


Patricia A. Peshka  
Purchasing Agent



Frank J. Picozzi  
Mayor

**City of Warwick**  
Purchasing Division  
3275 Post Road  
Warwick, Rhode Island 02886  
Tel (401) 738-2013  
Fax (401) 737-2364

TO: Members of the City Council

FROM: Patricia A. Peshka, Purchasing Agent 

DATE: September 9, 2022

RE: Bids for the Finance Committee Monday, September 19, 2022

CITY OF WARWICK  
 STATE OF RHODE ISLAND  
 RESOLUTION OF THE CITY COUNCIL

9/19/2022

MEETING DATE: \_\_\_\_\_

NO: \_\_\_\_\_

APPROVED: \_\_\_\_\_ MAYOR

DATE: \_\_\_\_\_

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2023 - 122	Fire Apparatus – 1500 GPM Pumper	<b>Greenwood Emergency Vehicles</b> 530 John Dietsch Blvd. North Attleboro, MA 02763	\$592,586.00			
2023 - 121	Fire Apparatus – Type 1 Ambulance	<b>Greenwood Emergency Vehicles</b> 530 John Dietsch Blvd. North Attleboro, MA 02763	\$344,723.00			
2023 - 066	Land Lease Winter Avenue Telecommunications Tower	<b>Cellco Partnership d/b/a Verizon Wireless</b> One Verizon Way, Mail Stop 4AW100 Basking Ridge, NJ 07920	\$583,136.88 <b>REVENUE</b>	Twenty years from date of award		

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2023 - 189	Remove and Splice Fiber Network Connection	<b>Crown Castle</b> 235 Promenade Street Providence, RI 02908	\$5,000.00	Date of award - 6/30/23		56 - 6
2023 - 199	Sophos Firewall Services Renewal	<b>SHI International Corp.</b> 290 Davidson Avenue Somerset, NJ 08873	\$3,930.00	11/20/22 - 11/19/23	1	56 - 10

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. Request permission to piggyback State MPA#517

**THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE**

**TABLE OF CONTENTS**

**CITY COUNCIL MEETING SEPTEMBER 19, 2022**

<b><u>Item #</u></b>	<b><u>BID #</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>DEPT</u></b>
1	2023-122	Fire Apparatus - 1500 GPM Pumper	1-3
2	2023-121	Fire Apparatus - Type 1 Ambulance	4-6
3	2023-066	Land Lease Winter Avenue Telecommunications Tower	7-18
4	2023-189	Remove and Splice Fiber Network Connection (Sec. 56-6)	19-21
5	2023-199	Sophos Firewall Services Renewal (Sec. 56-10)	22-26

**Bid2023-122 Fire Apparatus – 1500 GPM Pumper**

- 2 Bids Received

CODE: 510-0400 ARPA/ARPA Expenditures

MANNER OF AWARD: \$592,586.00  
One-time purchase

RECOMMEND: Greenwood Emergency Vehicles

Greenwood Emergency Vehicles  
530 John Dietsch Blvd.  
North Attleboro, MA 02763

On Scene, LLC  
5600 Post Rd., Suite 114-324  
East Greenwich, RI 02818

Description	Greenwood Emergency Vehicles	On Scene, LLC
Make	E-ONE	Spencer Manufacturing
Model	Typhoon w/ aluminum extruded body & 1500GPM pump	2023 Custom Pumper – 1500 GPM
Warranty	1yr E-ONE standard lifetime frame rail structural 10yr cab & body structural 10yr SS Plumbing 10yr Cummins Engine 10yr Pro-Rated Paint	2yr / 36,000 miles Spencer  10yr cab & body structural 10yr SS Plumbing 10yr Cummins Engine 10yr Paint
<b>Total Bid:</b>	\$592,586.00	\$694,906.00
Delivery Time in Calendar Days (From signing of final purchase contract)	720 Days <i>Note 1</i>	550 Days

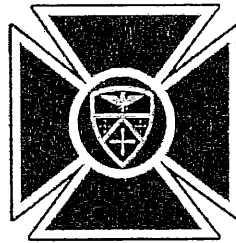
2022 Fire Apparatus Vendor List 9/2/2022

VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL
Allegiance Fire & Rescue	2181 Providence Hwy	Walpole	MA	02081	fradmin@allegiance.com
Bulldog Fire & Emergency Apparatus	17 Winter Street	Woodville	MA	01784	sales@bulldogfa.com
C & S Specialty, Inc.	1181 Old Smithfield Road	N. Smithfield	RI	02896	SHeroux@CSSpecialty.com; info@csspecialty.com; michael.leclair@csspecialty.com
Greenwood Emergency Vehicles	2 Vaillancourt Dr.	N. Attleboro	MA	02763	sales@greenwooddev.com; CBoutin@greenwooddev.com
Shipman's Fire Equipment Co. Inc.	172 Cross Road	Waterford	CT	06385	paigedavidj@aol.com; mkirchhoff@mesfire.com
Specialty Vehicles, Inc.	18 Commerce Boulevard	Plainville	MA	02762	info@svine.com

AUG 30 2022



*Peter K. McMichael  
Chief of Department*



*Office: (401) 468-4049  
Fax: (401) 468-4043*

*Warwick Fire Department  
111 Veterans Memorial Drive  
Warwick, Rhode Island 02886*

August 30, 2022

Mrs. Patricia Peshka  
Purchasing Agent  
City of Warwick

Dear Mrs. Peshka,

The Warwick Fire Department has reviewed Bid 2023-122 Fire Apparatus-1500 GPM Pumper. After carefully reviewing the bids submitted, the Warwick Fire Department recommends awarding the bid to Greenwood Emergency Vehicles of North Attleboro, Massachusetts.

Greenwood Emergency Vehicles met all of the specifications as outlined in the bid. The requested bid award is for one (1) 2024 E-One Typhoon Pumper with a 1500 gallon per minute pump and 750 gallon water tank. Greenwood Emergency Vehicles is the low bidder and did not take exception to any of the specifications.

Funding of the vehicle will be from the City's ARPA funds for a total award not to exceed \$592,586.00.

Please contact me with any questions regarding this bid.

Sincerely,

Peter K. McMichael  
Chief of Department

*Email: [peter.k.mcmichael@warwickri.com](mailto:peter.k.mcmichael@warwickri.com)*

**Bid2023-121 Fire Apparatus – Type 1 Ambulance**

- 1 Bid Received

CODE: 510-0400 ARPA/ARPA Expenditures

MANNER OF AWARD: \$344,723.00  
One-time purchase

RECOMMEND: Greenwood Emergency Vehicles

Greenwood Emergency Vehicles  
530 John Dietsch Blvd.  
North Attleboro, MA 02763

Description	Greenwood Emergency Vehicles
Make	Horton
Model	Type 1 603
Warranty	Modular Body = 30 years Electrical = 7 years / 100,000 miles Conversion = 2 year / 24,000 miles Paint = 7 years Pro-Rated
<b>Total Bid:</b>	\$344,723.00 <i>Note 1</i>
Delivery Time in Calendar Days (From signing of final purchase contract)	720 Days

**Note 1:** Price includes estimated chassis pricing. Should the chassis be less, a credit will be supplied to the customer.

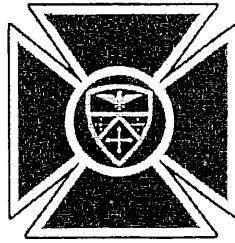


2022 Fire Apparatus Vendor List 9/2/2022

VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL
Allegiance Fire & Rescue	2181 Providence Hwy	Walpole	MA	02081	fradmin@allegiance.com
Bulldog Fire & Emergency Apparatus	17 Winter Street	Woodville	MA	01784	sales@bulldogfa.com
C & S Specialty, Inc.	1181 Old Smithfield Road	N. Smithfield	RI	02896	SHeroux@CSSpecialty.com; info@csspecialty.com; michael.leclair@csspecialty.com
Geenwood Emergency Vehicles	2 Vaillancourt Dr.	N. Attleboro	MA	02763	sales@greenwooddev.com; CBoutin@greenwooddev.com
Shipman's Fire Equipment Co. Inc.	172 Cross Road	Waterford	CT	06385	paigedavidj@aol.com; mkirchhoff@mesfire.com
Specialty Vehicles, Inc.	18 Commerce Boulevard	Plainville	MA	02762	info@svine.com

AUG 30 2022

*Peter K. McMichael  
Chief of Department*



*Office: (401) 468-4000  
Fax: (401) 468-4043*

*Warwick Fire Department  
111 Veterans Memorial Drive  
Warwick, Rhode Island 02886*

August 30, 2022

Mrs. Patricia Peshka  
Purchasing Agent  
City of Warwick

Dear Mrs. Peshka,

The Warwick Fire Department has reviewed Bid 2023-121 Fire Apparatus-Type 1 Ambulance. After carefully reviewing the bids submitted, the Warwick Fire Department recommends awarding the bid to Greenwood Emergency Vehicles of North Attleboro, Massachusetts.

Greenwood Emergency Vehicles met all of the specifications as outlined in the bid. The requested bid award is for one (1) 2023/2024 Horton Ford F550 4x4 Type 1 Ambulance at a cost not to exceed \$344,723.00. The price includes the Stryker Powerload and cot, lettering to match department fleet, and delivery. Funding of the vehicles will be from the City's ARPA funds.

Please contact me with any questions regarding this bid.

Sincerely,

A handwritten signature in black ink that reads "Peter K. McMichael". The signature is written in a cursive style.

Peter K. McMichael  
Chief of Department

*Email: [peter.k.mcmichael@warwickri.com](mailto:peter.k.mcmichael@warwickri.com)*

**RFP2023-066 Land Lease Winter Avenue Telecommunications Tower**

- 1 Bid Received

**REVENUE**

CODE: 100-03652 General Fund/Rental Income-Towers

MANNER OF AWARD: \$583,136.88  
Twenty years from date of award

RECOMMEND: Cellco Partnership d/b/a Verizon Wireless

Cellco Partnership d/b/a Verizon Wireless  
One Verizon Way, Mail Stop 4AW100  
Basking Ridge, NJ 07920

<u>YEAR</u>	<u>MONTHLY</u>	<u>ANNUAL</u>	<u>ESCALATOR(Percent/Amount)</u>
1	\$2,000.00	\$24,000.00	2.00%
2	\$2,040.00	\$24,480.00	2.00%
3	\$2,080.00	\$24,969.60	2.00%
4	\$2,122.42	\$25,468.99	2.00%
5	\$2,164.86	\$25,978.37	2.00%
6	\$2,208.16	\$26,497.94	2.00%
7	\$2,252.32	\$27,027.90	2.00%
8	\$2,297.37	\$27,568.46	2.00%
9	\$2,343.32	\$28,119.83	2.00%
10	\$2,390.19	\$28,682.22	2.00%
11	\$2,437.99	\$29,255.87	2.00%
12	\$2,486.75	\$29,840.98	2.00%
13	\$2,536.48	\$30,437.80	2.00%
14	\$2,587.21	\$31,046.56	2.00%
15	\$2,638.96	\$31,667.49	2.00%
16	\$2,691.74	\$32,300.84	2.00%
17	\$2,745.57	\$32,946.86	2.00%
18	\$2,800.48	\$33,605.79	2.00%
19	\$2,856.49	\$34,277.91	2.00%
20	\$2,913.62	\$34,963.47	2.00%

**REVENUE SHARE PERCENTAGE:** To be negotiated

**Tenant 2:**

**Tenant 3:**

**Tenant 4:**



SEP 02 2022

CITY OF WARWICK

FRANK J. PICOZZI, MAYOR

MEMORANDUM

**To:** Patricia Peshka, Purchasing Director

**From:** Tom Kravitz, Director *TK*  
Dan Geagan, Deputy Director

**Date:** September 2, 2022

**Re:** Bid Recommendation  
**RFP #2023-066** *Land Lease Winter Avenue – Telecommunications Tower*

The Planning Department has reviewed the bids for RFP #2023-066 *Land Lease – Winter Avenue – Telecommunications Tower*. A review of the single bid received by Cellco Partnership d/b/a Verizon Wireless finds that the vendor response met the criteria contained within the RFP and therefore the Department recommends that the City Council consider awarding the bid to Cellco Partnership d/b/a Verizon Wireless.

*Approval of this bid will allow Cellco/Verizon Wireless to proceed, at their own risk and expense, with design, engineering and permitting for a replacement tower at Clegg Field. Such permitting will require additional approval from the Planning Board and City Council in accordance with Section 506 of the Warwick Zoning Ordinance. Lease area to be approximately 50' x 50' of land area.*

**Proposed Lease amount is \$2,000 per month/\$24,000 annually with a 2.00% annual escalator for a twenty-year term. The revenue sharing percentage between the City and Cellco/Verizon for additional tower tenants is proposed to be negotiated with the City.**

*Background and need.*

A telecommunication tower was approved for the site in 1998 and has continuously operated to the current day. The existing tower served a dual function; as a telecommunication tower and as light structure supporting the recreation ball field at the complex. The tower experienced a fire in May of 2021; the damage from the fire required that the tower be removed. A replacement "Cell on Wheels" (COW) has been used to provide temporary service at the site.

All major wireless carriers have expressed a need for a tower in this area; therefore, to limit proliferation of towers, the City solicited proposals from both tower companies and telecommunications providers. The intent is that one vendor constructs a new tower sufficient to provide service to multiple carriers and City communication equipment, if needed.

The City has reviewed the property based on a number of considerations and determined that a new tower should be located as far from residences as possible in an area with the greatest buffer. The City is proposing a lease of ground space approximately 400' southeast of the current location (See attachment).

**Attachments: Proposal Excerpt and RFP Exhibit**

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PLANNING DEPARTMENT • THOMAS KRAVITZ, DIRECTOR  
3275 POST ROAD • WARWICK, RI 02886 • 401-738-2009

ATTACHMENTS

1. CELLCO/Verizon Proposal Excerpt
2. Vicinity Map

#### TAB 4 – Project Proposal

Submittal of Cellco Partnership d/b/a Verizon Wireless (“Respondent”) in response to Request for Proposals, City of Warwick, Rhode Island: RFP2023-066 Land Lease Winter Avenue Telecommunications Tower (dated May 25, 2022).

#### Narrative:

Respondent Cellco Partnership d/b/a Verizon Wireless proposes to enter into a lease agreement with the City of Warwick and construct a wireless communication facility in accordance with the terms and conditions specified in this proposal and in the Request for Proposal documents. The facility is to be constructed on land immediately adjacent to Clegg Field (122 Winter Avenue) in the Conimicut section of the City as illustrated on Exhibit A attached to the RFP.

Respondent proposes to lease an approximately fifty-foot by fifty-foot (50' x 50') area in the approximate location shown on the plans attached to the RFP as Exhibit A, in which it will erect a wireless communications tower for the installation of wireless communication equipment. The facility will include a fenced compound containing operating equipment, an emergency generator, and ancillary equipment. Respondent will design the tower to accommodate a total of up to four (4) wireless carriers (depending on permitting), including Respondent, in addition to the City's public safety installation, and will be such that neither the City, Respondent nor any other carriers will experience interference from each other's equipment on the tower.

The purpose of the installation will be to provide improved coverage and service to the City in the vicinity of the new tower. As Respondent has not yet been selected, the appropriate solution to achieve this purpose has not yet been finalized, and plans have not yet been fully developed. Accordingly, determination of the final configuration, including final location, tower height and type, will be made in consultation with the City, based on visibility, constructability, access, type of foundation required, structural and coverage considerations, and any other considerations required to achieve the stated goal of improved service in the designated area. Respondent acknowledges and agrees that it will be responsible for submitting detailed plans and specifications for tower and equipment, which shall be subject to the City's approval as provided in the RFP.

All design, construction and operation will be performed by Respondent and its contractors, and upon completion the entire facility (tower, building, site improvements, etc.) will be owned by Respondent. Respondent will not seek to transfer of ownership or any aspect of operations of the tower to the City, unless requested by the City. Project design shall be approved by the City, and as-built plans of the complete project shall be produced and provided to the City. Respondent will be responsible for decommissioning the tower at the end of the lease period and/or if at any time the tower is declared obsolete by the Vendor prior to the expiration of the lease.

Respondent's installation shall provide for installation of additional equipment of up to four (4) other carriers (depending on permitting allowance) on the tower and within the compound. Respondent will provide accommodation for installation of any municipal public

service/safety cellular and/or wireless equipment within the installation reasonably requested by the City, in locations mutually agreeable to the parties. Such installation shall be rent free, provided the City shall be responsible for the cost of procurement, installation and maintenance of the equipment, and utility consumption only.

Upon being named the successful bidder, Respondent will proceed in good faith to negotiate a lease with the City, to comply with all Lease requirements stated in Section III of the RFP. These requirements are consistent with Respondent's form lease and with lease provisions agreed to between Respondent and other municipalities around New England. If awarded, Respondent will provide a form Lease for approval by the City which includes all terms and conditions required pursuant to Section III of the RFP, and which shall be acceptable to the City, Respondent and Respondent's legal counsel. The rent to be offered is set forth in Price Proposal, included herewith.

The lease will provide that it be contingent upon the satisfactory completion of Respondent's due diligence, which shall include a title examination, environmental review, NEPA screening, geotechnical, local permitting and other site investigations as Respondent deems necessary.

As Respondent has not yet been selected, its construction plans, materials, labor hours, etc. have not yet been fully developed or calculated. Respondent expects a construction timeline of approximately three to six months, from beginning of site preparation work, through installation of equipment, to completion of installation and bringing the communication equipment on-air. The completion date for the project, however, is difficult to ascertain in advance as it is dependent upon the time involved in obtaining all required permits and approvals for construction activities. This timeline can be impacted by numerous factors outside of Respondent's control under normal circumstances, and is further complicated by potential delays related to the current pandemic as it affects activities related to construction and permitting. Respondent will endeavor to complete the project diligently from inception to completion subject to the above constraints.

Respondent shall comply with all requirements of Section II of the RFP, including:

- Obtaining all permits necessary to meet all applicable federal, state, and local regulations including approval by the Warwick Planning Board and Warwick City Council.
- Performing a title search on the subject lot at Respondent's cost.
- Paying all costs associated with the permitting, design, installation, maintenance, operation and insurance of equipment and facilities; and performing all work in a good and workmanlike manner, that will not adversely affect the property, or any existing structure on the property, and not cause any other damage to the property or structures located on or about the property.
- Providing a Certificate of Insurance and copies of policies, which shall remain in effect during the construction and Lease Agreement term (with coverages in accordance with City requirements to be determined).

- Furnishing copies of Respondent's licenses to operate. Respondent warrants that all of Respondent's cellular communication systems' transmitters and receivers' frequencies shall not interfere with local radio, TV, local and regional public safety, national defense or other similar operations.

If successful, Respondent will provide a Certificate of Insurance, naming the City of Warwick as additional insured, and a Certificate of Good Standing from the Rhode Island Secretary of State, within ten (10) days of award as required in the RFP.

Respondent has enclosed all of the documents as required by the RFP and is offering terms which meet or exceed the minimum criteria in that:

- Respondent is able to meet all the mandatory requirements described in the RFP including all lease requirements described in Section III, and is qualified to carry out the obligations of the Lease Agreement.
- Respondent is licensed to provide wireless communications services in Rhode Island by the Federal Communications Commission.
- Respondent has vast experience in constructing, owning, and operating telecommunications facilities and working with municipalities throughout the United States and has the largest network of wireless services in the country.

Respondent respectfully requests your favorable consideration of its proposal.



TAB 5 – Price Proposal

Submittal of Cellco Partnership d/b/a Verizon Wireless (“Respondent”) in response to Request for Proposals, City of Warwick, Rhode Island: RFP2023-066 Land Lease Winter Avenue Telecommunications Tower (dated May 25, 2022).

Please see attached PROPOSAL AND CONTRACT FORM, with attached PRICE PROPOSAL executed by Respondent Cellco Partnership, showing Respondent’s irrevocable offer for rent payments during the Lease term.

**CITY OF WARWICK**

**PROPOSAL AND CONTRACT FORM**

**TITLE OF SPECIFICATION: RFP2023-066 Land Lease Winter Avenue  
Telecommunications Tower**

**I. PROPOSAL:**

WHEREAS, the CITY OF WARWICK has duly asked for proposals for performance of services and/or supply of goods in accordance with the above-indicated specifications.

The person or entity does irrevocably offer to perform the services and/or furnish the goods in accordance with the specifications, which are hereby incorporated by reference in exchange for the proposal price.

This offer will remain open and irrevocable until the CITY OF WARWICK has accepted this proposal or another proposal on the specifications or abandoned the project.

The bidder agrees that acceptance by the CITY OF WARWICK will transform the proposal into a contract. This proposal and contract will be secured by Bonds, if required by the specifications.

**Pricing as follows**

**Continued next page**

**PLEASE COMPLETE THIS PAGE AND SUBMIT WITH YOUR BID**

**(PRICING SHEET MAY NOT BE CONFIDENTIAL)**

**SAMPLE PRICE PROPOSAL**

**(Alternatives acceptable – provided below information is included)**

**Assuming single-tenant**

<u>YEAR</u>	<u>MONTHLY</u>	<u>ANNUAL</u>	<u>ESCALATOR(Percent/Amount)</u>
1	\$2,000.00	\$24,000.00	2.00%
2	\$2,040.00	\$24,480.00	2.00%
3	\$2,080.00	\$24,969.60	2.00%
4	\$2,122.42	\$25,468.99	2.00%
5	\$2,164.86	\$25,978.37	2.00%
6	\$2,208.16	\$26,497.94	2.00%
7	\$2,252.32	\$27,027.90	2.00%
8	\$2,297.37	\$27,568.46	2.00%
9	\$2,343.32	\$28,119.83	2.00%
10	\$2,390.19	\$28,682.22	2.00%
11	\$2,437.99	\$29,255.87	2.00%
12	\$2,486.75	\$29,840.98	2.00%
13	\$2,536.48	\$30,437.80	2.00%
14	\$2,587.21	\$31,046.56	2.00%
15	\$2,638.96	\$31,667.49	2.00%
16	\$2,691.74	\$32,300.84	2.00%
17	\$2,745.57	\$32,946.86	2.00%
18	\$2,800.48	\$33,605.79	2.00%
19	\$2,856.49	\$34,277.91	2.00%
20	\$2,913.62	\$34,963.47	2.00%

**REVENUE SHARE PERCENTAGE:** To Be Negotiated

**Tenant 2:**

**Tenant 3:**

**Tenant 4:**

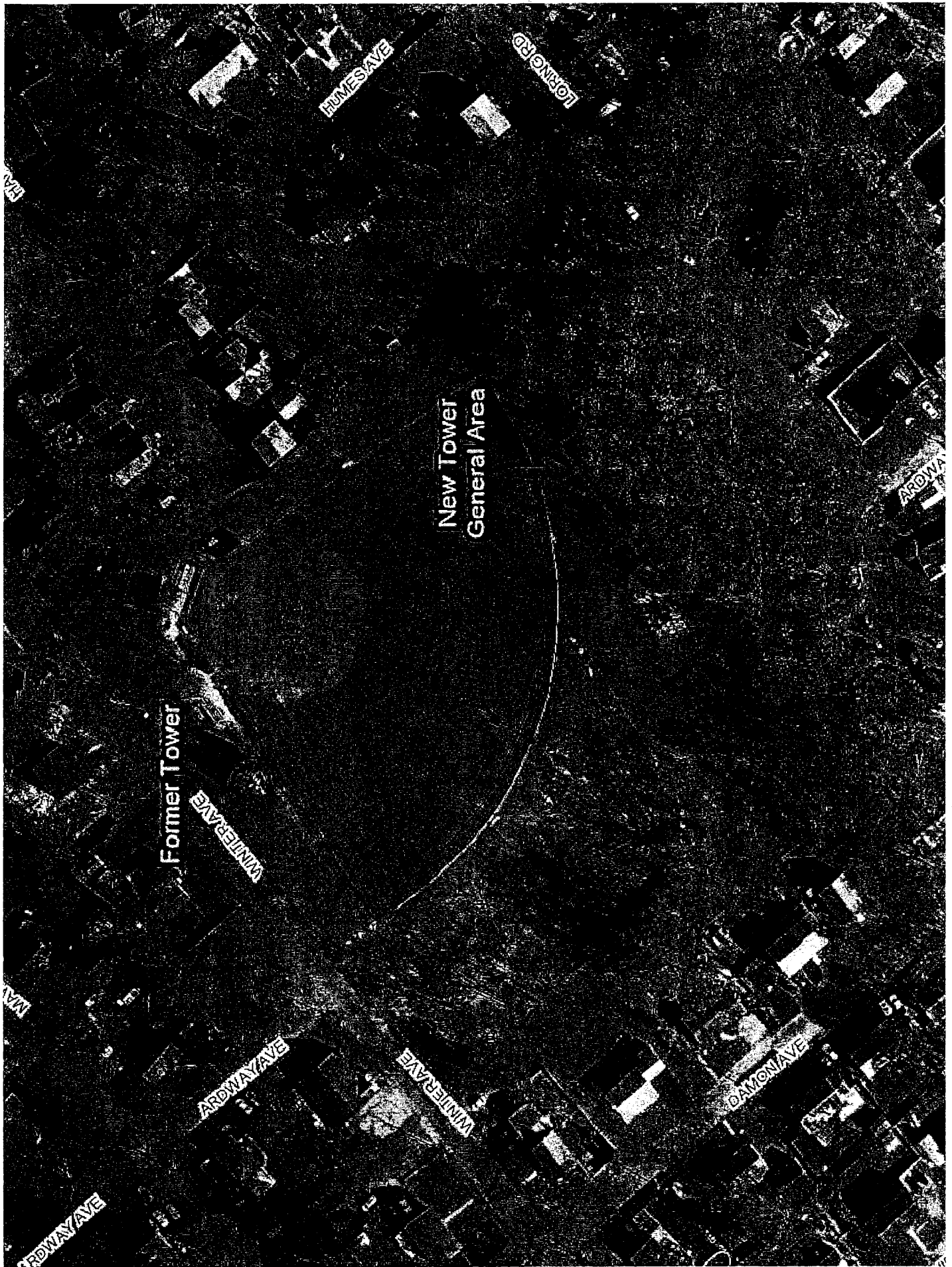
TAB 6 – Deviations

Submittal of Cellco Partnership d/b/a Verizon Wireless (“Respondent”) in response to Request for Proposals, City of Warwick, Rhode Island: RFP2023-066 Land Lease Winter Avenue Telecommunications Tower (dated May 25, 2022).

Respondent does not propose any material deviations from the terms of the RFP. As noted in the Project Proposal included in Tab 4 of this submittal, Respondent agrees to conform with all required terms and conditions of the project and leasing arrangements as required by the City pursuant to the RFP.

# LOCUS WINTER AVE - WARWICK, RI





CODE: 510-0400 ARPA/ARPA Expenditures

**SECTION 56-6**

**Bid2023-189 Remove and Splice Fiber Network Connection**

Crown Castle  
235 Promenade Street  
Providence, RI 02908

Contract Award: \$5,000.00

Contract Period: Date of award – June 30, 2023



CITY OF WARWICK  
DIVISION OF MANAGEMENT INFORMATION SERVICES  
3275 POST ROAD  
WARWICK, RHODE ISLAND 02886  
TEL 401-738-2017

FRANK PICOZZI  
MAYOR

Philip Carlucci  
MIS DIRECTOR

AUG 31 2022

To: Patricia Peshka, Purchasing Agent  
From: Philip F. Carlucci *PFC*  
Date: Friday, August 26, 2022  
Re: 56-6 Splice Fiber Connection out of Buttonwoods

This is a request to award Crown Castle Fiber a one-time expense of \$5,000 to disconnect our network connection in the Buttonwoods facility and splice it at the street pole in order to continue to provide network connectivity to DPW, WFD Dispatch, and the Cooper building. Currently our leased fiber connection from Crown Castle runs from Buttonwoods to DWP, on to Fire Dispatch, and terminates at the Cooper Building. Now that we are exiting the Buttonwoods facility, we need for Crown Castle to pull their line out of the building and splice it at the street pole in order to provide continued service to our other facilities down the line. Since Crown Castle owns the fiber line, they are the only company authorized to do the work.

Crown Castle Fiber is located at 235 Promenade Street, Providence, RI 02908. This Bid will expire at 6/30/2023 and will be paid out of ARPA funds, account 100 03315, allocated for the upgrade of the City's internal network.

Cc: Peder Schaefer - Finance Director



## Carlucci Philip F

---

**From:** Donahue Sean P  
**Sent:** Friday, August 19, 2022 9:52 AM  
**To:** Carlucci Philip F  
**Subject:** Fwd: [EXT] - RE: [EXT] - RE: city of Warwick moving out of buttonswoods

Fyi

Sent from my Verizon, Samsung Galaxy smartphone  
Get [Outlook for Android](#)

---

**From:** Lima, Tatiana <Tatiana.Lima@crowncastle.com>  
**Sent:** Thursday, August 18, 2022 7:00:35 PM  
**To:** Donahue Sean P <sean.p.donahue@warwickri.com>  
**Cc:** Fox, Curt <Curt.Fox@crowncastle.com>; Sozek, Peter <Peter.Sozek@crowncastle.com>; McIntyre, Colleen <Colleen.McIntyre@crowncastle.com>  
**Subject:** [EXT] - RE: [EXT] - RE: city of Warwick moving out of buttonswoods

Hi Sean,

Happy Friday. I wanted to reach out to see if you and the team have had a chance to review the options below and have made a decision? Please feel free to reach out w/ any questions.

cost options to splice out in red text below 3027 W Shore Rd. leaving the new DF connection to go from 3275 Post Rd and 925 Sandy Lane.

Service#	Circuit ID	Service Type	Category	MRC	LOCA
S172731	122474-DF-WRWKRIOW- WRWKRI9S	Point to Point	Dark Fiber	\$875.	3027 W Shore Rd, 1st Floor, Warwick, RI 0288
S172730	144338-DF-WRWKRI3P- WRWKRIOW	Point to Point	Dark Fiber	\$875.	3275 Post Rd, 1st Floor, Warwick, RI 0288

L266194

Option 1: No change to current term NRC \$5,000.00

Option 2: 36Mth Renewal NRC \$0.00 Waived.

Regards,

**Tatiana Lima**  
Client Services Manager  
M: (508) 361-5569

**CROWN CASTLE FIBER**  
1800 West Park Dr. Suite 250  
Westborough, MA 01581  
[Fiber.CrownCastle.com](http://Fiber.CrownCastle.com)

**From:** Donahue Sean P <sean.p.donahue@warwickri.com>  
**Sent:** Friday, August 5, 2022 4:18 PM

CODE: 25-334 MIS/Software Maintenance

**SECTION 56-10**

Request permission to piggyback State MPA#517

**Bid2023-199 Sophos Firewall Services Renewal**

SHI International Corp.  
290 Davidson Avenue  
Somerset, NJ 08873

Contract Award: \$3,930.00

Contract Period: November 20, 2022 – November 19, 2023

SEP 06 2022



CITY OF WARWICK  
DIVISION OF MANAGEMENT INFORMATION SERVICES  
3275 POST ROAD  
WARWICK, RHODE ISLAND 02886  
TEL 401-738-2017

FRANK PICOZZI  
MAYOR

Philip Carlucci  
MIS DIRECTOR

To: Patricia Peshka, Purchasing Agent  
From: Philip F. Carlucci – MIS Director *PFC*  
Date: Friday, September 2, 2022  
Re: 56-10 – Piggyback on State Bid – SHI International Corp

This is a 56-10 request to piggyback on the State of Rhode Island Bid for Software Support Services and award the Sophos Firewall Maintenance Service Contract to SHI in the amount of \$3,930. Sophos Firewall provides the City with its Network Traffic protection against breach attacks. The state Master Price Agreement (MPA) Number is 517 with an effective through date of October 1, 2024.

The vendor to be utilized for this request will be SHI International Corp., 290 Davidson Avenue, Somerset, NJ 08873-4145.

This Support & Maintenance agreement for Sophos Firewall support services will run from November 20, 2022 through November 19, 2023.

The budget code to cover this will be 25-334.

Cc: Peder Schaefer – Finance Director



Pricing Proposal  
 Quotation #: 22465365  
 Created On: 9/2/2022  
 Valid Until: 9/21/2022

**RI-City of Warwick**

**Account Representative**

**Phil Carlucci**

R  
 United States  
 Phone: 401-921-9666  
 Fax:  
 Email: Philip.F.Carlucci@warwickri.com

**New England Gov**

290 Davidson Ave  
 Somerset, NJ 08873  
 Phone: 1-888-896-8893  
 Fax:  
 Email: NewEnglandGov@SHI.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Sophos XG 310 Web Server Protection - Subscription license renewal (1 year) - for XG 310 Sophos - Part#: XS311CTAA Contract Name: SHI-Customer Contract Contract #: SHI-Customer Contract Serial #: C320AB84J2BGCFD Coverage Term: 11/20/2022 – 11/19/2023 <b>Note:</b> End User: Sean Donahue, sean.p.donahue@warwickri.coms	1	\$454.00	\$454.00
2 Sophos XG 310 Email Protection - Subscription license renewal (1 year) - for XG 310 Sophos - Part#: XM311CTAA Contract Name: SHI-Customer Contract Contract #: SHI-Customer Contract Serial #: C320AB84J2BGCFD Coverage Term: 11/20/2022 – 11/19/2023 <b>Note:</b> End User: Sean Donahue, sean.p.donahue@warwickri.com	1	\$454.00	\$454.00
3 Sophos Xstream Protection - Subscription license renewal (1 year) - for XG 310 Sophos - Part#: XX311CTES Contract Name: SHI-Customer Contract Contract #: SHI-Customer Contract Serial #: C320AB84J2BGCFD Coverage Term: 11/20/2022 – 11/19/2023 <b>Note:</b> End User: Sean Donahue, sean.p.donahue@warwickri.com	1	\$3,022.00	\$3,022.00
		Total	\$3,930.00

**Additional Comments**

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-0884. SHI International Corp. is 100% Minority Owned, Woman

*The products offered under this proposal are Open Market and resold in accordance with the terms and conditions at SHI Online Customer Resale Terms and Conditions.*

## Notice of Contract Purchase Agreement



**State Of Rhode Island**  
**Department of Administration**  
**Division of Purchases**  
**One Capitol Hill**  
**Providence, RI 02908-5860**

<b>V E N D O R</b>	<b>SHI INTERNATIONAL CORP</b> <b>290 DAVIDSON AVE</b> <b>SOMERSET, NJ 08873-4145</b> <b>United States</b>
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<b>S H I P  T O</b>	<b>MASTER PRICE AGREEMENT</b> <b>SEE BELOW</b> <b>RELEASE AGAINST, RI MPA</b> <b>United States</b>
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<b>MPA 517 DATA COMMUNICATIONS PRODUCTS AND SERVICES - NASPO</b>	
Award Number	<b>3724878</b>
Revision Number	<b>0</b>
Effective Period	<b>01-JUN-2021 - 30-SEP-2024</b>
Approved PO Date	<b>08-JUN-2021</b>
Vendor Number	<b>1577-iSupplier</b>

Type of Requisition	<b>*OTHER</b>
Requisition Number	
Change Order Requisition Number	
Solicitation Number	
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Buyer	<b>DeAngelis, Robert</b>
Requester Name	
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's General Conditions of Purchase which are incorporated herein by reference contain specific contract terms applicable to this Purchase Order. See: <https://rules.sos.ri.gov/regulations/part/220-30-00-13>

**Effective Term:**

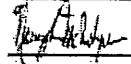
June 1, 2021 - September 30, 2024

with two one-year renewal options available.

As an authorized reseller for Cradlepoint Inc. for NASPO ValuePoint Participating Addendum, Master Agreement #AR3189 in accordance with all documents and specifications of the State of Utah RFP SK18001.

Agency Contact:

<b>INVOICE TO</b>
<b>IMMEDIATE VENDOR ACTION REQUIRED:</b> Paperless Invoicing is now required. Vendors who do not currently invoice electronically must comply. Get Instructions at : <a href="http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf">http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf</a>
<b>REGISTRATION REQUIREMENTS</b>
<b>IMMEDIATE VENDOR ACTION REQUIRED:</b> ALL vendors with an existing Purchase Order must be registered in OCEAN STATE PROCURES(OSP). Get Instructions at : <a href="https://www.ridop.ri.gov/osp/osp-vendor-registration.php">https://www.ridop.ri.gov/osp/osp-vendor-registration.php</a>

<b>STATE PURCHASING AGENT</b>
 Nancy R. McIntyre