


Francis M. Gomez  
Purchasing Agent



Frank J. Picozzi  
Mayor

**City of Warwick**  
Purchasing Division  
3275 Post Road  
Warwick, Rhode Island 02886  
Tel (401) 738-2013  
Fax (401) 737-2364

TO: Members of the City Council  
FROM: Francis M. Gomez, Purchasing Agent   
DATE: June 15, 2023  
RE: Bids for the Finance Committee Monday, June 26, 2023.

CITY OF WARWICK  
 STATE OF RHODE ISLAND  
 RESOLUTION OF THE CITY COUNCIL

06/26/2023

MEETING DATE: \_\_\_\_\_

NO: \_\_\_\_\_

APPROVED: \_\_\_\_\_ MAYOR

DATE: \_\_\_\_\_

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2023 - 427	Lincoln Avenue Pipeline Rehabilitation – Contract 1	<b>Stantec Consulting Services, Inc.</b> 45 Blue Sky Drive, 3 <sup>rd</sup> Floor Burlington, MA 01803	\$2,677,350.00			
2023 - 415	Sale of Former Nelson Aldrich Junior High School Property	<b>WinnDevelopment Company Limited Partnership</b> One Washington Mall, Suite 500 Boston, MA 02108	\$2,000,000.00 <b>REVENUE</b>			
2024 - 072	Natural Gas Supply Contract	<b>Direct Energy</b> PO Box 32179 New York, NY 10087	\$400,000.00	8/1/2023 - 6/30/2026		56 - 6
2023 - 055	Auditing & Agreed Upon Procedure Services	<b>CliftonLarsonAllen, LLP</b> Two International Place, 22 <sup>nd</sup> Floor Boston, MA 02110	\$291,000.00	7/1/2023 - 6/30/2025		

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Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2023 - 452	City of Warwick Network Connectivity Upgrade	OSHEAN, Inc. 6946 Post Road, Suite 402 North Kingstown, RI 02852	\$180,000.00	Five Years from Date of Award		
2023 - 448	Independent Cost Estimating	<i>Ellana Inc. Construction Consultants</i> 32 Broadway, Suite 801 New York, NY 10004	\$100,000.00	One Year from Date of Award		
2024 - 038	Class A Body Repair & Painting	<i>West Warwick Auto Body</i> 93 Tiogue Ave. West Warwick, RI 02893 <i>A-1 Custom Auto Body</i> 2244 Pawtucket Ave. East Providence, RI 02914	\$90,000.00	8/23/2023 - 8/22/2024		
2024 - 039	Vehicle Body Repair & Painting	<i>Gentile's Auto Body</i> 101 Commercial Way East Providence, RI 02914 <i>Maaco Collision</i> 1452 Park Ave. Cranston, RI 02920 <i>Alcon Auto Body</i> 635 West Shore Road Warwick, RI 02889	\$90,000.00	8/23/2023 - 8/22/2024		
2023 - 478	TruNarc Hand Held Narcotic Analyzer	<i>Thermo Scientific Portable Analytical Instruments, Inc.</i> 2 Radcliff Road Tewksbury, MA 01876	\$74,504.00			56 - 6

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Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2024 - 065	Purchase (1) 2024 Chevy Silverado 2500HD	<b>National Auto Fleet Group</b> 490 Auto Center Dr. Watsonville, CA 95076	\$55,824.85			56 - 6
2024 - 047	Marine Electronics & Installation	<b>Cay Electronics, Inc.</b> 1 Maritime Drive Portsmouth, RI 02871 <b>West Marine Pro</b> 1 E Broward Blvd. Suite 200 Ft. Lauderdale, FL 33301	\$30,000.00	One Year from Date of Award		
2023 - 470	Our Lady of Providence Monthly Water Tower Rental	<b>Our Lady of Providence</b> 836 Warwick Neck Ave. Warwick, RI 02889	\$24,000.00	One Year from Date of Award		
2022 - 404	State of RI Air Compressor Maintenance, Repairs, and Installation	<b>Marc J. Bilodeau Db a Atlantic Compressor &amp; Vacuum</b> 15 Roberts Road, Suite G Plymouth, MA 02360	\$20,000.00		1	6 - 12
2024 - 069	LUCAS 3 Chest Compression Device	<b>Stryker Medical</b> PO Box 93308 Chicago, IL 60673	\$18,890.04			56 - 6
2023 - 472	Nexlog 740 DX-Series Base Systems	<b>Motorola Solutions C/o Cyber Communications Inc.</b> 90 Colorado Ave. Warwick, RI 02888	\$18,580.00			56 - 6

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Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2024 - 064	NetMotion Complete Conversion & Upgrade Services	<b>SHI International Corp.</b> 33 Knightsbridge Road Piscataway, NJ 08854	\$11,349.64	9/30/2023 - 9/29/2024	2	56 - 10
2024 - 045	Service & Maintenance Agreement for Stryker EMS Services	<b>Stryker Sales, LLC</b> 3800 E. Centre Avenue Portage, MI 49002	\$11,257.20	9/30/2023 - 8/24/2024		
2024 - 044	Structural Firefighting Boots	<b>Fire Tech &amp; Safety</b> 100 Business Park Drive Tyngsborough, MA 01879	\$10,000.00	8/20/2023 - 8/19/2024		
2024 - 036	HVAC Filters	<b>Airex Filter Corporation</b> 17 Executive Drive Hudson, NH 03051	\$8,000.00	7/1/2023 - 6/30/2024		
2024 - 071	Axon Investigate Dongle License Renewal	<b>Axon Enterprises</b> 17800 N. 85 <sup>th</sup> Street Scottsdale, AZ 85255	\$6,000.00	9/15/2023 - 9/14/2024		56 - 6
2023 - 476	Rifle Storage Cabinet	<b>Gallow Technologies</b> 457 N. Old Highway 91 #1 Hurricane, UT 84737	\$5,976.92			56 - 6
2023 - 475	Chemical Ammunition Purchase	<b>Amtec Less Lethal Systems, Inc.</b> 4700 Providence Rd. Perry, FL 32347	\$4,259.55			56 - 6
2023 - 473	Purchase New Identification Card Printer	<b>Shanix Technology Inc.</b> 40 Worthington Road Cranston, RI 02920	\$3,376.60			56 - 6

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**PCR-67-23**

<b>Bid #</b>	<b>Name</b>	<b>Vendor(s) Name/Address</b>	<b>Contract Award</b>	<b>Contract Period</b>	<b>Note</b>	<b>Code</b>
2023 - 477	SWAT Ballistic Helmets	<i>Atomic Defense</i> 2491 Alluvial Ave. Suite 8 Clovis, CA 93611	\$3,143.70			56 - 6

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. Request permission to increase PCR-44-22 (Sub A) from \$20,000.00 to \$40,000.00.
2. Request permission to piggyback MPA #517.

**THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE**

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**RFP2023-427 Lincoln Avenue Pipeline Rehabilitation Contract 1**

- 5 bids received

CODE: 84-799 Water Department – Capital Improvement

MANNER OF AWARD: \$2,677,350.00

RECOMMEND: John Rocchio Corporation

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John Rocchio Corporation  
20 Lark Industrial Parkway  
Smithfield, RI 02828

C.B. Utility Company, Inc.  
99 Tupelo Street  
Bristol, RI 02809

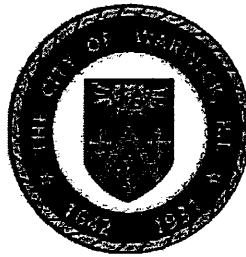
D'Ambra Construction Co., Inc.  
80 Centre of New England Blvd.  
Coventry, RI 02816

R. Zoppo Corp.  
160 Old Maple Street  
Stoughton, MA 02072

Ferreira Construction Co., Inc.  
300 Centerville Road Suite 101 South  
Warwick, RI 02886

**Pricing as Follows**

Terry DiPetrillo  
Division Chief



Frank J. Picozzi  
Mayor

Michael St.Pierre  
Business Manager

## CITY OF WARWICK

DEPARTMENT OF PUBLIC WORKS  
DIVISION OF WATER  
835 SANDY LANE • WARWICK, RHODE ISLAND 02889  
Tel (401) 738-2008

To: Francis Gomez, Purchasing Agent

From: Terry DiPetrillo, Water Division Chief

TD

Date: June 13, 2023

Subj: Bid#2023-427 Lincoln Avenue Pipeline Rehabilitation Contract 1

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The Warwick Water Division has received and reviewed five (5) bids submitted for the above mentioned and recommend award to the lowest qualified bidder John Rocchio Corporation for Lincoln Avenue Pipeline Rehabilitation Contract 1.

Funding for this project will originate from budget code 84-799.

This is a one-time service and therefore no contract period is necessary.

(84-799 \$2,677,350.00)



Stantec Consulting Services Inc.  
45 Blue Sky Drive 3rd Floor, Burlington MA 01803-2767

June 7, 2023  
File: 195150748

**Attention: Francis Gomez, Purchasing Agent**  
Warwick Municipal Annex  
65 Centerville Rd  
Warwick, RI 02886  
United States of America

Dear Ms. Gomez,

**Reference: Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427**  
**City of Warwick, Warwick Water Division**  
**Low Bidder Evaluation**

We are writing to transmit the results of the evaluation of the sealed bids received on Thursday, May 11, 2023 at 11:00 AM for the above-referenced project in accordance with the Contract Documents prepared by Stantec Consulting Services Inc.

Five (5) general bids were received at the specified time, opened and read aloud in the Purchasing Division of the City of Warwick. There were four (4) addenda issued during bidding.

The Engineer's Opinion of Probable Construction Cost (EOPCC) was \$1,980,250.00. The following table provides a summary of the five (5) bids received. Further details on these can be found in the complete Bid Tabulation in Attachment A. The apparent low bidder is John Rocchio Corporation (Rocchio) at a total bid price of \$2,677,350.00.

**SUMMARY OF BIDS**

Bidder	Bid Amount
Engineers Opinion of Probable Construction Cost (EOPCC)	\$1,980,250.00
John Rocchio Corporation	\$2,677,350.00
CB Utility Company, Inc.	\$2,680,300.00
D'Ambra Construction Co., Inc.	\$2,777,777.77
R. Zoppo Corp.	\$3,296,750.00
Ferreira Construction Co., Inc.	\$3,902,335.00

A bid tabulation summary comparison of the EOPCC and all bids is included in the following table:

Reference: Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427

Bidder	Proposed Contract Price	Variance from EOPCC		Variance from Low Bid	
		Amount	Percent	Amount	Percent
John Rocchio Corporation	\$2,677,350.00	\$697,100.00	35.2%	-	-
CB Utility Company, Inc.	\$2,680,300.00	\$700,050.00	35.4%	\$2,950.00	0.1%
D'Ambra Construction Co., Inc.	\$2,777,777.77	\$797,527.77	40.3%	\$100,427.77	3.8%
R. Zoppo Corp.	\$3,296,750.00	\$1,316,500.00	66.5%	\$619,400.00	23.1%
Ferreira Construction Co., Inc.	\$3,902,335.00	\$1,922,085.00	97.1%	\$1,224,985.00	45.8%

The range of bids is similar to that found on other successfully completed projects of this nature. The low bid is 35.2% higher than the EOPCC, which was prepared using updated costs from manufacturers for the major project materials and the best available information that Stantec has from other pipeline project bids. The market is still very volatile, and Stantec will continue to update its bidding database to reflect these significant changes.

The second low bid is 0.1% percent higher than Rocchio's bid. The third low bid is 3.8% higher than Rocchio's bid. It is Stantec's opinion that the bids reflect the current construction market, the nature of the work, and the value of the materials required.

## QUALIFICATIONS, EXPERIENCE, AND FINANCIAL ABILITY OF LOW BIDDER

### GENERAL

Upon review, Stantec determined that John Rocchio Corporation (Rocchio) submitted a properly executed bid. Rocchio has extensive experience and expertise in civil construction including underground utilities such as water and sewer. The company has an annual revenue of approximately \$7.2M and was issued its latest certificate of Good Standing in Rhode Island on April 28, 2023. Rocchio is licensed in Rhode Island as a commercial contractor, license number GC-34380. It is valid until December 1, 2023 and has zero complaints and zero violations noted.

### REFERENCES

Rocchio provided references for several projects where they had performed construction of water and sewer pipelines, and reconstruction of roadway. The comments from three representatives of the construction projects contacted are summarized below.



Reference: Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427

**Narragansett Bay Commission**

- Project: \*see bottom table
- Associated Cost \*see bottom table
- Reference: Richard Bernier, Director of Construction and Engineering

Project Name Class of Work	Contract Amount
Central Avenue Pump Station Upgrades Contract 07:705:00C <i>Pump Station Retro Fit &amp; Rehab.</i>	\$599,091
Floatables Control Project, Outfalls, 205,219, and 220, Pawtucket, Rhode Island <i>Cast-in-Place Structures &amp; Combined Sewer Replacement</i>	\$4,364,581
Improvements to Interceptors - FY 2012 Contract No. 304.55C <i>Structure Modifications &amp; Pipe Replacement</i>	\$1,558,615
Combined Sewer Overflow Control Facilities Program Phase II, Sewer Separation/Flow Modification OF-027-Contract No. 303.0SC <i>Separate Combined Sewer System, Install New Drainage Collection System</i>	\$9,333,831
Sewer Separation/Flow Modification OF-037 South, Providence, RI-Contract No. 303.07C <i>Separate Combined Sewer System, Install New-Drainage Collection System</i>	\$6,946,363
Fields Point Drive Interceptor Improvements, Providence, RI Contract #304.65C <i>Lining &amp; Replacement of 12" Sewer</i>	\$1,124,830
Moshassuck Valley Interceptor, Central Falls, RI Contract #304.44C <i>Replacement of 36" Sewer</i>	\$11,922,294

Mr. Bernier considered that the overall quality of Rocchio's work on these projects was good. He stated that Rocchio did tend to bid low and then submit change order requests where warranted. Mr. Bernier stated that change orders have ranged from a reduction of 10% to an increase of 40% over the contract value. He described that the majority of these were due to claims arising from situations such as changed or unforeseen conditions, and noted that all claims were resolved. Mr. Bernier said that there were no litigations arising from any of the contracts. He commented that the punch lists were not excessive and were completed in a reasonable amount of time. Mr. Bernier said that Rocchio was cooperative with the Owner but did not always submit paperwork on time. He indicated that there were no complaints from neighbors and/or public. He described that Rocchio kept the site and surrounding areas neat and clean for the duration of each project, and also had an experienced superintendent at the site during those times. Mr. Bernier said that he does not have any concerns about awarding another contract to Rocchio.

**Weston Sampson Engineers, Inc.**

- Project: West Main Street Sewer Extension in Norton, MA
- Associated Cost \$4,624,906
- Reference: Steve Pedersen, Senior Associate

Mr. Pedersen considered that the overall quality of Rocchio's work on this Project was good. He stated that Rocchio's bid was competitive. He mentioned that change orders totaling approximately 18% of the Project cost were ultimately approved. These were due to additions requested by the Client. Mr. Pedersen noted

Reference: Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427

that this was a difficult project located in ledge and that the route was predominantly along a very busy State Highway. He added that this led to a significant claim and settlement for ledge removal. He pointed out that while the ledge claim did involve attorneys, it was ultimately settled without litigation. He commented that Rocchio did submit its paperwork on time, kept an experienced superintendent at the site throughout the Project, and also cooperated well with the Owner. Mr. Pedersen said that the punch list was reasonable and took about three months to be resolved. He described that while for the most part, Rocchio maintained the site and surrounding areas neat and clean for the duration of the project, there were some issues with the trucks dragging mud from the staging area onto the State Highway. Mr. Pedersen said that Rocchio had Weston Sampson Engineers, Inc. handle the many noise complaints regarding hammering and blasting both during day and night that arose during the project. Mr. Pedersen noted that despite all of the difficulties during construction, the final product is very good – roads look great and sewer infrastructure is functioning well. He regards Rocchio to be a capable contractor that struggled with a very difficult job. He indicated that he would hire Rocchio again.

#### **Quonset Development Corporation**

- Project: Roger Williams Way Infrastructure Improvements in North Kingstown, RI
- Associated Cost \$9,366,474.32
- Reference: Steven J. King, Managing Director

The Roger Williams Way Infrastructure Improvements Project in North Kingstown, RI involved the upgrade of 4,400 feet of Roger Williams Way and adjacent intersecting roadways, drainage system improvements, and the replacement of all utilities. This entailed installation of new pavement throughout the reconstructed area, removal of existing and construction of new concrete curb, sidewalks, wheelchair ramps, and driveways; including signage and striping, a new parking area, drainage structures, and bioretention areas. The project also required that all structures throughout the project area be adjusted to final grades, and all pipes and drainage structures be cleaned. Mr. King considered that the overall quality of Rocchio's work on the project was good. He stated that Rocchio's bid was competitive. He said that there were some change orders and these were predominately driven by Owner scope changes. He added that there were no claims or litigation resulting from the Contract. He noted that the length of the punch list was routine and was completed within a reasonable time. Mr. King said that Rocchio cooperated with the Owner very well. He noted that Rocchio submitted their paperwork on time. He indicated that there were no complaints from neighbors and/or public. He described that Rocchio kept the site and surrounding areas neat and clean for the duration of each project, and also had an experienced superintendent at the site during those times. Mr. King said that he does not have any concerns about awarding another contract to Rocchio.

#### **James J. Geremia & Associates, Inc.**

- Project: Water Distribution System Improvements in Newport, RI
- Associated Cost \$3,635,048.23
- Reference: James Geremia, Principal

The Water Distribution System Improvements Project entailed the installation of approximately 6,000 LF of 20-inch water main and related appurtenances along Eustis Avenue and Ellery Road in Newport, RI. Mr. Geremia considered that the overall quality of Rocchio's work on this Project was good. He said that Rocchio's bid was competitive. He mentioned that change orders issued amounted to approximately 16% of the Project cost, and indicated that most of these were due to unforeseen conditions or task added by the

Reference: Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427

City of Newport, RI; for example: contaminated soil, existing valves not functioning, and increased the scope of paving from trench patch to micro mill and overlay. Mr. Geremia said that there were no claims or litigation resulting from the Contract. He mentioned that the punch list was addressed as items came up. Mr. Geremia described that Rocchio cooperated well with the Owner, submitted their paperwork on time, and had an experienced superintendent at the site throughout the Project. He added that Rocchio maintained the site and surrounding areas neat and clean for the duration of the Project, and handled complaints from neighbors and/or public well. Mr. Geremia stated that he would hire Rocchio again.

### **BONDING INFORMATION**

A properly completed bid bond from Harco National Insurance Company was submitted with the general bid in the amount of 5% of the Total Bid.

Stantec reached out to Mr. Brian Rossi, Executive Vice President of the Construction Practice Group at Hilb Group New England (Hilb Group). Mr. Rossi stated that Rocchio has been a client of Hilb Group for approximately 18 years. He noted that Hilb Group has never had any problem with Rocchio as a client. He added that Hilb Group considers it a privilege to handle the insurance and surety requirements of Rocchio. Mr. Rossi mentioned that Hilb Group has frequently bonded Rocchio for projects of a similar size/dollar value as the Lincoln Avenue Pipeline Rehabilitation Contract 1 over the past 18 years. He indicated that the required bonds for the Lincoln Avenue Pipeline Rehabilitation Contract 1 project will be issued within 24 hours of Hilb Group's receipt of the bond request and confirmation of contract award.

### **MBE/WBE REQUIREMENT**

Rocchio indicated it is planning to use Lindon Group Inc. (DBE) for the supply of pipe and fittings (\$507,122.14), i.e., 18.9% of its bid amount.

### **FUNDING**

Funding for this project is being provided by the City of Warwick as well as the Environmental Protection Agency's (EPA's) Community Grants Program.

### **OSHA RECORDS**

A search of the US Department of Labor's OSHA website<sup>1</sup> for history of inspection and enforcement action involving Rocchio was performed. During the past ten years, it was found that one planned inspection relating to trenching and excavation safety did not occur; the case was opened on February 27, 2017 and closed on February 28, 2017 based on OSHA's webpage<sup>2</sup>.

In July 2020, a complaint related to two violations was filed. One of the violations was classified as serious and Rocchio was initially fined \$4,875.00 for failure to meet OSHA requirements for protective systems. The penalty was then revised to \$3,412.50 and settled informally. Rocchio's other violation occurred in September 2020 when it failed to comply with OSHA's specific excavation requirements. It was initially fined

<sup>1</sup> <https://www.osha.gov/ords/imis/establishment.html>

<sup>2</sup> [https://www.osha.gov/ords/imis/establishment.inspection\\_detail?id=1213377.015](https://www.osha.gov/ords/imis/establishment.inspection_detail?id=1213377.015)

Reference: Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427

\$547.00 for this. The issue was settled informally for \$382.90 in October 2020. According to another [webpage](#)<sup>3</sup> of OSHA, this case closed in March 2022.

Stantec reached out to Joseph Godino from Rocchio regarding the complaint, and he described that on July 6, 2020, an unannounced OSHA inspector visited the site where Rocchio was performing sewer work in the Town of Norton, Massachusetts, and issued the two citations (see Attachment B) to the company. Mr. Godino said that Rocchio immediately corrected the deficiencies and as a result was afforded an expedited settlement (see Attachment C). Mr. Godino added that the OSHA citation will be removed from the website (Rocchio's record) on the third-year anniversary of the settlement, i.e., on September 29, 2023. Mr. Godino stated that there have been no other OSHA fines or citations since the July 6, 2020 incident referenced.

Additionally, Stantec investigated the [State](https://dlt.ri.gov/regulation-and-safety/prevaling-wage) (<https://dlt.ri.gov/regulation-and-safety/prevaling-wage>) and [Federal](https://www.dol.gov/agencies/ofccp/debarred-list) (<https://www.dol.gov/agencies/ofccp/debarred-list>) debarment lists, and determined that Rocchio has not been not debarred from work at either level.

#### **UNBALANCED/FRONT-LOADED BID**

According to definition, a "mathematically unbalanced" bid is based on understated prices for some items of work and overstated prices for other items of work. A "materially unbalanced" bid is one that generates reasonable doubt that the award to the bidder would not result in the lowest ultimate cost to the Owner. In accordance with the Contract Documents and on behalf of the Owner, Stantec will notify Rocchio prior to award of the Contract that they have submitted unit prices that are over-stated and understated and do not reflect the actual cost of performing such unit item of work. In accordance with RI General Laws, Rocchio will not be allowed to request an equitable adjustment for under-stated items unless the latent physical conditions encountered at the site differ substantially or materially ( $\pm 25\%$  of the bid quantity) from those shown on the Plans or indicated in the Contract Documents.

Additionally, the words "Front-loaded Bids" are in reference to when the total bid price is allocated in a manner where elements of the work to be performed, and paid for, early in a project bear a disproportionate amount of cost, overhead and profit. Rocchio's unit price for Sedimentation Control (Item 20) is both over-stated for the work involved and presents a front-loaded bid as installation of sedimentation control is an early work item. The unit price for this item is \$450k which is 17% of Rocchio's total construction bid price, and the work required under this item is to furnish, install, maintain and remove the erosion control devices.

It is Stantec's opinion that the unbalanced and front-loaded nature of the bid is not a reason to disqualify Rocchio's bid for the following reasons:

1. The top three bidders total bid price are within \$100k of each other (<4%). The low bidder's overall total project cost is in line with the next two bidders.
2. Payment of the Item 20 value can be divided into four allocations of \$112.5K for the four elements that it is described as paying for: furnish, install, maintain and remove the erosion control devices. This maintains a portion of the item's payment to the completion of the project. Payment can also be spread over the life of the project (18 months) and be paid on a monthly basis which would amount to \$25,000 per month.

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<sup>3</sup> [https://www.osha.gov/ords/imis/establishment.violation\\_detail?id=1481990.015&citation\\_id=02001](https://www.osha.gov/ords/imis/establishment.violation_detail?id=1481990.015&citation_id=02001)

June 7, 2023  
Francis Gomez, Purchasing Agent  
Page 7 of 7

Reference: Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427

3. Three of the other four bidders also submitted under-stated unit price items within their bids.

### CONCLUSIONS

After consideration of the bids and based upon our investigation of the low bidder, we find that Rocchio has submitted an adequate bid, has sufficient experience, qualified personnel and subcontractors, and the financial ability to complete the contract work in accordance with the contract requirements and the allotted time. Rocchio has also provided documentation that meets the MBE/WBE participation goals.

Therefore, Stantec sees no reason at the present time for the City of Warwick not to accept the Lincoln Avenue Pipeline Rehabilitation Contract 1, Bid No. 2023-427 from John Rocchio Corporation, 20 Lark Industrial Parkway, Smithfield, RI 02828 at their bid of \$2,677,350.00.

Please let us know if the City would like Stantec to prepare the notification of Award package or notice to proceed.

Regards,

Stantec Consulting Services Inc.



---

Gina Britton PE  
Principal  
Phone: 781 221 1266  
Gina.Britton@stantec.com

Attachments: A. Bid Tabulation  
B. OSHA Citations  
C. OSHA Expedited Settlement

c. Terry Dipetrillo, City of Warwick  
Michael St. Pierre, City of Warwick

# **ATTACHMENT A**

LINCOLN AVENUE PIPELINE REHABILITATION CONTRACT 1  
 BID NO. 2023-427  
 CITY OF WARWICK, RI

BID TABULATION

Item No.	Items of Work	Units	Estimated Quantity	Engineers Estimate		John Rocchio Corporation	
				Unit Price	Bid Price	Unit Price	Bid Price
1	Earth Excavation Below Grade	CY	1,100	\$ 50.00	\$ 55,000.00	\$ 90.00	\$ 99,000.00
2	Rock Excavation	CY	50	\$ 150.00	\$ 7,500.00	\$ 200.00	\$ 10,000.00
3	Sand Borrow	CY	1,700	\$ 25.00	\$ 42,500.00	\$ 30.00	\$ 51,000.00
4	Gravel Borrow	CY	100	\$ 60.00	\$ 6,000.00	\$ 30.00	\$ 3,000.00
5	Miscellaneous Concrete	CY	50	\$ 45.00	\$ 2,250.00	\$ 300.00	\$ 15,000.00
6	Crushed Stone	CY	50	\$ 60.00	\$ 3,000.00	\$ 40.00	\$ 2,000.00
7	2" Combination Air Valves	EA	2	\$ 30,000.00	\$ 60,000.00	\$ 4,000.00	\$ 8,000.00
8	Butterfly Valves	EA	2	\$ 50,000.00	\$ 100,000.00	\$ 15,000.00	\$ 30,000.00
9	6" Gate Valves	EA	6	\$ 5,000.00	\$ 30,000.00	\$ 1,000.00	\$ 6,000.00
10	24" Slip Lined DR 25 PC C905 Fusible PVC Pipe	LF	1,000	\$ 750.00	\$ 750,000.00	\$ 700.00	\$ 700,000.00
11	30" DR 25 RJ C905 PVC Pipe (Open Cut)	LF	20	\$ 450.00	\$ 9,000.00	\$ 750.00	\$ 15,000.00
12	24" DR 25 RJ C905 PVC Pipe (Open Cut)	LF	1,300	\$ 375.00	\$ 487,500.00	\$ 600.00	\$ 780,000.00
13	24" PC 350 RJ Ductile Iron Pipe	LF	20	\$ 375.00	\$ 7,500.00	\$ 750.00	\$ 15,000.00
14	6" PC 350 RJ Ductile Iron Pipe	LF	40	\$ 200.00	\$ 8,000.00	\$ 400.00	\$ 16,000.00
15	Hydrants-Not Used	EA	0	\$ 3,500.00	\$ -	\$ -	\$ -
16	Additional Fittings	LBS	5,000	\$ 15.00	\$ 75,000.00	\$ 5.00	\$ 25,000.00
17	Pavement	TON	220	\$ 100.00	\$ 22,000.00	\$ 300.00	\$ 66,000.00
18	Precast Manholes	EA	7	\$ 30,000.00	\$ 210,000.00	\$ 30,000.00	\$ 210,000.00
19	Gravel Base for Pavement	LF	700	\$ 25.00	\$ 17,500.00	\$ 15.00	\$ 10,500.00
20	Sedimentation Control	LS	1	\$ 15,000.00	\$ 15,000.00	\$ 450,000.00	\$ 450,000.00
21	Site Restoration/Vegetation Restoration	LS	1	\$ 10,000.00	\$ 10,000.00	\$ 39,850.00	\$ 39,850.00
22	Traffic Control Devices	LS	1	\$ 10,000.00	\$ 10,000.00	\$ 120,000.00	\$ 120,000.00
23	Tree Removed - Diameter Under 2 Feet	EA	15	\$ 1,500.00	\$ 22,500.00	\$ 100.00	\$ 1,500.00
24	Tree Removed - Diameter 2 Feet and Over	EA	15	\$ 2,000.00	\$ 30,000.00	\$ 300.00	\$ 4,500.00
<b>Total Bid Price</b>				\$	<b>1,980,250.00</b>	\$	<b>2,677,350.00</b>

LINCOLN AVENUE PIPELINE REHABILITATION CONTRACT 1  
 BID NO. 2023-427  
 CITY OF WARWICK, RI

BID TABULATION

Item No.	Items of Work	Units	Estimated Quantity	CB Utility Company, Inc.		D'Ambra Construction Co., Inc.	
				Unit Price	Bid Price	Unit Price	Bid Price
1	Earth Excavation Below Grade	CY	1,100	\$ 10.00	\$ 11,000.00	\$ 0.01	\$ 11.00
2	Rock Excavation	CY	50	\$ 250.00	\$ 12,500.00	\$ 0.01	\$ 0.50
3	Sand Borrow	CY	1,700	\$ 32.00	\$ 54,400.00	\$ 15.00	\$ 25,500.00
4	Gravel Borrow	CY	100	\$ 33.00	\$ 3,300.00	\$ 60.00	\$ 6,000.00
5	Miscellaneous Concrete	CY	50	\$ 145.00	\$ 7,250.00	\$ 1.00	\$ 50.00
6	Crushed Stone	CY	50	\$ 43.00	\$ 2,150.00	\$ 50.00	\$ 2,500.00
7	2" Combination Air Valves	EA	2	\$ 5,000.00	\$ 10,000.00	\$ 30,000.00	\$ 60,000.00
8	Butterfly Valves	EA	2	\$ 28,000.00	\$ 56,000.00	\$ 60,000.00	\$ 120,000.00
9	6" Gate Valves	EA	6	\$ 2,500.00	\$ 15,000.00	\$ 5,000.00	\$ 30,000.00
10	24" Slip Lined DR 25 PC C905 Fusible PVC Pipe	LF	1,000	\$ 900.00	\$ 900,000.00	\$ 800.00	\$ 800,000.00
11	30" DR 25 RJ C905 PVC Pipe (Open Cut)	LF	20	\$ 800.00	\$ 16,000.00	\$ 500.00	\$ 10,000.00
12	24" DR 25 RJ C905 PVC Pipe (Open Cut)	LF	1,300	\$ 700.00	\$ 910,000.00	\$ 800.00	\$ 1,040,000.00
13	24" PC 350 RJ Ductile Iron Pipe	LF	20	\$ 700.00	\$ 14,000.00	\$ 500.00	\$ 10,000.00
14	6" PC 350 RJ Ductile Iron Pipe	LF	40	\$ 300.00	\$ 12,000.00	\$ 500.00	\$ 20,000.00
15	Hydrants-Not Used	EA	0	\$ -	\$ -	\$ -	\$ -
16	Additional Fittings	LBS	5,000	\$ 13.00	\$ 65,000.00	\$ 0.01	\$ 50.00
17	Pavement	TON	220	\$ 300.00	\$ 66,000.00	\$ 200.00	\$ 44,000.00
18	Precast Manholes	EA	7	\$ 44,000.00	\$ 308,000.00	\$ 60,000.00	\$ 420,000.00
19	Gravel Base for Pavement	LF	700	\$ 1.00	\$ 700.00	\$ 15.00	\$ 10,500.00
20	Sedimentation Control	LS	1	\$ 8,000.00	\$ 8,000.00	\$ 56,000.00	\$ 56,000.00
21	Site Restoration/Vegetation Restoration	LS	1	\$ 50,000.00	\$ 50,000.00	\$ 60,666.27	\$ 60,666.27
22	Traffic Control Devices	LS	1	\$ 120,000.00	\$ 120,000.00	\$ 40,000.00	\$ 40,000.00
23	Tree Removed - Diameter Under 2 Feet	EA	15	\$ 900.00	\$ 13,500.00	\$ 500.00	\$ 7,500.00
24	Tree Removed - Diameter 2 Feet and Over	EA	15	\$ 1,700.00	\$ 25,500.00	\$ 1,000.00	\$ 15,000.00
<b>Total Bid Price</b>					<b>\$ 2,680,300.00</b>		<b>\$ 2,777,777.77</b>



LINCOLN AVENUE PIPELINE REHABILITATION CONTRACT 1  
 BID NO. 2023-427  
 CITY OF WARWICK, RI

BID TABULATION

Item No.	Items of Work	Units	Estimated Quantity	R. Zoppo Corp.		Ferreira Construction Co., Inc.	
				Unit Price	Bid Price	Unit Price	Bid Price
1	Earth Excavation Below Grade	CY	1,100	\$ 1.00	\$ 1,100.00	\$ 17.00	\$ 18,700.00
2	Rock Excavation	CY	50	\$ 250.00	\$ 12,500.00	\$ 483.00	\$ 24,150.00
3	Sand Borrow	CY	1,700	\$ 1.00	\$ 1,700.00	\$ 26.00	\$ 44,200.00
4	Gravel Borrow	CY	100	\$ 35.00	\$ 3,500.00	\$ 40.00	\$ 4,000.00
5	Miscellaneous Concrete	CY	50	\$ 500.00	\$ 25,000.00	\$ 218.00	\$ 10,900.00
6	Crushed Stone	CY	50	\$ 50.00	\$ 2,500.00	\$ 49.00	\$ 2,450.00
7	2" Combination Air Valves	EA	2	\$ 4,500.00	\$ 9,000.00	\$ 5,327.00	\$ 10,654.00
8	Butterfly Valves	EA	2	\$ 25,000.00	\$ 50,000.00	\$ 20,120.00	\$ 40,240.00
9	6" Gate Valves	EA	6	\$ 3,000.00	\$ 18,000.00	\$ 5,561.00	\$ 33,366.00
10	24" Slip Lined DR 25 PC C905 Fusible PVC Pipe	LF	1,000	\$ 1,500.00	\$ 1,500,000.00	\$ 887.00	\$ 887,000.00
11	30" DR 25 RJ C905 PVC Pipe (Open Cut)	LF	20	\$ 1,400.00	\$ 28,000.00	\$ 768.00	\$ 15,360.00
12	24" DR 25 RJ C905 PVC Pipe (Open Cut)	LF	1,300	\$ 950.00	\$ 1,235,000.00	\$ 1,713.00	\$ 2,226,900.00
13	24" PC 350 RJ Ductile Iron Pipe	LF	20	\$ 900.00	\$ 18,000.00	\$ 623.00	\$ 12,460.00
14	6" PC 350 RJ Ductile Iron Pipe	LF	40	\$ 1,200.00	\$ 48,000.00	\$ 193.00	\$ 7,720.00
15	Hydrants-Not Used	EA	0	\$ -	\$ -	\$ -	\$ -
16	Additional Fittings	LBS	5,000	\$ 1.00	\$ 5,000.00	\$ 6.00	\$ 30,000.00
17	Pavement	TON	220	\$ 250.00	\$ 55,000.00	\$ 105.00	\$ 23,100.00
18	Precast Manholes	EA	7	\$ 20,000.00	\$ 140,000.00	\$ 24,620.00	\$ 172,340.00
19	Gravel Base for Pavement	LF	700	\$ 1.00	\$ 700.00	\$ 18.00	\$ 12,600.00
20	Sedimentation Control	LS	1	\$ 55,000.00	\$ 55,000.00	\$ 104,800.00	\$ 104,800.00
21	Site Restoration/Vegetation Restoration	LS	1	\$ 25,000.00	\$ 25,000.00	\$ 92,820.00	\$ 92,820.00
22	Traffic Control Devices	LS	1	\$ 45,000.00	\$ 45,000.00	\$ 95,920.00	\$ 95,920.00
23	Tree Removed - Diameter Under 2 Feet	EA	15	\$ 500.00	\$ 7,500.00	\$ 806.00	\$ 12,090.00
24	Tree Removed - Diameter 2 Feet and Over	EA	15	\$ 750.00	\$ 11,250.00	\$ 1,371.00	\$ 20,565.00
<b>Total Bid Price</b>					<b>\$ 3,296,750.00</b>		<b>\$ 3,902,335.00</b>

# **ATTACHMENT B**

U.S. Department of Labor  
Occupational Safety and Health Administration

Inspection Number: 1481990  
Inspection Date(s): 07/06/2020 - 07/06/2020  
Issuance Date: 09/18/2020



**Citation and Notification of Penalty**

**Company Name:** JOHN ROCCHIO CORPORATION  
**Inspection Site:** 114 W. Main Street, Norton, MA 02766

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**Citation 1 Item 1** Type of Violation: **Serious**

29 CFR 1926.652(a)(1): Each employee in an excavation was not protected from cave-ins by an adequate protective system designed in accordance with 29 CFR 1926.652 (b) or (c).

Location: Excavation

Employees, in whole or in part, moved outside the protection afforded by the trench boxes on multiple occasions.

Date By Which Violation Must be Abated:  
Proposed Penalty:

Corrected During Inspection  
\$4875.00

See pages 1 through 4 of this Citation and Notification of Penalty for information on employer and employee rights and responsibilities.

U.S. Department of Labor  
Occupational Safety and Health Administration

Inspection Number: 1481990  
Inspection Date(s): 07/06/2020 - 07/06/2020  
Issuance Date: 09/18/2020



**Citation and Notification of Penalty**

**Company Name:** JOHN ROCCHIO CORPORATION  
**Inspection Site:** 114 W. Main Street, Norton, MA 02766

**Citation 2 Item 1** Type of Violation: **Other-than-Serious**

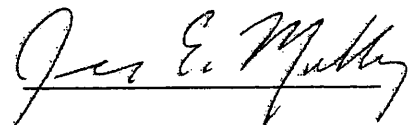
29 CFR 1926.651(j)(2): Employees were not protected from excavated or other materials or equipment that could pose a hazard by falling or rolling into excavations. Protection by placing and keeping such materials or equipment at least 2 feet from the edge of excavations, or by the use of retaining devices that are sufficient to prevent materials or equipment from falling or rolling into excavations, or by a combination of both if necessary was not provided.

Location: trench box towards the west end of the trench

A power tool and an adhesive container located on the trench box wall posed a struck-by hazard to an employee inside the trench box.

Date By Which Violation Must be Abated:  
Proposed Penalty:

Quick Fix Applied  
\$547.00

  
**James Mulligan**  
Area Director

See pages 1 through 4 of this Citation and Notification of Penalty for information on employer and employee rights and responsibilities.

# **ATTACHMENT C**



September 18, 2020

John Rocchio Corporation  
20 Lark Industrial Parkway  
Smithfield, RI 02917

Dear Sir/Madam:

During the recent inspection of your workplace, the compliance officer did not identify any repeated, willful, or failure-to-abate violations, or a significant number of high gravity serious violations. Additionally, the compliance officer reported that you are willing to correct the violation by the date(s) specified in the citation. Therefore, your firm is eligible for an expedited informal settlement agreement (EISA). Under this program, an employer and OSHA can enter into an informal settlement agreement without meeting in the Area Office. If you decide to enter into the EISA, however, you relinquish your right to contest the citations and penalties.

OSHA and employers can use EISAs only where the sole issue of dispute is the dollar amount of proposed penalties. If you wish to discuss, change, or object to any other aspect of the inspection or citations, including abatement dates, validity of violations, or classification of violations, then you cannot use the EISA process. Under those circumstances, you may request an informal conference with me and/or exercise your contest rights as explained in OSHA pamphlet 3000-04R, Employer Rights and Responsibilities Following an OSHA Inspection, revised in 2018.

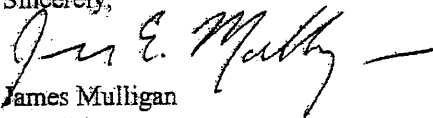
Please read the enclosed EISA to determine whether you accept the terms of the agreement. If you agree to the terms, choose either the 50 percent penalty reduction or the 30 percent penalty reduction, and sign the EISA. You may contact the Area Office to discuss making monthly payments of the reduced penalty, but you must do so prior to the expiration of the 15-working day contest period.

You may hand-deliver the signed agreement or send it by mail to the Area Office. If you decide to hand-deliver the agreement, you must do so prior to the expiration of the 15-working day contest period, and you must include a check for the full amount of the reduced penalty or the first installment of the payment. Mailed agreements must also include a check for the full amount of the reduced penalty or the first installment of the payment, and must be postmarked by no later than the last day of the 15-working day contest period.

Please note that if you fail to comply with the terms of the agreement, the penalty will revert to the initial proposed penalty. Additionally, you must correct each violation by the date on the citation(s), and certify in writing that you have corrected the violations as required.

If you have any questions regarding the Expedited Informal Settlement Agreement, please contact this office at (617)565-6924, and speak to a member of the management staff. Please be prepared to refer to the OSHA Inspection number listed on the Citation.

Sincerely,

  
James Mulligan  
Area Director

NOTICE TO EMPLOYEES:

The law gives you or your representative the opportunity to object to any abatement date set for a violation if you believe the date to be unreasonable. The employee must mail any contest of the abatement dates of the citations referred to in this settlement agreement to the following address within 15 working days (excluding weekends and federal holidays) of the receipt by the employer of the original citations.

**Expedited Informal Settlement Agreement**

In the Matter of: John Rocchio Corporation  
OSHA Inspection #1481990

The undersigned employer and the undersigned Occupational Safety and Health Administration (OSHA), in settlement of the above referenced citation(s) and notification(s) of penalty, which were issued on September 18, 2020, hereby agree as follows:

1. The employer accepts (check the appropriate option box):  
(50% using consultant)  \$ 2,711.00 (30% no consultant)  \$ 3,795.40
2. The employer agrees to correct the violations as cited in the above referenced citation(s).
3. The employer agrees to provide evidence (e.g., photographs, purchase orders, etc.) of the actions taken to correct the cited violations.
4. Upon correction of all violations, the employer agrees to certify in writing (Certification of Abatement Action Worksheet) to the area director that he/she has corrected all of the violations. The employer agrees to post a copy of the written certification for a period of three working days in the same location where the citations were posted as described in paragraph 7 of this agreement.
5. OSHA agrees to amend the total penalty to ~~\$ 5,422.00~~ **\$ 3,795.40** (Employer fills in from paragraph 1 above) If the employer fails to comply with the terms of this agreement, the penalty shall revert to the initial proposed penalty of \$ 5,422.
6. In consideration of the foregoing amendment(s) and/or modification(s) to the citation(s), the employer waives his/her right to contest said citation(s) pursuant to Section 10 (c) of the Occupational Safety and Health Act of 1970. OSHA and the employer agree that the citation(s) as amended and/or modified by this agreement shall be deemed a final order not subject to review by any court or agency
7. The employer agrees to immediately post a copy of this settlement agreement in the same manner and place as the citations (citations are required by law to be posted in a prominent place at or near the location of the violation(s)). The employer must post the citations until he/she has corrected all violations cited, or for three working days (excluding weekends and federal holidays), whichever is longer.
8. Each party agrees to bear its own fees and other expenses incurred by such party in connection with any stage of this proceeding.



9. To receive a 50 percent reduction in the penalty, the employer must agree with all of the above **and**:

a. Hire an outside consulting firm or request a free visit from the state's 21(d) On-site Consultation Program. OSHA has determined that the following type of state 21(d) on-site consultation visit or outside consulting firm evaluation be completed:


- Comprehensive (entails an examination of both safety and health)
- Focused Safety
- Focused Health
- Training

b. In the table below, record the dates that an outside firm or a state 21(d) consultant was contacted and is scheduled to evaluate or visit your workplace.

	Date Contacted	Date of Scheduled Visit
Outside Safety Consultant		
State 21(d) On-site Consultation		

c. Provide the OSHA Area Office with official correspondence (e.g., email or letter) from an outside firm or the 21(d) consultation program acknowledging that the visit **occurred**. This documentation must be provided to the OSHA Area Office within five (5) working days of the closing date of the 21(d) consultation visit or outside firm's evaluation.

d. Develop a safety and health management system that incorporates the following elements: management commitment and employee involvement; worksite analysis; hazard prevention and controls; safety and health training.

  
FOR THE EMPLOYER *PRESIDENT*

\_\_\_\_\_  
OCCUPATIONAL SAFETY AND HEALTH  
ADMINISTRATION

9/29/20  
DATE SIGNED

\_\_\_\_\_  
DATE SIGNED

**RFP2023-415 Sale of Former Nelson Aldrich Junior High School Property**

- 4 bids received

**REVENUE**

CODE: 100-03679 General Fund/Sale of City Real Estate  
 MANNER OF AWARD: \$2,000,000.00  
 RECOMMEND: WinnDevelopment Company LP

WinnDevelopment Company Limited Partnership  
 One Washington Mall, Suite 500  
 Boston, MA 02108

Michael Grieco Sr.  
 PO Box 91012  
 Johnston, RI 02919

Connolly & Partners, LLC  
 149 Colonial Road  
 Manchester, CT 06042

Shoreline Properties Inc.  
 400 South County Trail  
 Suite 207A  
 Exeter, RI 02822

Description	WinnDevelopment	Michael Grieco	Connolly & Partners	Shoreline Properties
771 Post Road	\$2,000,000.00	\$1,502,000.00	\$1,198,000.00	\$800,000.00



**CITY OF WARWICK**

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**FRANK J. PICOZZI, MAYOR**

TO: Ms. Francis Gomez, Purchasing Agent  
FROM: Tom Kravitz, Planning Director  
DATE: June 6, 2023  
RE: RFP 2023-415 Sale of Former Nelson Aldrich Junior High School Property

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The Planning Department has reviewed the above-referenced bids as read aloud at the City Properties Committee meeting, held on June 5, 2023.

It is recommended to authorize the Administration to execute a purchase and sales agreement with the highest bidder, Winn Development Company, LP at an amount of \$2,000,000 in advance of a fee simple interest, warranty deed conveyance of the property to said highest bidder.

<b>RFP2023-415 Sale of Former Nelson Aldrich Junior High School Property</b>						
<b>The following vendors were sent specifications</b>						
<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>EMAILS</b>	
Andrew Comollo	149 Colonial Rd.	Manchester	CT	06042	acomollo@firsthartford.com	
Bucci Construction & Real Estate LLC	58 Tollgate Rd.	Warwick	RI	02886	buccirealestate@gmail.com	
Carponato Properties, Inc	1414 Atwood Ave. #5	Johnston	RI	02919	kcoates@carponatogroup.com	
Centerville Builders	164 Centerville Rd.	Warwick	RI	02886	rlamx1966@gmail.com	
Connolly and Partners, LLC	149 Colonial Rd.	Manchester	CT	06042	acomollo@firsthartford.com	
Dennis DiPrete	2 Stafford Ct.	Cranston	RI	02920	ddiprete@diprete-eng.com	
E.A. McNulty Real Estate	573 Mendon Rd.	Cumberland	RI	02864		
First Bristol Corporation	10 North Main St	Fall River	MA	02720	jamie@firstbristol.com; jimk@firstbristol.com	
Frank Paolino	100 Westminster St.	Providence	RI	02903	link@linkprop.net	
Frank Zammuello	544 Airport Rd	Warwick	RI	02886	Fzamm@aol.com	
H.A. Fisher Homes, LLC	300 Centerville Rd. Suite 105	Warwick	RI	02886	mark@hafisherhomes.com	
International Charter School	334 Pleasant St.	Pawtucket	RI	02860	jnora@internationalcharterschool.org	
Joe Shekarchi, Esq.	240 Chestnut St.	Warwick	RI	02888	joe@shkarchilaw.com	
John Toic	146 Colonial Rd.	Manchester	CT	06042	jtoic@firsthartford.com	
Landing Partners LLC	600 Madison Ave, 24th Floor	New York	NY	10022	dmitchell@goodhomesc.com	
Michael Grieco Sr.	PO Box 91012	Johnston	RI	02919	mikest@griecoAG.com	
Michael Integlia	220 South Main Street	Providence	RI	02903	minteglia2@integliaco.com	
Mutual Property	One James P. Murphy Hwy. Suite 200	West Warwick	RI	02893	steve@mutualprop.com	
Procaccianti Companies	1140 Reservoir Ave	Cranston	RI	02920	mbacon@tpgcompanies.com; ngiacobbi@tpgcompanies.com; mvoccola@tpgcompanies.com	
Re/Max Metro	200 Metro Center Blvd.	Warwick	RI	02886	johnmulhearn@verizon.net	
Robert Schiavo	858 Washington St. Suite #305	Dedham	MA	02026	rob@schiaivoenterprises.com	
SAGE Rhode Island	1665 Broad Street	Cranston	RI	02905	tai.bacani@yahoo.com	
Shoreline Properties	400 South County Trail Suite 207A	Exeter	RI	02822	jlc.shoreline@gmail.com	
St. Paul Housing Corp.	69 High Point Dr.	Warwick	RI	02818	rjacob123@gmail.com	
The Economic Development Foundation of RI, Inc.	1300 Highland Corporate Dr.	Cumberland	RI	02864	mgodin@edf-ri.com	
Tom & Kelly Clayton					contact@touchdownrealtygroup.com	
WinnDevelopment Company Limited Partnership	One Washington Mall, Suite 500	Boston	MA	02108	gwinn@winco.com	
Wood Partners	91 Hartwell Place	Lexington	MA	02421	mark.seck@woodpartners.com	

CODE: 30-222 Police Department – Natural Gas  
35-222 Fire Department – Natural Gas  
41-222 Thayer & Warburton Arenas – Natural Gas  
42-222 McDermott Pool – Natural Gas  
45-222 Parks & Recreation – Natural Gas  
63-222 Highway Division – Natural Gas  
66-222 Building Maintenance Division – Natural Gas

**SECTION 56-6**

**Bid2024-072 Natural Gas Supply Contract**

Direct Energy  
PO Box 32179  
New York, NY 10087

Contract Award: \$400,000.00

Contract Period: August 1, 2023 – June 30, 2026

**CITY OF WARWICK**  
**FINANCE DEPARTMENT**  
**3275 POST ROAD**  
**WARWICK, RHODE ISLAND 02886**  
**(401) 738-2015**

To: Francis Gomez, Purchasing Agent  
From: Peder Schaefer, Finance Director  
Subject: Natural Gas Supply Contract (Section 56-6)  
Date: June 13, 2023

You will recall that last June we locked in a pricing for electricity for a 3 year period. We continued on a floating rate for natural gas. The School Committee Association runs a natural gas pool which provides an exemption for normal bidding procedures.

*§ 45-55-13.2. Exclusion of multi-cities or towns energy aggregation programs.*

*The provisions of this chapter do not apply to entities organized for the purpose of negotiating the purchase of electric power pursuant to § 39-3-1.1, or energy or energy related services. Those entities are exempt from all provisions of this chapter.*

Energy prices fluctuate on an hourly and daily basis. Direct Energy will be providing the city pricing on Natural Gas just hours before the Council meeting of the 26<sup>th</sup>. I request approval of a three year contract with the not to exceed pricing of:

August 1, 2023 to June 30, 2026                      Three Year                      Not to exceed \$5.99 DT

If the pricing on the 26<sup>th</sup> exceeds \$5.99 DT, we will continue on a floating basis.

Note that aggregate natural gas spending by the city is around \$400,000 per year as compared with electric costs of around \$1.8 million.

**RFP2023-055 Auditing & Agreed Upon Procedure Services**

- 3 bids received

CODE: 18-360 Finance – Professional Services

MANNER OF AWARD: \$291,000.00  
July 1, 2023 – June 30, 2025

RECOMMEND: CliftonLarsonAllen, LLP

CliftonLarsonAllen LLP  
Two International Place, 22<sup>nd</sup> Floor  
Boston, MA 02110

Marcum LP  
155 South Main Street, Suite 100  
Providence, RI 02903

Hague, Sahady & Co., CPA's PC  
126 President Avenue  
Fall River, MA 02720

**CliftonLarsonAllen, LLP**

Fiscal Year Ended	Fee for City Audit	Fee for School Audit	Fee for UCOA Agreed- Upon Procedures Engagement
June 30, 2023	\$95,000.00	\$78,000.00	\$6,900.00
June 30, 2024	\$97,000.00	\$80,000.00	\$7,100.00
June 30, 2025	\$99,000.00	\$82,000.00	\$7,300.00

**Cost of Performance Bonds**

Year Ended June 30, 2023	\$3,598.00
Year Ended June 30, 2024	\$3,682.00
Year Ended June 30, 2025	\$3,766.00

**Hourly Fees for Special "Non-Audit" Services**

Partner	\$300.00
Manager	\$220.00
Specialist	\$260.00
Supervisor	N/A
Staff	\$125.00 - \$175.00

**RFP2023-055 Auditing & Agreed Upon Procedure Services (continued)**

**Marcum LLP**

Fiscal Year Ended	Fee for City Audit	Fee for School Audit	Fee for UCOA Agreed- Upon Procedures Engagement
June 30, 2023	\$85,000.00	\$69,000.00	\$6,000.00
June 30, 2024	\$86,500.00	\$70,500.00	\$6,000.00
June 30, 2025	\$88,000.00	\$72,000.00	\$6,000.00

**Cost of Performance Bonds**

Year Ended June 30, 2023	\$750.00
Year Ended June 30, 2024	\$750.00
Year Ended June 30, 2025	\$750.00

**Hourly Fees for Special "Non-Audit" Services**

Partner	\$449.00
Manager	\$228.00
Specialist	\$213.00
Supervisor	\$198.00
Staff	\$158.00

**Hague, Sahady & Co.**

Fiscal Year Ended	Fee for City Audit	Fee for School Audit	Fee for UCOA Agreed- Upon Procedures Engagement
June 30, 2023	\$115,000.00	\$80,000.00	\$5,000.00
June 30, 2024	\$116,000.00	\$81,000.00	\$5,000.00
June 30, 2025	\$117,000.00	\$82,000.00	\$5,000.00

**Cost of Performance Bonds**

Year Ended June 30, 2023	\$600.00
Year Ended June 30, 2024	\$600.00
Year Ended June 30, 2025	\$600.00

**Hourly Fees for Special "Non-Audit" Services**

Partner	\$275.00
Manager	\$190.00
Specialist	\$165.00
Supervisor	\$120.00
Staff	\$110.00





Lynne Y Prodger  
City Treasurer

Frank J. Picozzi  
Mayor

**CITY OF WARWICK**  
TREASURY DIVISION  
3275 POST ROAD  
WARWICK, RHODE ISLAND 02886  
(401) 738-2000

**To:** Francis Gomez, Purchasing Agent  
**From:** Lynne Prodger, City Treasurer *LYP*  
**Date:** 6/12/2023  
**Re:** Bid# 2024-055 – Professional Audit Services

Please be advised that Finance/Treasury is recommending that Bid# 2024-055, Professional Auditing Services be awarded to Clifton Larsen Allen, LLP. This audit services contract will pertain to the fiscal years ended June 30, 2023 through June 30, 2025. Please note that the City is recommending this award, in partnership with the School Department. The City will be awarding the City's portion only, the School Department's portion of the contract will be awarded at a later date and by a separate action by the Warwick School Committee.

The RFP to support this contract was approved by the Auditor General and was advertised on May 19, 2023, with the bid opening held on June 8, 2023. The City of Warwick sent copies of the RFP to every auditing firm approved to conduct municipal audits by the Auditor General. In total, three (3) firms submitted bids for consideration by the City of Warwick for its Professional Audit Services contract. The City conducted a review of the bids submitted per the Auditor General and based on the criteria of Annual Fee, Qualifications and Audit Approach, the recommend vendor for award is Clifton Larsen Allen LLP. This recommendation, per RIGL, section 45-10-4 was submitted and approved by the Auditor General of Rhode Island.

Funding is available for the City's portion of this contract within the Professional Services account in the Finance Department (18-360), which has an adopted fiscal year 2024 budget of \$129,800. The prices for the City's portion of the award are as follows:

Fiscal Year ended June 30, 2023	\$95,000
Fiscal Year ended June 30, 2024	\$97,000
Fiscal Year ended June 30, 2025	\$99,000
<b>TOTAL FISCAL YEARS 2024 – 26</b>	<b>\$291,000</b>

Once a contract for Professional Auditing Services is approved, the City will seek final approval on the vendor selection from the Auditor General. Per RIGL 45-10-4, Selection of auditors is to be subject to final written approval by the State Auditor General.

APPENDIX 2

REQUEST FOR APPROVAL OF AUDITOR SELECTION

- 1. Requesting municipality/regional school district: City of Warwick
- 2. Nature of services to be provided: Professional Auditing and Agreed Upon Procedures
- 3. Period of audit: June 30, 2023 - June 30, 2025
- 4. Names of bidders and their bids (attach a sheet if necessary):

(Yearly amount should include the bid for audit services and the bid for UCOA agreed-upon procedures services)

CPA Firm	Year 1	Year 2	Year 3	Total Bid
Clifton Larsen Allen LLP	\$ 179,900.00	\$ 184,100.00	\$ 188,300.00	\$552,300.00
Marcum LLP	\$ 160,000.00	\$ 163,000.00	\$ 166,000.00	\$489,000.00
Hague, Sahady & Co	\$ 200,000.00	\$ 202,000.00	\$ 205,000.00	\$607,000.00
	\$	\$	\$ 5/16 \$ 204,000	\$ 0.00 5/16 \$ 606,000
	\$	\$	\$	\$ 0.00

- 5. Name of professional firm selected by the municipality/regional school district for which approval is requested:  
Clifton Larsen Allen LLP
- 6. Comments on reasons for municipality's/regional school district's selection (attach sheet if necessary): All reviewers noted more experience, which offset the additional cost.
- 7. Attach a copy of the complete response package from the professional firm for which approval is requested and a completed Appendix 3 - *Comparative Analysis of Audit Firm Proposals*. If requested by the Auditor General, the municipality/regional school district shall provide copies of all other audit firm responses to the request for proposal.
- 8. I represent that the municipality/regional school district complied with State and local laws and procurement regulations during the audit procurement process.

Requested by:

  
Signature

CITY TREASURER  
Title

6/8/23  
Date

For Auditor General Use Only  
Action on Request

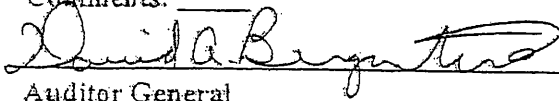
Approved



Disapproved



Comments:

  
Auditor General

6/9/2023  
Date

The Auditor General's approval of the municipality's selection of an audit firm is reliant on the representations of the audit firm in their proposal to the municipality. By approving the municipality's selection of an audit firm, the Auditor General is not ensuring that the audit firm will (1) meet all contractual terms including the municipality's deadline for completion of the audit, or (2) comply with professional standards in the conduct of the audit. Approval of a firm to conduct the audit does not limit our authority to review, make further inquiries, and/or reject the audit report.

AUDIT FIRM SUMMARY PROPOSAL EVALUATION GRID

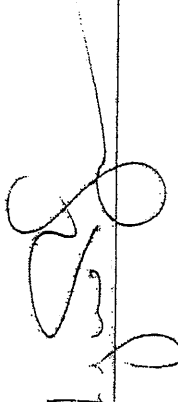
Each municipality / regional school district must complete and submit to the Auditor General a proposal evaluation scoring grid summarizing all the audit firms that have responded to the request for proposals. Attach additional sheets if necessary.

Municipality / Regional School District: City of Warwick

CPA Firm	Year 1 Bid	Year 2 Bid	Year 3 Bid	Total Bid	Reviewer 1 Total Score	Reviewer 2 Total Score	Reviewer 3 Total Score	Total Score
Clifton Larsen Allen	\$ 179,900	\$ 184,100	\$ 188,300	\$ 552,300	92	97	96	285
Marcum	\$ 160,000	\$ 163,000	\$ 166,000	\$ 489,000	91	93	92	276
Hague, Sathady & Co	\$ 200,000	\$ 202,000	\$ 204,000	\$ 606,000	74	87	88	249

(Please Note - Generally, a three-member evaluation review committee is recommended.)

I understand that the information being provided shall be relied upon by the Auditor General in making the decision to approve or disapprove of the municipality / regional school district's selection of an audit firm.

Signature 

Title CITY TREASURER

AUDIT FIRM PROPOSAL EVALUATION GRID

Municipality / Regional School District:

City of Warwick

Reviewer: Peder Schaefer

CPA Firm	Year 1 Bid	Year 2 Bid	Year 3 Bid	Total Bid	Audit Fee (1) Maximum Points 30	Qualifications (2) Maximum Points - 40	Audit Approach (3) Maximum Points - 30	Total Score Maximum Score = 100
Cliffon Larsen Allen	\$ 179,900	\$ 184,100	\$ 188,300	\$ 552,300	27	40	29	96
Marcum	\$ 160,000	\$ 163,000	\$ 166,000	\$ 489,000	30	35	27	92
Hague, Sahady & Co	\$ 200,000	\$ 202,000	\$ 204,000	\$ 606,000	24	36	28	88

(1) Audit fee score = (lowest bid/bid for firm being evaluated) X 30 points

Example: Assuming 3 bids received were: (firm A) - \$40,000, (firm B) - \$46,000, (firm C) - \$50,000

Firm A (the lowest bidder) awarded 30 points \$40,000/\$40,000 X 30 points = 30  
 Firm B awarded 26 points \$40,000/\$46,000 X 30 points = 26  
 Firm C awarded 24 points \$40,000/\$50,000 X 30 points = 24

(2) Score represents overall qualifications and experience of the firm and the specific engagement personnel to be assigned focusing on experiences with governmental entities and the specific line of business or services provided by the entity to be audited.

(3) Score represents overall audit approach and audit strategy described/outlined in the proposal and firm capacity to perform the engagement within the specified timeframe (prior experience of the firm in meeting timelines should be factored in here)

AUDIT FIRM PROPOSAL EVALUATION GRID

Municipality / Regional School District:

City of Warwick

Reviewer: Lynne Prodtger

CPA Firm	Year 1 Bid	Year 2 Bid	Year 3 Bid	Total Bid	Audit Fee (1) Maximum Points 30	Qualifications (2) Maximum Points - 40	Audit Approach (3) Maximum Points - 30	Total Score Maximum Score = 100
Ciffion Larsen Allen	\$ 179,900	\$ 184,100	\$ 188,300	\$ 552,300	27	40	30	97
Marcum	\$ 160,000	\$ 163,000	\$ 166,000	\$ 489,000	30	35	28	93
Hague, Sahady & Co	\$ 200,000	\$ 202,000	\$ 204,000	\$ 606,000	24	35	28	87

(1) Audit fee score = (lowest bid/bid for firm being evaluated) X 30 points

Example: Assuming 3 bids received were: (firm A) - \$40,000, (firm B) - \$46,000, (firm C) - \$50,000

- Firm A (the lowest bidder) awarded 30 points  $\$40,000/\$40,000 \times 30$  points = 30
- Firm B awarded 26 points  $\$40,000/\$46,000 \times 30$  points = 26
- Firm C awarded 24 points  $\$40,000/\$50,000 \times 30$  points = 24

(2) Score represents overall qualifications and experience of the firm and the specific engagement personnel to be assigned focusing on experiences with governmental entities and the specific line of business of services provided by the entity to be audited.

(3) Score represents overall audit approach and audit strategy described/outlined in the proposal and firm capacity to perform the engagement within the specified timeframe (prior experience of the firm in meeting timelines should be factored in here)

AUDIT FIRM PROPOSAL EVALUATION GRID

Municipality / Regional School District:

City of Warwick

Reviewer: Angie Murray

CPA Firm	Year 1 Bid	Year 2 Bid	Year 3 Bid	Total Bid	Audit Fee (1) Maximum Points 30	Qualifications (2) Maximum Points - 40	Audit Approach (3) Maximum Points - 30	Total Score Maximum Score = 100
Clifton Larsen Allen	\$ 179,900	\$ 184,100	\$ 188,300	\$ 552,300	27	40	25	92
Mardum	\$ 160,000	\$ 163,000	\$ 166,000	\$ 489,000	30	35	26	91
Hague, Sahady & Co	\$ 200,000	\$ 202,000	\$ 204,000	\$ 606,000	24	30	20	74

(1) Audit fee score = (lowest bid/bid for firm being evaluated) X 30 points

Example: Assuming 3 bids received were: (firm A) - \$40,000, (firm B) - \$46,000, (firm C) - \$50,000

Firm A (the lowest bidder) awarded 30 points \$40,000/\$40,000 X 30 points = 30  
 Firm B awarded 26 points \$40,000/\$46,000 X 30 points = 26  
 Firm C awarded 24 points \$40,000/\$50,000 X 30 points = 24

(2) Score represents overall qualifications and experience of the firm and the specific engagement personnel to be assigned focusing on experiences with governmental entities and the specific line of business or services provided by the entity to be audited.

(3) Score represents overall audit approach and audit strategy described/outlined in the proposal and firm capacity to perform the engagement within the specified timeframe (prior experience of the firm in meeting timelines should be factored in here)

RFP2024-055 Auditing and Agreed-Upon Procedures Services						
The following vendors were sent specifications						
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAILS	
Bacon & Company	875 Centerville Rd., Bldg. 3, Unit 10	Warwick	RI	02886	tbacon@baconcpas.com	
Barba CFO	200 Centerville Road Unit 7	Warwick	RI	02886	sales@barbacfo.com	
Beaulieu Financial Group	935 Jefferson Blvd., Ste. 2000	Warwick	RI	02886	gbeaulieu@bwealthmgmt.com	
Carlucci & Dugan CPAs	1525 Louisquisset Pike, Suite B201	Lincoln	RI	02865	jfdugan@carluccidugan.com	
Cayer Caccia LLP	931 Jefferson Blvd., Ste. 2007	Warwick	RI	02886	info@cayercaccia.com	
Citrin Cooperman & Co.	10 Weybosset Street, Suite 700	Providence	RI	02903	sgeremia@citrincooperman.com; mpaiva@citrincooperman.com	
Clifton Larson Allen, LLP	131 Hartwell Ave., Ste. 300	Lexington	MA	02421	matt.hunt@claconnect.com; jennifer.cook@claconnect.com	
Cohn & Reznick	125 Eugene O'Neil Dr., Ste. 120	New London	CT	06320	contact@cohnreznick.com; joseph.centofanti@cohnreznick.com	
Disanto, Priest & Co.	117 Metro Center Blvd. Suite 3000	Warwick	RI	02886	info@disantopriest.com	
Dittmar, McNeil & Ferolito CPAs Inc.	501 Centerville Road, Suite 103	Warwick	RI	02886	rdittmar@dmv-cpa.com; dmcneil@dmv-cpa.com; dvarone@dmv-cpa.com	
Hague, Sahay & Co.	126 President Ave, Suite 201	Fall River	MA	02720	info@hague-sahady.com; ML.Sahady@hague-sahady.com	
Hoyt, Fillipetti & Malaghan, LLC	107 Airport Road	Westerly	RI	02891	office@mysticcpa.com; hfm@westerlycpa.com	
Marcum LLP	155 South Main St., Ste. 100	Providence	RI	02903	james.wilkinson@marcumllp.com	
McGladrey & Pullen, LLP	One Church St.	New Haven	CT	06510	Scott.basset@rsmi.com	
Nadeau Wadovick, LLP	1300 Division Road, Suite 104	West Warwick	RI	02893	jwadovick@wadovick.com	
O'Connor & Drew, P.C.	25 Braintree Hill Office Park, Suite 102	Braintree	MA	02184	mbudd@withum.com; bfrenette@withum.com;	
Parmelee, Poirier & Assocs., LLP	469 Centerville Rd., Ste. 203	Warwick	RI	02886	info@parmeleespoirier.com	
Robert J. Civetti, CPA, LLC	P.O. Box 19263	Johnston	RI	02919	Robert@civetticpa.com	
Robert J. Scлама CPA & Company	1845 Smith St. Suite 1	North Providence	RI	02911	rjs@rjscpari.com	
Robert L. Beaulieu & Co.	41 Bates St.	Portland	ME	04103	derekb@rlbco.com	
RSM US LLP	80 City Square	Boston	MA	02129	Ernie.almonte@rsmus.com	
Sansiveri, Kimball & Co., LLP	50 Holden St.	Providence	RI	02908	tellmemore@sansiveri.com	
Ward, Fisher, & Company LLP	250C Centerville Road	Warwick	RI	02886	office@wardfisher.com	

**Bid2023-452 City of Warwick Network Transport Upgrade**

- 4 bids received

CODE: 510-0400 ARPA

MANNER OF AWARD: \$180,000.00  
Five Years from Date of Award

RECOMMEND: OSHEAN, Inc.

---

OSHEAN, Inc.  
6946 Post Road, Suite 402  
North Kingstown, RI 02852

Cox Rhode Island Telcom, LLC  
Dbas Cox Business  
9 JP Murphy Highway  
West Warwick, RI 02893

Granite Telecommunications, LLC  
100 Newport Ave. Ext.  
Quincy, MA 02171

Crown Castle Fiber LLC  
8020 Katy Freeway  
Houston, TX 77024

**Pricing as Follows**





CITY OF WARWICK  
DIVISION OF MANAGEMENT INFORMATION SERVICES  
3275 POST ROAD  
WARWICK, RHODE ISLAND 02886  
TEL 401-738-2017

FRANK PICOZZI  
MAYOR

Philip Carlucci  
MIS DIRECTOR

To: Francis Gomez, Purchasing Agent  
From: Philip F. Carlucci – MIS Director *PFC*  
Date: Friday, June 9, 2023  
Re: RFP Bid 2023-452

This is a request to award RFP Bid 2023-452 for City of Warwick Network Transport Upgrade, to the low bidder, OSHEAN Inc., in the amount of \$180,000.00. This expenditure will cover implementation and first year operational costs starting with approval and project commencement. This project is being paid for by ARPA funding and will have a lasting positive effect on Operational Expenditures in the future. This request is for the first phase of the overall project which is estimated not to exceed a total of \$800,000; all ARPA funded. The length of the initial contract will be five (5) year.

There are 3 basic components to the City's Network Infrastructure.

1. The hardware appliances that sit in each location. These appliances connect the outside world to all the computers inside.
2. The transport between each location. This is the wire that runs from building to building connecting the appliances (locations) together.
3. A service where people sit and watch for network alerts, notify us of problems, and if appropriate, work with us to fix the issue.

The City has about 30 locations. Of these 30, only 6 are considered major hubs. Those 6 are City Hall, Sawtooth Annex, WPD, WFD HQ, WSA, and DPW. We went out to BID for someone to provide the Transport (#2) piece of the network between all of these sites except DPW. DPW complicated matters because of their campus environment; so we left them out at this time.

This first phase addresses the transport component of the five locations listed above. It is our intention to evaluate all other locations, starting with DPW, and assuming a definable long-term cost savings, come back to City Council with a justified 6-12 request for additional funding. We will also be evaluating the other components of the Network Infrastructure, hardware appliances and monitoring services, to see if we can derive further savings in those areas.

As can be seen on the attached analysis, by using the ARPA funding for the up-front cost of installing Fiber, the City will reduce its annual transport cost for these 5 locations alone from ~\$62,000 to \$6,000. That is a 90% reduction. And, by covering the upfront costs with federal funding, we are able to apply the savings directly to the benefit of the City's Taxpayers.

OSHEAN Inc. is a not for profit collective located at 6946 Post Road, Suite 402, North Kingstown, RI. Their services and pricing are only available to Hospitals, Educational Institutions, and Non-profit organizations. The funds for this project will come out of the ARPA Funds, budget code 510-0400.

Cc: Peder Schaefer, Finance Director

2023-452 City of Warwick Network Transport Upgrade BID RESULTS

	OSHEAN	Cox Business	Granite
Item Description	Response	Response	Response
<b>One Time Charges</b>			
<b>Installation of cabling / fiber or circuits to all specified locations *</b>			
City Hall - 3275 Post Rd.	\$19,500.00	\$0.00	\$0.00
Municipal Annex (Sawtooth) - 65 Centerville Rd.	\$28,600.00	\$0.00	\$0.00
Police Department - 99 Veterans Memorial Dr.	\$0.00 (note 1)	\$0.00	\$0.00
Fire Department - 111 Veterans Memorial Dr.	\$23,400.00	\$0.00	\$0.00
Sewer Authority - 125 Arthur W Devine Blvd.	\$45,500.00	\$0.00	\$0.00
<b>Total Cabling / fiber or circuit installation charges</b>	<b>\$117,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Network Devices / installation for all specified locations</b>			
City Hall - 3275 Post Rd.	\$10,500.00	\$0.00	\$0.00
Municipal Annex (Sawtooth) - 65 Centerville Rd.	\$10,500.00	\$0.00	\$0.00
Police Department - 99 Veterans Memorial Dr.	\$0.00	\$0.00	\$0.00
Fire Department - 111 Veterans Memorial Dr.	\$10,500.00	\$0.00	\$0.00
Sewer Authority - 125 Arthur W Devine Blvd.	\$10,500.00	\$0.00	\$0.00
<b>Total Network Device / Installation Charges:</b>	<b>\$42,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
Project Management or other Engineering Fees	\$15,000.00	\$0.00	\$0.00
Other Network Turn-Up Fees	\$0.00	\$10,000.00	\$0.00
Other one-time charges (specify):	\$0.00	\$0.00	\$0.00
<b>Total of all One Time Charges</b>	<b>\$174,000.00</b>	<b>\$10,000.00</b>	<b>\$0.00</b>
<b>Annual Recurring Charges for Initial Term (Years 1-5)</b>			
<b>Transport bandwidth (circuits or managed optical network) to:</b>	1gbps	1 gbps/10 gbps	1 gbps
City Hall - 3275 Post Rd.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
Municipal Annex (Sawtooth) - 65 Centerville Rd.	\$1,200.00	\$16980.00 /\$45,960.00	\$13,896.00
Police Department - 99 Veterans Memorial Dr.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
Fire Department - 111 Veterans Memorial Dr.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
Sewer Authority - 125 Arthur W Devine Blvd.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
<b>Total annual transport bandwidth charges:</b>	<b>\$6,000.00</b>	<b>\$229,800.00</b>	<b>\$5,918.00</b>
<b>Item Description</b>	<b>Response</b>	<b>Response</b>	<b>Response</b>
24x7x365 maintenance for physical cable / circuits	\$0.00	Included	\$1,800.00
Management of network devices	\$0.00	Included	Included
24x7x365 NOC services	\$0.00	Included	Included
Network monitoring services	\$0.00	Included	Included
other recurring charges (specify) :	\$0.00	N/A	N/A
<b>Total Annual Recurring Charges for Initial Term</b>	<b>\$6,000.00</b>	<b>\$424,500.00 /\$1,149,000.00</b>	<b>\$72,816.00</b>

	OSHEAN	Cox Business	Granite
Item Description	Response	Response	Response
<p><b>Optional Services:</b> Specify additional services you wish to include that would enhance the operations and/or reliability of services specified in this RFP. Include one-time plus recurring annual charges for the initial and any extension terms.</p>	<p>\$2,400 Annual Cloud transport to AWS or Azure - \$1000.00 setup fee. \$8.50 per license annually - SecureWorks VDR license (150 licenses min.) \$500.00 setup fee</p>	N/A	N/A
<p><b>Network Devices :</b> Specify hardware to be installed at each location</p>	<p>Cisco NCS PID:N540-ACC-SYS</p>	<p>Alcatel Lucent 7210 at each site</p>	
<p><b>Assumptions:</b> Specify parts of this projects that are assumed to be handled by the City of Warwick. Include and hardware, software or services that the City must provide</p>	<p>The above pricing is for layer 2 transport services only, with a single handoff to LAN gear. This assumes that the City has the ability to route and connect end user services with a switch or similar technology.</p>	<p>Please refer to project plan information in this response.</p>	N/A

2023-452 City of Warwick Network Transport Upgrade BID RESULTS

	Crown Castle (Amendment #1)	Crown Castle (Amendment #2)	Crown Castle (Amendment #3)	Crown Castle (Amendment #4)
Item Description	Response	Response	Response	Response
<b>One Time Charges</b>				
<b>Installation of cabling / fiber or circuits to all specified locations *</b>				
City Hall - 3275 Post Rd.	Included	Included	Included	Included
Municipal Annex (Sawtooth) - 65 Centerville Rd.	Included	Included	Included	Included
Police Department - 99 Veterans Memorial Dr.	Included	Included	Included	Included
Fire Department - 111 Veterans Memorial Dr.	Included	Included	Included	Included
Sewer Authority - 125 Arthur W Devine Blvd.	Included	Included	Included	Included
<b>Total Cabling / fiber or circuit installation charges</b>	\$0.00	\$0.00	\$0.00	\$0.00
<b>Network Devices / installation for all specified locations</b>				
City Hall - 3275 Post Rd.	Included	Included	Included	Included
Municipal Annex (Sawtooth) - 65 Centerville Rd.	Included	Included	Included	Included
Police Department - 99 Veterans Memorial Dr.	Included	Included	Included	Included
Fire Department - 111 Veterans Memorial Dr.	Included	Included	Included	Included
Sewer Authority - 125 Arthur W Devine Blvd.	Included	Included	Included	Included
<b>Total Network Device / Installation Charges:</b>	Included	Included	Included	Included
Project Management or other Engineering Fees	Included	Included	Included	Included
Other Network Turn-Up Fees	Included	Included	Included	Included
Other one-time charges (specify):	Included	Included	Included	Included
<b>Total of all One Time Charges</b>	\$160,000.00	\$100,000.00	\$180,000.00	\$120,000.00
<b>Annual Recurring Charges for Initial Term (Years 1-5)</b>				
<b>Transport bandwidth (circuits or managed optical network) to:</b>	1 gbps	1 gbps	1 gbps	1 gbps
City Hall - 3275 Post Rd.	Included	Included	Included	Included
Municipal Annex (Sawtooth) - 65 Centerville Rd.	Included	Included	Included	Included
Police Department - 99 Veterans Memorial Dr.	Included	Included	Included	Included
Fire Department - 111 Veterans Memorial Dr.	Included	Included	Included	Included
Sewer Authority - 125 Arthur W Devine Blvd.	Included	Included	Included	Included
<b>Total annual transport bandwidth charges:</b>	\$0.00	\$0.00	\$0.00	\$0.00
<b>Item Description</b>	<b>Response</b>	<b>Response</b>	<b>Response</b>	<b>Response</b>
24x7x365 maintenance for physical cable / circuits	Included	Included	Included	Included
Management of network devices	Included	Included	Included	Included
24x7x365 NOC services	Included	Included	Included	Included
Network monitoring services	Included	Included	Included	Included
other recurring charges (specify) :	\$2,000.00 (monthly recurring charge)	\$3,000.00 (monthly recurring charge)	\$2,000.00 (monthly recurring charge)	\$3,000.00 (monthly recurring charge)
<b>Total Annual Recurring Charges for Initial Term</b>	\$24,000.00	\$36,000.00	\$24,000.00	\$36,000.00

	Crown Castle (Amendment #1)	Crown Castle (Amendment #2)	Crown Castle (Amendment #3)	Crown Castle (Amendment #4)
Item Description	Response	Response	Response	Response
<p><b>Optional Services:</b> Specify additional services you wish to include that would enhance the operations and/or reliability of services specified in this RFP. Include one-time plus recurring annual charges for the initial and any extension terms.</p>	N/A	N/A	N/A	N/A
<p><b>Network Devices :</b> Specify hardware to be installed at each location</p>				
<p><b>Assumptions:</b> Specify parts of this projects that are assumed to be handled by the City of Warwick. Include and hardware, software or services that the City must provide</p>	N/A	N/A	N/A	N/A

CITY OF WARWICK:  
**Network Fiber Transport Upgrade (Phase1 June2023)**

BID COMPARISON MATRIX

Transport Vendor Bid	Initial One-time Costs	Year 1-5 Re-occurring Costs	5-Year Total Cost	20% Experience1 Rating	points1	15% Support2 Rating	points2	25% Fit-Specs3 Rating	points3	10% Portal4 Rating	points4	30% Low Bid5 Rating *	points5 **	SCORE TOTAL POINTS
<b>OSHEAN</b>	174000	6000	<b>204000</b>	100%	20	100%	15	100%	25	80%	8	100%	30	<b>98</b>
Crown Castle 1-1	160000	24000	280000	100%	20	100%	15	100%	25	100%	10	73%	22	92
Crown Castle 1-2	100000	36000	280000	100%	20	100%	15	100%	25	100%	10	73%	22	92
Crown Castle 2-3	180000	24000	300000	100%	20	100%	15	100%	25	100%	10	68%	20	90
Crown Castle 2-4	120000	36000	300000	100%	20	100%	15	100%	25	100%	10	68%	20	90
Granite	0	72816	364080	80%	16	100%	15	100%	25	90%	9	56%	17	82
Cox	10000	84900	434500	100%	20	100%	15	100%	25	100%	10	47%	14	84

\* Low Bid Rating = 5yr total lowest bid / 5yr total current bid  
 \*\* points5 = Low Bid Rating \* 30

**OSHEAN wins the bid with a total of 98 points out of 100.**

After 10 years, OSHEAN costs are \$164,000 less than nearest competitor (42% savings)

CITY OF WARWICK:

# Network Fiber Transport: Upgrade vs. No Action

COX COMMUNICATIONS COSTS FOR TRANSPORT AT 5 SITES (NO ACTION OPTION)

Site	Metro E Monthly	Metro E Annual Cost
City Hall	1150	13800
Fire HQ	985	11820
Police HQ	985	11820
Sawtooth	905	10860
Sewer	1138	13656
<b>Totals</b>	<b>\$5,163</b>	<b>\$61,956</b>

10 YEAR ANALYSIS OF WARWICK FUNDING: TOP BID vs NO ACTION  
(assuming renegotiated cost the same for years 6-10)

EXPECTED TRANSPORT COSTS (ALL 5 SITES)

	OSHEAN	COX (NO ACTION)
Year 1	6000	61956
Year 2	6000	61956
Year 3	6000	61956
Year 4	6000	61956
Year 5	6000	61956
Year 6	6000	61956
Year 7	6000	61956
Year 8	6000	61956
Year 9	6000	61956
Year 10	6000	61956
<b>10-Year Total</b>	<b>\$60,000</b>	<b>\$619,560</b>

90.3% annual savings with upgrade (or \$559,560 over 10 years)

RFP2023-452 City of Warwick Network Transport Upgrade						
The following vendors were sent specifications						
4	VENDOR	ADDRESS	CITY	STATE	ZIP	EMAILS
	Cox Communications	3273 Post Road	Warwick	RI	02886	david.gillis@cox.com; eddie.jenkins@cox.com
	Crown Castle Fiber, LLC	235 Promenade St.	Providence	RI	02908	peter.sozek@crowncastle.com
	Granite Telecommunications, LLC	100 Newport Ave. Ext	Quincy	MA	02171	govtproposals@granitenet.com



**RFQ2023-448 Independent Cost Estimating**

- 2 bids received

CODE: 16-360 Legislative – Professional Services

MANNER OF AWARD: \$100,000.00  
One Year from Date of Award

RECOMMEND: Ellana Inc., Constructions Consultants

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Ellana Inc. Construction Consultants  
32 Broadway, Suite 801  
New York, NY 10004

Estimatica, Inc.  
711 Brickyard Road  
Woodstock, CT 06281



**CITY OF WARWICK**

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**FRANK J. PICOZZI, MAYOR**

**Memorandum**

**To:** Francis Gomez, Purchasing Agent  
**From:** Tom Kravitz, City Planning Director  
**Date:** 6/6/2023  
**Subject:** RFP #2023-448 Independent Cost Estimating

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The City of Warwick solicited proposals for qualified firms to provide cost verification services for the cost estimates in relation to the construction of the City's two new high schools; Tollgate and Pilgrim.

The City received two responses to a request for qualifications. The scoring committee scored each response resulting in a cumulative average score of 63 for Estimatica Cost Estimating, and 85 for Ellana Inc, Construction Consultants.

The Administration hereby respectfully requests the City Council to authorize the Administration to enter into a contract with Ellana Inc., Construction Consultants, as the most qualified firm, in an amount not to exceed \$100,000.00 from budget code 16-360, Legislative Professional Services.

Please feel free to contact me with any questions.

## EVALUATION SCORE SHEET

ESTIMATICA

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A review committee designated by the City Council will rate each proposal based on a **maximum of 100 points** on the criteria outlined herein. All points indicated are the maximum available. Scores may be pro-rated or scaled in each category by the reviewing party. Scores will then be combined and firm(s) selected based on a ranking of the combined average score.

Evaluation criteria for selection will include the following:

1. 18 Firms Experience and Qualifications (30 Points)
  - a. Identify all proposed Key Personnel to include:
    - i. Task Leader
    - ii. Lead Estimator
    - iii. Discipline Cost Estimators (e.g. Architectural, Mechanical, Electrical, Civil, etc.)
  - b. Resumes for Key Personnel to include:
    - i. Name, title, education, description of qualifications, associations, number of years with firm, and brief overview of professional experience and expertise.
    - ii. Brief overview of estimating tools, specialized estimating software and cost databases utilized and level of proficiency with those tools.
    - iii. Detailed description of capabilities and project experience.
    - iv. Role in projects relevant to Scope of Services in this RFQ.
    - v. All active projects assigned in 2023 and percentage of time allocated to those projects.
  
2. 15 Similar Projects and Past Performance (30 Points)
  - a. Five (5) completed independent construction cost estimates for similar and relevant projects in the past five (5) years similar to scope of services in this RFQ. *most in Texas*
  - b. Proposed Task Leader and Lead Estimator must be employees of the submitting firm.
  - c. Information for each project referenced shall include:
    - i. Name of owner and project location. ✓ *most are same client*
    - ii. Reference contact information (phone numbers and email) ✓
    - iii. Year, duration of assignment, and completion date. ✓
    - iv. Detailed description of project. ✓
    - v. Explanation why project is similar to scope in this RFQ. —
    - vi. Respondent's role and Key Personnel responsibilities. —
    - vii. Independent cost estimate, not as part of design team.

- d. Provide cost estimate information for total of eight (8) projects including the five (5) submitted as part of Section 2 (a) above.
- e. The accuracy of the cost estimates, comparing the estimate developed by the Respondent to the design engineer's estimates and approved construction awards (third party estimate).
- f. Provide all project data being requested. N/A is not an acceptable response.

3. 17 Project Understanding and Approach (30 Points)

- a. Detailed approach describing how Respondent will technically execute and complete services sought in this RFQ.
- b. Innovative approaches, ideas, and recommendations.
- c. Steps and methods, techniques, and tools to prepare independent estimates with the expected accuracy.
- d. Independent estimate at schematic design phase shall be Class 4 in accordance with Association for the Advancement of Cost Engineering (AACE) Recommended Practices 17R-97 and 56R-08.
- e. Provide answers to the following:
  - i. Factors influencing contractor bids and price proposals and how those factors affect the City's ability to fund projects.
  - ii. Understanding of Respondent's role.
  - iii. Approach for high quality and accurate ICE ( $\geq$  \$300 million projects)
  - iv. Familiarity with State of Rhode Island construction market and local construction codes/ practices.
  - v. Understanding of availability of local, regional and national contractors.
  - vi. Understanding of recent pricing and bidding trends for the Rhode Island and northeastern region markets as they relate to educational institution construction projects.
  - vii. Understanding of pricing trends for equipment, materials and labor as it relates to its influence on pricing.
  - viii. Approach to coordinating with existing design team to maximize benefit from developing an independent estimate.
  - ix. Identify risks associated with preparing independent estimates at schematic design for projects with construction value  $\geq$  \$300million.

4. 6 Overall quality of the proposal. Content is organized. Respondent followed Instructions. (10 Points)

ESTIMATI CA

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## EVALUATION SCORE SHEET

A review committee designated by the City Council will rate each proposal based on a maximum of 100 points on the criteria outlined herein. All points indicated are the maximum available. Scores may be pro-rated or scaled in each category by the reviewing party. Scores will then be combined and firm(s) selected based on a ranking of the combined average score.

Evaluation criteria for selection will include the following:

1. 20 Firms Experience and Qualifications (30 Points)
  - a. Identify all proposed Key Personnel to include:
    - i. Task Leader
    - ii. Lead Estimator
    - iii. Discipline Cost Estimators (e.g. Architectural, Mechanical, Electrical, Civil, etc.)
  - b. Resumes for Key Personnel to include:
    - i. Name, title, education, description of qualifications, associations, number of years with firm, and brief overview of professional experience and expertise.
    - ii. Brief overview of estimating tools, specialized estimating software and cost databases utilized and level of proficiency with those tools.
    - iii. Detailed description of capabilities and project experience.
    - iv. Role in projects relevant to Scope of Services in this RFQ.
    - v. All active projects assigned in 2023 and percentage of time allocated to those projects.
2. 20 Similar Projects and Past Performance (30 Points)
  - a. Five (5) completed independent construction cost estimates for similar and relevant projects in the past five (5) years similar to scope of services in this RFQ.
  - b. Proposed Task Leader and Lead Estimator must be employees of the submitting firm.
  - c. Information for each project referenced shall include:
    - i. Name of owner and project location.
    - ii. Reference contact information (phone numbers and email)
    - iii. Year, duration of assignment, and completion date.
    - iv. Detailed description of project.
    - v. Explanation why project is similar to scope in this RFQ.

- vi. Respondent's role and Key Personnel responsibilities.
  - vii. Independent cost estimate, not as part of design team.
- d. Provide cost estimate information for total of eight (8) projects including the five (5) submitted as part of Section 2 (a) above.
  - e. The accuracy of the cost estimates, comparing the estimate developed by the Respondent to the design engineer's estimates and approved construction awards (third party estimate).
  - f. Provide all project data being requested. N/A is not an acceptable response.
3. 25 Project Understanding and Approach (30 Points)
- a. Detailed approach describing how Respondent will technically execute and complete services sought in this RFQ.
  - b. Innovative approaches, ideas, and recommendations.
  - c. Steps and methods, techniques, and tools to prepare independent estimates with the expected accuracy.
  - d. Independent estimate at schematic design phase shall be Class 4 in accordance with Association for the Advancement of Cost Engineering (AACE) Recommended Practices 17R-97 and 56R-08.
  - e. Provide answers to the following:
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    - viii. Approach to coordinating with existing design team to maximize benefit from developing an independent estimate.
    - ix. Identify risks associated with preparing independent estimates at schematic design for projects with construction value  $\geq$  \$300million.
4. 7 Overall quality of the proposal. Content is organized. Respondent followed Instructions. (10 Points)

*ESTIMATICA*  
*(FORMERLY PRECISION ESTIMATING, INC)*  
**EVALUATION SCORE SHEET**

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Evaluation criteria for selection will include the following:

1. 10 Firms Experience and Qualifications (30 Points)
  - a. Identify all proposed Key Personnel to include:
    - i. Task Leader
    - ii. Lead Estimator
    - iii. Discipline Cost Estimators (e.g. Architectural, Mechanical, Electrical, Civil, etc.)
  - b. Resumes for Key Personnel to include:
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  - a. Five (5) completed independent construction cost estimates for similar and relevant projects in the past five (5) years similar to scope of services in this RFQ.
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    - iv. Detailed description of project.
    - v. Explanation why project is similar to scope in this RFQ.
    - vi. Respondent's role and Key Personnel responsibilities.
    - vii. Independent cost estimate, not as part of design team.

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- d. Provide cost estimate information for total of eight (8) projects including the five (5) submitted as part of Section 2 (a) above.
  - e. The accuracy of the cost estimates, comparing the estimate developed by the Respondent to the design engineer's estimates and approved construction awards (third party estimate).
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    - viii. Approach to coordinating with existing design team to maximize benefit from developing an independent estimate.
    - ix. Identify risks associated with preparing independent estimates at schematic design for projects with construction value  $\geq$  \$300million.
4. 5 Overall quality of the proposal. Content is organized. Respondent followed Instructions. (10 Points)



ELLANA

63

## EVALUATION SCORE SHEET

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4. 5 Overall quality of the proposal. Content is organized. Respondent followed Instructions. (10 Points)

EVALUATION SCORE SHEET

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- a. Five (5) completed independent construction cost estimates for similar and relevant projects in the past five (5) years similar to scope of services in this RFQ.
- b. Proposed Task Leader and Lead Estimator must be employees of the submitting firm.
- c. Information for each project referenced shall include:
  - i. Name of owner and project location. ✓
  - ii. Reference contact information (phone numbers and email) —
  - iii. Year, duration of assignment, and completion date. *partial*
  - iv. Detailed description of project. ✓
  - v. Explanation why project is similar to scope in this RFQ. —
  - vi. Respondent's role and Key Personnel responsibilities. ✓
  - vii. Independent cost estimate, not as part of design team. —

- d. Provide cost estimate information for total of eight (8) projects including the five (5) submitted as part of Section 2 (a) above.
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3. 22 Project Understanding and Approach (30 Points)

- a. Detailed approach describing how Respondent will technically execute and complete services sought in this RFQ. ✓
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- d. Independent estimate at schematic design phase shall be Class 4 in accordance with Association for the Advancement of Cost Engineering (AACE) Recommended Practices 17R-97 and 56R-08. ✓
- e. Provide answers to the following:
  - i. Factors influencing contractor bids and price proposals and how those factors affect the City's ability to fund projects. ~
  - ii. Understanding of Respondent's role.
  - iii. Approach for high quality and accurate ICE ( $\geq$  \$300 million projects)
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  - viii. Approach to coordinating with existing design team to maximize benefit from developing an independent estimate.
  - ix. Identify risks associated with preparing independent estimates at schematic design for projects with construction value  $\geq$  \$300million.

4. 8 Overall quality of the proposal. Content is organized. Respondent followed Instructions. (10 Points)

ELLANA INC  
CONSTRUCTION CONSULTANTS  
EVALUATION SCORE SHEET

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Evaluation criteria for selection will include the following:

1. 30 Firms Experience and Qualifications (30 Points)
  - a. Identify all proposed Key Personnel to include:
    - i. Task Leader
    - ii. Lead Estimator
    - iii. Discipline Cost Estimators (e.g. Architectural, Mechanical, Electrical, Civil, etc.)
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    - v. Explanation why project is similar to scope in this RFQ.
    - vi. Respondent's role and Key Personnel responsibilities.
    - vii. Independent cost estimate, not as part of design team.

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- d. Provide cost estimate information for total of eight (8) projects including the five (5) submitted as part of Section 2 (a) above.
- e. The accuracy of the cost estimates, comparing the estimate developed by the Respondent to the design engineer's estimates and approved construction awards (third party estimate).
- f. Provide all project data being requested. N/A is not an acceptable response.

3. 30 Project Understanding and Approach (30 Points)

- a. Detailed approach describing how Respondent will technically execute and complete services sought in this RFQ.
- b. Innovative approaches, ideas, and recommendations.
- c. Steps and methods, techniques, and tools to prepare independent estimates with the expected accuracy.
- d. Independent estimate at schematic design phase shall be Class 4 in accordance with Association for the Advancement of Cost Engineering (AACE) Recommended Practices 17R-97 and 56R-08.
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  - viii. Approach to coordinating with existing design team to maximize benefit from developing an independent estimate.
  - ix. Identify risks associated with preparing independent estimates at schematic design for projects with construction value  $\geq$  \$300million.

4. 10 Overall quality of the proposal. Content is organized. Respondent followed Instructions. (10 Points)

RFQ2023-448 Independent Cost Estimating						
The following vendors were sent specifications						
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAILS	
AECOM Boston Office	1 Federal Street	Boston	MA		Businessinquiry.americas@aecom.com	
Becker & Frondorf	1500 Walnut Street	Philadelphia	PA	19102	info@beckerfrondorf.com	
CHA Companies	272 West Exchange Street, Suite	Providence	RJ	02903	dwilliamson@chacompanies.com	
Commercial Construction Consulting, Inc.	313 Congress Street	Boston	MA	02210	contact@c3boston.com	
Ellana Inc. Construction Consultants	32 Broadway, Suite 801	New York	NY	10004	ctysoe@ellana.net	
Estimatica, Inc.	711 Brickyard Rd.	Woodstock	CT	06281	josh@eatimaticainc.com	
Farrar & Associates	31 Bridge Street	Newport	RJ	02840	office@farrarassociates.com	
Fennessy Consulting Services	27 Glen St. Suite 8	Stoughton	MA	02072	sfennessy@fennessyconsulting.com	
Gibbons Estimating Group	72 Falls Bashan Rd.	Moodus	CT		info@gibbonsestimating.com; nancy@gibbonsestimating.com	
Miyakoda Consulting, Inc.	PO Box 120731	Boston	MA	02111	noriko@miyakoda.com	
PMA Consulting	35 Braintree Hill Office Park, Suit	Braintree	MA	02184	info@pmaconsultants.com	

**Bid2024-038 Class A Body Repair & Painting**

- 2 bids received

CODE: 76-358 Insured Accidents – Police \$65,000.00  
 30-330 Police Department – Auto & Vehicle Maintenance \$35,000.00

MANNER OF AWARD: \$90,000.00  
 August 23, 2023 – August 22, 2024

RECOMMEND: West Warwick Auto Body & A-1 Custom Auto Body

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West Warwick Auto Body  
 93 Tiogue Ave.  
 West Warwick, RI 02893

A-1 Custom Auto Body  
 2244 Pawtucket Ave.  
 East Providence, RI 02914

		West Warwick Auto Body	A-1 Custom Auto Body
Item #	Description	Bid	Bid
<b>Body Repair &amp; Painting</b>			
1	Hourly Body Labor Rate for SUV's (Ford PI Utility/Explorer)	\$50.00	\$52.00
2	Hourly Paint Labor Rate for SUV's (Ford PI Utility/Explorer)	\$50.00	\$52.00
<b>Non-Insurance Misc. Repairs &amp; Paint</b>			
3	Paint /Repair Front & Rear Bumpers on Ford utility (Explorer)	\$50.00/hour	\$52.00/hour
4	Complete Paint Job from Black & White to Silver, Grey, Blue on Ford PI Utility/Explorer	\$50.00/hour	\$52.00/hour
5	Rust Repairs, Floors, Fenders, Rockers, and Hinges	\$50.00/hour	\$52.00/hour



# CITY OF WARWICK

Colonel Bradford Connor  
Chief of Police



Frank J. Picozzi  
Mayor

Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

May 25, 2023

Ms. Francis Gomez, Purchasing Agent  
City of Warwick  
3275 Post Road  
Warwick, Rhode Island 02886

RE: Bid Recommendation: Bid2024-038 "Class A Body Repair & Painting"

Dear Ms. Gomez,

The police department went out to bid to seek qualified Full Collision Repair License – Class A vendors to establish a rotating list, as needed, for the repairs of various vehicles maintained by the Warwick Police Department. The department has reviewed the two (2) qualified bids received for Bid2024-038 "Class A Body Repair & Painting." The vendors are:

1. A-1 Custom Auto Body of 2244 Pawtucket Ave., East Providence, RI 02914
2. West Warwick Auto Body of 93 Tiogue Avenue West Warwick, RI 02893

The department is recommending that the bid be awarded to both vendors to establish a rotating list needed for repairs. Both vendors supplied similar pricing, within \$2/hour labor rate of each other.

When a fleet vehicle is damaged there are two avenues to pursue to get the vehicle repaired. Utilizing the insurance process, if the vehicle was involved in a collision, a claim is made. Otherwise, it is based on the recommendation of the Warwick Police Department's Fleet Manager. Timetables for completing the repairs during an insurance claim are spelled out by the insurance company and the auto body shop. All other repairs are based on auto body shop availability and other factors. During this type of repair, the Warwick Police Department would expect the auto body shop to complete the repairs in a reasonable amount of time.


The police department currently has another bid in place that is similar to this, but only has Full Collision Repair License – Class B vendors. This bid only includes Class A Auto Body shops. This bid including only Class A repair shops will give the department options to choose a repair shop that goes above and beyond the minimum requirements to become certified in the State of Rhode Island. Utilizing a rotating vendor list for police vehicle repairs has given the police department the ability to shift emergency vehicle repairs to alternating repair shops based on availability. This has been a significant help when dealing with supply chain supply disruptions and the availability of parts.

We request permission to expend up to \$65,000.00, which if approved, would be allocated from the department's budget, code 76-358, "Insurance Proceeds". Also, an additional \$35,000, if approved, would be allocated from the department's budget code 30-330, "Auto and Vehicle Maintenance ". The contract period

request is for one year, starting on August 23, 2023, through August 22, 2024. This would keep this bid in line with Bid2024-039 (Class B Auto Body shops).

Please feel free to contact me at 468-4230, should you require any further information.

Sincerely,



Major Andrew P Sullivan  
Administrative Bureau Commander

<b>Bid2024-038 Class A Body Repair &amp; Painting</b>						
<b>The following vendors were sent specifications</b>						
<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>EMAILS</b>	
A-1 Custom Auto Body	2244 Pawtucket Ave.	East Providence	RI	02914	kristen@a1customautobody.com; dennis@a1customautobody.com; bigelowdennis340@gmail.com	
Affordable Auto Body	96 Evergreen Ave.	Warwick	RI	02888	mike@affordableri.com	
Balise Collision Repair	340 Jefferson Blvd.	Warwick	RI	02888	nmoore@baliseauto.com	
D&H Collision	1783B Elmwood Ave.	Warwick	RI	02888	david.w.hayes@gmail.com	
Dean Auto Collision Center	700 N Main St.	Providence	RI	02904	theo@richmondrentalri.com; angelica@deanautocollision.com	
Randy Auto Collosion Repair Ltd.	31 Providence St.	West Warwick	RI	02893	office@reliablecollision.com	
Rick's Auto Body	62 Post Road	Warwick	RI	02888	al@ricksautobody.com; jess@ricksautobody.com	
Tasca Collision Center	33 Sharpe Dr.	Cranston	RI	02920	Grobbins@tasca.com; dperlorca@tasca.com	
Warwick Auto Body	1828 Elmwood Ave	Warwick	RI	02888	mike@warwickautobody.com	
West Warwick Auto Body	93 Tiogue Ave	West Warwick	RI	02893	pcwestwarwick@aol.com	

**Bid2024-039 Vehicle Body Repair & Painting**

- 3 bids received

CODE: 76-358 Insured Accidents – Police \$65,000.00  
 30-330 Police Department – Auto & Vehicle Maintenance \$35,000.00

MANNER OF AWARD: \$90,000.00  
 August 23, 2023 – August 22, 2024

RECOMMEND: Gentile's Auto Body, Maaco Collision, & Alcon Auto Body

Gentile's Auto Body  
 101 Commercial Way  
 East Providence, RI 02914

Maaco Collision  
 1452 Park Ave.  
 Cranston, RI 02920

Alcon Auto Body  
 635 West Shore Road  
 Warwick, RI 02889

Item #	Description	Gentile's Bid	Maaco Bid	Alcon Bid
1	Hourly Body Labor Rate for sedans (Ford Taurus Dodge Charger)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour Frame \$65.00/hour
2	Hourly Paint Labor Rate for sedans (Ford Taurus Dodge Charger)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour
3	Hourly Body Labor Rate for SUV's (Ford PI Utility/Explorer)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour Frame \$65.00/hour
4	Hourly Paint Labor Rate for SUV's (Ford PI Utility/Explorer)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour
	<b>NON-INSURANCE MISC. REPAIRS &amp; PAINT</b>			
5	Paint/ Repair Front & Rear bumpers Ford Sedans/ Dodge Charger	\$100.00/hour	\$300.00	\$300.00 (Damage \$50.00/hour)
6	Paint /Repair Front & Rear Bumpers on Ford utility (Explorer)	\$100.00/hour	\$300.00	\$300.00 (Damage \$50.00/hour)

**Bid2024-039 Vehicle Body Repair & Painting (Bid Results)**

		<b>Gentile's</b>	<b>Maaco</b>	<b>Alcon</b>
Item #	Description	Bid	Bid	Bid
7	Paint Roof & Four doors from white to black Sedans	\$300.00/panel	\$1,400.00	\$1,000.00 (Damage \$50.00/hour)
8	Paint Roof & Four doors from white to black Suv's	\$300.00/panel	\$1,400.00	\$1,000.00 (Damage \$50.00/hour)
9	Complete Paint Job from Black & White to Silver, Grey, Blue On Ford Sedans	\$300.00/panel	\$1,500.00	\$2,000.00 (Damage \$50.00/hour)
10	Complete Paint Job from Black & White to Silver, Grey, Blue On Ford SUV's	\$300.00/panel	\$1,800.00	\$2,200.00 (Damage \$50.00/hour)
11	Rust Repair, Floors, Fenders, Rockers and Hinges	\$75.00/hour	\$48.00/hour plus materials	\$50.00/hour

# CITY OF WARWICK

Colonel Bradford Connor  
Chief of Police



Frank J. Picozzi  
Mayor

Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

May 25, 2023

Ms. Francis Gomez, Purchasing Agent  
City of Warwick  
3275 Post Road  
Warwick, Rhode Island 02886

RE: Bid Recommendation: Bid2024-039 "Vehicle Body Repair & Painting"

Dear Ms. Gomez,

The police department went out to bid to seek qualified vendors to establish a rotating list, as needed, for the repairs of various vehicles maintained by the Warwick Police Department. The department has reviewed the three (3) qualified bids received for Bid2024-039 "Vehicle Body Repair & Painting." The vendors are:

1. Alcon Auto Body of 635 West Shore Rd. Warwick RI, 02889
2. Gentile's Auto Body of 101 Commercial Way, East Providence, RI 02914
3. Maaco Collision of 1452 Park Avenue Cranston, RI 02920

The department is recommending that the bid be awarded to all three (3) vendors in order to establish a rotating list needed for repairs. All three vendors supplied pricing that was similar, albeit calculated differently. The per/hour labor rates & sample repair rates are unchanged from last year for Alcon and Gentile's.

When a fleet vehicle is damaged there are two avenues to pursue in order to get the vehicle repaired. Utilizing the insurance process, if the vehicle was involved in a collision, a claim is made. Otherwise, it is based on the recommendation of the Warwick Police Department's Fleet Manager. Timetables for completing the repairs during an insurance claim are spelled out by the insurance company and the auto body shop. All other repairs are based on auto body shops availability and other factors. During this type of repair, the Warwick Police Department would expect the auto body shop to complete the repairs in a reasonable amount of time.

This is the third year the Police Department will be utilizing a rotating vendor list for police vehicle repairs. The ability to shift emergency vehicle repairs to alternating repair shops based on availability has been a large help when dealing with supply chain supply disruptions and availability of parts.

We request permission to expend up to \$65,000.00, which if approved, would be allocated from the department's budget, code 76-358, "Insurance Proceeds". Also, an additional \$35,000, if approved, would be allocated from the department's budget code 30-330, "Auto and Vehicle Maintenance". The contract period will be from August 23, 2023 through August 22, 2024. The current contract expires on August 22, 2023.

Please feel free to contact me at 468-4230, should you require any further information.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew P Sullivan".

Major Andrew P Sullivan  
Administrative Bureau Commander

Bid2024-039 Vehicle Body Repair & Painting									
These were the vendors sent specifications for this bid.									
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL				
A-1 Custom Auto Body	2244 Pawtucket Ave.	East Providence	RI	02914	pam@a1customautobody.com' dennis@a1customautobody.com; kristen@a1customautobody.com; aonebig@aol.com				
Affordable Auto Body	96 Evergreen Ave.	Warwick	RI	02888	tina@affordablerti.com; mike@affordablerti.com				
Alcon Auto Body	635 W. Shore Rd.	Warwick	RI	02889	Raycrash9@aol.com; alconautobody@aol.com				
Auto Restorations Unltd. d/b/a Maaco Auto	1452 Park Ave.	Cranston	RI	02920	cranstonmaaco@aol.com				
Brock's Collison Center	3066 Post Road	warwick	ri	02886	claims@brockcollisioncenter.com; brockcollisioncenter@gmail.com				
Dattco Body Shop	131 Tuttle Rd.	Middletown	CT	06457	troyd@dattco.com				
Dean Auto Collision Center	700 N main st.	providece	ri	02904	angelica@deanautocollision.com				
Flood Ford	2545 S. County Trl.	East Greenwich	RI	02818	floodcollision@floodauto.com				
Gentiles auto body	101 commercial way	east providence	ri	02914	gentileautobody@gmail.com				
Greenwood Fire Apparatus	530 John Dietsch Blvd.	N. Attleboro	MA	02760	kjackson@greenwoodev.com; MMacDonald@GreenwoodEY.com				
Ideal Auto Body	1398 Park Ave.	Cranston	RI	02920	dian@ideairi.com				
Jasper Engines & Transmissions	153 Northborough Bldg. 200 Ste. 17	Southborough	MA	01772					
Lakewood Auto Body	665 Warwick Ave.	Warwick	RI	02888	lakewoodab@hotmail.com				
Minuteman Trucks, Inc.	2181 Providence Hwy.	Walpole	MA	02081	Gmoan@minutemantrucks.com; bbarlow@minutemantrucks.com				
Moons Auto Body Express	100 Brownlee Blvd,	warwick	ri	02886	moonsautobody@verizon.net				
Rick's Auto Body Inc.	62 Post Rd.	Warwick	RI	02888	jessica@ricksautobodyri.com; AI@ricksautobodyri.com				
Show Case Auto & Truck Collision	2258 Pawtucket Ave.	East Providence	RI	02914	christine@showcaseautoandtruck.co m				
Tasca Collision Center	33 Sharpe Drive	Cranston	RI	02920	grobbs@tasca.com; dbegin@tasca.com				
Warwick Auto Body	1828 Elmwood Ave	warwick	RI		mike@warwickautobody.com				
West Shore Collision	2134 West Shore Rd.	Warwick	RI	02889	wsc2134@yahoo.com				

CODE: 321-0478 Opioid – Capital Outlay/Police

**SECTION 56-6**

**Bid2023-478 TruNarc Hand Held Narcotic Analyzer**

Thermo Scientific Portable Analytical Instruments, Inc.  
2 Radcliff Road  
Tewksbury, MA 01876

Contract Award: \$74,504.00

Contract Period: One-Time Purchase



CITY OF WARWICK

JUN 12 2023

Colonel Bradford E. Connor  
Chief of Police

Frank J. Picozzi  
Mayor



Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

June 12, 2023

Ms. Francis M. Gomez  
Purchasing Agent  
City of Warwick  
3275 Post Road  
Warwick, Rhode Island 02886

Re: Request for Spending Authorization-TruNarc handheld narcotic analyzer  
City Ordinance 56-6 "Exception to Notice Requirement"  
Funding Source: Opioid Capital Outlay – budget code 321-0478

Dear Ms. Gomez,

The police department is seeking spending authorization under City Ordinance 56-6 "Exception to Notice Requirement" to purchase two (2) TruNarc handheld narcotic analyzers from Thermo Fisher Scientific (Thermo Scientific Portable Analytical Instruments). Thermo Fisher Scientific is the manufacturer and sole source of this game-changing device. TruNarc is a handheld device that utilizes "Raman spectroscopy" laser technology to analyze suspected narcotic while preventing potential exposure to the officer. TruNarc is designed to analyze suspected narcotics through packaging such as plastic baggies which narcotics are commonly stored and sold in. Traditional field testing requires the officer remove a small sample of the suspected narcotic and deposit it into a testing kit. TruNarc saves this dangerous step and analyzes the material the way it was discovered, through the bag.

TruNarc has upwards of 500 different identifiable substances in its device database and provides regular software updates for emerging substances. TruNarc provides a 5-year warranty with loaner replacement if our devices were ever in need of repairs. Thermo Fischer Scientific offered us an additional 1-year of warranty coverage if we made a purchase prior to June 30, 2023. We've previously had two demonstrations of the TruNarc at police headquarters. The first time was courtesy of the RIDOC who already owns a TruNarc device. We did follow that up with a demonstration conducted by a Thermo Fisher representative. We were easily convinced that the cost of this product is far outweighed by the benefits of it. Personnel safety is certainly at the top of the list.

By purchasing two devices, we receive a \$3,200 discount on the 2<sup>nd</sup> device. Each device also comes with in-person training for up to 12 users at our police headquarters. This will equip us with 24 trained users. One device would be assigned to our narcotic detectives while the other would be assigned to our Patrol Division for their daily use.

The Police Department is seeking authorization for a total not to exceed **\$74,504.00** for this one-time purchase. Funding for this purchase would be derived from Opioid Capital Outlay – budget code 321-0478. This purchase would be conducted prior to the close of FY23.

Please contact me with any questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read 'Andrew P Sullivan'.

Major Andrew P Sullivan  
Administrative Bureau Commander

January 10, 2023

RE: Request for Sole Service / Sole Brand Justification

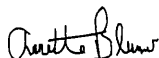
To whom it may concern,

The purpose of this letter is to provide additional justification for why Thermo Scientific Portable Analytical Instruments Inc. ("Manufacturer") is the sole source service provider for its handheld chemical analyzers ("Safety and Security Products"). Such Safety and Security Products deliver rapid, field-based identification of unknown chemicals, explosives, and chemical weapons, as well as narcotics directly from within the hazard zone and provide specific, actionable data—enabling first responders, national security, and military organizations to act quickly and decisively.

Thermo Scientific Portable Analytical Instruments Inc. is the sole manufacturer of the FirstDefender™ RMX, RM, TruDefender™ FTX, FTXi, FT, FTi, Gemini™, TruNarc™ (with TruNarc Kit, Test Stick, Type H) and 1064Defender from its sole manufacturing location at 2 Radcliff Rd Tewksbury, Massachusetts USA. These devices utilize the proprietary chemometrics and DecisionEngine 2.0 MX analysis software also produced solely by Manufacturer. No other device of this kind on the market can make use of this software as it would be a violation of intellectual property protections held by Manufacturer. Manufacturer also is the sole provider of software and library updates. Additionally, Manufacturer has developed a rugged handheld chemical identification system for solids and liquids that uses both FTIR and Raman technologies known as Gemini. Gemini is the first and only handheld that offers both Raman & FTIR technologies as well as scan delay for both Raman & FTIR.

Due to their mission critical applications Manufacturer utilizes the expertise of its trained technicians and engineering staff to perform all necessary repairs. Additionally, the technicians must utilize proprietary software, intellectual property (technical documentation), calibration files and algorithms, as well as specialty tooling designed by Manufacturer in order to properly repair the Safety and Security Products in accordance with published specifications. For those reasons, coupled with complexity and overall safety, Manufacturer, is the sole service provider for our Safety and Security Products possessing unique qualifications and/or specialized capabilities or expertise that is not available in the marketplace.

Best regards,



Annette Blumer  
Government Contracts Manager

**Sales Quotation**

**Thermo Scientific Portable Analytical Instruments Inc.**

2 Radcliff Rd  
Tewksbury, Massachusetts 01876  
United States

<b>Quote Number</b>	<b>Created Date</b>	<b>Exp. Delivery Terms</b>	<b>Page</b>
00299391	03/10/2023	6 Weeks ARO	1 / 7
<b>Contact:</b>	<b>Phone</b>	<b>Payment Term</b>	<b>Valid To</b>
Jayson Tornberg	(908) 310-7418	Net 30	06/30/2023
<b>Inco Terms</b>		<b>Shipping Method</b>	
FOB Origin - Tewksbury, MA		Fed Ex	

**Submitted To:**

Andrew Sullivan  
Warwick Police Department  
99 Veterans Memorial Drive  
Wawick, Rhode Island 02886  
United States

Phone: 401-468-4230  
Email: andrew.sullivan@warwickri.gov

THANK YOU FOR YOUR INTEREST IN THERMO SCIENTIFIC INSTRUMENTATION

To Place an Order:

Contact: Jayson Tornberg  
Phone: (908)310-7418  
Fax:  
Email: jayson.tornberg@thermofisher.com  
Additional instructions, terms & conditions on last page

Pos.	Product Code	Product Name	Sales Price	Quantity	Total Price
1.00	800-01045-01	<b>TruNarc, Unlimited, Warranty - 5 Yrs, Train-12</b>  TruNarc Unlimited Model with 5 years of warranty. Includes factory repair, loaner units when available and 24/7 technical support. Companion PC TruNarc admin software, unlimited access to TruNarc eLearning course and free basic software updates to core narcotics library are provided for the life of the instrument. Includes TruNarc on-site instructor led training for up to 12 students within the Continental United States (CONUS) - expires 9 months after date of purchase.	USD 38,500.00	1.00	USD 38,500.00
2.00	800-01015-01	<b>TruNarc, Unlimited, Warranty - 5 Yrs</b>  TruNarc Unlimited Model with 5 years of warranty. Includes factory repair, loaner units when available and 24/7 technical support. Companion PC TruNarc admin software, unlimited access to TruNarc eLearning course and free basic software updates to core narcotics library are provided for the life of the instrument.	USD 35,300.00	1.00	USD 35,300.00
3.00	810-01462-01	<b>TruNarc Solution Kit (Type H) - 100, English</b>  TruNarc Solution Kit (Type H) for identification of Heroin and	USD 704.00	1.00	USD 704.00

When applicable, commodities, technology, or software to be provided in furtherance of this order shall be exported from the United States in accordance with applicable U.S export laws or regulations. Diversion contrary to US law prohibited. Unless otherwise agreed to in writing, Thermo Scientific Portable Analytical Instruments Inc. terms and conditions shall apply and take precedence.

other special narcotics. Kit includes 100 Test Sticks and 100 Solution Vials with Ethanol. Note that because of the Ethanol, this product ships as a Hazardous Goods shipment. The shelf life for Type H-sticks is approximately one year from shipment.

Total: USD 74,504.00

Excludes Taxes and Import Fees

*Fully Insured 2nd Day Federal Express delivery in U.S., Canada, and Puerto Rico*

**Important Note: Please issue POs to Thermo Scientific Portable Analytical Instruments Inc**

Federal Tax ID No.: 01-0650031

CAGE CODE: 392A9

DUNS #: 11-289-3131

Bank of America ABA# for Wire Payments: 026 009 593

Bank of America ABA# for ACH Payments: 111 000 012

Beneficiary Account Number: 4426843850

When applicable, commodities, technology, or software to be provided in furtherance of this order shall be exported from the United States in accordance with applicable U.S export laws or regulations. Diversion contrary to US law prohibited. Unless otherwise agreed to in writing, Thermo Scientific Portable Analytical Instruments Inc. terms and conditions shall apply and take precedence.

Acceptance of Purchase

Quote: JT-00299391

By signing below, you (i) warrant that you are an authorized representative of your company, (ii) agree that the Thermo Scientific Portable Analytical Instruments Inc. Terms and Conditions of Sale attached hereto (the "Terms and Conditions") shall supersede any preprinted terms and conditions, in their entirety, contained in any purchase order that your company issues and (iii) the Terms and Conditions shall exclusively govern the transaction(s) contemplated hereby

_____ Signature of authorized company representative	_____ Date	_____ Phone#
_____ Print Name	_____ Title	_____ Email
_____ Model #	_____ Amount + S&H	_____ Purchase Order Number

E-mail to: [pai.sales.ops@thermofisher.com](mailto:pai.sales.ops@thermofisher.com) Fax to: 1-877-680-2568

Order Processing Address:  
jayson.tornberg@thermofisher.com  
Thermo Scientific Portable Analytical Instruments Inc  
2 Radcliff Road  
Tewksbury, MA 01876

Remit check Payment To:  
Thermo Scientific Portable Analytical Instruments Inc  
PO Box 415918  
Boston, MA 02241-415918

Payment Details

Method of Payment	Sales Tax Application
<input type="checkbox"/> Net 30 (Attach Credit Application & Credit References)	<input type="checkbox"/> Yes Apply Sales Tax
<input type="checkbox"/> Credit Card	<input type="checkbox"/> No
<input type="checkbox"/> Check	- If no, you must provide a copy of your tax exemption certificate along with your purchase order.
<input type="checkbox"/> Wire Transfer	

\*\*Please contact your customer service representative with your credit card information. (Do not send any credit card info via email or fax.)\*\*

Address Verification

Please make corrections if necessary below:

<b>Bill to:</b>	<b>Ship to:</b>
Warwick Police Department	Warwick Police Department
99 Veterans Memorial Drive	99 Veterans Memorial Drive
Wawick, Rhode Island 02886	Warwick, Rhode Island 02886
United States	United States

Additional Options / Accessories

Please use the space below to note any additional options and/or accessories you wish to add from the attached sheets that are not included in the above quotation.

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When applicable, commodities, technology, or software to be provided in furtherance of this order shall be exported from the United States in accordance with applicable U.S export laws or regulations. Diversion contrary to US law prohibited. Unless otherwise agreed to in writing, Thermo Scientific Portable Analytical Instruments Inc. terms and conditions shall apply and take precedence.

# THERMO SCIENTIFIC PORTABLE ANALYTICAL INSTRUMENTS INC – TERMS AND CONDITIONS OF SALE

Last revised November 2019

UNLESS OTHERWISE EXPRESSLY AGREED IN WRITING, ALL SALES ARE SUBJECT TO THE FOLLOWING TERMS AND CONDITIONS:

1. **GENERAL.** Thermo Scientific Portable Analytical Instruments Inc ("Seller") hereby offers for sale to the buyer named on the face hereof ("Buyer") the products listed on the face hereof (the "Products") on the express condition that Buyer agrees to accept and be bound by the terms and conditions set forth herein. Any provisions contained in any document issued by Buyer are expressly rejected and if the terms and conditions in this agreement (the "Agreement") differ from the terms of Buyer's offer, this document shall be construed as a counter offer and shall not be effective as an acceptance of Buyer's document. Buyer's receipt of Products or Seller's commencement of the services provided hereunder will constitute Buyer's acceptance of this Agreement. This is the complete and exclusive statement of the contract between Seller and Buyer with respect to Buyer's purchase of the Products. No waiver, consent, modification, amendment or change of the terms contained herein shall be binding unless in writing and signed by Seller and Buyer. Seller's failure to object to terms contained in any subsequent communication from Buyer will not be a waiver or modification of the terms set forth herein. All orders are subject to acceptance in writing by an authorized representative of Seller.

2. **PRICE.** All prices published by Seller or quoted by Seller's representatives may be changed at any time without notice. All prices quoted by Seller or Seller's representatives are valid for thirty (30) days, unless otherwise stated in writing. All prices for the Products will be as specified by Seller or, if no price has been specified or quoted, will be Seller's price in effect at the time of shipment. All prices are subject to adjustment on account of specifications, quantities, raw materials, cost of production, shipment arrangements or other terms or conditions, which are not part of Seller's original price quotation.

3. **TAXES AND OTHER CHARGES.** Prices for the Products exclude all sales, value added and other taxes and duties imposed with respect to the sale, delivery, or use of any Products covered hereby, all of which taxes and duties must be paid by Buyer. If Buyer claims any exemption, Buyer must provide a valid, signed certificate or letter of exemption for each respective jurisdiction. Buyer shall be solely responsible for obtaining any and all necessary licenses, registrations, certificates, permits, approvals or other authorizations required by federal, state or local statute, law or regulation pertaining to the use or possession of the products contemplated herein that include radioactive isotopes, or x-ray tubes if any.

Buyer shall pay Seller such surcharges, or other fees, in respect of the sale of Products hereunder as Seller deems necessary and appropriate (in Seller's sole, good-faith, reasonable discretion) to account for changes in the cost to product, develop, market, or sell the Products to Buyer hereunder (whether as the result of the imposition of tariffs or otherwise). All such surcharges must be paid by Buyer in accordance with the payment terms set forth herein. Buyer agrees that such surcharges, or other fees, or any termination thereof, shall take effect immediately upon written notice thereof by Seller to Buyer. In the event that Seller's quote and/or order acknowledgement set forth surcharges, those documents shall be considered adequate written notice to Buyer that said surcharges are Buyer's responsibility. Any such surcharges shall not constitute an increase in the Price(s) of any Products or Services sold under this Agreement

4. **TERMS OF PAYMENT.** Seller may invoice Buyer upon shipment for the price and all other charges payable by Buyer in accordance with the terms on the face hereof. If no payment terms are stated on the face hereof, payment shall be net thirty (30) days from the date of invoice. If Buyer fails to pay any amounts when due, Buyer shall pay Seller interest thereon at a periodic rate of one and one-half percent (1.5%) per month (or, if lower, the highest rate permitted by law), together with all costs and expenses (including without limitation reasonable attorneys' fees and disbursements and court costs) incurred by Seller in collecting such overdue amounts or otherwise enforcing Seller's rights hereunder. Seller reserves the right to require from Buyer full or partial payment in advance, or other security that is satisfactory to Seller, at any time that Seller believes in good faith that Buyer's financial condition does not justify the terms of payment specified. All payments shall be made in U.S. Dollars.

5. **DELIVERY CANCELLATION OR CHANGES BY BUYER.** The Products will be shipped to the destination specified by Buyer, F.O.B. shipping point. Seller will have the right, at its election, to make partial shipments of the Products and to invoice each shipment separately. Seller reserves the right to stop delivery of Products in transit and to withhold shipments in whole or in part if Buyer fails to make any payment to Seller when due or otherwise fails to perform its obligations hereunder. All shipping dates are approximate only, and Seller will not be liable for any loss or damage resulting from any delay in delivery or failure to deliver which is due to any cause beyond Seller's reasonable control. In the event of a delay due to any cause beyond Seller's reasonable control, Seller reserves the right to terminate the order or to reschedule the shipment within a reasonable period of time, and Buyer will not be entitled to refuse delivery or otherwise be relieved of any obligations as the result of such delay. Products as to which delivery is delayed due to any cause within Buyer's control may be placed in storage by Seller at Buyer's risk and expense and for Buyer's account. Orders in process may be canceled only with Seller's written consent and upon payment of Seller's cancellation charges. Orders in process may not be changed except with Seller's written consent and upon agreement by the parties as an appropriate adjustment in the purchase price therefor. Credit will not be allowed for Products returned without prior written consent of seller.

6. **RETURN OF PRODUCTS/RESTOCKING CHARGE.** Buyer must obtain permission from Seller prior to returning Products. The request must be received within ten (10) days of receipt of the Products. Older items, service parts, and discontinued items cannot be returned for credit. In order to obtain a RMA number, Buyer must contact Seller's customer support. Seller, in its discretion, may impose a twenty (20%) percent restocking charge of the price paid for any item authorized for return for credit

7. **TITLE AND RISK OF LOSS.** Notwithstanding the trade terms indicated above and subject to Seller's right to stop delivery of Products in transit, title to and risk of loss of the Products will pass to Buyer upon delivery of possession of the Products by Seller to the carrier irrespective of which Party's carrier is used for the transport or the manner of payment ascribed to the transport; provided, however, that title to any software incorporated within or forming a part of the Products shall at all times remain with Seller or the licensor(s) thereof, as the case may be.

8. **WARRANTY.** Seller warrants that the Products will operate or perform substantially in conformance with Seller's published specifications and be free from defects in material and workmanship, when subjected to normal, proper and intended usage by properly trained personnel, for the period of time set forth in the product documentation, published specifications or package inserts. If a period of time is not specified in Seller's product documentation, published specifications or package inserts, the warranty period shall be one (1) year from the date of shipment to Buyer for equipment and ninety (90) days for all other products (the "Warranty Period"). During the Warranty Period, Seller agrees, in its sole discretion, to repair or replace, Products and/or provide additional parts or services as reasonably necessary to cause the same to perform in substantial conformance with said published specifications; provided that Buyer shall (a) promptly notify Seller in writing upon the discovery of any defect, which notice shall include the product model and serial number (if applicable) and details of the warranty claim; and (b) after Seller's review, Seller will provide Buyer with service data and /or a Return Material Authorization ("RMA"), which may include biohazard decontamination procedures and other product-specific handling instructions, then, if applicable, Buyer may return the defective Products to Seller with all costs prepaid by Buyer. Replacement parts may be new or refurbished, at the election of Seller. All replaced parts shall become

the property of Seller. Shipment to Buyer of repaired or replacement Products shall be made in accordance with the Delivery provisions of the Seller's Terms and Conditions of Sale. Consumables are expressly excluded from this warranty. If Seller elects to repair defective device instruments, Seller may, in its sole discretion, provide a replacement loaner instrument to Buyer as necessary for use while the instruments are being repaired. Notwithstanding the foregoing, Products supplied by Seller that are obtained by Seller from an original manufacturer or third party supplier are not warranted by Seller, but Seller agrees to assign to Buyer any warranty rights in such Product that Seller may have from the original manufacturer or third party supplier, to the extent such assignment is allowed by such original manufacturer or third party supplier. In no event shall Seller have any obligation to make repairs, replacements or corrections required, in whole or in part, as the result of (i) normal wear and tear, (ii) accident, disaster or event of force majeure, (iii) misuse, fault or negligence of or by Buyer, (iv) use of the Products in a manner for which they were not designed, (v) causes external to the Products such as, but not limited to, power failure or electrical power surges, (vi) improper storage and handling of the Products or (vii) use of the Products in combination with equipment or software not supplied by Seller. If Seller determines that Products for which Buyer has requested warranty services are not covered by the warranty hereunder, Buyer shall pay or reimburse Seller for all costs of investigating and responding to such request at Seller's then prevailing time and materials rates. If Seller provides repair services or replacement parts that are not covered by this Warranty shall pay Seller therefor at Seller's then prevailing time and materials rates.

ANY INSTALLATION, MAINTENANCE, REPAIR, SERVICE, RELOCATION OR ALTERATION TO OR OF, OR OTHER TAMPERING WITH, THE PRODUCTS PERFORMED BY ANY PERSON OR ENTITY OTHER THAN SELLER WITHOUT SELLER'S PRIOR WRITTEN APPROVAL, OR ANY USE OF REPLACEMENT PARTS NOT SUPPLIED BY SELLER, SHALL IMMEDIATELY VOID AND CANCEL ALL WARRANTIES WITH RESPECT TO THE AFFECTED PRODUCTS. THE OBLIGATIONS CREATED BY THIS WARRANTY STATEMENT TO REPAIR OR REPLACE A DEFECTIVE PRODUCT SHALL BE THE SOLE REMEDY OF BUYER IN THE EVENT OF A DEFECTIVE PRODUCT. EXCEPT AS EXPRESSLY PROVIDED IN THIS WARRANTY STATEMENT, SELLER DISCLAIMS ALL OTHER WARRANTIES, WHETHER EXPRESS OR IMPLIED, ORAL OR WRITTEN, WITH RESPECT TO THE PRODUCTS, INCLUDING WITHOUT LIMITATION ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE. SELLER DOES NOT WARRANT THAT THE PRODUCTS ARE ERROR-FREE OR WILL ACCOMPLISH ANY PARTICULAR RESULT.

## 9. INDEMNIFICATION

9.1. By Seller. Seller agrees to indemnify, defend and save Buyer, its officer, directors, and employees from and against any and all damages, liabilities, actions, causes of action, suits, claims, demands, losses, costs and expenses (including without limitation reasonable attorney's fees) ("Indemnified Items") for (i) injury to or death of persons or damage to property to the extent caused by the negligence or willful misconduct of Seller, its employees, agents or representatives or contractors in connection with the performance of services at Buyer's premises under this Agreement and (ii) claims that a Product infringes any valid United States patent, copyright or trade secret; provided, however, Seller shall have no liability under this Section to the extent any such Indemnified Items are caused by either (i) the negligence or willful misconduct of Buyer, its employees, agents or representatives or contractors, (ii) by any third party, (iii) use of a Product in combination with equipment or software not supplied by Seller where the Product would not itself be infringing, (iv) compliance with Buyer's designs, specifications or instructions, (v) use of the Product in an application or environment for which it was not designed or (vi) modifications of the Product by anyone other than Seller without Seller's prior written approval. Buyer shall provide Seller prompt written notice of any third party claim covered by Seller's indemnification obligations hereunder. Seller shall have the right to assume exclusive control of the defense of such claim or, at the option of the Seller, to settle the same. Buyer agrees to cooperate reasonably with Seller in connection with the performance by Seller of its obligations in this Section.

Notwithstanding the above, Seller's infringement related indemnification obligations shall be extinguished and relieved if Seller, at its discretion and at its own expense (a) procures for Buyer the right, at no additional expense to Buyer, to continue using the Product; (b) replaces or modifies the Product so that it becomes non-infringing, provided the modification or replacement does not adversely affect the specifications of the Product; or (c) in the event (a) and (b) are not practical, refund to Buyer the amortized amounts paid by Buyer with respect thereto, based on a five (5) year amortization schedule. THE FOREGOING INDEMNIFICATION PROVISION STATES SELLER'S ENTIRE LIABILITY TO BUYER FOR THE CLAIMS DESCRIBED HEREIN.

9.2. By Buyer. Buyer shall indemnify, defend with competent and experienced counsel and hold harmless Seller, its parent, subsidiaries, affiliates and divisions, and their respective officers, directors, shareholders and employees, from and against any and all damages, liabilities, actions, causes of action, suits, claims, demands, losses, costs and expenses (including without limitation reasonable attorneys' fees and disbursements and court costs) to the extent arising from or in connection with (i) the negligence or willful misconduct of Buyer, its agents, employees, representatives or contractors; (ii) use of a Product in combination with equipment or software not supplied by Seller where the Product itself would not be infringing; (iii) Seller's compliance with designs, specifications or instructions supplied to Seller by Buyer; (iv) use of a Product in an application or environment for which it was not designed; or (v) modifications of a Product by anyone other than Seller without Seller's prior written approval

10. SOFTWARE. With respect to any software products incorporated in or forming a part of the Products hereunder, Seller and Buyer intend and agree that such software products are being licensed and not sold, and that the words "purchase", "sell" or similar or derivative words are understood and agreed to mean "license", and that the word "Buyer" or similar or derivative words are understood and agreed to mean "licensee". Notwithstanding anything to the contrary contained herein, Seller or its licensor, as the case may be, retains all rights and interest in software products provided hereunder. Seller hereby grants to Buyer a royalty-free, non-exclusive, nontransferable license, without power to sublicense, to use software provided hereunder solely for Buyer's own internal business purposes on the hardware products provided hereunder and to use the related documentation solely for Buyer's own internal business purposes. This license terminates when Buyer's lawful possession of the hardware products provided hereunder ceases, unless earlier terminated as provided herein. Buyer agrees to hold in confidence and not to sell, transfer, license, loan or otherwise make available in any form to third parties the software products and related documentation provided hereunder. Buyer may not disassemble, decompile or reverse engineer, copy, modify, enhance or otherwise change or supplement the software products provided hereunder without Seller's prior written consent. Seller will be entitled to terminate this license if Buyer fails to comply with any term or condition herein. Buyer agrees, upon termination of this license, immediately to return to Seller all software products and related documentation provided hereunder and all copies and portions thereof

11. LIMITATION OF LIABILITY. NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED HEREIN, THE LIABILITY OF SELLER UNDER THESE TERMS AND CONDITIONS (WHETHER BY REASON OF BREACH OF CONTRACT, TORT, INDEMNIFICATION, OR OTHERWISE, BUT EXCLUDING LIABILITY OF SELLER FOR BREACH OF WARRANTY (THE SOLE REMEDY FOR WHICH SHALL BE AS PROVIDED UNDER SECTION 8 ABOVE)) SHALL NOT EXCEED AN AMOUNT EQUAL TO THE LESSER OF (A) THE TOTAL PURCHASE PRICE THEREFORE PAID BY BUYER TO SELLER WITH RESPECT TO THE PRODUCT(S) GIVING RISE TO SUCH LIABILITY OR (B)

ONE MILLION DOLLARS (\$1,000,000). NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED HEREIN, IN NO EVENT SHALL SELLER BE LIABLE FOR ANY INDIRECT, SPECIAL, CONSEQUENTIAL OR INCIDENTAL DAMAGES (INCLUDING WITHOUT LIMITATION DAMAGES FOR LOSS OF USE OF FACILITIES OR EQUIPMENT, LOSS OF REVENUE, LOSS OF DATA, LOSS OF PROFITS OR LOSS OF GOODWILL), REGARDLESS OF WHETHER SELLER (a) HAS BEEN INFORMED OF THE POSSIBILITY OF SUCH DAMAGES OR (b) IS NEGLIGENT

**12. EXPORT RESTRICTIONS.** Buyer acknowledges that each Product and any related software and technology, including technical information supplied by Seller or contained in documents (collectively "Items"), is subject to export controls of the U.S. government. The export controls may include, but are not limited to, those of the Export Administration Regulations of the U.S. Department of Commerce (the "EAR"), which may restrict or require licenses for the export of Items from the United States and their re-export from other countries. Buyer shall comply with the EAR and all other applicable laws, regulations, laws, treaties, and agreements relating to the export, re-export, and import of any Item. Buyer shall not, without first obtaining the required license to do so from the appropriate U.S. government agency; (i) export or re-export any Item, or (ii) export, re-export, distribute or supply any Item to any restricted or embargoed country or to a person or entity whose privilege to participate in exports has been denied or restricted by the U.S. government. Buyer shall, if requested by Seller, provide information on the end user and end use of any Item exported by the Buyer or to be exported by the Buyer. Buyer shall cooperate fully with Seller in any official or unofficial audit or inspection related to applicable export or import control laws or regulations, and shall indemnify and hold Seller harmless from, or in connection with, any violation of this Section by Buyer or its employees, consultants, or agents

**13. HAZARDOUS MATERIALS.** Some Products may require special packaging, labeling, marking and handling. Carriers may add additional freight charges for the handling or transporting of these materials. The consolidating of such material with other Products may be prohibited. Additional freight charges will be billed per Seller's shipping terms. Be sure to advise Seller of shipping instructions for these hazardous materials to reduce your freight costs

**14. MISCELLANEOUS.** (a) Buyer may not delegate any duties nor assign any rights or claims hereunder without Seller's prior written consent, and any such attempted delegation or assignment shall be void. (b) The rights and obligations of the parties hereunder shall be governed by and construed in accordance with the laws of the State of Seller's manufacturing location, without reference to its choice of law provisions. Each party hereby irrevocably consents to the exclusive jurisdiction of the state and federal courts located in the county and state of Seller's manufacturing location, in any action arising out of or relating to this Agreement. (c) Both parties waive any right they may have under applicable law or otherwise to a right to a trial by jury. Any action arising under this Agreement must be brought within one (1) year from the date that the cause of action arose. (d) The application to this Agreement of the U.N. Convention on Contracts for the International Sale of Goods is hereby expressly excluded. (e) In the event that any one or more provisions contained herein shall be held by a court of competent jurisdiction to be invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions contained herein shall remain in full force and effect, unless the revision materially changes the bargain. (f) Seller's failure to enforce, or Seller's waiver of a breach of, any provision contained herein shall not constitute a waiver of any other breach or of such provision. (g) Unless otherwise expressly stated on the Product or in the documentation accompanying the Product, the Product is intended for non-clinical, non-diagnostic, non-therapeutic use only and is not to be used for any other purpose, including without limitation, unauthorized commercial uses, in vitro diagnostic uses, ex vivo or in vivo therapeutic uses, or any type of consumption by or application to humans or animals. (h) Buyer agrees that all pricing, discounts and technical information that Seller provides to Buyer are the confidential and proprietary information of Seller. Buyer agrees to (1) keep such information confidential and not disclose such information to any third party, and (2) use such information solely for Buyer's internal purposes and in connection with the Products supplied hereunder. Nothing herein shall restrict the use of information available to the general public. (i) Any notice or communication required or permitted hereunder shall be in writing and shall be deemed received when personally delivered or three (3) business days after being sent by certified mail, postage prepaid, to a party at the address specified herein or at such other address as either party may from time to time designate to the other (j) Seller hereby rejects and disclaims any rights of Buyer contained, or obligations imposed upon Seller, in any document provided, referenced or otherwise submitted by Buyer, in each case, that Seller has not expressly included in these [terms and conditions] or a writing manually executed by Seller (including, without limitation, any rights of Buyer in respect of designs, specifications, source code or intellectual property, owned, created, developed or licensed, by Seller; any rights to items or services not specifically identified in Seller's quotation; any audit rights or financial offset rights of Buyer; any penalties or liquidated damages imposed upon Seller; any obligation by Seller to comply with Health Insurance Portability and Accountability Act of 1996 (as amended), Current Good Manufacturing Practice regulations (as amended), the requirements, as amended, of the Customs-Trade Partnership Against Terrorism or any code of conduct, quality program, information security program, background or drug screening program or other guidelines, programs or policies, in each case, promulgated or required by Buyer; any obligation that Seller comply with any law that, under law, would not otherwise apply to Seller in respect of the transaction(s) contemplated hereby; any right of Buyer to withhold all, or any portion, of the purchase price of any products or services provided hereunder for any period of time; any right of Buyer, itself or through any third party, to remediate any defects in, replace or re-perform, any products or services provided hereunder at Seller's cost or expense; any obligation of Seller to waive, or require its insurers to waive, any rights of subrogation; any obligation of Seller that would impair, restrict or prohibit Seller's ability to freely conduct any business with any person or in any geography or market; any early-payment, or other, discount; any obligation of Seller to maintain a supply of spares, or otherwise make any services available, for any particular period of time; any representation, warranty or other obligation of Seller to provide pricing comparable to, or more favorable than, the pricing that Seller provides to others; any restriction of, or prohibition on, Seller's ability to modify, change or discontinue any of its products, processes or services; or any waiver by Seller of any right to enforce any of the terms hereof).

**15. SOFTWARE-AS-A-SERVICE TRANSACTIONS.** IF YOU ARE PURCHASING ANY PRODUCTS PROVIDED BY SELLER HEREUNDER AND DESCRIBED IN THE RELEVANT QUOTATION OR PURCHASE ORDER AS A SUBSCRIPTION TO ANY THERMO FISHER SOFTWARE-AS-A-SERVICE OFFERING (ANY SUCH PRODUCT, HEREINAFTER, A "SUBSCRIPTION"), THEN IN RESPECT OF SUCH SUBSCRIPTION(S) ONLY

(a) The following terms and conditions of this Agreement shall not apply: Sections 6-7, 9.1, and 13.

(b) The following terms and conditions of this Agreement shall be modified as set forth below:

(i) Section 5 shall be replaced in its entirety with the following:

5. **CANCELLATION OR CHANGES BY BUYER.** Seller reserves the right to suspend or terminate the Buyer's Subscription(s), in whole or in part, if Buyer fails to make any payment to Seller when due, otherwise fails to perform its obligations hereunder, or fails to comply with the Seller's Terms of Use agreement agreed to by Buyer and governing Buyer's use of the Subscription(s), as in effect from time to time (the "Terms of Use"). Seller will not be liable for any loss or damage resulting from any delay in activation of the Subscription(s) or failure to activate the Subscription(s) which is due to any cause beyond Seller's reasonable control. In the event of a delay due to any cause beyond Seller's reasonable control, Seller reserves the right to terminate the order or to reschedule the activation of the Subscription(s) within a reasonable period of time, and Buyer will not be entitled to refuse payment or otherwise be relieved of any obligations as the result of such delay. Orders **718** process may be canceled only with Seller's written consent and upon



payment of Seller's cancellation charges. Orders in process may not be changed except with Seller's written consent and upon agreement by the parties as an appropriate adjustment in the purchase price therefor.

(ii) Section 8 shall be replaced in its entirety with the following:

8. **WARRANTY.** BUYER AGREES AND ACKNOWLEDGES THAT THE SUBSCRIPTIONS ARE SOLD "AS-IS", WITH NO WARRANTIES EXPRESSED OR IMPLIED. SELLER DISCLAIMS ALL EXPRESS OR IMPLIED WARRANTIES, ORAL OR WRITTEN, WITH RESPECT TO THE SUBSCRIPTIONS, INCLUDING WITHOUT LIMITATION ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE.

(iii) Section 10 shall be replaced in its entirety with the following:

10. **SOFTWARE.** This Agreement shall not be construed to grant to Buyer any patent license, know-how license or any other rights except as specifically provided herein. Buyer agrees and acknowledges that, by virtue of its purchase of the Subscriptions hereunder, it does not acquire any intellectual property rights (whether by license, assignment, or otherwise) of Seller, including without limitation any rights to the Subscriptions or related software or hardware systems (except for the limited right to use the Subscription subject to the terms and conditions set forth herein). Buyer shall not reverse engineer or copy the design, algorithms, or code, or any components thereof, of any information related to the Subscriptions for any purpose.

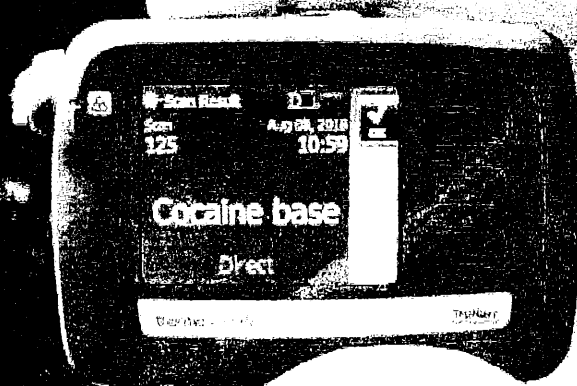
(iv) In Section 11, the language "ONE MILLION DOLLARS (\$1,000,000)" shall be replaced with "TEN THOUSAND DOLLARS (\$10,000)".

(c) The following additional terms and conditions shall apply

**TERMS OF USE.** Buyer hereby acknowledges and agrees that it shall comply with all terms and conditions of the Terms of Use, and that Buyer's use of the Subscription in violation of any such terms and/or conditions shall entitle Seller, without prejudice to any other remedies that may be available to Seller at law or in equity, to terminate Buyer's use of the Subscription(s) effective immediately.

Buyer further agrees and acknowledges that it shall not be entitled to any refund of any portion of the purchase price paid in respect of Subscription(s) cancelled by Seller pursuant to Seller's rights under this Section and/or the Terms of Use. Buyer's rights to use these Subscriptions will begin upon Seller's transmission to Buyer of Subscription link and end 12 months from this date unless otherwise terminated by Seller. In the event of any conflict between this Agreement and the Terms of Use, the Terms of Use shall control.

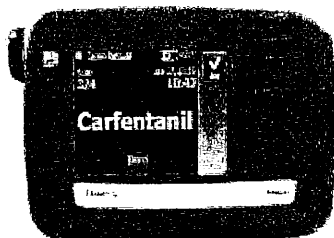
thermoscientific



**POLICE**

## Thermo Scientific TruNarc Handheld Narcotics Analyzer

Field-based presumptive narcotics, precursor and cutting agent testing

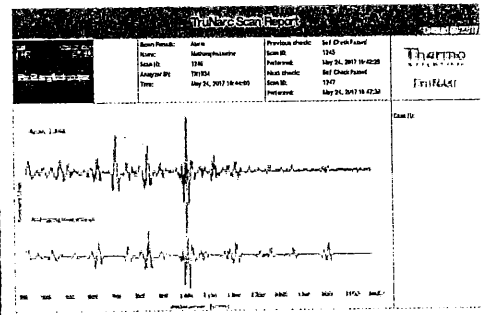


**ThermoFisher**  
SCIENTIFIC

# The TruNarc Handheld Narcotics Analyzer

- Tests for almost 500 substances, including narcotics, stimulants, depressants, hallucinogens and analgesics
- Library regularly updated to include emerging drug threats
- Requires no direct contact with most substances
- Delivers clear, real-time results for presumptive evidence
- Provides automated, tamper-proof records with scan results, including time-and-date stamps to help expedite prosecution

limits direct contact



Helping law enforcement

A high-contrast, black and white photograph showing a hand holding a handheld electronic device (TruNarc) over an evidence bag. The bag has the word "EVIDENCE" printed on it in large, bold letters. The device's screen displays the word "Clear" and other text, including "Sample ID" and "Sample Weight". The background is dark and textured, suggesting an outdoor or field setting.

**EVIDENCE**

## TruNarc: Efficient, Economical, Safe

Agencies across the United States who deploy TruNarc are seeing immediate benefits:

- Even little known substances can be identified almost instantly in the field
- The need for Law Enforcement Officers to handle potentially lethal narcotics is greatly reduced
- Valuable lab time is freed up for higher priority cases
- Reduced demand for lab testing delivers significant cost savings

stay ahead of the curve: safe, precise

# TruNarc Success Stories

quickly identified fentanyl

## Quincy PD, Massachusetts: Little-known Drugs Identified Quickly

- TruNarc immediately identified an unknown sample as Alpha-PVP ("Flakka") a synthetic cathinone
- Official state-wide alert about new drug issued next day

## Etowah County, Alabama: Reduced Court Wait Times

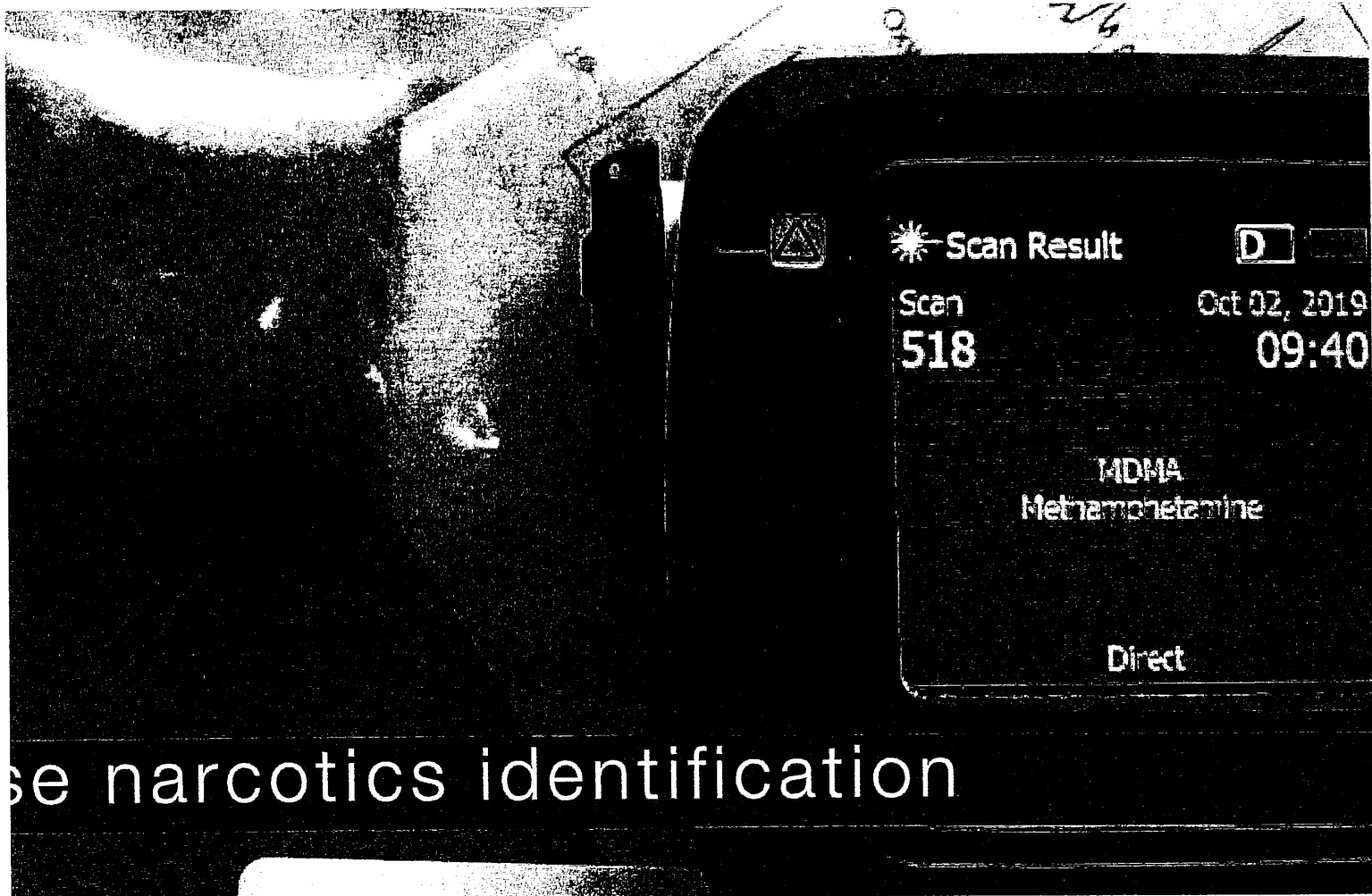
- *"We're definitely seeing a benefit because of TruNarc. We're able to take cases to the grand jury where before we didn't have a toxicology report. Now, a defendant doesn't have to wait for his day in court. It's been a godsend."*

- Etowah County

## Charles County, Maryland: Improved Protection for Law Enforcement Officers

- Using TruNarc, officers quickly identified fentanyl (a potent opioid absorbed by touch, potentially causing overdose or death) in heroin seizure.
- *"The safety of our officers is one of our top priorities, and this technology will allow us to safely identify controlled dangerous substances quickly and accurately without having to wait on lab results."*

- Charles County



se narcotics identification

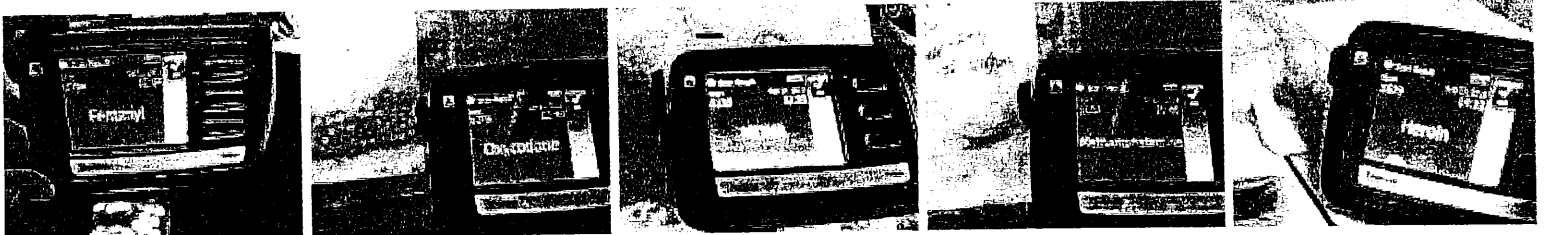


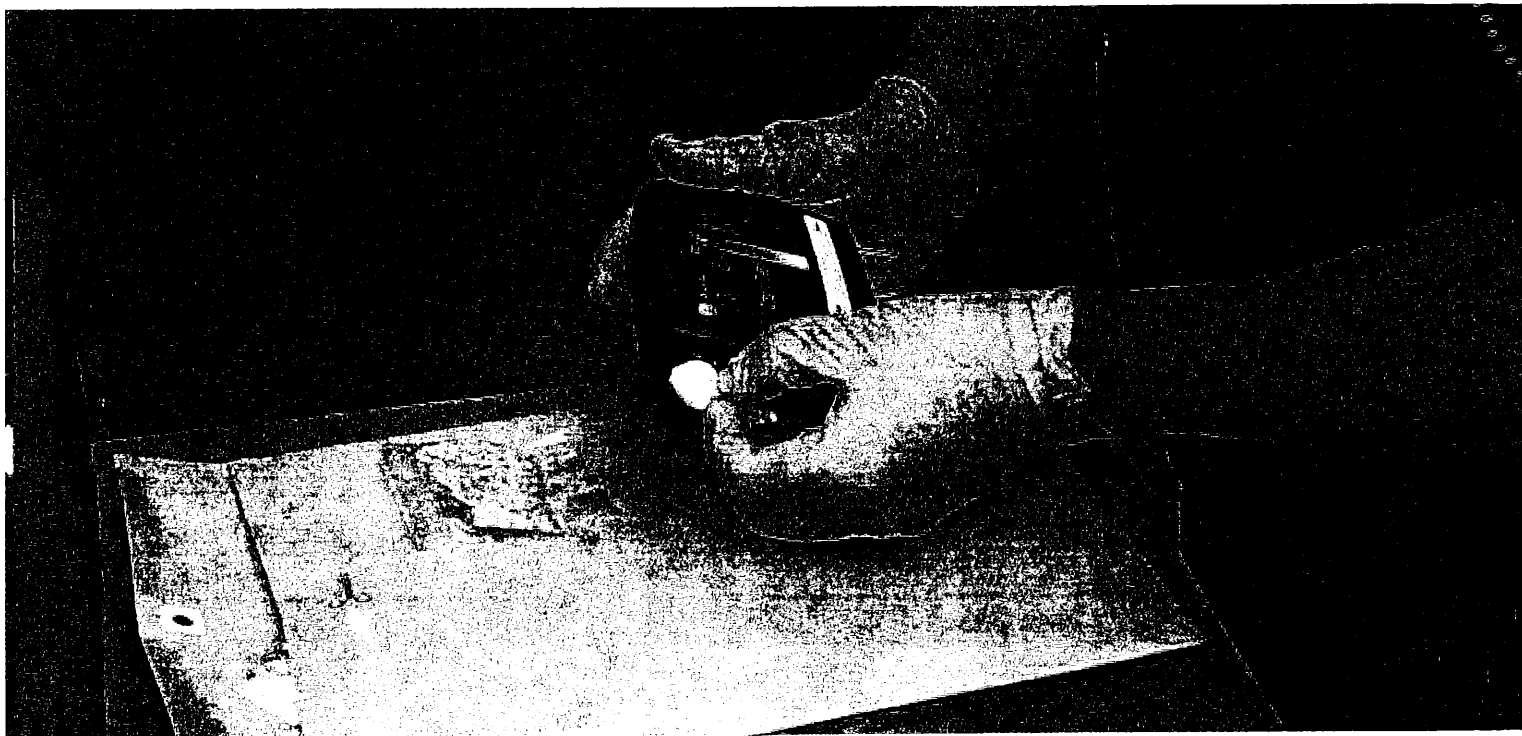
## TruNarc Helps Keep Officers Safe

The use of illicit narcotics and opioids continues to skyrocket. Emerging lethal drugs like fentanyl and carfentanil threaten public safety.

To save lives and protect law enforcement officers, banned substances need to be identified quickly, safely and accurately.

The Thermo Scientific™ TruNarc™ Analyzer rapidly identifies drugs and can reduce the backlog of cases at crime labs while decreasing costs. This leads to quicker case resolution and helps drug offenders access treatment faster.





*TruNarc: A more accurate and reliable presumptive test*

Specifications	Description
Weight	1.25 lb (.570 kg)
Size	6.4 x 4.1 x 2.0 in. (16.26 x 10.41 x 5.10 cm)
Library	Controlled substances, cutting agents and precursors
Configurations	Unlimited or Pay-Per-Scan
Data export formats	CSV, SPC, PDF, SCZ, SCN
Battery	Rechargeable internal 3.7V battery pack (10 hrs.); DC wall adapter, 5V DC, 1.5A; optional car charger
Operating temperature	14° F to 122° F (-10° C to +50° C)
Language configurations	English, Arabic, Chinese, Czech, Dutch, French, Japanese, Polish, Russian, Spanish
Computer administration	TruNarc Admin software connected via microUSB to USB
Reachback support	Spectral analysis by staff chemists available
Validation	Third party test results available on request

To learn more about the TruNarc or schedule a demo, please visit us on line at: [thermofisher.com/trunarc](http://thermofisher.com/trunarc)

**ThermoFisher**  
SCIENTIFIC

CODE: 510-0400 ARPA Expenditures

**SECTION 56-6**

**Bid2024-065 Purchase (1) 2024 Chevy Silverado 2500HD**

National Auto Fleet Group  
490 Auto Center Dr.  
Watsonville, CA 95076

Contract Award: \$55,824.85

Contract Period: One-Time Purchase



JUN 09 2023



CITY OF WARWICK  
DEPARTMENT OF PUBLIC WORKS  
925 SANDY LANE • WARWICK, RHODE ISLAND 02889  
TEL (401) 738-2003 • FAX (401) 732-5208

FRANK J. PICOZZI  
MAYOR

ERIC J. EARLS, PE  
DIRECTOR OF PUBLIC WORKS

To: Francis Gomez, Purchasing Agent

From: Eric J. Earls, Director of Public Works *EJE*

Date: June 8, 2023

Subj: Vehicle Purchase

The Department of Public Works is requesting to purchase one (1) 2024 Chevy Silverado 2500HD 4WD vehicle. Currently, there is a 2014 Chevrolet Tahoe used by the Highway Chief with 90,000 miles on it that will be allocated to another division or for departmental use as necessary. This vehicle will be more versatile to the needs of the Highway Chief being a pickup truck rather than an SUV. This vehicle will also be equipped with a plow prep package should the need arise for it to be used for plowing. This department has been fortunate to secure a price and vehicle suitable for the Highway Chief through a government pricing contract.

Please consider this memo a request for an exception to notice under Sec. 56-6 of the Warwick Code for National Auto Fleet Group, under Sourcewell Contract No. #091521-NAF in the amount of \$55,824.85 for the purchase of a new 2024 Chevy Silverado 2500HD.



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

3

6/7/2023

Quote ID: 34301

Order Cut Off Date: TBA

CHRISTY MORETTI  
CITY OF WARWICK  
PUBLIC WORKS

925 SANDY LANE

WARWICK, Rhode Island, 02889

Dear CHRISTY MORETTI,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

**One (1) New/Unused (2024 Chevrolet Silverado 2500HD (CK20753) 4WD Double Cab 149" LT 6.9' Box, )** and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Total Savings
Contract Price	\$58,615.00	\$55,824.85	4.760 %	\$2,790.15
Tax (0.0000 %)		\$0.00		
Tire fee		\$0.00		
Total		\$55,824.85		

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell Contract 091521-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
Account Manager  
Email: Fleet@NationalAutoFleetGroup.com  
Office: (855) 289-6572  
Fax: (831) 480-8497



GMC

## Vehicle Configuration Options

EMISSIONS	
Code	Description
FE9	Emissions, Federal requirements
ENGINE	
Code	Description
L8T	Engine, 6.6L V8, (STD)
TRANSMISSION	
Code	Description
MKM	Transmission, Allison 10-Speed automatic, (STD)
AXLE	
Code	Description
GT4	Rear axle, 3.73 ratio
PREFERRED EQUIPMENT GROUP	
Code	Description
1LT	LT Preferred Equipment Group, includes standard equipment
WHEELS	
Code	Description
PYQ	Wheels, 17" (43.2 cm) machined aluminum, (STD)
TIRES	
Code	Description
QHQ	Tires, LT245/75R17E all-season, blackwall, (STD)
SPARE TIRE	
Code	Description
ZHQ	Tire, spare LT245/75R17E all-season, blackwall, (STD)
PAINT	
Code	Description
GBA	Black
SEAT TYPE	
Code	Description

AZ3	Seats, front 40/20/40 split-bench, (STD)
<b>SEAT TRIM</b>	
<b>Code</b>	<b>Description</b>
H0U	Jet Black, Cloth seat trim
<b>RADIO</b>	
<b>Code</b>	<b>Description</b>
I0K	Audio system, Chevrolet Infotainment 3 Premium system, (STD)
<b>ADDITIONAL EQUIPMENT</b>	
<b>Code</b>	<b>Description</b>
PDR	LPO, Assist Step and Tonneau Value Package II, includes (5JY) Tri-fold soft tonneau cover, LPO and your choice of (VXJ) Chrome 4" round assist steps, LPO (available on 1LT/1LZ/3LZ) or (RVS) Black 4" round assist steps, LPO (available on 3LT)
PCL	Convenience Package, includes (KI4) 120-volt power outlet, (KC9) 120-volt bed-mounted power outlet, (UF2) Cargo bed LED lighting, (UBI) 2 charge-only USB ports for second row, (CJ2) dual-zone automatic climate control, (A2X) 10-way power driver seat including power lumbar, (N37) manual tilt/telescoping steering column, (T3U) LED fog lamps
B59	Remote Start Package, includes (BTV) Remote Start, (UTJ) Theft Deterrent System and (C49) rear-window defogger
ZM9	Heat Package, includes (KA1) Heated driver and passenger seats and (KI3) Heated steering wheel
VYU	Snow Plow Prep/Camper Package, includes (KW5) 220-amp alternator, includes increased front GAWR on Heavy Duty models, (NZZ) skid plates (transfer case and oil pan), pass through dash grommet hole and roof emergency light provisions.
KW5	Alternator, 220 amps
NZZ	Skid Plates, protect the oil pan, front axle and transfer case
5JY	LPO, Tri-fold soft tonneau cover by Advantage, (dealer-installed)
VXJ	LPO, Assist steps - 4" chromed round, (dealer-installed)
B1J	Wheelhouse liners, rear
UF2	LED Cargo Area Lighting, located in pickup bed, activated with switch on center switch bank or key fob
T3U	Fog lamps, front, LED
U01	Lamps, Smoked Amber roof marker, (LED)
CGN	Chevytec spray-on bedliner, Black (does not include spray-on liner on tailgate due to Black composite inner panel)
KA1	Seating, heated driver and front outboard passenger
A2X	Seat adjuster, driver 10-way power, including lumbar
KI3	Steering wheel, heated
N37	Steering column, manual tilt and telescoping, (Included and only available with (PCL) Convenience Package. Beginning February 27, 2023 through June 4, 2023, certain vehicles will be forced to include (N37) manual tilt/telescoping steering column that will

	remove the (N33) Tilt-Wheel manual steering column. Does not include later dealer retrofit. See dealer for details or the window label for the features on a specific vehicle.)
BTV	Remote vehicle starter system
UTJ	Theft-deterrent system, unauthorized entry
UBI	USB ports, rear, dual, charge-only
KI4	Power outlet, interior, 120-volt, (400 watts shared with (KC9) bed mounted power outlet)
KC9	Power outlet, bed mounted, 120-volt, (400 watts shared with (KI4) interior power outlet)
CJ2	Air conditioning, dual-zone automatic climate control
C49	Defogger, rear-window electric
R9L	Deleted 3 Years of Remote Access
<b>GVWR</b>	
<b>Code</b>	<b>Description</b>
JGC	GVWR, 10,350 lbs. (4695 kg), (STD)

**Bid2024-047 Marine Electronics & Installation**

- 4 bids received

CODE: 35-236 Fire Department – Marine Rescue Operations

MANNER OF AWARD: \$30,000.00  
One Year from Date of Award

RECOMMEND: Cay Electronics & West Marine Pro

---

Cay Electronics, Inc.  
1 Maritime Drive  
Portsmouth, RI 02871

Holzberg Communications, Inc.  
PO Box 322  
Totowa, NJ 07511

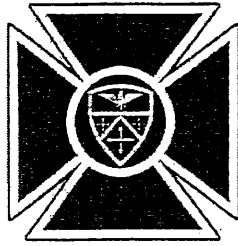
Edgewood Outfitters LLC  
1 Masthead Drive Unit B  
Warwick, RI 02886

West Marine Pro  
1 E Broward Blvd. Suite 200  
Ft. Lauderdale, FL 33301

**Pricing as Follows**



Jason Umbenhauer  
Assistant Chief



Office: (401) 468-4044  
Fax: (401) 468-4043

Warwick Fire Department  
111 Veterans Memorial Drive  
Warwick, Rhode Island 02886

June 12, 2023

Francis Gomez  
Purchasing Agent  
City of Warwick

The bid for *Marine Electronics & Installation, Bid# 2024-047* has been carefully reviewed by the Fire Department.

Four (4) vendors submitted bids and the Fire Department is recommending the bid be awarded to the following two (2) vendor has met all the specifications:

**Cay Electronics, Portsmouth RI**

**West Marine Pro, Fort Lauderdale FL**

With regards to the equipment, both West Marine and Cay Electronics have provided the best price for all items listed (1-32). West Maine did not provide a bid for, and is unable to perform, installation services.

For installation services, the Fire Department is recommending Cay Electronics. Although Cay Electronics did submit a slightly higher labor rate per hour for system design, installation, calibration, and sea trials, they are a Raymarine/FLIR "Premier" dealer. This designation ensures that Cay Marine has the most up to date technical training and they are authorized to provide manufacturer level service and warranty work. The Fire Department has used Cay Electronics in the past and has been extremely satisfied with their services.

The Fire Department is requesting a one (1) year award for an amount not to exceed \$30,000. Purchases made under this bid will be funded through budget code 35-236 – Marine Rescue Operations.

Please contact me should you have any questions.

Jason Umbenhauer  
Assistant Chief

Email: Jason.Umbenhauer@warwickri.com

2024-047 Marine Electronics & Installation BID RESULTS

Item #	Description	Part Number	Cay Electronics	Holzberg	Edgewood	West Marine Pro
1	Raymarine Axiom Pro 12 RVX w/Nav+ US and Canada Charts	E70372-00-NAG	\$3,220.42	\$3,692.00	\$4,001.99	\$3,271.40
2	Raymarine Axiom Pro 12 RVX	E70372	\$2,977.40	\$3,410.00	\$3,699.99	\$3,027.00
3	Raymarine Axiom 2, 12 PRO-RVM w/Nav+ US and Canada Charts	E70656-00-102	\$3,580.93	\$4,100.00	\$4,449.99	\$3,638.00
4	Raymarine Axiom 2, 12 PRO-RVM	E70656	\$3,540.69	\$4,060.00	\$4,399.99	\$3,597.00
5	Raymarine Quantum 2 Doppler 18" Radar	T70417	\$1,903.12	\$2,182.00	\$2,364.99	\$1,891.99
6	Raymarine RV-300 RealVision 3D, Plastic 0 Degree Thru-Hull Transducer	A80470	\$796.65	\$938.00	\$989.99	\$838.00
7	Raymarine AR200 Augmented Reality Stabilization Module	E70537	\$442.58	\$505.00	\$549.99	\$450.00
8	Raymarine RV-100 RealVision 3D Transom Mount Transducer	A80464	\$390.27	\$475.00	\$484.99	\$397.00
9	Raymarine RV-400 RealVision 3D, Stainless Steel 0 Degree Thru-Hull Transducer	A80615	\$1,194.98	\$1,375.00	\$1,484.99	\$89.99
Continued next page						



2024-047 Marine Electronics & Installation BID RESULTS

Item #	Description	Part Number	Cay Electronics	Holzberg	Edgewood	West Marine Pro
10	Raymarine AIS5000 Class A Transponder Bundle	E70529	\$5,230.58	\$5,990.00	\$6,499.99	\$5,199.99
11	Raymarine AIS4000 Class A Transponder Bundle	E70601	\$2,253.17	\$2,590.00	\$2,799.99	\$2,239.99
12	Raymarine AIS4000 Class A Transponder Bundle	A80590	\$337.97	\$410.00	\$419.99	\$354.00
13	FLIR M232 Marine Thermal Camera	M232	\$2,929.63	\$3,226.00	\$3,495.00	\$2,357.00
14	FLIR M332 Marine Thermal Camera	M332	\$6,701.69	\$7,366.00	\$7,995.00	\$6,396.00
15	FLIR M364C Marine Thermal Camera	M364C	\$18,856.10	\$20,706.00	\$22,495.00	\$17,996.00
16	FLIR JCU-3 Joystick Control Unit with Power over Ethernet Injector Kit	JCU-3	\$385.58	\$438.00	\$459.99	\$395.00
17	Raymarine HS5 - Network Switch	A80007	\$289.68	\$335.00	\$359.99	\$303.00
18	Raymarine POE Injector	4113746	\$155.06	\$185.00	\$184.99	DSQ
19	Raymarine CAM210 Bullet Day/Night Marine Camera	E70346	\$667.89	\$766.00	\$829.99	\$697.00
20	Raymarine CAM210 Augmented Reality Pack	T70452	\$1,231.19	\$1,398.00	\$1,529.99	\$1,251.00
21	Raymarine CAM300 Eyeball Day/Night Marine Camera	E70660	\$482.81	\$560.00	\$599.99	\$491.00
22	Raymarine CAM300 Augmented Reality Pack	T70581	\$1,070.25	\$1,234.00	\$1,329.99	\$1,088.00
<b>Continued next page</b>						

2024-047 Marine Electronics & Installation BID RESULTS

Item #	Description	Part Number	Cay Electronics	Holzberg	Edgewood	West Marine Pro
23	Raymarine Ax8 Engine Room Camera	E70321	\$1,005.04	\$1,107.00	\$1,199.00	\$999.00
24	Raymarine RAY63 VHR Radio	E70516	\$563.28	\$643.00	\$699.99	\$588.00
25	Raymarine RAY73 VHF Radio	E70517	\$804.69	\$920.00	\$999.99	\$817.00
26	Raymarine RAY90 VHF Radio	E70492	\$885.17	\$1,009.00	\$1,099.99	\$899.00
27	Raymarine, RayMic Wireless Hub	A80540	\$201.17	\$240.00	\$249.99	\$210.00
28	Raymarine RayMic Wireless Handset	A80544	\$313.82	\$372.00	\$389.99	\$319.00
29	Raymarine RA90/91 Active Speaker	A80543	\$128.74	\$164.00	\$159.99	\$134.00
30	Raymarine Ray63/73 Wireless 1st Station Kit	T70469	\$643.75	\$777.00	\$799.99	\$654.00
31	Raymarine Ray90/91 Wireless 1st Station Kit	T70433	\$643.75	\$742.00	\$799.99	\$654.00
32	Raymarine Ray90/91 Wireless 2nd Station Kit	T70434	\$442.58	\$515.00	\$549.99	\$450.00
33	Per Hour Labor Rate for installation, engineering, calibration, and sea trial and training.		\$135.00	Unable to offer installation due to geographic location	\$125.00	N/A not bidding installation



110 Lowell Road  
Hudson, NH 03051  
[www.raymarine.com](http://www.raymarine.com)

Warwick Fire Department  
City of Warwick  
401-255-6060  
Attn: Captain Justin Vail.  
RE: Premier Dealer, Cay Electronics

Captain Vail,

I wanted to let you know that our dealer Cay Electronics, located in Portsmouth RI is one of our Premier Dealers. This is considered our top dealers in the country. They send their staff to our annual training, this year was in Cranston RI, and I believe they ended up sending 9 of their staff. This training is a technical training that keeps their staff up to date with the latest product, and latest technical training on our equipment. One of the other requirements is they need to maintain a pretty significant annual spend with us to maintain our best pricing. They are an authorized service and warranty dealer as well. I can certify to you that they do exceptional work.

Please let me know if I can provide you with any additional information.

John Beveridge

Regional Sales Manager for the Northeast  
603-689-4885  
[John.Beveridge@Raymarine.com](mailto:John.Beveridge@Raymarine.com)

<b>Bid2024-047 Marine Electronics &amp; Installation</b>						
<b>The following vendors were sent specifications</b>						
<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>EMAILS</b>	
Bayside Navigation	2 Shannon Court, Unit B	Bristol	RJ	02809	sam@baysidenavigation.com	
Cay Electronics	1 Maritime Drive	Portsmouth	RJ	02871	djewell@cayelectronics.com	
Edgewood Outfitters LLC	1 Masthead Drive, Unit B	Warwick	RJ	02886	carl@edgewoodoutfitters.com	
Holzberg Communications Inc.	PO Box 322	Totowa	NJ	07511	cholzberg@juno.com	
Pawtuxet Marine Electronics	69 Fort Ave	Cranston	RJ	02905	Pawtuxetmarine@verizon.net	
Seaport Communications	304 Point Judith Rd	Narragansett	RJ	02882	Seaportcom12@aol.com	

CODE: 84-310 Water Department – Rent Tank Site

**SECTION 56-6**

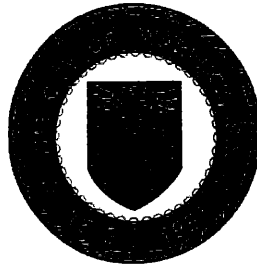
**Bid2023-470 Our Lady of Providence Monthly Water Tower Rental**

Our Lady of Providence  
836 Warwick Neck Ave.  
Warwick, RI 02889

Contract Award: \$24,000.00

Contract Period: One Year from Date of Award

Terry DiPetrillo  
Division Chief



Frank J. Picozzi  
Mayor

Michael St.Pierre  
Business Manager

## CITY OF WARWICK

DEPARTMENT OF PUBLIC WORKS  
DIVISION OF WATER

935 SANDY LANE • WARWICK, RHODE ISLAND 02889  
Tel (401) 738-2008

To: Francis Gomez, Purchasing Agent

From: Terry DiPetrillo, Chief of Water Division

Date: May 24, 2023

Subj: Our Lady of Providence-Rental

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The Water Division is requesting an exception to notice for monthly tower rental fees to cover the upcoming fiscal year.

Located at 835 Warwick Neck Avenue, the Water Division has paid a monthly tower rental fee of \$2,000 per month and have been doing so for many years.

Please consider this memo a request for exception to notice under Sec. 56-6 of the Warwick Code for Our lady of Providence for monthly tower rental fees in the amount of \$24,000. This contract period will be one year from date of award.

(84-310 \$24,000)

**SECTION 6-12**

Request permission to increase PCR-44-22 (Sub A) from \$20,000.00 to \$40,000.00.

**Bid2022-404 State of RI Air Compressor Maintenance, Repairs, and Installation**

Marc J. Bilodeau  
Dba Atlantic Compressor & Vacuum Inc.  
15 Roberts Road. Suite G  
Plymouth, MA 02360

**LAST ACTION TAKEN**

**Award (Sec. 6-12):** PCR-44-22 (Sub A) approved on April 19, 2022 in the amount of \$20,000.00.  
Contract period April 20, 2022 through October 31, 2024.

Contract Increase Requested:	\$20,000.00
Current Contract Award:	\$20,000.00
Contract Period Requested	No Change in Contract Period
Current Contract Period	4/20/2022 – 10/31/2024



CITY OF WARWICK  
DEPARTMENT OF PUBLIC WORKS  
925 SANDY LANE • WARWICK, RHODE ISLAND 02889  
TEL (401) 738-2003 • FAX (401) 732-5208

JUN 13 2023  
FRANK J. PICOZZI  
MAYOR

ERIC J. EARLS, PE  
DIRECTOR OF PUBLIC WORKS

To: Francis Gomez, Purchasing Agent

From: Eric J. Earls, Director of Public Works *EJE*

Date: June 12, 2023

Subj: Bid 2022-404 – State bid –Air Compressor Maintenance, Repair & Installation

The above bid was awarded by the State of RI and subsequently piggybacked by this department with approval from the City Council to Atlantic Compressor and Vacuum, Inc., for maintenance, repair and installation of air compressor systems. This request is for any repair or emergencies that may arise in City buildings and properties.

In April 2023, the air compressor for the front garage failed and required replacing in the amount of \$16,599.00. This department is still required to have the necessary preventative maintenance to all units as required throughout the City, as well as any repairs that may arise.

Please accept this memo as a request for Sec. 6-12, Alteration to Contract, of the City Charter to increase the original cap by \$20,000.00 for a total of \$40,000 for the contract period expiring on October 31, 2024.

(66-340 - \$20,000)



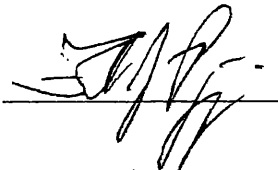
PCR-44-22 (Sub A)

CITY OF WARWICK  
STATE OF RHODE ISLAND  
RESOLUTION OF THE CITY COUNCIL

4/18/2022

MEETING DATE: \_\_\_\_\_

NO:        R-22-40       

APPROVED:  \_\_\_\_\_ MAYOR

DATE: 4-19-22

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2023 - 026	Network Connectivity	<i>Cox Communications</i> Nine JP Murphy Hwy. W. Warwick, RI 02893 <i>Fibertech Holdings Corp. (Crown Castle International Corp.)</i> 300 Meridian Centre Rochester, NY 14618	\$294,600.00	7/1/22 - 6/30/23		56 - 6
2022 - 406	State of RI Telephone Services	<i>Cox Communications</i> Nine JP Murphy Hwy. W. Warwick, RI 02893	\$252,000.00	5/1/22 - 4/30/24	1	56 - 10

Continued next page

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2023 - 027	Police Radio Circuits	<i>Verizon Business Network Services Inc.</i> PO Box 1100 Albany, NY 12250	\$120,000.00	7/1/22 - 6/30/23		56 - 6
2022 - 409	Renovations & Repairs to Therapy Pool	<i>New England Aquatics, Inc.</i> 4 Boucher Street West Warwick, RI 02893	\$54,600.00	One year from date of award		56 - 6
2022 - 199	Renovations & Repairs to Therapy Pool	<i>New England Aquatics, Inc.</i> 4 Boucher Street West Warwick, RI 02893	RESCIND		2	6 - 12
2022 - 407	State of RI Data Communications Services - Help Desk	<i>SHI International Corp.</i> 33 Knightsbridge Rd. Piscataway, NJ 08854	\$1,104.00		3	56 - 10
2023 - 007	Veterinary Services	<i>Salmon River Veterinary Service, LLC</i> 358 Hill St. Coventry, RI 02816	\$12,000.00	7/1/22 - 6/30/24		
2023 - 008	Animal Shelter Food & Cat Litter	<i>Pet Supplies Plus</i> 171 Sockanosset Cross Rd. Cranston, RI 02920	\$4,000.00	7/1/22 - 6/30/23		

Continued next page

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2022 - 403	Simulation Training Ammunition	<i>Dedham Sportsmen's Center, Inc. d/b/a AAA Police Supply</i> 940 Providence Highway Dedham, MA 02036	\$10,000.00	Date of award - 3/20/23		56 - 6
2022 - 358	Purchase Wheel Balance for Police Garage	<i>Automotive Distribution Specialists</i> 65A Industrial Park Rd. Hingham, MA 02043	\$4,399.00			
★ 2022 - 404	State of RI Air Compressor Maintenance, Repair, & Installation	<i>Marc J. Bilodeau dba Atlantic Compressor &amp; Vacuum Inc.</i> 15 Roberts Rd. Ste. G Plymouth, MA 02360	\$20,000.00	Date of award - 10/31/24	4	56 - 10

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. Request permission to piggyback State APA-20254
2. Request permission to rescind PCR-137-21 (Sub A) award to New England Aquatics, Inc.
3. Request permission to piggyback State MPA #517
4. Request permission to piggyback State MPA #595

**THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE**

**SECTION 56-10**

Request permission to piggyback State MPA#595

**Bid2022-404 State of RI Air Compressor Maintenance, Repair, & Installation**

Marc J. Bilodeau  
dba Atlantic Compressor & Vacuum Inc.  
15 Roberts Rd. Ste. G  
Plymouth, MA 02360

Contract Award: \$20,000.00

Contract Period: Date of award – October 31, 2024



CITY OF WARWICK  
DEPARTMENT OF PUBLIC WORKS  
925 SANDY LANE • WARWICK, RHODE ISLAND 02889  
TEL (401) 738-2003 • FAX (401) 732-5208

APR 01 2022

FRANK J. PICOZZI  
MAYOR

ERIC J. EARLS, PE  
DIRECTOR OF PUBLIC WORKS

**COPY**

To: Patricia Peshka, Purchasing Agent

From: Eric J. Earls, Director of Public Works

Date: March 30, 2022

Subj: MPA #595 – State bid –Air Compressor Maintenance, Repair & Installation

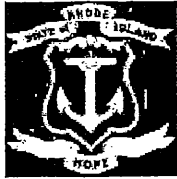
The State of Rhode Island has awarded the above to Atlantic Compressor and Vacuum, Inc., for maintenance, repair and installation of air compressor systems. The Department of Public Works would like to do the same. This request is for any repair or emergencies that may arise in City buildings and properties.

Please accept this memo as a request for Sec. 56-10 of the City Charter to piggyback State bid MPA #595 for Air Compressor Maintenance, Repair & Installation. The requested cap is \$20,000.00 for the contract period from date of award and expiring on October 31, 2024.

(66-340 - \$20,000)

**COPY**

**Notice of Contract Purchase Agreement**



State Of Rhode Island  
 Department of Administration  
 Division of Purchases  
 One Capitol Hill  
 Providence, RI 02908-5860

V	
E	MARC J BILODEAU
N	DBA ATLANTIC COMPRESSOR & VACUUM
D	INC
O	15 ROBERTS RD STE G
R	PLYMOUTH, MA 02360-5069
	United States

<b>MPA 595 - AIR COMPRESSOR MAINTENANCE, REPAIR &amp; INSTALLATION</b>	
Award Number	<b>3762394</b>
Revision Number	1
Effective Period	17-FEB-2022 - 31-OCT-2024
Approved PO Date	15-FEB-2022
Vendor Number	45252-iSupplier

S	MASTER PRICE AGREEMENT
H	SEE BELOW
I	RELEASE AGAINST, RI MPA
P	United States
T	
O	

Type of Requisition	
Requisition Number	
Change Order Requisition Number	
Solicitation Number	21000645
Freight	Paid
Payment Terms	NET 30
Buyer	Mosca, Gary
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's General Conditions of Purchase which are incorporated herein by reference contain specific contract terms applicable to this Purchase Order. See: <https://rules.sos.ri.gov/regulations/part/220-30-00-13>

CONTRACT PERIOD: 2/17/22 - 10/30/24  
 with two (2) twelve month renewal options.

MPA 595 OE - AIR COMPRESSOR MAINTENANCE, REPAIR & INSTALLATION.

Encompass air compressor maintenance, repair and installation state-wide in accordance with specifications of solicitation OEV21000645. Services including but not limited to installation of new compressors, changing out filters, oil, belts, on-call services, quarterly, annually, biannual maintenance, repairs, purchases of parts, and all other general maintenance needs.

<b>INVOICE TO</b>
IMMEDIATE VENDOR ACTION REQUIRED: Paperless Invoicing is now required. Vendors who do not currently invoice electronically must comply. Get Instructions at : <a href="http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf">http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf</a>
<b>REGISTRATION REQUIREMENTS</b>
IMMEDIATE VENDOR ACTION REQUIRED: ALL vendors with an existing Purchase Order must be registered in OCEAN STATE PROCURES(OSP). Get Instructions at : <a href="https://www.ridop.ri.gov/osp/osp-vendor-registration.php">https://www.ridop.ri.gov/osp/osp-vendor-registration.php</a>

<b>STATE PURCHASING AGENT</b>
Nancy R. McIntyre

CODE: 35-367 Fire Department – EMS Supplies & Equipment

**SECTION 56-6**

**Bid2024-069 LUCAS 3 Chest Compression Device**

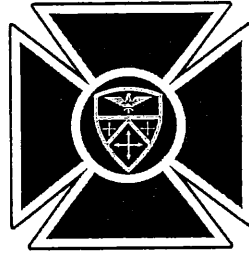
Stryker Medical  
PO Box 93308  
Chicago, IL 60673

Contract Award: \$18,890.04

Contract Period: One Time Purchase



*Jason Umbenhauer*  
*Assistant Chief*



*Office: (401) 468-4044*  
*Fax: (401) 468-4043*

*JUN 09 2023*

*Warwick Fire Department*  
*111 Veterans Memorial Drive*  
*Warwick, Rhode Island 02886*

June 7, 2023

Francis Gomez  
Purchasing Agent  
City of Warwick

The Fire Department is seeking a 56-6 exception to bid for the purchase of a LUCAS 3 Chest Compression System. I am seeking to award the purchase to Stryker Medical, Chicago, IL; in the amount of \$18,890.04.

Stryker Medical is the manufacturer and sole-source provider for this product and does not authorize any third parties to sell these this product.

Utilizing this device, the department can provide improved patient care through high quality, uninterrupted chest compression for victims of cardiac arrest. Additionally, quality improvement is enhanced through post-event analysis via the device's data integration features. Firefighter safety will also be improved, and injury risk reduced, by replacing the labor-intensive manual chest compressions performed by firefighters.

The current COVID-19 pandemic has also highlighted another benefit of the LUCAS device, placing fewer staff in close contact with the patient during cardiac arrest and therefore reducing the risk of communicable disease transmission.

The department currently has these devices deployed on each of the four rescue companies. This purchase will equip the recently added fifth rescue with this critical piece of equipment.

The purchase of this device will be funded by budget code 35-367 EMS Supplies & Equipment. If granted, this award will be for a one-time purchase for an amount not to exceed \$18,890.04.

Please contact me should you have any questions.

Jason Umbenhauer  
Assistant Chief





### Lucas 3

Quote Number: 10712826

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308  
Chicago, IL 60673-3308

Prepared For: WARWICK FIRE DEPT

Rep: Crystale Perry

Attn:

Email: [crystale.perry@stryker.com](mailto:crystale.perry@stryker.com)

Phone Number: (401) 255-8876

GPO: RI MPA-370 award # 3651044

Quote Date: 06/06/2023

Expiration Date: 09/04/2023

#### Delivery Address

#### End User - Shipping - Billing

#### Bill To Account

Name: WARWICK FIRE DEPT

Name: WARWICK FIRE DEPT

Name: WARWICK FIRE DEPT

Account #: 1096862

Account #: 1096862

Account #: 1076734

Address: 111 VETERANS MEMORIAL DR

Address: 111 VETERANS MEMORIAL DR

Address: 3275 POST RD

WARWICK

WARWICK

WARWICK

Rhode Island 02886-4620

Rhode Island 02886-4620

Rhode Island 02886-7145

#### Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	1	\$16,267.77	\$16,267.77
2.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	1	\$726.97	\$726.97
3.0	11576-000071	LUCAS External Power Supply	1	\$375.74	\$375.74
4.0	11576-000089	LUCAS Grip Tape for Slim Back Plate	1	\$28.59	\$28.59
5.0	11576-000060	LUCAS Desk-Top Battery Charger	1	\$1,194.59	\$1,194.59
Equipment Total:					\$18,593.66

#### Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$296.38
<b>Grand Total:</b>	<b>\$18,890.04</b>



ProCare<sup>SM</sup> Services  
3800 E. Centre Ave.  
Portage MI 49002 USA  
1 800 STRYKER  
stryker.com

To:	Whom it may concern
Subject:	Emergency Care parts and service
Date:	May 2022

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Emergency Care products. All parts are either manufactured by Stryker or outside suppliers and are new, tested and approved for use on Stryker's products.

Stryker employs its own field service team (known as ProCare Services) to service its products and only uses OEM parts for repairs and has exclusive use of certain proprietary tools for diagnostics and repairs. Stryker's Emergency Care products that require the use of such proprietary tools include, but are not limited to:

- Power-LOAD powered fastener system
- Power-PRO 2 powered ambulance cot
- Power-PRO XT powered ambulance cot
- Stair-PRO
- LUCAS 3, v3.1 chest compression system
- LIFEPAK 15 monitor/defibrillator
- LIFEPAK 20e defibrillator/monitor
- LIFEPAK 1000 defibrillator
- LIFEPAK CR Plus defibrillator/LIFEPAK CR2 defibrillator

Tooling is calibrated, documented and controlled by Stryker's home offices in Portage, MI, U.S. and Redmond, WA, U.S. Calibration and training records are available upon request.

Stryker's quality team reviews and documents service repairs. We track and trend service to help ensure the highest level of product performance. Preventive maintenance (PM) and service history documentation is available upon request.

Please contact your local Stryker representative with questions.

Stryker or its affiliated entities own, use, or have applied for the following trademarks or service marks: LIFEPAK, LIFEPAK CR, LUCAS, Power-LOAD, Power-PRO, ProCare, Stryker. All other trademarks are trademarks of their respective owners or holders.

The absence of a product, feature, or service name, or logo from this list does not constitute a waiver of Stryker's trademark or other intellectual property rights concerning that name or logo.

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CODE: 30-340 Police Department – Service Contracts

**SECTION 56-6**

**Bid2023-472 Nexlog 740 DX-Series Base Systems**

Motorola Solutions  
c/o Cyber Communications Inc.  
90 Colorado Ave.  
Warwick, RI 02888

Contract Award: \$18,580.00

Contract Period: One Time Purchase

JUN 08 2023

# CITY OF WARWICK

Colonel Bradford Connor  
Chief of Police

Frank J. Picozzi  
Mayor



Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

June 5, 2023

Ms. Francis Gomez, Purchasing Agent  
City of Warwick  
3275 Post Road  
Warwick, Rhode Island 02886

Re: Request for Spending Authorization- NexLog 740 DX-Series base system  
C. O. 56-6, "Exception to Notice Requirement"  
Funding Source: 30-340, "Service Contracts"

Dear Ms. Gomez,

The police department is seeking authorization under City Ordinance 56-6, exception to notice requirement, to purchase an Eventide NexLog recording system from Motorola Solutions, c/o Cyber Comm Inc., 90 Colorado Ave Warwick RI 02888. Cyber Communications is a sole source vendor and the only authorized manufacturer representative to provide Motorola Solutions equipment and services to the City of Warwick. Purchasing the Eventide NexLog recording system through Cyber Comm will ensure compatibility with our current (new) radio system and the warranty that accompanies both the radio system and this new recording system. It would be a disadvantage to go out to bid and attempt to have a 3<sup>rd</sup> party install and integrate the new recording system with our new radio system.

The total price for the initial purchase, installation, programming, and training would be \$18,580.


The purpose of having a recording system is that it records and preserves all police radio transmissions, phone extensions within the police communications area, and the 911 lines. These transmissions and phone lines need to be recorded and preserved for a variety of reasons including, but not limited to, documentation and reference, evidentiary, training, and officer safety.

The police department currently uses Equature (formerly Acorn) software for our recording needs. The system is antiquated and our recording priorities are in need of modernization. The Eventide NexLog has many contemporary features including dispatch computer (CAD) recording, playback, search tools, and call metrics. The call metrics feature displays call volume statistics which can assist in determining staffing levels.

If approved, funding for this purchase would be allocated from the police budget code 30-340, "Service Contracts."

Please feel free to contact me should you require any additional information.

Sincerely,

  
Major Andrew P Sullivan  
Administrative Bureau Commander

JUN 06 2023



QUOTE



**MOTOROLA SOLUTIONS**

Radio Solutions Channel Partner

**Cyber Communications, Inc.**

90 Colorado Avenue  
 Warwick, RI 02888  
[tpostler@cybercomminc.com](mailto:tpostler@cybercomminc.com)  
 (P) 401-738-1470 (F) 401-738-8695  
 (M) 860-608-0745

QUOTE NO. 532-42023  
 DATE April 20, 2023  
 EXPIRATION DATE June 30, 2023

TO Warwick Police Department  
 Chris Cunningham  
 99 Veterans Memorial Drive  
 Warwick, RI 02886  
 401-468-4200  
[chris.cunningham@warwickri.gov](mailto:chris.cunningham@warwickri.gov)

SALESPERSON	JOB	SHIPPING METHOD	SHIPPING TERMS	DELIVERY DATE	PAYMENT TERMS	
Todd Postler	Eventide Replacment	UPS Ground		TBD	Net 30	
QTY	ITEM #	DESCRIPTION		UNIT PRICE	Discount	EXTENDED
1	NexLog740DX	NexLog 740 DX-Series base system: 3U rack-mountable, Core i5 CPU, 16GB DDR4 RAM, 2 x1TB fixed-Mount HDDs (RAID 1), 1 Blu-ray Multi-Drive, 2 Network Ports (100/1000), Embedded Linux, NexLog DX-Series software, web- based configuration manager, audio controls & amplified speaker on front panel, dual hot-swap 120-240VAC 50/60Hz power supplies and first year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.		\$ 9,600.00	\$ 8,160.00	\$ 8,160.00
1	DX802	Front Panel without display for NexLog 740 (standard-no charge)		\$ -	\$ -	\$ -
1	DX803	2 x 1TB Fixed-Mount s/w-RAID1= 1TB storage (standard-no charge)		\$ -	\$ -	\$ -
1	105321	Equip with 1 Multi-Drive for DVD-RAM (standard)		\$ -	\$ -	\$ -
1	324430	Rack Mount Slides - 4 Post, 3U (for NexLog 740)		\$ 360.00	\$ 306.00	306.00
1	271052	Internal IP Recorder with First 8 G.711 Channels		4,200.00	\$ 3,570.00	3,570.00
1	DX939	Additional Internal IP G.711 8-Channel license pack		1,920.00	\$ 1,632.00	1,632.00
1	271083	8 pack MediaWorks PLUS (web) concurrent license		1,090.00	\$ 926.50	926.50
1	271111	Eventide MP3 option for MediaWorks PLUS		\$ 210.00	\$ 178.50	178.50
1	Pro Services	Remote Installation, Programming, and Training		1,200.00	\$ 1,200.00	1,200.00
1	Silver	Silver Support - 24/7 Remote Service Agreement Including Enhanced HW Warranty & SMA		2,607.00	\$ 2,607.00	\$ 2,607.00
				<b>TOTAL</b>		\$ 18,580.00
				<b>PROGRAMMING/INTEGRATION</b>		\$ -
				<b>TAX</b>		EXEMPT
				<b>TOTAL</b>		\$ 18,580.00

Quotation prepared by: \_TODD POSTLER

This is a quotation on the goods named, subject to the conditions noted below:  
 (Describe any conditions pertaining to these prices and any additional terms of the agreement.  
 You may want to include contingencies that will affect the quotation.)

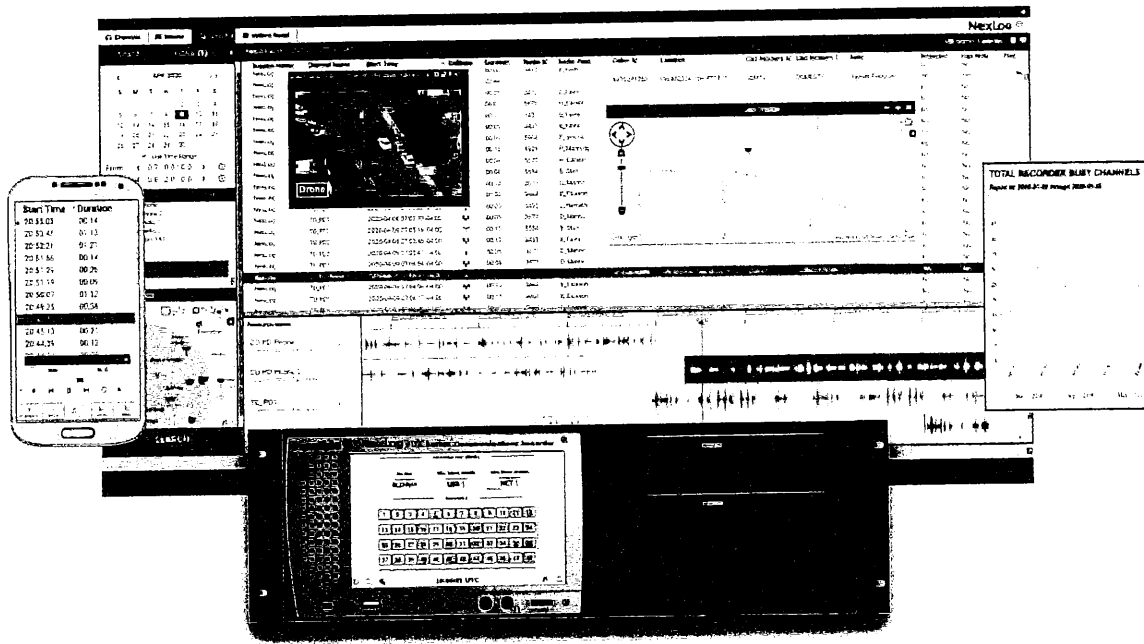
**THANK YOU FOR YOUR BUSINESS!**

# Eventide®

# NexLOG™

# DX SERIES™

## Advanced Recording Solutions for Mission-Critical Communications



Recording Systems • Software Solutions • Edge Capture Devices

NG9-1-1 • P25 Radio • IP Dispatch • Incident  
Reconstruction • Instant Recall • QA/QI • Screen  
Recording • Reporting • VoIP • SIP • Analog • T1/E1

For Product Demonstrations, Sales and Support  
**Interaction Insight Corporation**  
(800) 285-2950  
[www.interactionic.com](http://www.interactionic.com)

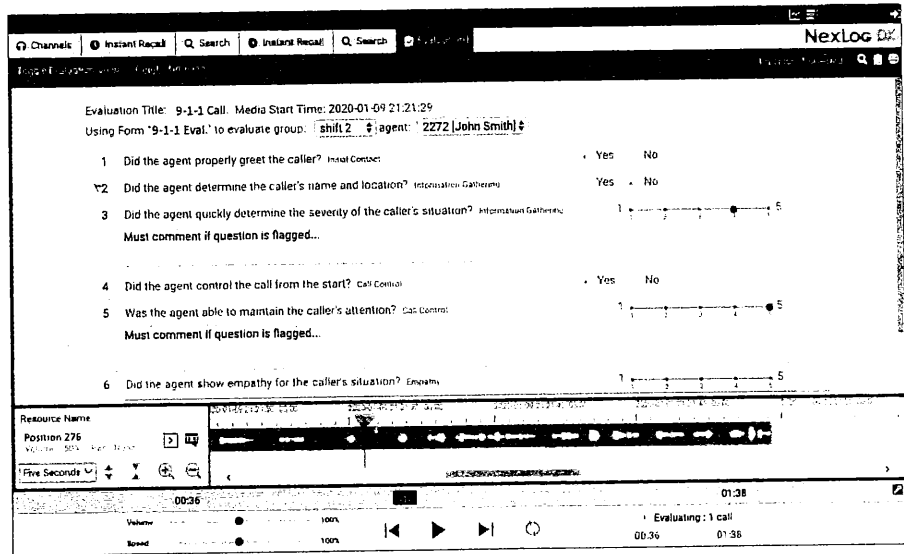




► **Quality Factor DX Software: Integrated Quality Assessment and Reporting**

The *Quality Factor DX*™ software option facilitates a quality assurance program to fit your agency's needs. With its built-in APCO/NENA QA/QI evaluation forms, you can quickly start measuring agent performance and help to protect your center from unwarranted conformance questions.

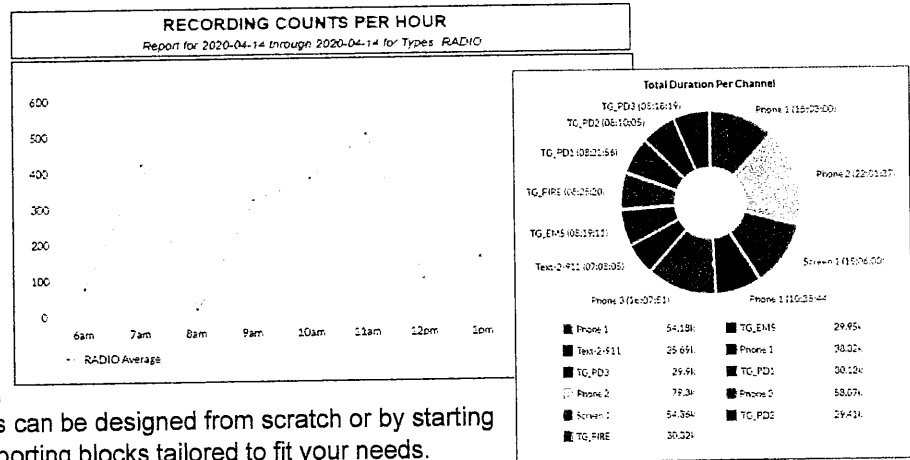
*Quality Factor DX* software includes a wide range of options for scoring, comments, notifications, scheduling, and reporting that can be selected to fit any agency. Add the optional *Screen Recording DX* software to get the complete picture via synchronized voice and screen replay.



► **Reporting Engine DX**

The flexible *Reporting Engine DX*™ option provides directors and managers with business intelligence to help determine necessary staffing levels and workflows, and to help justify budgets. Radio traffic, 9-1-1 and administrative phone activity can all be joined into actionable reports.

Reports can be generated on a schedule and delivered via email, PDF, or viewed in a browser. Custom reports can be designed from scratch or by starting from a wide range of pre-configured reporting blocks tailored to fit your needs.



► **Screen Recording DX**

The *Screen Recording DX*™ option allows you to capture high-quality videos of workstation activity that can be seamlessly synchronized with recorder audio. Supervisors can benefit by obtaining a better understanding of each agent's compliance with required practices and protocols. *Screen Recording DX* can capture the important imagery appearing on a user's PC screen, such as surveillance camera video, maps, or overlay application video. Screen recording replay can also aid during incident investigations and can help to document issues with other software.

► **NexLog DX-Series Software Update Subscription (DXSUS)**

The NexLog DX-Series software continues to evolve in order to meet tomorrow's technical and security challenges, and new software versions and updates are produced on a regular basis. The *DX-Series Software Update Subscription (DXSUS)*™ provides access to these important software versions and updates, which can incorporate Linux security updates, application-level security updates, and improvements to existing functionality

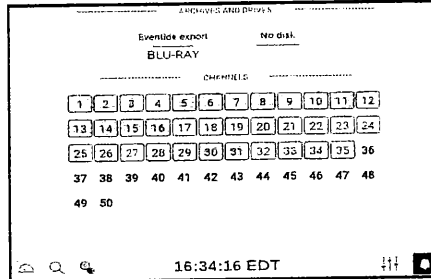
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**Interaction Insight Corporation**  
 (800) 285-2950  
 www.interactionic.com





► **LCD Touch Screen**

The optional 7" multi-touch LCD screen (on the front panel) lets you conveniently search and replay calls, protect calls, create incidents, export, burn to CD/DVD, live monitor, view alerts, view archive status, configure the NexLog DX recording system and more.



Info mode: Channels, Archives, Alerts, Live Monitor

Channel Name	Start Time	Duration	Caller Id	Dtrnf
CO PD Phone 2	2020-04-13 00:06:58	01:41	437928136	
CO PD Phone 2	2020-04-13 00:02:49	02:46	4165428016	
CO PD Phone 1	2020-04-13 00:05:00	05:01	4371231873	
CO PD Phone 2	2020-04-13 00:05:45	01:55	4371231486	
CO PD Phone 2	2020-04-13 00:07:49	02:16	4161233085	
CO PD Phone 2	2020-04-13 00:12:57	01:11	4379284256	
CO PD Phone 1	2020-04-13 00:13:00	05:01	437456069	
CO PD Phone 2	2020-04-13 00:14:18	01:42	6479785990	
CO PD Phone 2	2020-04-13 00:16:10	02:34		
CO PD Phone 2	2020-04-13 00:18:53	02:19		
CO PD Phone 1	2020-04-13 00:21:00	05:01		
CO PD Phone 2	2020-04-13 00:21:31	02:06		

11:49:06 EDT

Replay mode: Search, Replay, Build Incidents, Export

► **NexLog DX-Series Interoperability:**

**RADIO TECHNOLOGIES:**

- Motorola Astro 25
- Motorola Dimetra IP
- Motorola MotoTrbo Cap Max
- Motorola MotoTrbo Cap Plus
- Motorola MotoTrbo LCP
- Motorola MotoTrbo IPSC
- Motorola SmartNet/Zone
- Motorola MDC1200
- L3Harris VIDA P25
- L3Harris EDACS via MGW
- ISSI & OTAR for P25 Trunked
- EF Johnson ATLAS P25
- Tait P25 Trunked via ISSI
- Tait/L3Harris DMR Tier III
- Tait/L3Harris DMR Tier II
- Tait MPT-IP
- Sepura/Fyde DMR III
- Sepura/Fyde MPT1327
- ICOM iDAS Conventional
- Kenwood NexEdge Trunked
- ESChat PTT

**9-1-1 TECHNOLOGIES:**

- NENA i3 SIPREC
- NENA i3 SMS/MMS/Logging
- Zetron MAX Call Taking
- Zetron Series 3200
- Intrado VIPER
- Motorola VESTA
- Motorola CallWorks
- Emergitech IP9-1-1
- TCS Solacom Guardian
- MicroAutomation Omni911
- RapidSOS
- Carbyne 911
- Priority Dispatch AQUA

**DISPATCH TECHNOLOGIES:**

- Zetron MAX Dispatch
- Zetron ACOM Novus
- Zetron DCS-5020
- AVTEC Scout
- Motorola MCC7500
- Omnitronics Omnicore
- L3Harris SwitchPlus IP
- L3Harris Symphony
- Telex Radio Dispatch
- Telex IP-223 & IP-224
- Catalyst IP|Console
- PENTA cPCx
- Cisco IPICS
- CSS Mindshare

**PHONE TECHNOLOGIES:**

- VoIP and SIP Telephones
- Digital PBX Telephones
- Analog Telephones
- 2-wire Analog lines
- 4-wire Analog circuits
- CAMA Trunks
- T1, E1, and ISDN Trunks
- SIP Trunks
- Cisco Built-in Bridge (BiB)
- Mitel SRC

**CAD TECHNOLOGIES:**

- Southern Software Hexagon
- Edge FrontierNew World Tyler
- MobileTec InMotion Motorola
- Spillman Geoconex
- RapidDeploy
- Central Square: Inform,
- Zuercher and Sungard

► **Air Traffic Management and ED-137**

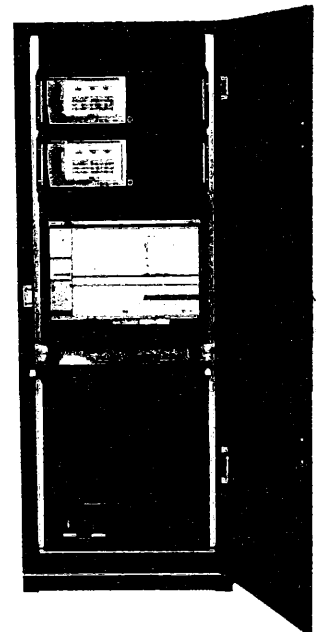
NexLog DX-Series recording solutions can record all types of ATC/ATM audio sources, including controller working positions, VCCS, GRS, ambient audio, and telephones. NexLog systems fully support the ED-137B/C-Part 4 (VoIP) recording interface. *Synchronized Replay for ATC/ATM*

NexLog DX-Series systems can directly record CWP screens and provide synchronized replay of both screen and audio. A DX-Series replay control API is also available.

► **Redundancy**

NexLog 740 DX-Series and NexLog 840 DX-Series recorders each include redundant power supplies and redundant disk drives. Redundant archiving options include NAS, Blu-ray/DVD-RAM, RDX, and removable HDD.

NexLog 740 DX-Series and NexLog 840 DX-Series recorders are available in sets of multiple units for fully redundant "Active + Active" recording, storage and archiving.



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 (800) 285-2950  
[www.interactionic.com](http://www.interactionic.com)



**INTERACTION INSIGHT**  
 CORPORATION

CODE: 25-334 MIS – Software Maintenance

**SECTION 56-10**

Request permission to piggyback MPA #517

**Bid2024-064 NetMotion Complete Conversion & Upgrade Services**

SHI International Corp.  
33 Knightsbridge Road  
Piscataway, NJ 08854

Contract Award: \$11,349.64

Contract Period: 9/30/2023 – 9/29/2024



CITY OF WARWICK  
DIVISION OF MANAGEMENT INFORMATION SERVICES  
3275 POST ROAD  
WARWICK, RHODE ISLAND 02886  
TEL 401-738-2017

FRANK PICOZZI  
MAYOR

Philip Carlucci  
MIS DIRECTOR

To: Francis Gomez, Purchasing Agent  
From: Philip F. Carlucci – MIS Director *PFC*  
Date: Friday, May 26, 2023  
Re: 56-10 – Piggyback on State Bid – SHI International Corp

This is a request to piggyback on the State of Rhode Island Bid for Data Communications Products and Services and award the NetMotion Mobility Premium Maintenance Service Contract to SHI in the amount of \$11,349.64. \$9,346.50 represents the new pricing model that NetMotion has adopted and \$2,003.14 is included for conversion services to migrate to the new software. While within budget, this represents a significant increase in licensing fees due to this new model adopted by the company. NetMotion is the software used to remotely connect to the network allowing employees to work from home. The state Master Price Agreement (MPA) Number is 517. The effective through date of this MPA is October 1, 2024.

The vendor to be utilized for this request will be SHI International Corp., 33 Knightsbridge Road, Piscataway, NJ 08854.

This Support & Maintenance agreement for NetMotion Mobility software will run for one year; from 9/30/2023 through 9/29/2024.

The budget code to cover this will be 25-334.

Cc: Peder Schaefer - Finance Director



Pricing Proposal  
 Quotation #: 23518311  
 Created On: 5/25/2023  
 Valid Until: 9/30/2023

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**RI-City of Warwick**

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**Inside Account Manager**

---

**Phil Carlucci**

R  
 United States  
 Phone: 401-921-9666  
 Fax:  
 Email: Philip.F.Carlucci@warwickri.com

**Anastasia Barney**

290 Davidson Ave  
 Somerset, NJ 08873  
 Phone: 800-527-6389 EXT 555-3556  
 Fax:  
 Email: Ana\_Barney@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Convert to Complete 3Eye Technologies - Part#: NMCOMPCONV Contract Name: SHI-Customer Contract Contract #: SHI-Customer Contract Coverage Term: 9/30/2023 – 9/29/2024	75	\$124.62	\$9,346.50
2 Conversion/Upgrade Services 3Eye Technologies - Part#: NMS-PS-8 Contract Name: SHI-Customer Contract Contract #: SHI-Customer Contract Coverage Term: 9/30/2023 – 9/29/2024	1	\$2,003.14	\$2,003.14
		<b>Total</b>	<b>\$11,349.64</b>

**Additional Comments**

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Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

---

*The products offered under this proposal are Open Market and resold in accordance with the terms and conditions at [SHI Online Customer Resale Terms and Conditions](#).*

## Notice of Contract Purchase Agreement



**State Of Rhode Island**  
**Department of Administration**  
**Division of Purchases**  
**One Capitol Hill**  
**Providence, RI 02908-5860**

<b>V E N D O R</b>	<b>SHI INTERNATIONAL CORP</b> <b>290 DAVIDSON AVE</b> <b>SOMERSET, NJ 08873-4145</b> <b>United States</b>
----------------------------------------	--------------------------------------------------------------------------------------------------------------------

<b>S H I P  T O</b>	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
---------------------------------------------	-------------------------------------------------------------------------------------------------------------

<b>MPA 517 DATA COMMUNICATIONS PRODUCTS AND SERVICES - NASPO</b>	
Award Number	<b>3724878</b>
Revision Number	<b>0</b>
Effective Period	<b>01-JUN-2021 - 30-SEP-2024</b>
Approved PO Date	<b>08-JUN-2021</b>
Vendor Number	<b>1577-iSupplier</b>

Type of Requisition	<b>*OTHER</b>
Requisition Number	
Change Order Requisition Number	
Solicitation Number	
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	- <b>DeAngelis, Robert</b>
Requester Name	
Work Telephone	

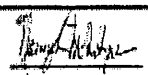
This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's General Conditions of Purchase which are incorporated herein by reference contain specific contract terms applicable to this Purchase Order. See: <https://rules.sos.ri.gov/regulations/part/220-30-00-13>

Effective Term:  
 June 1, 2021 - September 30, 2024  
 with two one-year renewal options available.

As an authorized reseller for Cradlepoint Inc. for NASPO ValuePoint Participating Addendum, Master Agreement #AR3189 in accordance with all documents and specifications of the State of Utah RFP SK18001.

Agency Contact:

<b>INVOICE TO</b>
<b>IMMEDIATE VENDOR ACTION REQUIRED:</b> Paperless Invoicing is now required. Vendors who do not currently invoice electronically must comply. Get Instructions at : <a href="http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf">http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf</a>
<b>REGISTRATION REQUIREMENTS</b>
<b>IMMEDIATE VENDOR ACTION REQUIRED:</b> ALL vendors with an existing Purchase Order must be registered in OCEAN STATE PROCURES(OSP). Get Instructions at : <a href="https://www.ridop.ri.gov/osp/osp-vendor-registration.php">https://www.ridop.ri.gov/osp/osp-vendor-registration.php</a>

<b>STATE PURCHASING AGENT</b>
 <b>Nancy R. McIntyre</b>

Michael Lombardi  
401-462-4702

Supplier Contact:  
Barbara West  
508-954-4449  
Barbara\_West@SHI.com

**INVOICE TO**

**IMMEDIATE VENDOR ACTION REQUIRED:**  
Paperless Invoicing is now required. Vendors who do not currently invoice electronically must comply. Get Instructions at :  
[http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative\\_09-01-2020.pdf](http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf)

**REGISTRATION REQUIREMENTS**

**IMMEDIATE VENDOR ACTION REQUIRED:**  
ALL vendors with an existing Purchase Order must be registered in OCEAN STATE PROCURES(OSP). Get Instructions at :  
<https://www.ri.dop.ri.gov/osp/osp-vendor-registration.php>

**STATE PURCHASING AGENT**

  
Nancy R. McIntyre

**Contract Terms and Conditions**

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BLANKET PAYMENT .....5  
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EQUAL OPPORTUNITY COMPLIANCE .....5  
CAMPAIGN FINANCE COMPLIANCE .....5  
TERMS AND CONDITIONS OF PRICING AGREEMENT .....6

**Terms and Conditions**

**PURCHASE ORDER STANDARD TERMS AND CONDITIONS**

**TERMS AND CONDITIONS FOR THIS PURCHASE ORDER**

**MPA BID AWARD (STATEWIDE APPLICABILITY)**

STATEWIDE APPLICABILITY - Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).

**INSURANCE REQUIREMENTS (ADDITIONAL)**

ANNUAL RENEWAL INSURANCE CERTIFICATES FOR WORKERS' COMPENSATION, PUBLIC LIABILITY, PROPERTY DAMAGE INSURANCE, AUTO INSURANCE, PROFESSIONAL LIABILITY INSURANCE (AKA ERRORS & OMISSIONS), BUILDER'S RISK INSURANCE, SCHOOL BUSING AUTO LIABILITY, ENVIRONMENTAL IMPAIRMENT (AKA POLLUTION CONTROL), VESSEL OPERATION (MARINE OR AIRCRAFT) PROTECTION & INDEMNITY, ETC., MUST BE SUBMITTED TO THE SPECIFIC AGENCY IDENTIFIED IN THE "SHIP TO" SECTION OF THE PURCHASE ORDER. CERTIFICATES ARE ANNUALLY DUE PRIOR TO THE BEGINNING OF ANY CONTRACT PERIOD BEYOND THE INITIAL TWELVE-MONTH PERIOD OF A CONTRACT. FAILURE TO PROVIDE ANNUAL INSURANCE CERTIFICATION MAY BE GROUNDS FOR CANCELLATION.

**MULTI YEAR AWARD**

THIS IS A MULTI-YEAR BID/CONTRACT. PER RHODE ISLAND STATE LAW 37-2-33, CONTRACT OBLIGATIONS BEYOND THE CURRENT FISCAL YEAR ARE SUBJECT TO AVAILABILITY OF FUNDS. CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE STATE. TERMINATION MAY BE EFFECTED BY THE STATE BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE STATE TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES.

**PURCHASE AGREEMENT AWARD**

THIS IS A NOTICE OF AWARD, NOT AN ORDER. Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under AUTHORIZATION AND RELEASE. ENTIRE AGREEMENT - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the



specifications, terms and conditions set forth in the Request/Bid Number cited herein, (2) the General Terms and Conditions of Contracts for the State of Rhode Island and (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee. CANCELLATION, TERMINATION and EXTENSION - This Price Agreement shall automatically terminate as of the date(s) described under CONTRACT PERIOD unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

#### **PARTIAL PAYMENTS**

PARTIAL OR PROGRESS PAYMENTS MAY BE MADE. PAYMENT WILL BE AUTHORIZED UPON RECEIPT AND ACCEPTANCE BY THE AGENCY OF THE PORTION OF THE CONTRACT OR PURCHASE ORDER COMPLETED BY THE VENDOR. PAYMENT UPON THE RENDERING OF A PROPERLY SUBMITTED INVOICE.

#### **BLANKET PAYMENT**

DELIVERY OF GOODS OR SERVICES AS REQUESTED BY AGENCY. PAYMENTS WILL BE AUTHORIZED UPON SUBMISSION OF PROPERLY RENDERED INVOICES NO MORE THAN MONTHLY TO THE RECEIVING AGENCY. ANY UNUSED BALANCE AT END OF BLANKET PERIOD IS AUTOMATICALLY CANCELLED.

#### **AUTHORIZATION AND RELEASE**

In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency. A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered, using the pricing and format set forth in the Master Blanket. All pricing shall be as described in the Master Blanket and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Master Blanket.

#### **EQUAL OPPORTUNITY COMPLIANCE**

THIS PURCHASE ORDER IS AWARDED SUBJECT TO EQUAL OPPORTUNITY COMPLIANCE.

#### **CAMPAIGN FINANCE COMPLIANCE**

**CAMPAIGN FINANCE:** In accordance with RI General Law 17-27-2, Every person or business entity providing goods or services of \$5,000 or more, and has in the preceding 24 months, contributed an aggregate amount in excess of \$250 within a calendar year to any general officer, or candidate for general office, any member, or candidate for general assembly, or political party, is required to electronically file an affidavit regarding political contributions at: <https://secure.ricampaignfinance.com/RhodeIslandCF/Public/VendorAffidavit.aspx>

#### **ARRA SUPPLEMENTAL TERMS AND CONDITIONS**

For contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009, Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at [www.purchasing.ri.gov](http://www.purchasing.ri.gov).

**DIVESTITURE OF INVESTMENTS IN IRAN REQUIREMENT:**

No vendor engaged in investment activities in Iran as described in R.I. Gen. Laws §37-2.5-2(b) may submit a bid proposal to, or renew a contract with, the Division of Purchases. Each vendor submitting a bid proposal or entering into a renewal of a contract is required to certify that the vendor does not appear on the list maintained by the General Treasurer pursuant to R.I. Gen. Laws §37-2.5-3.

For all Purchase Orders issued on behalf of the University of Rhode Island, Community College of Rhode Island, and Rhode Island College, vendors will receive a confirming order from the respective entity prior to proceeding.

**MASTER PRICE AGREEMENT CONTRACT ADMINISTRATIVE FEE**

In 2017 the General Assembly amended the "State Purchases Act", R. I. Gen. Laws § 37-2-12 (b) to authorize the Chief Purchasing Officer to establish, charge and collect from vendors listed on master price agreements ("MPA") a contract administrative fee not to exceed one percent (1%) of the total value of the annual spend against their MPA contracts. All contract administrative fees collected from MPA vendors shall be deposited into a restricted receipt account which shall be used for the purposes of implementing and maintaining an online eProcurement system and other costs related to State procurement. In accordance with this legislative initiative the Division of Purchases is upgrading the State procurement system through the purchase and installation of an eProcurement system.

The contract administrative fee shall be applicable to all purchase orders issued relative to State MPA contracts. Therefore, effective January 1, 2020 all MPA contracts shall be assessed the 1% contract administrative fee.

**TERMS AND CONDITIONS OF PRICING AGREEMENT**

**SCOPE AND LIMITATIONS - This Agreement covers requirements as described herein, ordered by State agencies during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.**

Under State Purchasing Law, 37-2-54, no purchase or contract shall be binding on the state or any agency thereof unless approved by the department [of administration] or made under general regulations which the chief purchasing officer may prescribe. Under State Purchasing Regulation 8.2.1.1.2, any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state.

**PRODUCT ACCEPTANCE** - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to cure the defect promptly or replace the goods, the State reserves the right to cancel the

Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

**ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT**

**In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.**

**State Agencies shall request release as follows: All releases shall reference the Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein.**

A Department Purchase Order (DPO) listing the items ordered shall be created by the agency. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes. Vendors are encouraged to require written orders to assure payments are processed accurately and promptly.

**DELIVERY** If this is an MPA, Vendor will obtain "ship to" information from each participating agency. This information will be contained in the DPO. APA delivery information will be contained in the Notice of Award.

**PRICING** - All pricing shall be as described herein, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected herein.

**INVOICING** All invoices shall reference the DPO Order Number(s), Price Agreement number, the Contract Issue number, the item(s) covered, and the unit pricing in the same format as described herein. If this is an MPA, Vendor will obtain "bill to" information from each participating agency. This information will be contained in the DPO. APA billing information will be contained in the Notice of Award.

**PAYMENT** - Invoices for items not received, not priced according to contract or for work not yet performed will not be honored. No payment will be processed to any vendor for whom there is no IRS W-9 on file with the State Controller.

**Bid2024-045 Service & Maintenance Agreement for Stryker EMS Equipment**

- 1 bids received

CODE: 35-340 Fire Department – Service Contracts

MANNER OF AWARD: \$11,257.20  
August 25, 2023 – August 24, 2024

RECOMMEND: Stryker Sales, LLC

Stryker Sales, LLC  
3800 E. Centre Avenue  
Portage, MI 49002

<b>Manufacturer</b>	<b>Type</b>	<b>Serial Number</b>	<b>Price per Year WITH Battery Replacement</b>	<b>Price per Year WITHOUT Battery Replacement</b>
Stryker	Power-PRO XT - 6506	130239301	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
Stryker	Power-PRO XT - 6506	131139990	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
Stryker	Power-PRO XT - 6506	150539209	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
Stryker	Power-PRO XT - 6506	2107003503133	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
<b>Manufacturer</b>	<b>Type</b>	<b>Serial Number</b>	<b>Price per Year WITH Battery Replacement</b>	<b>Price per Year WITHOUT Battery Replacement</b>
Stryker	Power-LOAD - 6390	150340203	See Quote #4 EMS Protect	See Quote #3 EMS Protect
Stryker	Power-LOAD - 6390	151039603	See Quote #4 EMS Protect	See Quote #3 EMS Protect
Stryker	Power-LOAD - 6390	1903012400093	See Quote #4 EMS Protect	See Quote #3 EMS Protect
Stryker	Power-LOAD - 6390	2104012400144	See Quote #4 EMS Protect	See Quote #3 EMS Protect

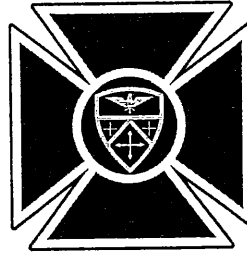
**EXCEPTIONS TO SPECIFICATIONS**

Any and all exceptions to the above specifications must be clearly stated for each specification listed.  
Use additional pages for exceptions, if necessary.

**Copies of quotes(s) attached reflecting coverage for “Prevent” and “Protect” for both types of equipment. Each coverage includes: ONE quote that INCLUDES battery replacement, and ONE quote that does NOT INCLUDE battery replacement.**



Jason Umberhauer  
Assistant Chief



Office: (401) 468-4044  
Fax: (401) 468-4043

JUN 09 2023

Warwick Fire Department  
111 Veterans Memorial Drive  
Warwick, Rhode Island 02886

June 7, 2023

Francis Gomez  
Purchasing Agent  
City of Warwick

The bid for *Service & Maintenance Agreement for Stryker EMS Equipment #2024-045* has been carefully reviewed by the Fire Department.

The Department received only one (1) bid and that vendor has met all the specifications outlined in our request. Therefore, I recommend the bid be awarded to the following vendor:

**Stryker Sales, LLC, through its Medical Division, Portage, MI**

Only two (2) vendors are authorized by Stryker Medical to provide service and maintenance on Stryker Medical Equipment. The other vendor, EMSAR Northeast, did not submit a bid for the past 4 years.

The Fire Department is requesting that the bid be awarded for Quote #1. This plan includes 1 annual Preventative Maintenance service on each of the 8 devices and does not include replacement batteries.

Funding for this bid contract will come from budget code 35-340 Service Contracts.

The current bid will expire on 8/24/23 and, if approved, the new bid will have an effective date of 8/25/2023 through 8/24/2024, for an amount not to exceed \$11,257.20.

Please contact me should you have any questions.

Jason Umberhauer  
Assistant Chief

<b>Bid2024-045 Service &amp; Maintenance Agreement for Stryker EMS Equipment</b>					
<b>The following vendors were sent specifications</b>					
<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>EMAILS</b>
Northeast EMS Enterprises	PO Box T	Norton	MA	02766	chcaron@emsarne.com bidsinbox@stryker.com; crystale.perry@stryker.co m; tom.tackabury@stryker.co m
Stryker EMS	3800 E. Centre Ave.	Portage	MI	49002	

ATTACHMENT #1

EMS PREVENT - NO BATTERY		QUOTE #1	
		Each	Each
4	\$ 4,716.00 6506 Power Cot NB	\$ 1,179.00	
4	\$ 7,792.00 6390 Power Load NB		\$ 1,948.00
Less 10% discount		\$ (117.90)	\$ (194.80)
COST EACH after 10% DISCOUNT		\$ 1,061.10	\$ 1,753.20
x Total Number of Units		4	4
		\$ 4,244.40	\$ 7,012.80
TOTAL QUOTE AFTER DISCOUNT		\$	11,257.20

EMS PREVENT - WITH BATTERY		QUOTE #2	
		Each	Each
4	\$ 6,456.00 6506 Power Cot	\$ 1,614.00	
4	\$ 8,480.00 6390 Power Load		\$ 2,120.00
Less 10% discount		\$ (161.40)	\$ (212.00)
COST EACH after 10% DISCOUNT		\$ 1,452.60	\$ 1,908.00
x Total Number of Units		4	4
		\$ 5,810.40	\$ 7,632.00
TOTAL QUOTE AFTER DISCOUNT		\$	13,442.40

EMS PROTECT - NO BATTERY		QUOTE #3	
		Each	Each
4	\$ 3,864.00 6506 Power Cot NB	\$ 966.00	
4	\$ 6,440.00 6390 Power Load NB		\$ 1,610.00
Less 10% discount		\$ (96.60)	\$ (161.00)
COST EACH after 10% DISCOUNT		\$ 869.40	\$ 1,449.00
x Total Number of Units		4	4
		\$ 3,477.60	\$ 5,796.00
TOTAL QUOTE AFTER DISCOUNT		\$	9,273.60

EMS PROTECT - WITH BATTERY		QUOTE #4	
		Each	Each
4	\$ 5,608.00 6506 Power Cot	\$ 1,402.00	
4	\$ 7,128.00 6390 Power Load		\$ 1,782.00
Less 10% discount		\$ (140.20)	\$ (178.20)
COST EACH after 10% DISCOUNT		\$ 1,261.80	\$ 1,603.80
x Total Number of Units		4	4
		\$ 5,047.20	\$ 6,415.20
TOTAL QUOTE AFTER DISCOUNT		\$	11,462.40



ATTACHMENT #1  
ProCare Services



Sales Rep Name: Crystale Perry  
ProCare Service Rep: Cameron Stanzione

3800 E. Centre Ave  
Portage, MI 49009

QUOTE #1

Date: 5/23/2023  
ID #: Z30523093251

**PROPOSAL INFORMATION**

Billing Acct Num:		Name:	Jason Umbenbauer
Shipping Acct Num:	1076734	Title:	Assistant Chief
Account Name:	Warwick Fire	Phone:	
Account Address:	111 Veterans Memorial Drive	Email:	
City, State Zip:	Warwick, RI		

**PROPOSED EQUIPMENT**

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs	Total
1	6506	Power Cots	EMS Prevent NB	4	1	\$4,716.00
2	6390	Power-LOAD	EMS Prevent NB	4	1	\$7,792.00

**PROGRAM MEMBERSHIP**

**EMS Prevent NB:**  
 \*Includes parts, labor, travel  
 \*Includes 1 annual PM inspection  
 \*Includes unscheduled service and product equipment checklists.  
 \*Replacement parts do not include mattresses, batteries, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.	ProCare Total	\$12,508.00
	Discount	10%
	<b>FINAL TOTAL</b>	<b>\$11,257.20</b>

Start Date: 9/1/2023  
End Date: 8/31/2024

Stryker Signature \_\_\_\_\_ Date \_\_\_\_\_

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_

The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at <https://techweb.stryker.com>  
 The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement.

Purchase Order Number \_\_\_\_\_

This is not an invoice. A physical invoice will be mailed.  
Remit payment to: P.O. Box 93308 Chicago, IL 60673-3308

If contract is over \$5,000 please send hard copy PO

**COMMENTS**

Please email signed Proposal and Purchase Order to [procarecoordinators@stryker.com](mailto:procarecoordinators@stryker.com).  
 All information contained within this quotation is considered confidential and proprietary and is not subject to public disclosure.  
 \*Quote pricing valid for 30 days.

## ATTACHMENT #1

Item No.	Model	Serial Number	Program
1	6506	130239301	EMS Prevent NB
2	6506	131139990	EMS Prevent NB
3	6506	150539209	EMS Prevent NB
4	6506	2107003503133	EMS Prevent NB
5	6390	150340203	EMS Prevent NB
6	6390	151039603	EMS Prevent NB
7	6390	1903012400093	EMS Prevent NB
8	6390	2104012400144	EMS Prevent NB

ATTACHMENT #1  
ProCare Services



Sales Rep Name: Crystale Perry  
ProCare Service Rep: Cameron Stanzione

3800 E. Centre Ave  
Portage, MI 49009

QUOTE #2

Date: 5/23/2023  
ID #: 2305Z3093057

**PRO-CARE PROPOSAL SUBMITTED AND**

Billing Acct Num:  
Shipping Acct Num: 1076734  
Account Name: Warwick Fire  
Account Address: 111 Veterans Memorial Drive  
City, State Zip: Warwick, RI

Name: Jason Umbenhauer  
Title: Assistant Chief  
Phone:  
Email:

**PRO-CARE COVERAGE**

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs	Total
1	6506	Power Cuts	EMS Prevent	4	1	\$6,456.00
2	6390	Power-LOAD	EMS Prevent	4	1	\$8,480.00

**PROGRAM INCLUDES**

**EMS Prevent:**  
 \*Includes parts, labor, travel  
 \*Includes 1 annual PM inspection  
 \*Includes unscheduled service  
 \*Includes battery replacement  
 \*Includes product equipment checklists  
 \*Replacement parts do not include mattresses, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.	ProCare Total	\$14,936.00
	Discount	10%
	<b>FINAL TOTAL</b>	<b>\$13,442.40</b>

Start Date: 9/1/2023  
End Date: 8/31/2024

Stryker Signature \_\_\_\_\_ Date \_\_\_\_\_  
Customer Signature \_\_\_\_\_ Date \_\_\_\_\_

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\_\_\_\_\_  
Purchase Order Number

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ATTACHMENT #1

SERIAL NUMBER SHEET			
Item No.	Model	Serial Number	Program
1	6506	130239301	EMS Prevent
2	6506	131139990	EMS Prevent
3	6506	150539209	EMS Prevent
4	6506	2107003503133	EMS Prevent
5	6390	150340203	EMS Prevent
6	6390	151039603	EMS Prevent
7	6390	1903012400093	EMS Prevent
8	6390	2104012400144	EMS Prevent

ATTACHMENT #1  
ProCare Services



Sales Rep Name: Crystale Perry  
ProCare Service Rep: Cameron Stanzione

3800 E. Centre Ave  
Portage, MI 49009

QUOTE #3

Date: 5/25/2023  
ID #: Z30525100241

**PRO-CARE PROPOSAL SUBMITTED TO:**

Billing Acct Num:  
Shipping Acct Num: 1076734  
Account Name: Warwick Fire  
Account Address: 111 Veterans Memorial Drive  
City, State Zip: Warwick, RI

Name: Jason Umberhaver  
Title: Assistant Chief  
Phone:  
Email:

**PRO-CARE COVERAGE:**

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs	Total
1	6506	Power Cots	EMS Protect NB	4	1	\$3,864.00
2	6390	Power-LOAD	EMS Protect NB	4	1	\$6,440.00

**PROGRAM INCLUSIONS:**

**EMS Protect NB:**  
\*Includes parts, labor, travel  
\*Includes unscheduled service and product equipment checklists.  
\*Replacement parts do not include mattresses, batteries, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.	ProCare Total	\$10,304.00
	Discount	10%
	<b>FINAL TOTAL</b>	<b>\$9,273.60</b>

Start Date: 9/1/2023  
End Date: 8/31/2024

\_\_\_\_\_  
Stryker Signature Date

\_\_\_\_\_  
Customer Signature Date

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\_\_\_\_\_  
Purchase Order Number

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Remit payment to: P.O. Box 93308 Chicago, IL 60673-3308

If contract is over \$5,000 please send hard copy PO

**COMMENTS:**

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ATTACHMENT #1

SERIAL NUMBER SHEET			
Item No.	Model	Serial Number	Program
1	6506	130239301	EMS Protect NB
2	6506	131139990	EMS Protect NB
3	6506	150599209	EMS Protect NB
4	6506	2107003503133	EMS Protect NB
5	6390	150340203	EMS Protect NB
6	6390	151039603	EMS Protect NB
7	6390	1903012400093	EMS Protect NB
8	6390	2104012400144	EMS Protect NB

ATTACHMENT #1  
ProCare Services



Sales Rep Name: Crystale Perry  
ProCare Service Rep: Cameron Stanzione

3800 E. Centre Ave  
Portage, MI 49009

QUOTE #4

Date: 5/25/2023  
ID #: Z305Z5100119

**PRO-CARE PROPOSAL SUBMITTED TO:**

Billing Acc Num:  
Shipping Acc Num: 1076734  
Account Name: Warwick Fire  
Account Address: 111 Veterans Memorial Drive  
City, State Zip: Warwick, RI

Name: Jason Umbenhauer  
Title: Assistant Chief  
Phone:  
Email:

**PRO-CARE PROGRAM:**

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs	Total
1	6506	Power Cots	EMS Protect	4	1	\$5,608.00
2	6390	Power-LOAD	EMS Protect	4	1	\$7,228.00

**PROGRAM INFORMATION:**

**EMS Protect**  
 \*Includes parts, labor, travel  
 \*Includes unscheduled service  
 \*Includes battery replacement  
 \*Includes product equipment checklists  
 \*Replacement parts do not include mattresses, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.	ProCare Total	\$12,736.00
	Discount	10%
	<b>FINAL TOTAL</b>	<b>\$11,462.40</b>

Start Date: 9/1/2023  
End Date: 8/31/2024

Stryker Signature \_\_\_\_\_ Date \_\_\_\_\_

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_

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Purchase Order Number

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## ATTACHMENT #1

Item No.	Model	Serial Number	Program
1	6506	130239301	EMS Protect
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4	6506	2107003503133	EMS Protect
5	6390	150340203	EMS Protect
6	6390	151039603	EMS Protect
7	6390	1903012400093	EMS Protect
8	6390	2104012400144	EMS Protect



**Bid2024-044 Structural Firefighting Boots**

- 2 bids received

CODE: 35-282 Fire Department – Turnout Gear

MANNER OF AWARD: \$10,000.00  
August 20, 2023 – August 19, 2024

RECOMMEND: Fire Tech & Safety

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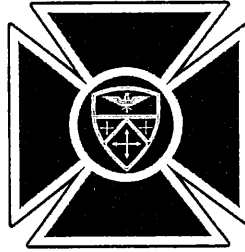
Fire Tech and Safety  
100 Business Park Drive  
Tyngsborough, MA 01879

C&S Specialty Inc.  
1181 Old Smithfield Road  
North Smithfield, RI 02896

Item #	Description	Fire Tech & Safety	C&S Specialty
1	Lion Knockdown Elite 14" Structural Leather Boot Styles 804-6389 & 504-6389 <b>COLOR-BLACK</b>	\$417.00	\$458.96
2	Lion QR14 14" Structural Leather Boot Styles 804-6369 & 504-6369 <b>COLOR-BLACK</b>	\$337.00	\$371.07



Jason Umbenhauer  
Assistant Chief



JUN 09 2023

Office: (401) 468-4044  
Fax: (401) 468-4043

Warwick Fire Department  
111 Veterans Memorial Drive  
Warwick, Rhode Island 02886

June 7, 2023

Francis Gomez  
Purchasing Agent  
City of Warwick

The bid for *Structural Firefighting Boots*, Bid#2024-044 has been carefully reviewed by the Fire Department.

Two (2) vendors submitted bids, and after evaluating pricing the following vendor has met all the specifications outlined in our request and has proposed the lowest price. Therefore, I recommend the bid be awarded to the following vendor:

**Fire Tech & Safety, Tyngsborough, MA**

The current bid expires on 8/19/2023 and the Department is requesting an award for one (1) year, in a total amount not to exceed \$10,000. Funding for this award will be from budget code 35-282 Turnout Gear.

Please contact me should you have any questions.

Jason Umbenhauer  
Assistant Chief

VENDORS Structural Firefighting Boots 6/12/2023

<b>Bid2024-044 Structural Firefighting Boots</b>								
<b>The following vendors were sent specifications</b>								
<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>EMAILS</b>			
911 Safety Equipment	329 E. Main St.	Norristown	PA	19401	jminio@911se.com			
American Fire Equipment Co., Inc.	Easton Industrial Pk. 58 Norfolk Ave., Unit 5	S. Easton	MA	02375	tim@amfire.net; wayne@amfire.net			
American Fire Gear, LLC	117 Canna St.	Warwick	RI	02888	mark@americanfiregear.com			
ATD-American Co.	135 Greenwood Ave.	Wyncote	PA	19095	American@atd.com			
Boston Uniform Depot	395 Neponset Ave.	Boston	MA	02122	David.shock@verizon.net			
Brigham Industries, Inc.	15 Brigham Rd.	Paxton	MA	01612	cbagdis@brighamindustries.com; jbagdis@brighamindustries.com			
C & S Specialty, Inc.	1181 Old Smithfield Road	N. Smithfield	RI	02896	SHeroux@CSSspecialty.com; info@cssspecialty.com			
Dan Enterprises Team LLC	5583 NW 72nd Ave	Miami	FL	33166	sales@danenteprisessteam.com			
Ed Lyons Fire Equipment	1643 Central St.	Stoughton	MA	02072	edlyonsfireequip@aol.com			
ElizaCo	399 Pleasant Ave.	Hamburg	NY	14075	elizabeth@elizaco.com			
FireTech & Safety	90 Progress Ave.	Tyngsborough	MA	01879	jlangevin@firetechusa.com; mwicks@firetechusa.com			
Firematic	237 Sugar Rd.	Bolton	MA	01740	cpoirier@firematic.com			
Fisher Scientific Co., LLC	2000 Park Lane	Pittsburgh	PA	15272	Safety.quotes@thermofisher.com; csquotes@thermofisher.com			
Globe Fire Suits	37 Loudon Rd./PO Box 128	Pittsfield	NH	03263	gkrause@globefiresuits.com			
Industrial Protection Services, LLC	220 Ballardvale St.	Wilmington	MA	01887	bbarton@ipp-ips.com			
Lion Protects	275 Hamburg Turnpike	Hamburg	NJ	07419	wdora@lionprotects.com			
Mid-Minnesota Wire & Mfg., Inc.	670 SW 15 <sup>th</sup> St.	Forest Lake	MN	55025	renea@geargrid.com			
MTS Safety Products	PO Box 204	Golden	MS	38847				
New England Fire Equipment & Apparatus Corp.	10 Stillman Rd.	N. Haven	CT	06473	Rpeck6@cox.net; larry.nefea@gmail.com			
Northeast Rescue Systems, Inc.	313 Belgrade Ave.	Boston	MA	02131	ocners@aol.com; doconnor@northeastrescue.com			
RI Uniform	1395 Atwood Ave., Suite 109	Johnston	RI	02919	Riuniform@Cox.Net; Alan@Riuniform.Com			
Safeware, Inc.	4403 Forbes Blvd.	Lanham	MD	20706	norme@safewareinc.com; apetrenko@safewareinc.com			

VENDORS Structural Firefighting Boots 6/12/2023

Shipman's Fire Equipment Co. Inc.	172 Cross Road	Waterford	CT	06385	paigedavidj@aol.com; info@shipmans.com
Stroud Safety Apparel, LLC	414 W. 4 <sup>th</sup> St.	Stroud	OK	74079	ernie@stroudsafetyapparel.com
Total Fire Group	8604 Cliff Cameron Dr., Suite 105	Charlotte	NC	28269	chief@supply.com
W.S. Darley & Co.	325 Spring Lake Drive	Itasca	IL	60143	regdarley@darley.com

**Bid2024-036 HVAC Filters**

- 6 bids received

CODE: 66-281 Building Maintenance – Maintenance Building Repairs

MANNER OF AWARD: \$8,000.00  
July 1, 2023 – June 30, 2024

RECOMMEND: Airex Filter Corporation

---

Airex Filter Corporation  
17 Executive Drive  
Hudson, NH 03051

Florence Filter Corporation  
530 W. Manville St.  
Compton, CA 90220

Filter Sales and Service, Inc.  
15 Kimberly Avenue  
West Haven, CT 06516

Filter Sales and Service, Inc.  
15 Adams Street  
Burlington, MA 01803

Tristate Filter & HVAC Supplies, Inc.  
16 Colt Court  
Ronkonkoma, NY 11779

Filterbuy, Inc.  
101 Pope Street  
Talladega, AL 35160

**Pricing as Follows**



CITY OF WARWICK  
DEPARTMENT OF PUBLIC WORKS  
925 SANDY LANE • WARWICK, RHODE ISLAND 02889  
TEL (401) 738-2003 • FAX (401) 732-5208

JUN 12 2023

FRANK J. PICOZZI  
MAYOR

ERIC J. EARLS, PE  
DIRECTOR OF PUBLIC WORKS

To: Francis Gomez, Purchasing Agent

From: Eric J. Earls, Director of Public Works *EJE*

Date: June 8, 2023

Subj: Bid2024-036 HVAC Filters

We have reviewed the six bids submitted on the above and recommend award to Airex Filter Corporation as the lowest responsible bidder. These are the filters in the HVAC systems that require replacing. The recommended cap for this award is \$8,000.00 for a one-year period. The contract period will be July 1, 2023 to June 30, 2024.

(66-281 - \$8,000)

**Bid2024-036 HVAC Filters BID RESULTS**

<b>AIREX FILTER CORPORATION</b>		
<b>Item #</b>	<b>Filter Nominal Size</b>	<b>Unit Cost</b>
	RATING-MERV 10 or higher	
1	8X16X1	\$5.13
2	8X22X1	\$5.49
3	11X23X1	\$6.54
4	14X25X2	\$6.21
5	15X20X2	\$5.12
6	15X25X1	\$5.60
7	16X16X1	\$5.60
8	16X20X1	\$4.46
9	16X20X2	\$5.29
10	16X20X4	\$10.10
11	16X25X1	\$5.15
12	16X25X2	\$6.17
13	16X32X1	\$9.05
14	20X20X1	\$5.15
15	20X20X2	\$6.17
16	20X22X1	\$6.31
17	20X25X2	\$7.01
18	24X24X4	\$15.80
19	20X20X1 CHARCOAL	\$8.74

<b>FLORENCE FILTER CORPORATION</b>		
<b>Item #</b>	<b>Filter Nominal Size</b>	<b>Unit Cost</b>
	RATING-MERV 10 or higher	
1	8X16X1	\$10.56
2	8X22X1	\$10.95
3	11X23X1	\$11.22
4	14X25X2	\$10.54
5	15X20X2	\$10.77
6	15X25X1	\$10.61
7	16X16X1	\$11.10
8	16X20X1	\$9.78
9	16X20X2	\$10.06
10	16X20X4	\$14.68
11	16X25X1	\$10.26
12	16X25X2	\$10.71
13	16X32X1	\$11.43
14	20X20X1	\$10.26
15	20X20X2	\$10.61
16	20X22X1	\$10.91
17	20X25X2	\$11.27
18	24X24X4	\$17.21
19	20X20X1 CHARCOAL	\$15.91

<b>FILTER SALES AND SERVICE - CONNECTICUT</b>		
<b>Item #</b>	<b>Filter Nominal Size</b>	<b>Unit Cost</b>
	RATING-MERV 10 or higher	
1	8X16X1	\$8.83
2	8X22X1	\$8.83
3	11X23X1	\$9.88
4	14X25X2	\$6.59
5	15X20X2	\$5.89
6	15X25X1	\$9.61
7	16X16X1	\$6.76
8	16X20X1	\$4.76
9	16X20X2	\$4.95
10	16X20X4	\$10.13
11	16X25X1	\$5.04
12	16X25X2	\$5.58
13	16X32X1	\$14.59
14	20X20X1	\$5.08
15	20X20X2	\$5.59
16	20X22X1	\$8.44
17	20X25X2	\$6.29
18	24X24X4	\$12.91
19	20X20X1 CHARCOAL	\$21.14

<b>FILTER SALES AND SERVICE - MASSACHUSETTS</b>		
<b>Item #</b>	<b>Filter Nominal Size</b>	<b>Unit Cost</b>
	RATING-MERV 10 or higher	
1	8X16X1	\$6.45
2	8X22X1	\$6.45
3	11X23X1	\$6.93
4	14X25X2	\$3.84
5	15X20X2	\$4.07
6	15X25X1	\$7.78
7	16X16X1	\$4.78
8	16X20X1	\$3.60
9	16X20X2	\$4.03
10	16X20X4	\$7.21
11	16X25X1	\$3.98
12	16X25X2	\$4.54
13	16X32X1	\$9.21
14	20X20X1	\$3.98
15	20X20X2	\$4.49
16	20X22X1	\$5.34
17	20X25X2	\$5.09
18	24X24X4	\$10.16
19	20X20X1 CHARCOAL	\$18.65
	<b>148</b>	



TRISTATE FILTER & HVAC SUPPLIES, INC		
Item #	Filter Nominal Size	Unit Cost
	RATING-MERV 10 or higher	
1	8X16X1	\$9.57
2	8X22X1	\$11.08
3	11X23X1	\$7.01
4	14X25X2	\$6.28
5	15X20X2	\$9.63
6	15X25X1	\$7.51
7	16X16X1	\$5.14
8	16X20X1	\$5.68
9	16X20X2	\$10.42
10	16X20X4	\$5.60
11	16X25X1	\$6.56
12	16X25X2	\$15.54
13	16X32X1	\$5.58
14	20X20X1	\$6.56
15	20X20X2	\$9.83
16	20X22X1	\$7.63
17	20X25X2	\$14.61
18	24X24X4	\$16.11
19	20X20X1 CHARCOAL	NO BID

FILTERBUY INCORPORATED		
Item #	Filter Nominal Size	Unit Cost
	RATING-MERV 10 or higher	
1	8X16X1	\$9.32
2	8X22X1	\$9.32
3	11X23X1	\$8.67
4	14X25X2	\$7.49
5	15X20X2	\$6.13
6	15X25X1	\$6.67
7	16X16X1	\$6.17
8	16X20X1	\$6.01
9	16X20X2	\$5.87
10	16X20X4	\$9.07
11	16X25X1	\$6.47
12	16X25X2	\$6.41
13	16X32X1	\$8.56
14	20X20X1	\$5.80
15	20X20X2	\$7.09
16	20X22X1	\$6.93
17	20X25X2	\$7.81
18	24X24X4	\$11.61
19	20X20X1 CHARCOAL ( <i>Offering M8</i> )	\$7.99

<b>Bid2024-036 HVAC Filters</b>						
<b>The following vendors were sent specifications</b>						
<b>VENDOR</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	<b>EMAILS</b>	
Air Filter Sales	34 Rogers Road	Haverhill	MA	01835	sales@airfiltersales.com	
Airex Filter Corp	17 Executive Dr	Hudson	NH	03051	info@airexco.com; ehoward@airexco.com	
America's Finest Filters, Inc.	2910 W. Jefferson St.	Louisville	KY	40212	awhite@americasfinestfilters.com	
East Coast Filters	80 Modular Ave.	Commack	NY	11725	john@eastcoastfilters.com	
Filter Buy, Inc.	301 N. Johnson Ave.	Talladega	AL	35160	info@filterbuy.com; bids@filterbuy.com	
Filter Engineering Corp.	35160 Stanley Dr.	Sterling Heights	MI	48312	mhill@filterengineering.com	
Filter Sales & Service	15 Adams St.	Burlington	MA	01803	touvellet@filtersales.com; donderdonk@filtersales.com; sales@filtersales.com	
Filter Sales & Service	15 Kimberly Ave	West Haven	CT	06516	kskovinski@filtersales.com	
Filters, Inc.	593 Mineral Spring Ave.	Pawtucket	RI	02860	ken@filters-inc.com	
Florence Filtler Corporation	530 W Manville St.	Compton	CA	90220	sales@florencefilter.com	
Jasonbelts.com, LLC d/b/a Central MEP Supply	720 Old Dutch Rd.	Bedminster Township	NJ	07921	owen@centralmeppsupply.com	
Koch Filter	625 West Hill St.	Louisville	KY	40208	fredericam@kochfilter.com; fmarshall@kochfilter.com; ktrusty@kochfilter.com	
Northeast Filter	593 Mineral Spring Ave.	Pawtucket	RI	02861	nefilter@aol.com	
Tristate Filter & HVAC Supplies	16 Colt Court	Ronkonkoma	NY	11779	sales@tristatefilter.com; tim@tristatefilter.com	
Worldwide Filters & Supplies	3318 Pagosa Ct.	Indianapolis	IN	46226	dawn@worldwidefilters.com	

CODE: 30-340 Police Department – Service Contracts

**SECTION 56-6**

**Bid2024-071 Axon Investigate Dongle License Renewal**

Axon Enterprises  
17800 N. 85<sup>th</sup> Street  
Scottsdale, AZ 85255

Contract Award: \$6,000.00

Contract Period: 9/15/2023 – 9/14/2024

CITY OF WARWICK

JUN 12 2023

Colonel Bradford E. Connor  
Chief of Police

Frank J. Picozzi  
Mayor



Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

June 9, 2023

Ms. Francis Gomez, Purchasing Agent  
Warwick City Hall  
3275 Post Road  
Warwick, RI 02886

RE: Request for Spending Authorization – Axon Investigate Dongle license renewal  
City Ordinance 56-6: "Exception to bid"  
Funding Source: 30-340, Service Contracts

Dear Ms. Gomez,

The police department is seeking authorization for continuing its software and licensing/service contract with Axon Enterprise, Inc for their software program, Investigate Pro (formerly Input Ace). We are also requesting an additional license which will allow for another workstation at police headquarters. The police department currently uses this software and it is set to expire on September 15, 2023.

Axon Investigate Pro allows trained detectives to obtain video evidence from hundreds of various proprietary digital formats and instantly view, access, enhance, and manage this critical evidence.

The yearly renewal service fee for this product is \$3,000.00 per license. With our request for a 2<sup>nd</sup> dongle/license, the total 1-year licensing fee would be \$6,000 which includes license support and the license renewal. Funding for these items, if approved, will come from the police department's operating budget code: 30-340, "Service Contracts."

If approved, the licensing contract renewal would begin September 15, 2023 and expire September 14, 2024. The current contract expires September 14, 2023.

Please contact me if you have any questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew P Sullivan".

Major Andrew P Sullivan  
Administrative Bureau Commander



Axon Enterprise, Inc.  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-487030-45077.837KW

Issued: 05/31/2023

Quote Expiration: 08/31/2023

Estimated Contract Start Date: 09/15/2023

Account Number: 326239

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Delivery-99 Veterans Memorial Dr  99 Veterans Memorial Dr Warwick, RI 02886-4617 USA	Warwick Police Department - RI  3275 Post Rd Warwick RI 02886-7145 USA Email:	Kevin Watson   Phone: (480) 209-7053  Email: kwatson@axon.com Fax: (480) 463-2203	Javier Cabreja   Phone: (508) 647-9500  Email: javier.cabreja@warwickri.gov Fax: (401) 468-4327

### Quote Summary

Program Length	12 Months
TOTAL COST	\$6,000.00
ESTIMATED TOTAL W/ TAX	\$6,000.00

### Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

### Payment Summary

Date	Subtotal	Tax	Total
Aug 2023	\$6,000.00	\$0.00	\$6,000.00
Total	\$6,000.00	\$0.00	\$6,000.00

Quote Unbundled Price: \$6,000.00  
 Quote List Price: \$6,000.00  
 Quote Subtotal: \$6,000.00

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Software</b>									
100678	INVESTIGATE PRO USB DONGLE	1			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
100749	INVESTIGATE PRO DONGLE LICENSE	2	12		\$250.00	\$250.00	\$6,000.00	\$0.00	\$6,000.00
<b>Total</b>							<b>\$6,000.00</b>	<b>\$0.00</b>	<b>\$6,000.00</b>

## Delivery Schedule

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100678	INVESTIGATE PRO USB DONGLE	1	09/15/2023	09/14/2024
A la Carte	100749	INVESTIGATE PRO DONGLE LICENSE	2	09/15/2023	09/14/2024

Payment Details

Aug 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Upfront	100749	INVESTIGATE PRO DONGLE LICENSE	2	\$6,000.00	\$0.00	\$6,000.00
<b>Total</b>				<b>\$6,000.00</b>	<b>\$0.00</b>	<b>\$6,000.00</b>



Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

This quote is a renewal of contract #00081326.

---

Signature

---

Date Signed

5/31/2023



CODE: 30-236 Police Department – Supplies/Target Range	\$2,988.46
30-208 Police Department – BCI Supplies	\$2,988.46

**SECTION 56-6**

**Bid2023-476 Rifle Storage Cabinet**

Gallow Technologies  
457 N. Old Highway 91 #1  
Hurricane, UT 84737

Contract Award: \$5,976.92

Contract Period: One Time Purchase

CITY OF WARWICK

JUN 12 2023

Colonel Bradford E. Connor  
Chief of Police

Frank J. Picozzi  
Mayor



Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

June 12, 2023

Ms. Francis M. Gomez  
Purchasing Agent  
City of Warwick  
3275 Post Road  
Warwick, Rhode Island 02886

Re: Request for Spending Authorization-Rifle storage cabinets  
City Ordinance 56-6 "Exception to Notice Requirement"  
Funding Source: 30-236, "Supplies-Target Range" & 30-208, "BCI Supplies"

Dear Ms. Gomez,

The police department is seeking spending authorization under City Ordinance 56-6 "Exception to Notice Requirement" to purchase two (2) rifle storage cabinets. The cabinets we are seeking to purchase are from Gallow Technologies of Hurricane, UT. The two identical cabinets store up to 24 rifles each and have the features desired by our personnel requesting the cabinets. One major feature is the adjustable hanger which allows for a more safe and efficient storage method.

This item previously went out to bid, and subsequently re-bids, without any response (Bid2022-355, Bid2023-382, and Bid2023-418).

The Police Department is seeking authorization for a total not to exceed **\$5,976.92** for this one-time purchase which would be awarded upon approval from the FY23 budget.

Funding for this purchase, if approved, would be split between the following two budget codes:

- 30-236, "Supplies-Target Range" - \$2,988.46
- 30-208, "BCI Supplies" - \$2,988.46

Please contact me with any questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew P Sullivan".

Major Andrew P Sullivan  
Administrative Bureau Commander



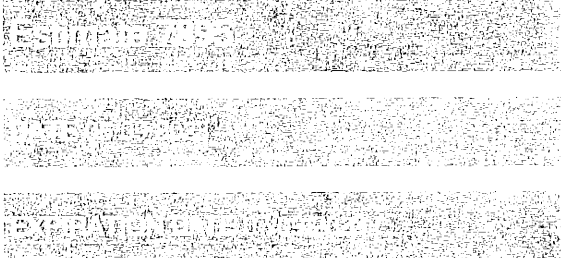
**Gallow Technologies**  
 457 N Old Highway 91 # 1  
 Hurricane, UT 84737 US  
 sales@gallowtech.com  
 www.gallowtech.com

**ADDRESS**

Javier Cabreja  
 Warwick Police Department  
 99 Veterans Memorial Dr  
 Warwick, RI 02886 USA

**SHIP TO**

Javier Cabreja  
 Warwick Police Department  
 99 Veterans Memorial Dr  
 Warwick, RI 02886 USA



**SHIP VIA**  
 FREIGHT

**RES/ COM**  
 COM - LIMITED ACCESS

**LIFT GATE NEEDED**  
 YES

**WCAB-84.42.15-1**

Weapon Cabinet, 84" high x 42" wide x 15" deep. Holds up to 24 rifles vertical. Fits rifles with optics and rail-mounted accessories. Gallow's modular back-panel system allows the hangers to be adjusted to each rifle. Other features include mesh door, 3-point locking systems, completely welded construction and powder-coat finish. Re-enforced holes so the cabinet can be secured to the walls or floor. Includes, weapons cabinet, hangers for 24 vertical rifles and 2 keys.

2      2,486.00      4,972.00

SUBTOTAL	4,972.00
DISCOUNT 10%	-497.20
TAX	0.00
SHIPPING	1,502.12



Accepted By

Accepted Date



**Gallow Technologies**  
 457 N Old Highway 91 # 1  
 Hurricane, UT 84737 US  
 sales@gallowtech.com  
 www.gallowtech.com

**ADDRESS**

Raymond Cox  
 Warwick Police Department  
 PO#  
 99 Veterans Memorial Dr  
 Warwick, RI 02886 USA

**SHIP TO**

Raymond Cox  
 Warwick Police Department  
 99 Veterans Memorial Dr  
 Warwick, RI 02886 USA

Estimate 7392

DATE 04/16/2020

EXPIRATION DATE 04/16/2020

**SHIP VIA**  
 FREIGHT

**RES/ COM**  
 COM - LIMITED ACCESS

**LIFT GATE NEEDED**  
 YES

DESCRIPTION	QTY	UNIT PRICE	AMOUNT
<b>WCAB-84.42.15-1-2</b> Weapon Cabinet, 84" high x 42" wide x 15" deep. Holds up to 24 rifles vertical. Fits rifles with optics and rail-mounted accessories. Gallow's modular back-panel system allows the hangers to be adjusted to each rifle. Other features include mesh door, 3-point locking systems, completely welded construction and powder-coat finish. Re-enforced holes so the cabinet can be secured to the walls or floor. Includes, weapons cabinet, hangers for 24 vertical rifles and 2 keys.	1	2,486.00	2,486.00

SUBTOTAL 2,486.00  
 DISCOUNT 10% -248.60  
 SHIPPING 1,138.29

TOTAL 3,375.69

Accepted By

Accepted Date

1315 - PR

2272 - OF



**Gallow Technologies**  
 457 N Old Highway 91 # 1  
 Hurricane, UT 84737 US  
 sales@gallowtech.com  
 www.gallowtech.com

**ADDRESS**

Javier Cabreja  
 Warwick Police Department  
 99 Veterans Memorial Dr  
 Warwick, RI 02886 USA

**SHIP TO**

Javier Cabreja  
 Warwick Police Department  
 99 Veterans Memorial Dr  
 Warwick, RI 02886 USA

**Estimate 7850**

**DATE 05/30/2023**

**SHIP VIA**

Freight-Pallet

**RES/ COM**

Com/Lim Access

**LIFT GATE NEEDED**

Yes

ACTIVITY	QTY	RATE	AMOUNT
<b>WCAB-84.42.15-2</b> Weapon Cabinet, 84" high x 42" wide x 15" deep. Set up for 12 vertical rifles along the bottom , 3 rifles horizontal and 8 handguns (vertical and horizontal mixed). Fits rifles with optics and rail-mounted accessories. Gallow's modular back-panel system allows the hangers to be adjusted for each rifle. Other features include mesh door, 3-point locking systems, completely welded construction and powder-coat finish. Re-enforced holes so the cabinet can be secured to the walls and/or floor. Includes, weapons cabinet and 2 keys.	1	2,260.00	2,260.00

SUBTOTAL	2,260.00
DISCOUNT 10%	-226.00
TAX	0.00
SHIPPING	853.15

**TOTAL \$2,887.15**

Accepted By

Accepted Date

# Invoice

Estimate

**SecureIt Tactical**



Order #	Date
S328742	06/06/2023



<b>Bill To:</b>
Warwick, City of Purchasing Division City Hall 3275 Post Rd Warwick, RI 02886
Customer: Warwick, City of

<b>Ship To:</b>
Warwick, City of Police Dept. 99 Veterans Memorial Drive Warwick, RI 02886
Contact: Warwick, City of

**Notes:** Freight Lift Gate  
Appointment Required  
Notify Receiver  
POC -  
Phone -  
Email -

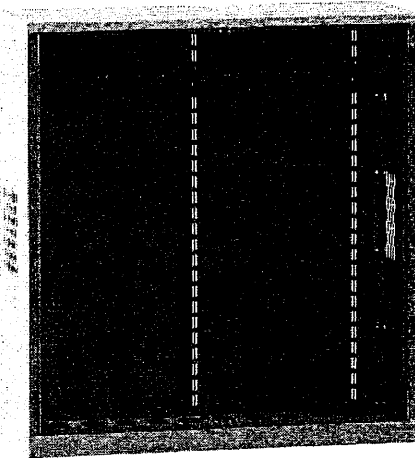
Sales Rep	Payment Terms	FOB Point	Carrier	Ship Service	Date Scheduled
shiggins	Net 30	Origin	best way		07/03/2023

Item #	Type	Number	Description	Unit Price	Qty Ordered	Total Price
1	Drop Ship	SEC-310-95	SecureIt Model 84 Tactical Rack Bi-folding	\$1,740.19	1 ea	\$ 1,740.19
2	Shipping	shipping	shipping	\$480.76	1 ea	\$ 480.76

**Subtotal:** \$2,220.95  
**AVATAX:** \$0.00  
**Total:** \$2,220.95  
**Paid:** \$0.00  
**Balance Due:** \$2,220.95

Approval: \_\_\_\_\_ Date: \_\_\_\_\_





## SENTINEL Firearms and Armory Rack: Rifle Weapon

Item 30RT86

Mfr. Model WRL42164504HSAA

Compare

**Product Details**    Catalog Page N/A

Weapon Style Rifle

Weapon Models Stored

All Pistols Models and Rifle Model No. M16, M1A, M24, MP5A2, A4

Number of Weapon Drawers 0

Number of Pistol Drawers 0

Overall Height 45 in

Overall Width 42 in

Overall Depth 16 in

Color Green

Finish Powder Coated

Includes Holds (10) Long Guns; Stationary Cabinet

UNSPSC 24112402

Country of Origin USA (subject to change)

Web Price 

\$2,216.05 / each


This item requires special shipping, additional charges may apply.

Qty  
1

**Add to Cart**

Ship

Pickup

 Ships from supplier to branch. Available for pickup by end of Mon. Jul 31.

Warwick Branch #632 |  
[Change](#)

Pickup Weight 190 lbs

[Add to List](#)

## Police - Carruolo Gina

---

**From:** Orders <orders@secureittactical.com>  
**Sent:** Tuesday, June 6, 2023 1:57 PM  
**To:** Police - Carruolo Gina  
**Subject:** [EXT] - RE: City of Warwick  
**Attachments:** Warwick PD Estimate SO38742.pdf

Caution! This message was sent from outside your organization.

Good afternoon,

Please see the attached estimate for your review. I have also included the dimensions of the cabinet below, please confirm with your department the length of the weapons that need to fit horizontally. The cabinet is not 42 inches wide. The maximum weapon length to fit horizontally would be 34 inches. Please let me know if you have any questions, I am happy to help.

External Dims (H x W x D):  
84" x 36" x 15 1/2"

Internal Dims (H x W x D):  
83 1/2" x 35 1/2" x 32" (With Door Open)  
83 1/2" x 35 1/2" x 14 1/2" (With Door Closed)

Weight:  
337 lbs.

Thank you,  
Stacy

**Stacy Higgins**  
Sales Manager  
SecureIt Tactical Inc.  
(800) 651-8835  
[shiggins@secureittactical.com](mailto:shiggins@secureittactical.com)

**SecureIt**

» [Retail Website](#) » [Defense Website](#) » [Product Videos](#)

**From:** Police - Carruolo Gina <gina.carruolo@warwickri.gov>  
**Sent:** Monday, June 5, 2023 3:37 PM  
**To:** Orders <orders@secureittactical.com>  
**Subject:** FW: City of Warwick

**From:** Police - Carruolo Gina  
**Sent:** Monday, June 5, 2023 3:35 PM  
**To:** 'sean@secureittactical.com' <sean@secureittactical.com>  
**Subject:** City of Warwick

Good Afternoon,

Can you please send me a quote and please include shipping. The delivery address is 99 Veterans Memorial Drive, Warwick, RI 02886

Weapon Cabinet, 84" high x 42" wide x 15" deep. Set up for 12 vertical rifles along the bottom , 3 rifles horizontal and 8 handguns (vertical and horizontal mixed).



---

**Gina Carruolo**  
Administrative Assistant  
Deputy Chief's Office  
Warwick Police Department  
City of Warwick  
(401) 468-4225  
<https://www.warwickpd.org/>  
[gina.carruolo@warwickri.gov](mailto:gina.carruolo@warwickri.gov)

☎ Sales: 1.888.978.7759



Enter a keyword or part number

☰ SHOP ALL CATEGORIES

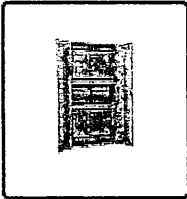
SHOP BY INDUSTRY ▾

🏷 DEALS ▾

EXCLUSIVE

INTRODUCING FLAT RATE SHIPPING. STARTING AT \$9

Home > Safety & Security > Security > Safes & Lockboxes > Gun Cabinets & Racks



Model

Datum  
Rifle

< [View](#)

★ ★

Datum  
Pistols

See more



Track Order



Sign in/Register



\$2,201.00

BRANDS

NEW ARRIVALS

PUBLIC SECTOR

KNOWLEDGE CENTER

9.99\*. Terms and conditions apply



Add to list



Share



Print

#: WBB1886779

MPN #: AWC84H24R20P-WS25

## Argos Gun Cabinet AWC84H24R20P - Holds 24 Rifles & 20 Pistols 42"W x 15"D x 84"H Stealth

[View All Gun Cabinets >](#)



Questions & Answers (0)

### Purchase Information

PRICE

**\$2,201.00**

Estimated delivery to 02889 by 20th Jul 2023

[Add or Change Zip Code\(s\)](#)



LIVE CHAT

ArgosCABINET™ Gun Storage Cabinet AWC84H24R20P - Holds 24 Rifles & 20 Pistols 42"W x 15"D x 84"H Stealth

View more details



1 Gun Cabinet: Model 84 - 24/24 \$2,899.00

[Cart](#) > [Information](#) > [Shipping](#) > [Payment](#)

Coupon code  [Apply](#)

### Shipping Method

Truck - Old Dominion Freight Lines: \$684.95

Subtotal	\$2,899.00
Shipping	\$684.95
Tax	\$0.00
<b>Total</b>	<b>\$3,583.95</b>

[Continue to payment](#)      [Return to information](#)

[Questions](#) ?

### GUN CABINET: MODEL 84 - 24/24

SKU: SEC-300-24B

As low as \$101/mo with [affirm](#). [Learn more](#)

\$2,899.00

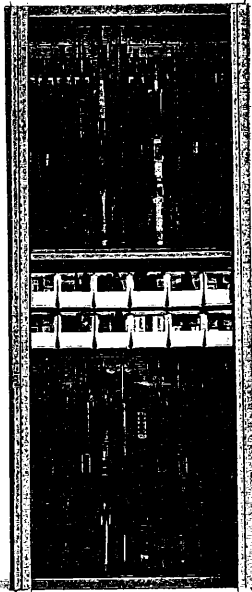
ADD TO CART

Need help finding your perfect safe? [Launch Gun Safe Finder](#)

*Please allow a standard production and delivery lead time of 6 to 8 weeks and review the delivery information prior to placing your order. [Click Here for Delivery Information.](#) (<https://secureit.helpscoutdocs.com/article/238-freight-ltl-non-standard-shipping-information>)*

SecureIt Tactical Weapon Racks - Designed to address the needs of US Army Special Forces where high-value gear and a wide variety of weapon types must be efficiently organized and stored. SecureIt Tactical Racks are currently used by all branches of the military in all theaters of operations. This same level of efficiency is now offered to civilians to organize and store firearms, optics, and gear with military efficiency. Modular adjustable shelves, bins, and trays provide a great deal of organized storage for ammunition, optics, chokes, cleaning supplies, and other gear. The Model 84 24/24 cabinet properly stores 24 rifles and 24 handguns. It also includes 12 large bins with removable dividers that may be repositioned anywhere on the grid to store optics and gear.

NSN: 1095-01-599-5325



(<https://www.secureitgunstorage.com/wp-content/uploads/2016/03/SEC-300-24B-3.jpg>)

- **What's Included:** 0

- 1 84" Cabinet w/ Louvered Back Panel(CradleGrid™ Technology)
- 24 [Cradle with Bungee](#) (<https://www.secureitgunstorage.com/product/gun-cradle-with-bungee/>)
- 12 [Stock Bases](#) (<https://www.secureitgunstorage.com/product/gun-stock-base/>) (2 firearms per base)
- Suggested Capacity of 24 Long Guns Max and 24 Hand Guns Max
- 1 Adjustable Bi-Fold Shelf (900-lb. Capacity Each)
- 12 [Large Bins w/ Removable Dividers](#) (<https://www.secureitgunstorage.com/product/large-storage-bin/>)
- 9-Point Locking System with T-Handle Door Lock (For Padlock)
- Built to Military Standards - AR 190-11 and OPNAVINST 5530.13

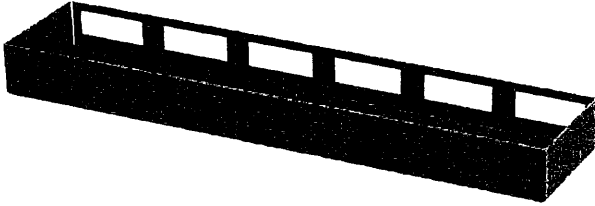
\*Padlock NOT Included

+ **Dimensions:** 0

+ **Highlights:** 0

COMPLETE YOUR SETUP

**10%**  
OFF



Metal Storage Tray

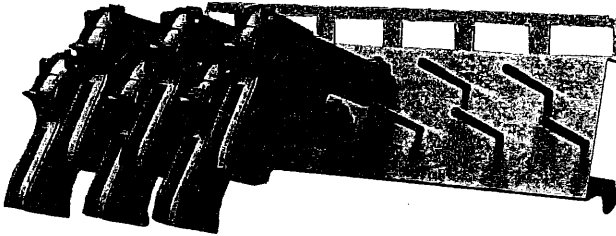
~~\$24.99~~ - ~~\$29.99~~

\$22.49 - \$26.99

(<https://www.secureitgunstorage.com/product/metal-storage-tray/>)

BUY NOW

**10%**  
OFF



Pistol Peg Rack

~~\$69.99~~ \$62.99

(<https://www.secureitgunstorage.com/product/pistol-storage-peg-rack/>)

BUY NOW



[\(https://www.secureitgunstorage.com/\)](https://www.secureitgunstorage.com/)

## SHOP

Login/ Register (<https://www.secureitgunstorage.com/my-account/>)

Agile™ Ultralight Gun Safes (<https://www.secureitgunstorage.com/agile-ultralight-gun-safes/>)

Answer™ Lightweight Gun Safes (<https://www.secureitgunstorage.com/answer-lightweight-gun-safes/>)

Fast Box™ Hidden Gun Safes (<https://www.secureitgunstorage.com/fast-box-hidden-gun-safes/>)

Handgun Safes (<https://www.secureitgunstorage.com/handgun-safes/>)

Gun Safe Bundles (<https://www.secureitgunstorage.com/gun-safe-bundles/>)

Gun & Ammo Cabinets (<https://www.secureitgunstorage.com/milspec-gun-cabinets/>)

Gun Rooms & Gun Walls (<https://www.secureitgunstorage.com/gun-room-and-gun-wall-kits/>)

TRUE™ Gun Safe (<https://www.secureitgunstorage.com/true-gun-safe/>)

Gun Safe Conversion Kits (<https://www.secureitgunstorage.com/gun-safe-conversion-kits/>)

Gun Storage Accessories (<https://www.secureitgunstorage.com/gun-storage-accessories/>)

Gift Card (<https://www.secureitgunstorage.com/product/gift-card/>)

## COMPANY

About Us (<https://www.secureitgunstorage.com/about-us/>)

Partner With Us (<https://www.secureitgunstorage.com/secureit-partner-program/>)

Help/ FAQ (<http://secureit.helpscoutdocs.com/>)

Contact Us (<https://www.secureitgunstorage.com/contact-us/>)

Warranty & Return Policy (<https://www.secureitgunstorage.com/product-warranty-return-policy/>)

Secureit News and Media (<https://www.secureitgunstorage.com/gun-safe-news-and-media/>)

Decentralized Gun Storage (<https://www.secureitgunstorage.com/decentralized-gun-storage-system/>)

Learning Center (<https://www.secureitgunstorage.com/gun-safe-blog/>)

Gun Safe Tech (<https://www.secureitgunstorage.com/gun-safe-tech/>)

Privacy Policy (<https://www.secureitgunstorage.com/privacy-policy/>)

Terms and Conditions (<https://www.secureitgunstorage.com/terms-and-conditions/>)

FIRE 2023 (<https://www.secureitgunstorage.com/fire2023/>)

## MILITARY & LE

Weapon Storage (<https://www.secureittactical.com/>)

Why Secureit Weapon Storage (<https://www.secureittactical.com/weapon-rack-advantages/>)

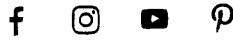
Weapon Storage Racks (<https://www.secureittactical.com/product-category/weapon-racks/>)

High Density Weapon Storage (<https://www.secureittactical.com/high-density-weapon-storage-basic-understanding/>)

Get a Quote (<https://www.secureittactical.com/request-a-consult/>)

## SECUREIT GUARANTEE

If you buy a Secureit® product with CradleGrid™ technology and it does not perform as promised, we will refund the price of the product within 90 days of purchase, no questions asked. Simple, strong, straight forward. Just like our products.



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CODE: 30-239 Police Department – Supplies/Target Range

**SECTION 56-6**

**Bid2023-475 Chemical Ammunition Purchase**

Amtec Less Lethal Systems, Inc.  
4700 Providence Road  
Perry, FL 32347

Contract Award: \$4,259.55

Contract Period: One Time Purchase

CITY OF WARWICK

JUN 12 2023

Colonel Bradford Connor  
Chief of Police

Frank J. Picozzi  
Mayor



Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-420

June 9, 2023

Ms. Francis Gomez, Purchasing Agent  
Warwick City Hall  
3275 Post Road  
Warwick, RI 02886

RE: Request for Spending Authorization  
City Ordinance 56-6 Exception to Bid  
Chemical Ammunition purchase  
Funding: WPD Operating Budget Code 30-236

Dear Ms. Gomez,

The department is seeking authorization under the provisions of City Ordinance 56-6, "Exception to Notice Requirement," to purchase multiple different types and quantities of chemical ammunition. This type of ammunition is used exclusively by trained members of the police departments Special Weapons and Tactics (SWAT) team. The ammunition is sold by ALS, Inc./PACEM-Defense, 4700 Providence Road, Perry, FL 32347.

The police departments SWAT team trains and prepares for all types of dynamic, evolving scenarios in preparation for real world events. When these events occur, chemical ammunitions act as another less than lethal tool that enables our SWAT officers to resolve conflicts in a safer and more peaceful manner.

ALS, Inc./PACEM-Defense is the sole manufacturer of all ALS, Inc./PACEM-Defense brand products, which is what the police department is requesting to purchase. In order to use chemical ammunitions our SWAT officers have to be certified in their use. Currently, our officers are only trained and certified with the ALS, Inc./PACEM-Defense products. I request approval of a 56-6 because no other vendor can supply our officers with this product unless all officers were trained and certified on that product. This would present many challenges, to include, cost in training officers with the new product and having officers have to learn and ultimately comprehend and manipulate multiple products during a high stressed event.

The cost for the products is \$3,905.65 plus \$353.90 shipping & packaging, for a total cost of **\$4259.55**.

If approved, funding for the chemical ammunition will be from the police operating budget code, Supplies: Target Range 30-236.

Please feel free to contact me if you need any further information.

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew P Sullivan".

Major Andrew P Sullivan  
Administrative Bureau Commander



4700 Providence Road  
 Perry, Florida 32347  
 Office (850) 223-40mm (4066) Fax (850)223-1911

Q U O T E

NO. 06014024  
 PAGE: 1

923781

CITY OF WARWICK  
 PURCHASING DIVISION  
 CITY HALL  
 3275 POST ROAD  
 WARWICK, RI 02886  
 USA

WARWICK POLICE DEPARTMENT  
 ATTN: RAY COX  
 99 VETERANS MEMORIAL DRIVE  
 WARWICK, RI 02886  
 USA

QUOTED	RFQ	SHIP VIA	F.O.B.	TERMS	SLS PREP BY
06/07/23		BEST WAY	SP	NET 30	BDJ BJOHNS

LINE	QUANTITY	UM	PART NO	PRICE/UNIT	UM	EXTENSION
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CUSTOMER IS AWARE THAT SOME OF THE ITEMS ON THIS QUOTE HAVE  
 A POSSIBLE 6 MONTH LEAD TIME.

PO# MUST APPEAR ON ALL INVOICES, PACKAGES AND SHIPPING  
 PAPERS.

SUBMIT INVOICES IN DUPLICATE

CUST ATTENDED LL15-21 COMPLETED ON 09/10/21

RAYMOND.COX@WARWICKRI.COM  
 401-468-4331

00001	25	EA	ALS1210-375S DOOR BREACHING CARTRIDGE (375 GRAIN) EXPIRES: 07/07/23 WANTED: 06/07/23	6.750		168.75
00002	12	EA	ALS4006DXOC 40MM REACT ROUND, EXTENDED RANGE, OC EXPIRES: 07/07/23 WANTED: 06/07/23	30.500		366.00
00003	12	EA	ALS4006DXCS 40MM REACT ROUND, EXTENDED RANGE, CS EXPIRES: 07/07/23 WANTED: 06/07/23	30.500		366.00
00004	6	EA	ALS4262P 40MM BARRICADE PENETRATOR, OC POWDER EXPIRES: 07/07/23 WANTED: 06/07/23	27.250		163.50
00005	6	EA	ALS4227P 40MM BARRICADE PENETRATOR, CS POWDER EXPIRES: 07/07/23 WANTED: 06/07/23	27.250		163.50
00006	6	EA	ALS5727CS-40 40MM LONG RANGE LAUNCHABLE, CS EXPIRES: 07/07/23 WANTED: 06/07/23	25.000		150.00

CONTINUED ON NEXT PAGE



Q U O T E

NO. 06014024  
PAGE: 2

4700 Providence Road  
Perry, Florida 32347  
Office (850) 223-40mm (4066) Fax (850)223-1911

923781

CITY OF WARWICK  
PURCHASING DIVISION  
CITY HALL  
3275 POST ROAD  
WARWICK, RI 02886  
USA

WARWICK POLICE DEPARTMENT  
ATTN: RAY COX  
99 VETERANS MEMORIAL DRIVE  
WARWICK, RI 02886  
USA

QUOTED	RFQ	SHIP VIA	F.O.B.	TERMS	SLS PREP BY	
06/07/23		BEST WAY	SP	NET 30	BDJ BJOHNS	
LINE	QUANTITY	UM	PART NO	PRICE/UNIT	UM	EXTENSION
00007	6	EA	ALS7727CS-40 40MM SHORT RANGE LAUNCHABLE, CS EXPIRES: 07/07/23 WANTED: 06/07/23	25.000		150.00
00008	6	EA	ALS6272CS-40 BLAST DISPERSION PROJECTILE LAUNCHABLE CS EXPIRES: 07/07/23 WANTED: 06/07/23	21.150		126.90
00009	6	EA	ALS6727CS-40 40MM MULTI-PROJECTILE LAUNCHABLE, CS EXPIRES: 07/07/23 WANTED: 06/07/23	32.500		195.00
00010	6	EA	ALS6273 EXPULSION GRENADE, OC EXPIRES: 07/07/23 WANTED: 06/07/23	47.000		282.00
00011	1	EA	ALSOC9VAPOR TOP COP OC VAPOR (14OZ MK9) EXPIRES: 07/07/23 WANTED: 06/07/23	56.000		56.00
00012	12	EA	ALS4006DX 40MM REACT ROUND, EXTENDED RANGE EXPIRES: 07/07/23 WANTED: 06/07/23	26.500		318.00
00013	1	EA	ALS4006DTK-150 40MM REACT TRAINING KIT (150 SHOTS) EXPIRES: 07/07/23 WANTED: 06/07/23	630.000		630.00
00014	10	EA	ALSD429 TACTICAL BLAST STUN GRENADE EXPIRES: 07/07/23 WANTED: 06/07/23	63.000		630.00
00015	1	EA	ALSOC9-WAND WAND ASSEMBLY FOR THE ALSOC9-CELL EXPIRES: 07/07/23 WANTED: 06/07/23	35.000		35.00

CONTINUED ON NEXT PAGE



4700 Providence Road  
 Perry, Florida 32347  
 Office (850) 223-40mm (4066) Fax (850)223-1911

Q U O T E

NO. 06014024  
 PAGE: 3

923781

CITY OF WARWICK  
 PURCHASING DIVISION  
 CITY HALL  
 3275 POST ROAD  
 WARWICK, RI 02886  
 USA

WARWICK POLICE DEPARTMENT  
 ATTN: RAY COX  
 99 VETERANS MEMORIAL DRIVE  
 WARWICK, RI 02886  
 USA

QUOTED	RFQ	SHIP VIA	F.O.B.	TERMS	SLS PREP BY	
06/07/23		BEST WAY	SP	NET 30	BDJ BJOHNS	
LINE	QUANTITY	UM	PART NO	PRICE/UNIT	UM	EXTENSION
00016	1	EA	ALSOC9VAPOR-CELL TOP COP OC VAPOR REFILL (14OZ MK9) EXPIRES: 07/07/23 WANTED: 06/07/23	105.000		105.00
00017	1	LT	FREIGHT FREIGHT EXPIRES: 07/07/23 WANTED: 06/07/23	282.000		282.00
00018	1	EA	PACKAGING PACKAGING EXPIRES: 07/07/23 WANTED: 06/07/23	71.900		71.90
TOTAL:						4259.55

THIS ORDER IS SUBJECT TO THE FOLLOWING LIMITATIONS, RESTRICTIONS, OR ADDITIONS: (1) FREIGHT & PACKAGING CHARGES WILL BE ADDED TO YOUR BILL. (2) BY FLORIDA STATE TAX CODES, ORDERS DELIVERED WITHIN THE STATE OF FLORIDA ARE REQUIRED TO BE ASSESSED STATE AND LOCAL SALES TAX. (3) A FEDERAL EXCISE TAX EXEMPTION CERTIFICATE MUST ACCOMPANY ALL ORDERS. ORDERS PLACED WITHOUT FET EXEMPTION CERTIFICATES WILL BE CHARGED FEDERAL EXCISE TAX AT 11%. (4) EXPORT OF THE COMMODITIES DESCRIBED HEREIN IS STRICTLY PROHIBITED WITHOUT A VALID EXPORT LICENSE ISSUED BY THE U.S. GOVERNMENT DEPARTMENT WITH GOVERNING JURISDICTION (STATE DEPARTMENT OR COMMERCE DEPARTMENT). (5) RETURNS ARE ACCEPTED AT ALS' DISCRETION AND ARE SUBJECT TO A 20% RESTOCKING FEE AND RETURN FREIGHT CHARGES. (6) ANY ALS LABELED PRODUCT FOUND TO BE DEFECTIVE IN WORKMANSHIP, MATERIALS OR PERFORMANCE WITHIN 5 YEARS OF PURCHASE WILL BE REPAIRED OR REPLACED AT THE DISCRETION OF ALS. ANY NON ALS LABELED PRODUCT WILL BE WARRANTIED AS PER THE OEM MANUFACTURER GUIDELINES. THE COMPANY RESERVES THE RIGHT TO REFUND ALL OR A PORTION OF THE PURCHASE PRICE IN LIEU OF REPAIRING OR REPLACING THE ITEM. LIMITATIONS & EXCLUSIONS APPLY. BY SIGNING THIS  
 CONTINUED ON NEXT PAGE



4700 Providence Road  
 Perry, Florida 32347  
 Office (850) 223-40mm (4066) Fax (850)223-1911

Q U O T E

NO. 06014024  
 PAGE: 4

923781

CITY OF WARWICK  
 PURCHASING DIVISION  
 CITY HALL  
 3275 POST ROAD  
 WARWICK, RI 02886  
 USA

WARWICK POLICE DEPARTMENT  
 ATTN: RAY COX  
 99 VETERANS MEMORIAL DRIVE  
 WARWICK, RI 02886  
 USA

QUOTED	RFQ	SHIP VIA	F.O.B.	TERMS	SLS PREP BY
06/07/23		BEST WAY	SP	NET 30	BDJ BJOHNS

LINE	QUANTITY	UM	PART NO	PRICE/UNIT	UM	EXTENSION
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DOCUMENT, I CONFIRM THAT ALL INFORMATION CONTAINED HEREIN  
 HAS BEEN REVIEWED FOR ACCURACY. I FURTHER AFFIRM THAT I AM  
 AUTHORIZED TO EXECUTE BINDING ORDERS ON BEHALF OF THE  
 ORGANIZATION NAMED ON THIS DOCUMENT.

PRINT NAME

SIGNATURE

DATE



DOC. NO.: ADF1-2  
DATE: 4/27/2021  
REV: 006

Date: November 1, 2021

To: Whom it may concern

From: Sandra Parker  
Vice President of Supply Chain and Logistics

Subject: Less Lethal Munitions Sole Source Manufacturer

This letter is to inform you that ALS/PACEM-Defense is the sole manufacturer of all ALS/PACEM-Defense Brand products.

We do not authorize anyone else to sell our products without our express written permission. If you have any further questions or concerns, please feel free to contact us at 850.223.4066 or [sales@pacem-defense.com](mailto:sales@pacem-defense.com).

Best Regards,  
Sandra Parker

Vice President of Supply Chain and Logistics



CODE: 30-340 Police Department -- Service Contracts

**SECTION 56-6**

**Bid2023-473 Purchase New Identification Card Printer**

Shanix Technology Inc.  
40 Worthington Road  
Cranston, RI 02920

Contract Award: \$3,376.60

Contract Period: One Time Purchase

CITY OF WARWICK

JUN 08 2023

Colonel Bradford E. Connor  
Chief of Police

Frank J. Picozzi  
Mayor



Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

May 24, 2023

Ms. Francis M. Gomez  
Purchasing Agent  
City of Warwick  
3275 Post Road  
Warwick, Rhode Island 02886

Re: Request for Spending Authorization-Shanix IDP Smart 51D Duplex Printer Kit with Ethernet  
City Ordinance 56-6 "Exception to Notice Requirement"  
Funding Source: 30-340, "Service Contracts"

Dear Ms. Gomez,

The Police Department is seeking authorization in the amount of \$3,376.60 to purchase a new identification card printer through our current video surveillance and identification card system vendor Shanix Technology Inc of Cranston, RI. Shanix is our vendor and the authorized seller of the IDP Smart 51D Duplex Printer Kit with Ethernet. Shanix Technology Inc has been our service provider for all matters related to police headquarters video surveillance as well as identification card production. The police department has the software, components, and supplies to issue identification cards and keyless entry cards to police personnel. Identification cards are also produced on an as-needed basis for all City employees.

We are seeking to replace the card printer which is approximately eight years old and frequently has malfunctions. This past February, the printer was out of service for three weeks causing interruptions to this important task of making new identification cards.

We feel it would be a disadvantage to go out to bid on this item since purchasing the IDP Smart 51D from Shanix would guarantee compatibility with our current software. Shanix is also a locally based company which provides us with same-day response when we have hardware or software issues to include the printer.

The total cost for the new printer, ribbon, and installation is \$3,376.60. The "Professional Services" line item on the quote is for the installation and configuration of the printer and software. The printer comes with a 3-year manufacturer's warranty.

If approved, this one-time purchase will be allocated from the Police Department's Budget Code: 30-340, "Service Contracts."

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew P Sullivan".

Major Andrew P Sullivan  
Administrative Bureau Commander



JUN 08 2023

**QUOTATION 42500**

Shanix Technology Inc.  
40 Worthington Rd.  
Cranston, RI 02920

BILL TO:		JOB LOCATION:	
COMPANY <b>Warwick Police Department</b>	SITE <b>Warwick Police Department</b>	DATE <b>May 15, 2023</b>	
ADDRESS <b>99 Veterans Memorial Drive</b>	ADDRESS <b>99 Veterans Memorial Drive</b>	EXPIRY DATE <b>June 30, 2023</b>	
		SALES REP. <b>Mustapha Gharaee</b>	
<b>Warwick, RI 02886-4699</b>	<b>Warwick, RI 02886-4699</b>	PHONE. <b>(401)941-4222 EXT 714</b>	
CONTACT <b>Accounts Payable</b>	CONTACT <b>Chris Cunningham</b>	EMAIL. <b>mustapha@shanix.com</b>	
PHONE <b>(401)739-2000</b>	PHONE <b>(401)468-4361</b>		

**TITLE:**  
Replacement Badge Printer "Quote expiration date has been extended to June, 30 2023"

SCOPE OF WORK:					
IMG	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Identicard	IDP-651406K	IDP Smart 51D Duplex Printer Kit with Ethernet	1.00	\$2,491.70	\$2,491.70
Identicard	IDP-659376	IDP Smart 51 YMCKOK Full-Color Ribbon	3.00	\$74.30	\$222.90
		Professional Services :.....			\$662.00

SUBTOTAL:	\$3,376.60
TAX:	\$0.00
TOTAL:	\$3,376.60

**IF YOU WISH TO ACCEPT THIS PROPOSAL AND RELATED STATEMENT OF WORK, PLEASE SIGN AND RETURN**

Buyer: \_\_\_\_\_ Date: \_\_\_\_\_  
 (Print Name) Signature: \_\_\_\_\_

Printed: 06/30/23 Page 1 of 1

CODE: 30-260 Police Department – Misc. Police Gear/Uniforms

**SECTION 56-6**

**Bid2023-477 SWAT Ballistic Helmets**

Atomic Defense  
2491 Alluvial Avenue Suite 8  
Clovis, CA 93611

Contract Award: \$3,143.70

Contract Period: One Time Purchase

CITY OF WARWICK

JUN 12 2023

Colonel Bradford E. Connor  
Chief of Police

Frank J. Picozzi  
Mayor



Police Department  
99 Veterans Memorial Drive  
Warwick, Rhode Island 02886-4617  
Telephone: (401) 468-4200

June 12, 2023

Ms. Francis M. Gomez  
Purchasing Agent  
City of Warwick  
3275 Post Road  
Warwick, Rhode Island 02886

Re: Request for Spending Authorization-SWAT Ballistic Helmets  
City Ordinance 56-6 "Exception to Notice Requirement"  
Funding Source: 30-260, "Miscellaneous Police Gear/Uniforms"

Dear Ms. Gomez,

The police department is seeking spending authorization under City Ordinance 56-6 "Exception to Notice Requirement" to purchase seven (7) Atomic FAST High-Cut ballistic helmets. Atomic Defense is the manufacturer of their own helmets and these helmets are the same as our current SWAT ballistic helmets that aren't being replaced. This would provide uniformity and compatibility with our recently purchased SWAT communications headsets. Having uniformity in helmets and other equipment provides for sharing of equipment when necessary as well as the repurposing of equipment to new members.

Currently the police department's SWAT team is in the process of onboarding a total of seven (7) new members. The team makes every attempt to repurpose old equipment for new members however this isn't always possible. Additionally, the team has been operating with less personnel than is normally their complement due to attrition and other factors.

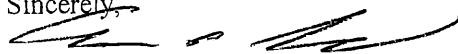
The seven (7) new helmets cost \$499.00/ea for a total \$3,143.70 after a 10% law enforcement discount.

The Police Department is seeking spending authorization in an amount not to exceed **\$3,143.70** for this one-time purchase which would be awarded upon approval from the FY23 budget.

Funding for this purchase, if approved, would be from budget code:

30-260, "Miscellaneous Police Gear/Uniforms"

Please contact me with any questions or concerns.

Sincerely,  
  
Major Andrew P Sullivan  
Administrative Bureau Commander

## Police - Cox Raymond

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**From:** Dylan @AtomicDefense <dylan@atomicdefense.com>  
**Sent:** Friday, June 9, 2023 3:15 PM  
**To:** Police - Cox Raymond; Police - Cox Raymond  
**Subject:** [EXT] - Fwd: Invoice #D233 - Quote For Helmets - Cox

Caution! This message was sent from outside your organization.

Hi Raymond,

Jay alerted me that our system is having trouble sending your invoice to you. Please find the invoice below in this email thread. Let me know if this method doesn't work, and I'll continue troubleshooting for you. I apologize for all of this inconvenience.

Thank you,

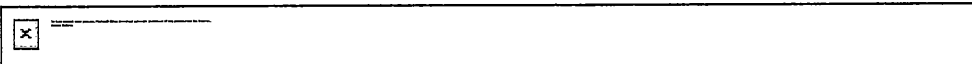


----- Forwarded message -----

**From:** Atomic Defense Support Team <support@atomicdefense.com>  
**Date:** Fri, Jun 9, 2023 at 12:08 PM  
**Subject:** Fwd: Invoice #D233 - Quote For Helmets - Cox  
**To:** Dylan @AtomicDefense <dylan@atomicdefense.com>

----- Forwarded message -----

**From:** Atomic Defense <support@atomicdefense.com>  
**Date:** Fri, Jun 9, 2023 at 11:57 AM  
**Subject:** Invoice #D233 - Quote For Helmets - Cox  
**To:** <raymond.cox@warwickri.gov>  
**Cc:** <raymond.cox@warwickri.com>



INVOICE  
#D233

Complete your purchase

**Complete your purchase**

or Visit our store

## Order summary



**FAST High-Cut Ballistic Helmet | NIJ Level IIIA+ |**

**Tan, Black, Green × 6**

Black / 20 - 23 Inch Head

**\$2,994.00**



**FAST High-Cut Ballistic Helmet | NIJ Level IIIA+ | Tan,**

**Black, Green × 1**

Black / 22 - 27 Inch Head

**\$499.00**

Discount  10% LAW ENFORCEMENT  
DISCOUNT

**-\$349.30**

Subtotal

**\$3,143.70**

Shipping

**\$0.00**

Estimated taxes

**\$0.00**

Total

**\$3,143.70 USD**

You saved \$349.30

## Customer information

Shipping address

Raymond Cox

Raymond.Cox@WarwickRI.com

Billing address

Raymond Cox

Raymond.Cox@WarwickRI.com

99 Veterans Memorial Drive  
Warwick 02886  
United States

99 Veterans Memorial Drive  
Warwick 02886  
United States

Shipping method  
Free shipping  
\$0.00

**Alternate payment methods available upon request. T/T, W.U., C.O.D..**

**PayPal, and all major credit cards.**

- Make all checks payable to ATOMIC DEFENSE, LLC.
- International orders may be subject to ITAR and EAR clearance. HS codes, export licenses, and all other approvals will be handled by the buyer or "Customer" of Atomic Defense, LLC. If customers need assistance with this, they will need to notify Atomic Defense beforehand. Atomic Defense, LLC staff will assist but are not export experts. The customer will need to check and validate the information to ensure it is proper for your export. International orders may be subject to shipping fees based on location.
- Payment Terms Government: \*\*Determined by your agency's contract/PO terms.\*\* Preferred method is the same as "Private Party"
- Payment Terms Private Party: Under \$20K USD, Payment is upfront. \$20K USD and over, Payment is 50/50. (Before Production/Before Shipping)



If you have any questions, reply to this email or contact us at  
Support@AtomicDefense.com