

Bid2022-031 Purchase Automated Side - Loader Refuse Vehicle

- 1 bid received

CODE: 499-0449 Capital Lease Purchase - Capital Outlay - 21/22. The Council approved a Fiscal Year 2021-22 budget authorizing \$6.4 million in lease purchase expenditures. The council also approved PCR-73-21 which authorized use of general funds for payment of such purchases in advance of receipt of the proceeds from the lease-purchase transaction. The General Fund will advance funds for three (3) 2023 Mack LR64R /Labrie Automizer Auto- Side Loaders and be reimbursed when the new lease is issued.)

MANNER OF AWARD: \$992,604.00
One year from date of award

RECOMMEND: Ballard Mack Sales & Service of RI

Ballard Mack Sales & Service of RI (Two bids submitted)
280 Scituate Ave.
Johnston, RI 02919

Pricing as follows

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| Ballard Mack Sales & Service of RI <i>Bid #1 Alternative Bid</i> | | Ballard Mack Sales & Service of RI <i>Bid #2</i> | |
|---|-------------------|---|----------------------------|
| I. Cab & Chassis | <i>Note 1</i> | I. Cab & Chassis | <i>Note 2 Attachment 1</i> |
| Year | 2023 | Year | 2023 |
| Make | Mack/New Way | Make | Mack/Labrie |
| Model | LR64R/Side Winder | Model | LR64R/Automizer |
| Warranty | Included | Warranty | Included |
| TOTAL COST FOR 1 VEHICLE | \$317,500.00 | TOTAL COST FOR 1 VEHICLE | \$328,868.00 |
| <i>Please indicate number of available vehicles</i> | | <i>Please indicate number of available vehicles</i> | |
| II. Option | | II. Option | |
| 2-way radio, Motorola XPR-5550E or equivalent, narrow banded (EACH) | \$2,000.00 | 2-way radio, Motorola XPR-5550E or equivalent, narrow banded (EACH) | \$2,000.00 |
| TOTAL COST 1 VEHICLE WITH OPTION | \$319,500.00 | TOTAL COST 1 VEHICLE WITH OPTION | \$330,868.00 |
| Delivery | TBD | Delivery | TBD |

Note 1: Included in this price is the arm/cylinder warranty & lube system. Alternative bid for New Way body. Body from AJ Equipment manufactured by New Way.

Note 2: Please see Attachment #1 for options to deduct and lower total cost from vehicle. Body from Sanitary equipment manufactured by Labrie.

Sanitary Equipment Co., Inc.
25 Industry Drive
West Haven Ct, 06516

5/14/2021

Reference: Invitation to Bid City of Warwick Automated side Loader
Bid#
2022-031

Subject: Options Listed In Bid are Included in total body price. If the City would like to remove Any of the following options from the bid please deduct the amount shown for cost.

Option A. Auto Lube System

Cost: \$9,336

Option B. Rear Strobe on Tailgate

Cost: \$480

Option C. 2 Spots on Rear for Backup

Cost: \$368.00

Option D. Camera System

Cost: \$2,192.00

Option E. Backup Sonar

Cost: \$2,056.00

Option F. Extended Warranty

Cost: \$6024.00

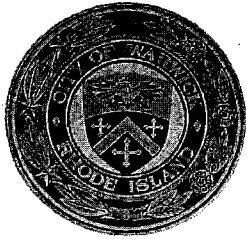
If there are any questions please contact me at 203-892-2677

David Fera
SECI

VENDORS CONFIRMED Side-Loader Refuse Vehicles

| BidXXX Purchase Automated Side-Loader Refuse Vehicle | | | | | | | | |
|--|--|--------------------------|----------------|-------|-------|---|--|--|
| The following vendors were sent specifications. | | | | | | | | |
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| | | | | | | | | |
| VENDOR | | ADDRESS | CITY | STATE | ZIP | EMAIL | | |
| Albany Mack Sales | | 90 Harts Lane | Albany | NY | 12204 | info@albanytrucksales.com; | | |
| Ballard Truck Center | | 280 Scituate Ave. | Johnston | RJ | 02919 | jimr@ballardmack.com;tom@ballardmack.com | | |
| Beam Mack Sales & Service | | 2674 W Henrietta Rd. | Rochester | NY | 14623 | chelseac@beammack.com | | |
| Caskey's Garage | | 1990 Dryden Rd. | Freeville | NY | 13068 | office@caskeysgarage.com | | |
| Gabrielli Truck Sales of CT | | 277 New Park Ave. | Hartford | CT | 06460 | info@gabriellitruck.com | | |
| McDevitt Trucks | | 19 Bridge St. | Lancaster | NH | 03584 | info@mctrucks.com | | |
| Peterbilt of RI | | 11 Industrial Lane | Johnston | RI | 02919 | mberluti@peterbiltofri.com;rparis@peterbiltofri.com;mfurino@peterbiltofct.com | | |
| Sanitary Equipment | | 25 Industry Dr. PO Box 1 | West Haven | CT | 06516 | sales@sanitaryequipment.com | | |
| Southeast Truck Center | | 147 State Rd. | Sagamore Beach | MA | 02562 | | | |

JUN 07 2021



CITY OF WARWICK
DEPARTMENT OF PUBLIC WORKS
925 SANDY LANE • WARWICK, RHODE ISLAND 02889
TEL (401) 738-2003 • FAX (401) 732-5208

FRANK J. PICOZZI
MAYOR

ERIC J. EARLS, PE
DIRECTOR OF PUBLIC WORKS

To: Patricia Peshka, Purchasing Agent

From: Eric J. Earls, Director of Public Works *EJE*

Date: June 7, 2021

Re: Bid2022-031 Purchase Automated Side Loader Sanitation Vehicle(s)

We have reviewed the bids submitted with different bodies available and recommend award to Ballard Mack Sale and Service of RI with the body provided by Sanitary Equipment. The total cost of this request is \$992,604 for three vehicles and will be funded through the lease purchase account. This department is requesting to purchase this particular vehicle because the majority of our sanitation fleet has Sanitary Equipment bodies. If the other bid option was awarded, this department would have to stock a completely different line of parts for those vehicles. This department is requesting a contract period one year from date of award.