF PUBLIC WORKS

To: Patricia Peshka, Purchasing Agent

From: Eric Earls, Director of Public Works

Date: January 13, 2021

Subj: Bid2021-238 Frames, Grates and Covers

We have reviewed the two bids submitted and recommend award to EJ Prescott as the lowest responsible bidder for the purchase of the above mentioned items to make repairs to or replace flush grates, manholes or catch basins. The current bid expires on March 20, 2021. The new bid period will be March 21, 2021 to March 20, 2022. The recommended cap is \$12,500.00.

(Code 63-234 - \$12,500)

CODE: 30-340 Police Department/Service Contracts

SECTION 56-6

Bid2021-247 SMS Magnet AXIOM License Renewal

Magnet Forensics 2250 Corporate Park Drive Suite 130 Herndon, VA 20171

Contract Award: <u>\$4.380.00</u>

Contract Period: May 1, 2021- April 30, 2022

CITY OF WARWICK

Commander Mark Ullucci Interim Chief of Police



JAN 15 2021

Frank J. Picozzi Mayor

Police Department 99 Veterans Memorial Drive Warwick, Rhode Island 02886-4617 Telephone: (401) 468-4200

January 14, 2021

Mrs. Patricia Peshka, Purchasing Agent Warwick City Hall 3275 Post Road Warwick, RI 02886

Re: Request for Spending Authorization - Purchase SMS Magnet AXIOM Advanced Edition

City Ordinance 56-6: Exception to Notice Requirement

Funding Source: Police Operating Budget Code: 30-340 Service Contracts

Dear Mrs. Peshka:

The Police Department is seeking authorization to renew the two SMS Magnet Axiom software licenses currently utilized by the Computer Forensic Unit.

This is a specialized computer forensics package that offers a unique combination of abilities that is not offered by any other single product. As a result it is very widely used by most top law enforcement agencies. This product is only offered by Magnet Forensics as a Joint Application Development (JAD) Software product and has won awards as "Computer Forensics Software Product of the year". The manufacture did provide a sole source letter which is attached.

AXIOM has the capability to examine both computer and cell phone images (including GrayKey images) and create reports which can be reviewed by investigators and are court defensible. Our computer forensics unit relies on this software numerous times per week and finds it to be one of the most crucial pieces of equipment in their efforts to solve major cases.

We are requesting the renewal purchase of 2 licenses for the Advanced Edition. These licenses also allow for portability at remote locations via laptop internet access. The costs are as follows:

Since these are licenses, there are no shipping and handling charges for this purchase. This one year contract would be valid from 05/01/2021 - 04/30/2022. The current subscription expires 04/30/2021. Funding for this item, if approved, will come from Police Operating Budget Code- 30-340, Service Contracts.

Lori Michailides

Major

Administrative Bureau Commander

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CITY OF WARWICK

Deputy Mark Ullucci Interim Chief of Police



Frank Picozzi Mayor

RECEIVED

JAN 12 2021

DEPUTY GAIRF'S OFFICE

Police Department 99 Veterans Memorial Drive Warwick, Rhode Island 02886-4617 Telephone: (401) 468-4200

INTEROFFICE MEMORANDUM

TO: Deputy Chief Mark Ullucci

Date: 01/11/21

THRU: Captain Ryan Sornberger

FROM: Sergeant Joseph Mee

SUBJECT: Axiom Software Renewal Request: Current licenses Expires 04/30/21

Sir,

This is a software maintenance renewal request for the two SMS Magnet Axiom software licenses currently held by the Computer Forensic Unit. Please review the attached quote.

The Axiom software allows trained detectives the capability to recover digital evidence from most sources, including smartphones, cloud services, computers, (including GrayKey images) IoT devices and third-party images. Axiom also has the capability to create portable reports which can be reviewed by investigators.

Product cost:	Quantity:	Unit Price:
SMS Magnet Axiom Software Maintenance Subscription (12 months)	(2)	\$2,190
	Total:	\$4,380

Respectfully Submitted,

Sgt. Joseph Mee S-29





Address:

2250 Corporate Park Drive, Suite 130 Herndon, VA 20171 United States

Phone: 519-342-0195

Email: sales@magnetforensics.com

DUNS: 080001807 Cage Code: 7K9J2

Quote #:

Q-141214-1

5 Jan, 2021

Issue Date: Expires On:

30 Apr, 2021

Bill To

Gina Carruolo
City of Warwick Purchasing Division City Hall
3275 Post Road
Warwick, RI 02886
United States
(401) 468-4225
gina.m.carruolo@warwickri.com

Ship To

Roger Courtemanche
Police Department - City of Warwick
3275 Post Road
Warwick, RI 02886
United States
(401) 468-4241
roger.courtemanche@warwickri.com

End User

Roger Courtemanche Warwick Police Department 3275 Post Road Warwick RI 02886

United States (401) 468-4241

roger.courtemanche@warwickri.com

PREPARED BY	PHONE	EMAIL	PAYMENT TERM
Samin Merrikh		samin.merrikh@magnetforensics.com	Net 30

ITEM #	PRODUCT NAME	SMS DATES	UNIT SELLING PRICE	QTY	EXTENDED PRICE
2AX03	SMS Magnet AXIOM	1 May, 2021 to 30 Apr, 2022	USD 2,190.00	2	USD 4,380.00

 Sub-Total
 USD 4,380.00

 Taxes
 USD 0.00

 Grand Total
 USD 4,380.00

Prices subject to change upon quote expiry. Accurate sales tax will be calculated at the time of invoicing when applicable. If your company is tax exempt, please provide appropriate support with your signed quote.

Terms & Conditions

Unless you have an existing written agreement with Magnet Forensics for the software and related services listed in this quotation, by: (a) signing below, (b) submitting an Order to Magnet Forensics referencing this quotation, or (c) making payment for the software and related services listed in this quotation, you agree to the terms and conditions at magnetforensics.com/legal/ applicable to the software and related services listed in this quotation.

Signature	Date:	
Name (Print):	Title:	

Please sign and email to Samin Merrikh at samin.merrikh@magnetforensics.com



To whom it concerns,

RE: DEVELOPER/ MANUFACTURER CONFIRMATION

This letter is to confirm that Magnet Forensics Inc. is the developer and manufacturer of the following digital forensics software and related services:

- 1. MAGNET IEF
- 2. MAGNET AXIOM
- 3. MAGNET ACQUIRE
- 4. MAGNET ATLAS
- 5. MAGNET REVIEW
- 6. MAGNET AUTOMATE
- 7. MAGNET SHIELD
- 8. MAGNET AXIOM CYBER
- 9. MAGNET AXIOM CLOUD
- 10. MAGNET OUTRIDER

The undersigned, as an authorized signatory of Magnet Forensics, certifies that the software listed above is developed and manufactured by Magnet Forensics.

Should you require any additional information regarding our company products and services, please do not hesitate to contact your sales representative directly or by email at sales@magnetforensics.com.

Sincerely,

Adam Belsher

Chief Executive Officer

Magnet Forensics

CODE: 25-334 Mgt. Information Systems/Software Maintenance

SECTION 56-10

Request permission to piggyback State MPA#227

Bid2021-248 Adobe Software License Renewal

SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873

Contract Award: <u>\$2,012.00</u>

Contract Period: Date of award – June 30, 2021

JAN 15 2021



CITY OF WARWICK DIVISION OF MANAGEMENT INFORMATION SERVICES 3275 POST ROAD WARWICK, RHODE ISLAND 02886

TEL 401-738-2017

FRANK PICOZZI **MAYOR**

Philip Carlucci MIS DIRECTOR

Patricia Peshka, Purchasing Agent To:

From: Philip F. Carlucci – MIS Director P7C

Date: Friday January 15, 2021

56-10 - Piggyback on State Bid - SHI International Corp Re:

This is a 56-10 request to piggyback on the State of Rhode Island Bid for Software Support Services and award the Adobe Software License Contract to SHI in the amount of \$2,012.00. Adobe Creative Cloud is used in various departments throughout the City for Graphics processing. The state Master Price Agreement (MPA) Number is 227 with award numbers: 3434343, 3434344, 3434345, 3434346, & 3434347. The effective through date of this MPA is June 30, 2021.

SHI International Corp. is located at, 290 Davidson Avenue, Somerset, NJ 08873.

This licensing will run from February 8th of this year through February 7th of 2022. I apologize for not brining this before Council sooner. The reason was simply a mistake in my tracking calendar methodology that I have corrected for next year.

The budget code to cover this will be 25-334.

Cc: Peder Schaefer, Finance Director



Pricing Proposal Quotation #: 19931962

Created On: 1/15/2021 Valid Until: 3/5/2021

RI City of Warwick

Inside Account Manager

Philip Carlucci

3275 Post Road- City Hall Purchasing Division Warwick, RI 02886 United States

Phone: (401) 738-2000 X6323

Fax:

Email: Philip.f.carlucci@warwickri.com

Josh Donnelly

290 Davidson Ave Somerset, NJ 08873

Phone: 800-527-6389 EXT 555-xxxx

Total

\$2,012.00

Fax:

Email: josh_donnelly@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Adobe Acrobat Pro DC for teams - Team Licensing Subscription Renewal (monthly) - 1 user - GOV - Value Incentive Plan - level 3 (1-9) - Win, Mac - Multi North American Language Adobe - Part#: 65297930BC01A12 Contract Name: Software Reseller	1	\$184.00	\$184.00
	Contract #: ITS58 Subcontract #: MPA-227 Coverage Term: 2/8/2021 – 2/7/2022			
2	Adobe Creative Cloud for teams - All Apps - Team Licensing Subscription Renewal (monthly) - 1 user - GOV - Value Incentive Plan - level 1 (1-9) - Win, Mac - Multi North American Language Adobe - Part#: 65304042BC01A12 Contract Name: Software Reseller Contract #: ITS58 Subcontract #: MPA-227 Coverage Term: 2/8/2021 – 2/7/2022	2	\$914.00	\$1,828.00
	500014g6 101111 210/2021 2/1/2022			~~~

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Notice of Contract Purchase Agreement



State Of Rhode Island
Department of Administration
Division of Purchases
One Capitol Hill
Providence, RI 02908-5860

V	SHI INTERNATIONAL CORP
E	290 DAVIDSON AVE
N	SOMERSET, NJ 08873-4145
D	United States
R	

S	MASTER PRICE AGREEMENT
H	SEE BELOW
I	RELEASE AGAINST, RI MPA
P	United States
T O	

PROCUREMEN	GOVERNMENT NT AGREEMENT A-227)
Award Number	3434347
Revision Number	14
Effective Period	01-SEP-2015 -
	30-JUN-2021
Approved PO Date	30-DEC-2020
Vendor Number	1577-iSupplier

Type of Requisition	IT PURCHASE
Requisition Number	7551190
Change Order Requisition Number	RIDE 20MEM004
Solicitation Number	ITS58
Freight	Paid
Payment Terms	NET 30
Buyer	DeAngelis, Robert
	-
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's General Conditions of Purchase which are incorporated herein by reference contain specific contract terms applicable to this Purchase Order. See: https://rules.sos.ri.gov/regulations/part/220-30-00-13

CHANGE ORDER TO PO# 3434347

EFFECTIVE TERM: 09/01/2015 - 12/31/2020 09/01/2015 - 06/30/2021

MA Commbuys has extended the end date of ITS58 to 06/30/2021. This change order is to extend RI MPA-227 to the same end date of 06/30/2021.

INVOICE TO

IMMEDIATE VENDOR ACTION REQUIRED:

Paperless Invoicing is now required. Vendors who do not currently invoice electronically must comply. Get Instructions at:

http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf

REGISTRATION REQUIREMENTS

IMMEDIATE VENDOR ACTION REQUIRED:

ALL vendors with an existing Purchase Order must be registered in OCEAN STATE PROCURES(OSP). Get Instructions at :

https://www.ridop.ri.gov/osp/osp-vendor-registration.php

STATE PURCHASING AGENT

Nancy R. McIntyre

Contract Terms and Conditions

Table of Contents

Terms and Conditions	3
PURCHASE ORDER STANDARD TERMS AND CONDITIONS	3
TERMS AND CONDITIONS FOR THIS PURCHASE ORDER	3
INSURANCE REQUIREMENTS (ADDITIONAL)	3
MULTI YEAR AWARD	۔2
MULII YEAR AWARD	2
PURCHASE AGREEMENT AWARD	3
AUTHORIZATION AND RELEASE	4
BLANKET PAYMENT	4
EQUAL OPPORTUNITY COMPLIANCE	4
QUARTERLY REPORTS	A
MPA BID AWARD (STATEWIDE APPLICABILITY)	4
CAMPAIGN FINANCE COMPLIANCE	4
TERMS AND CONDITIONS OF PRICING AGREEMENT	

Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "SHIP TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement is altered by formal

Page 3 of 6

amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EQUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

QUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

CAMPAIGN FINANCE COMPLIANCE

CAMPAIGN FINANCE: In accordance with RI General Law 17-27-2, Every person or business entity providing

Page 4 of 6

goods or services of \$5,000 or more, and has in the preceding 24 months, contributed an aggregate amount in excess of \$250 within a calendar year to any general officer, or candidate for general office, any member, or candidate for general assembly, or political party, is required to electronically file an affidavit regarding political contributions at: https://secure.ricampaignfinance.com/RhodeIslandCF/Public/VendorAffidavit.aspx

ARRA SUPPLEMENTAL TERMS AND CONDITIONS

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov.

DIVESTITURE OF INVESTMENTS IN IRAN REQUIREMENT:

No vendor engaged in investment activities in Iran as described in R.I. Gen. Laws §37-2.5-2(b) may submit a bid proposal to, or renew a contract with, the Division of Purchases. Each vendor submitting a bid proposal or entering into a renewal of a contract is required to certify that the vendor does not appear on the list maintained by the General Treasurer pursuant to R.I. Gen. Laws §37-2.5-3.

TERMS AND CONDITIONS OF PRICING AGREEMENT

SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

PRODUCT ACCEPTANCE - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.

State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must

provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

<u>DELIVERY</u> If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

PRICING - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

<u>INVOICING</u> All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

<u>PAYMENT</u> - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

SECTION 56-10

Request permission to piggyback State MPA#227

Bid2021-249 Sophos Software Services Renewal

SHI International Corp. 290 Davidson Ave. Somerset, NJ 08873

Contract Award: <u>\$27,624.00</u>

Contract Period: Date of award – June 30, 2021



CITY OF WARWICK DIVISION OF MANAGEMENT INFORMATION SERVICES 3275 POST ROAD

WARWICK, RHODE ISLAND 02886 TEL 401-738-2017

JAN 15 2021

FRANK PICOZZI MAYOR

Philip Carlucci MIS DIRECTOR

To: Patricia Peshka, Purchasing Agent

From: Philip F. Carlucci - MIS Director P7C

Date: Friday January 15, 2021

Re: 56-10 – Piggyback on State Bid – SHI International Corp

This is a 56-10 request to piggyback on the State of Rhode Island Bid for Software Support Services and award the Sophos Software Maintenance Service Contract to SHI in the amount of \$27,624.00. Sophos provides the City with its Network and Email Security Product Suite. This includes Desktops, Laptops as well Mobile Devices. The state Master Price Agreement (MPA) Number is 227 with award numbers: 3434343, 3434344, 3434345, 3434346, & 3434347. The effective through date of this MPA is June 30, 2021.

The vendor to be utilized for this request will be SHI International Corp., 290 Davidson Avenue, Somerset, NJ 08873.

This Support & Maintenance agreement for Sophos Security Software Suite will run for one year from the start of the contract period. By Product those dates are:

-	Sophos Email Protection	\$ 8,160.00	6/28/2021 - 6/27/2022
-	Sophos Sandstorm Advanced	\$ 5,950.00	6/28/2021 - 6/27/2022
_	Sophos Central Intercept X Server	\$ 2,114.80	3/24/2021 - 3/23/2022
-	Sophos Central Mobile Advanced	\$ 2,160.00	3/24/2021 - 3/23/2022
-	Sophos Device Encryption	\$ 164.40	3/24/2021 - 3/23/2022
-	Sophos Central Intercept X Client	\$ 6,850.00	3/24/2021 - 3/23/2022
-	Sophos Professional Services	\$ 2,224.80	6/28/2021 - 6/27/2022

The budget code to cover this will be 25-334.

Cc: Peder Schaefer, Finance Director



Pricing Proposal

Quotation #: 19930197 Created On: Jan-15-2021 Valid Until: Feb-13-2021

City of Warwick

Inside Account Manager

Christopher Cate

61 Hoxsie Ave Warwick RI 02889

Phone: 401-921-9664

Fax:

Email: christopher.k.cate@warwickri.com

Contract Name: Software Reseller

Contract #: ITS58 Subcontract #: MPA-227

Karen Drake

290 Davidson Ave Somerset, NJ, 08873 Phone: 732-868-5808 Fax: 732-868-5908

Email: Karen_Drake@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Sophos Central Intercept X Advanced - 500-999 Users - 12 Months - Renewal - Government Sophos - Part#: CIXJ1GTAA Contract Name: Software Reseller Contract #: ITS58 Subcontract #: MPA-227	500	\$13.70	\$6,850.00
	Coverage Term: Mar-24-2021 – Mar-23-2022			
2	Sophos Central Mobile Advanced - 50-99 Users - 12 Months - Renewal - Government Sophos - Part#: CMAG1GTAA Contract Name: Software Reseller Contract #: ITS58 Subcontract #: MPA-227 Coverage Term: Mar-24-2021 – Mar-23-2022	75	\$28.80	\$2,160.00
3	Sophos Central Device Encryption - 10-24 Clients - 12 Months - Renewal - Government Sophos - Part#: CDEE1GTAA Contract Name: Software Reseller Contract #: ITS58 Subcontract #: MPA-227 Coverage Term: Mar-24-2021 – Mar-23-2022	12	\$13.70	\$164.40
4	Sophos Central Intercept X Advanced for Server - 25-49 Servers - 12 Months - Renewal - Government Sophos - Part#: CSAF1GTAA Contract Name: Software Reseller Contract #: ITS58 Subcontract #: MPA-227 Coverage Term: Mar-24-2021 – Mar-23-2022	34	\$62.20	\$2,114.80
5	Sophos Sandstorm for Email Protection Advanced - 500-999 Users - 12 Months - Renewal - Government Sophos - Part#: SMPJ1GTAA	850	\$7.00	\$5,950.00

\$27,624.00

Total

6 Sophos Email Protection - Advanced - 500-999 Users - 12 Months - Renewal -850 \$9.60 \$8,160.00 Government Sophos - Part#: MPAJ1GTAA Contract Name: Software Reseller Contract #: ITS58 Subcontract #: MPA-227 Coverage Term: Jun-28-2021 - Jun-27-2022 7 Sophos Professional Services (NSG) - per half-day (4 hr) remote 2 \$1,112.40 \$2,224.80 Sophos - Part#: PNHZTCCAA Contract Name: Software Reseller Contract #: ITS58 Subcontract #: MPA-227 Coverage Term: Jun-28-2021 - Jun-27-2022

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744–4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

Notice of Contract Purchase Agreement



State Of Rhode Island Department of Administration Division of Purchases One Capitol Hill Providence, RI 02908-5860

V E N D O	SHI INTERNATIONAL CORP 290 DAVIDSON AVE SOMERSET, NJ 08873-4145 United States
R	

S	MASTER PRICE AGREEMENT
H	SEE BELOW
I	RELEASE AGAINST, RI MPA
P	United States
T O	

PROCUREMEN	GOVERNMENT NT AGREEMENT 'A-227)
Award Number	3434347
Revision Number	14
Effective Period	01-SEP-2015 - 30-JUN-2021
Approved PO Date	30-DEC-2020
Vendor Number	1577-iSupplier

Type of Requisition	IT PURCHASE
Requisition Number	7551190
Change Order Requisition Number	RIDE 20MEM004
Solicitation Number	ITS58
Freight	Paid
Payment Terms	NET 30
Buyer	DeAngelis, Robert
	-
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's General Conditions of Purchase which are incorporated herein by reference contain specific contract terms applicable to this Purchase Order. See: https://rules.sos.ri.gov/regulations/part/220-30-00-13

CHANGE ORDER TO PO# 3434347

EFFECTIVE TERM: 09/01/2015 - 12/31/2020 09/01/2015 - 06/30/2021

MA Commbuys has extended the end date of ITS58 to 06/30/2021. This change order is to extend RI MPA-227 to the same end date of 06/30/2021.

INVOICE TO

IMMEDIATE VENDOR ACTION REQUIRED:

Paperless Invoicing is now required. Vendors who do not currently invoice electronically must comply. Get Instructions at:

http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf

REGISTRATION REQUIREMENTS

IMMEDIATE VENDOR ACTION REQUIRED:

ALL vendors with an existing Purchase Order must be registered in OCEAN STATE PROCURES(OSP). Get Instructions at:

https://www.ridop.ri.gov/osp/osp-vendor-registration.php

STATE PURCHASING AGENT

Nancy R. McIntyre

Contract Terms and Conditions

Table of Contents

Terms and Conditions	3
PURCHASE ORDER STANDARD TERMS AND CONDITIONS	3
TERMS AND CONDITIONS FOR THIS PURCHASE ORDER	3
INSURANCE REQUIREMENTS (ADDITIONAL)	3
MULTI YEAR AWARD	3
PURCHASE AGREEMENT AWARD	3
AUTHORIZATION AND RELEASE	4
BLANKET PAYMENT	
EQUAL OPPORTUNITY COMPLIANCE	4
QUARTERLY REPORTS	4
MPA BID AWARD (STATEWIDE APPLICABILITY)	
CAMPAIGN FINANCE COMPLIANCE	
TERMS AND CONDITIONS OF PRICING AGREEMENT	5

Terms and Conditions

PURCHASE ORDER STANDARD TERMS AND CONDITIONS

TERMS AND CONDITIONS FOR THIS PURCHASE ORDER

INSURANCE REQUIREMENTS (ADDITIONAL)

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "SHIP TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

MULTI YEAR AWARD

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

PURCHASE AGREEMENT AWARD

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal

Page 3 of 6

amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

AUTHORIZATION AND RELEASE

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

BLANKET PAYMENT

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

EOUAL OPPORTUNITY COMPLIANCE

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

OUARTERLY REPORTS

REPORTS - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data: (1) Billing volume in dollars and (2) quantity shipped for each line item in the price agreement. When there are no line items in the price agreement, vendor shall report volume by catalog order numbers, with a brief description of each order number. Reports must be submitted to the RI Division of Purchases to the attention BUYER named in this notice, identifying the Agreement number and the Reporting Period. Quarterly reports shall be due 45 calendar days after the end of each quarter. Failure to submit required reports shall be considered a breach of the contractor's obligations and may be considered, at the discretion of the State Purchasing Agent, sufficient cause for the termination of the agreement and other outstanding agreements and orders, and possible suspension from participation in additional State procurements.

MPA BID AWARD (STATEWIDE APPLICABILITY)

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

CAMPAIGN FINANCE COMPLIANCE

CAMPAIGN FINANCE: In accordance with RI General Law 17-27-2, Every person or business entity providing

Page 4 of 6

goods or services of \$5,000 or more, and has in the preceding 24 months, contributed an aggregate amount in excess of \$250 within a calendar year to any general officer, or candidate for general office, any member, or candidate for general assembly, or political party, is required to electronically file an affidavit regarding political contributions at: https://secure.ricampaignfinance.com/RhodeIslandCF/Public/VendorAffidavit.aspx

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- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
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