

CODE: 84-799 Water Department/Capital Improvement

**SECTION 6-12**

Request permission to increase PCR-17-20 (Sub A) from \$310,000.00 to \$360,000.00.

**Bid2018-247 Neptune Cold Water Meters**

Ti-Sales, Inc.  
36 Hudson Rd.  
Sudbury, MA 01776

**LAST ACTION TAKEN**

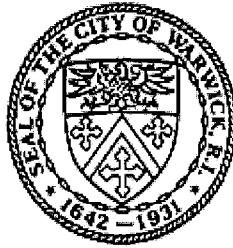
**Section 6-12:** PCR-17-20 (Sub A) approved February 5, 2020 in the amount of \$75,000.00. Contract period March 27, 2020 – March 26, 2021.

Contract Increase Requested: \$50,000.00  
Current Contract Award: \$310,000.00

Contract Period Requested: No change in term  
Current Contract Period: March 27, 2018 – March 26, 2021

TERRY DIPETRILLO  
DIVISION CHIEF

MICHAEL S. ST. PIERRE  
BUSINESS MANAGER/  
FINANCIAL ANALYST



JOSEPH J. SOLOMON  
MAYOR

**CITY OF WARWICK**  
**DEPARTMENT OF PUBLIC WORKS**  
**DIVISION OF WATER**  
935 SANDY LANE • WARWICK, RHODE ISLAND 02889  
Tel (401) 738-2008 • Fax (401) 732-0616

To: Patricia Peshka, Purchasing Agent

From: Terry DiPetrillo, Water Division Chief

*TD*

Date: July 30, 2020

Subj: Bid2018-247 Neptune Cold Water Meters

The above was awarded by the City Council in the amount of \$310,000. This department is nearing the capped amount on this bid. These purchases are necessary for replacing residential meters in the households served by the Warwick Water Department, when or if they fail. This bid originated as a 56-6, Exception to Notice, as these meters are the only ones compatible with the equipment used to read the water usage quarterly for proper billing. This department provides service to approximately 27,000 residences.

This request is for a 6-12, Alteration to Contract, for TI Sales to increase the awarded amount by \$50,000, from \$310,000 to \$360,000. The current bid expires on March 26, 2021.

(84-799 - \$50,000)

# COPY

PCR-17-20 (Sub A)

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

R-20-14

NO: \_\_\_\_\_

APPROVED: \_\_\_\_\_

MAYOR

DATE: \_\_\_\_\_

*February 5, 2020*

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2018 - 247	Neptune Cold Water Meters	<i>Ti-Sales, Inc.</i> 36 Hudson Rd. Sudbury, MA 01776	\$75,000.00	3/27/20 - 3/26/21	1	6 - 12
2020 - 019	Hydraulic Parts & Repairs	<i>Tri-Power Sales &amp; Service, Inc.</i> 64 Minnesota Ave. Warwick, RI 02886	\$15,000.00		2	6 - 12
2020 - 206	Inspection of the Lincoln Avenue Transmission Main	<i>R.P. Iannuccillo &amp; Sons Construction Co.</i> 70 Calverly Street Providence, RI 02908	\$241,250.00			

Continued next page

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2020 - 249A	City of Warwick (District 6) Gasoline, Low Sulfur Diesel & Ultra Low Sulfur Diesel Fuel	<i>Dennis K. Burke, Inc.</i> 555 Constitution Dr. Taunton, MA 02780	<i>DPW</i> \$850,000.00	4/10/20 - 4/9/21		
2020 - 249B	City of Warwick (District 6) Gasoline, Low Sulfur Diesel & Ultra Low Sulfur Diesel Fuel	<i>Roberts Energy, LLC</i> 237 Albany St. Springfield, MA 01104	<i>POLICE</i> \$320,000.00	4/10/20 - 4/9/21		
2020 - 249C	City of Warwick (District 6) Gasoline, Low Sulfur Diesel & Ultra Low Sulfur Diesel Fuel	<i>Dennis K. Burke, Inc.</i> 555 Constitution Dr. Taunton, MA 02780	<i>FIRE</i> \$148,000.00	4/10/20 - 4/9/21		
2020 - 251	Healthcare Dependent Eligibility Audit	<i>Part D Advisors, Inc.</i> 17199 N Laurel Park Drive, Suite 400 Livonia, MI 48152	\$19,850.00	One year from date of award		

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. Request permission to increase PCR-107-19 (Sub A) from \$235,000.00 to \$310,000.00 and extend from March 27, 2020 through March 26, 2021.
2. Request permission to increase PCR-62-19 from \$20,000.00 to \$35,000.00.

**Actions Taken:**

2020-071 Pest Control Services

PCR-20-20  
Favorable Action

**THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE**

**COPY**

**SECTION 6-12**

Request permission to increase PCR-107-19 (Sub A)  
from \$235,000.00 to \$310,000.00 and extend from March 27, 2020 through March 26, 2021

**Bid2018-247 Neptune Cold Water Meters**

Ti-Sales, Inc.  
36 Hudson Rd.  
Sudbury, MA 01776

**LAST ACTION TAKEN**

**Section 6-12:** PCR-107-19 (Sub A) approved September 6, 2019 in the amount of \$75,000.00. No change in contract period.

Contract Increase Requested	\$ 75,000.00
Current Contract Award	\$235,000.00
Contract Period Requested	March 27, 2020 – March 26, 2021
Current Contract Period	March 27, 2018 – March 26, 2020

DANIEL P. O'ROURKE  
DIVISION CHIEF

MICHAEL S. ST. PIERRE  
BUSINESS MANAGER/  
FINANCIAL ANALYST




JOSEPH J. SOLOMON  
MAYOR

**COPY**

**CITY OF WARWICK**  
DEPARTMENT OF PUBLIC WORKS  
DIVISION OF WATER  
935 SANDY LANE • WARWICK, RHODE ISLAND 02889  
Tel (401) 738-2008 • Fax (401) 732-0616

January 15, 2020

To: Patricia Peshka, Purchasing Agent  
From: Daniel O'Rourke, Chief of Water Division   
Subject: Neptune Cold Water Meters (Section #6-12), Ti Sales  
Bid# 2018-247 (Contract Period 3/27/18 – 3/26/20)

As you are aware, the Water Division has an existing contract with Ti Sales for the purchase of cold water meters. The current two year contract is set to expire on March 26, 2020. The contract provides for the purchase of deduct meters, replacement of malfunctioning meters, and upgrading of existing accounts to a radio remote reading capability. Over the course of the two year contract, the City Council has authorized a total expenditure of \$235,000.

A clause in the bid specifications states that "term contracts may be extended for one additional term upon mutual agreement unless otherwise stated". Attached is a letter from Ti Sales Inc. stating that they are willing to extend their current pricing for all line items in the existing contract for one (1) additional year. This would represent no increase in pricing for a minimum of three years. Ti Sales is the exclusive distributor for Neptune products in the entire region.

Therefore, in light of this pricing commitment agreed upon between the Water Division and Ti Sales Inc., I am seeking permission under Section #6-12, Alteration to Existing Contract of the Warwick Code of Ordinances to extend the contract for one (1) additional year with Ti Sales Inc. Coupled with the extension, I am requesting the City Council authorize an additional \$75,000 for the aforementioned products. If this increase is approved, the new total contract award will total \$310,000. Funding for this increase will originate from budget code # 84-799.

If you have any questions or need additional clarification, please contact me at extension 9734.

Cc: Mathew Solitro – Director of Public Works  
Terry Dipetrillo – Water Division Program Manager  
Michael St. Pierre – Water Division Business Manager  
Richard Moniz – Lead Meter Service Person



**COPY**

**WATER and WASTEWATER SUPPLIES**

36 Hudson Road  
Sudbury, MA 01776-2039  
P: 800-225-4616  
F: 978-443-7600  
www.tisales.com

City of Warwick  
Purchasing Division  
3275 Post Road  
Warwick, RI 02886

January 15, 2020

Attention: Dan O'Rourke

RE: 1-Year Price Extension, Bid 2018-247 Neptune Cold Water Meters

Dear Mr. O'Rourke

I am pleased to inform you that Ti-SALES is able to extend the current pricing, based on Bid 2018-247, for another year. According to our records this extension will begin on March 27, 2020 and expire at the close of business on March 26, 2021.

Thank you for the opportunity, and please let me know if you have any questions.

Best regards,

A handwritten signature in black ink, appearing to be 'LS', written over a horizontal line.

Louis Schoolcraft II  
Vice President

***FAMOUS FOR FAST SERVICE***