

EXECUTIVE CHAMBER

CITY OF WARWICK



RHODE ISLAND

FRANK J. PICOZZI
MAYOR

August 17, 2021

TO THE HONORABLE STEPHEN P. MCALLISTER, COUNCIL PRESIDENT
AND
THE HONORABLE MEMBERS OF THE WARWICK CITY COUNCIL:

Pursuant to the City of Warwick,
Resolution R-95-125 and R-96-162

Entitled

“TOURISM ADVISORY BOARD”


I hereby appoint:

Ryan Giviens
Homewood Suites by Hilton

Term to expire August 31, 2022

Vice: Bob Ayers

I hereby submit this appointment for your advice and consent.



Frank J. Picozzi
Mayor

8-17-21

Date

BOARD MEMBER BIOGRAPHY

**Board or
Commission:** Tourism Advisory Board

Name: Ryan Giviens

Address: 33 International Way
Warwick, RI 02886 (office)

Phone: 401-738-0008 (office)

E-mail: Ryan.Giviens@Hilton.com (office)

Related Experience:

- 4.5 years as Hotel Director of Sales in Warwick
- 3 years' experience managing Hotel Operations
- 10+ years non-profit leadership and marketing experience with the Gaspee Days Committee

Employment: Director of Sales,
Homewood Suites by Hilton
Providence-Warwick

RYAN DEAN GIVIENS

SUMMARY

Strong leadership and communication skills demonstrated by years in the hospitality industry as well as over ten years overseeing a non-profit organization and its large-scale public events. Ability to multitask and thrive in a high-pressure, fast-paced environment and eagerness to exceed targets and goals.

EXPERIENCE

Homewood Suites by Hilton Providence-Warwick, Warwick, RI

Director of Sales | March 2017 – Present

Oversee sales & marketing for an 82-room upscale extended-stay hotel. Manage and negotiate rates with local accounts, project business, and groups. Build rapport with local business owners and corporate decision makers to capture new business, shift market share, and maintain existing accounts. Work with General Manager and management company to meet aggressive budgets and increase market share index. Ensure a smooth operational and sales transition into, during, and out of a full hotel renovation as well as through COVID-19 pandemic.

La Quinta Inn & Suites Coventry/Providence, Coventry, RI

Asst. General Manager | September 2015 – January 2017

Oversaw all operations in a 90-room midscale limited service property with no General Manager. Interviewed, hired, trained, disciplined, and promoted staff as needed or warranted. Managed all sales including business travel, groups, and meetings. Coordinated revenue management based on market supply and demand. Managed service of staff and condition of hotel to maintain excellent guest satisfaction scores. Coordinated capital improvements with ownership and maintenance team.

Sales Manager | February 2014 – September 2015

Maintained knowledge of rates and availability to place competitive bids and respond to RFPs. Negotiated competitive local corporate and group rates as well as managed all marketing, meetings and events. Built and maintained positive rapport with staff, guests, prospective businesses, and colleagues in the industry. Oversaw all hotel operations with Front Office Manager while General Manager was on leave for three months.

Gaspee Days Committee, Warwick, RI

President | September 2017 – September 2019

Elected to preside over a volunteer non-profit focused on civic engagement, community events, and historic education. Developed and managed a six-figure operating budget. Appointed committee chairs to oversee the execution of Parade, 5K, Art Festival, and other events. Worked in close tandem with city and state officials to coordinate community projects, improve local infrastructure, and drive commerce into a historic district.

Vice President | September 2013 – September 2017

Elected to oversee a volunteer non-profit organization that runs several large-scale public events. Stood in for the President and conducted committee meetings in his or her absence. Delegated tasks to committee chairs and follow up with subcommittees to ensure operations are running on schedule and on budget.

EDUCATION

Bachelor of Arts in Communication Studies | University of Rhode Island, Kingston, RI, 2013

SKILLS

Computers: Microsoft Word, Excel, Publisher, OnQ Systems, Cvent Certified, NiteVision, NetRez, FileMaker Pro
Operations: Certified Food Safety Manager, Alcohol Safety (TIPS), CPR