

PCR-157-16

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

NO: _____

APPROVED: _____ MAYOR

DATE: _____

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2017 - 188	Image Trend Annual Software Package	<i>Image Trend Annual Software Package</i> 20855 Kensington Boulevard Lakeville MN 55044	\$16,768.40	1/1/17 - 12/31/17		56 - 6

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE

CODE: 25-334 Software Maintenance \$16,768.40

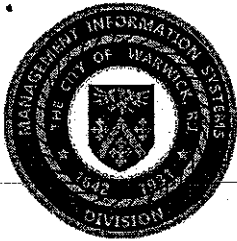
SECTION 56-6

Bid 2017-188 Image Trend Annual Software Package

Image Trend Annual Software Package
20855 Kensington Boulevard
Lakeville MN 55044

Contract Award: \$16,768.40

Contract Period: January 1, 2017 – December 31, 2017



CITY OF WARWICK
DIVISION OF MANAGEMENT INFORMATION SERVICES
3275 POST ROAD
WARWICK, RHODE ISLAND 02886
TEL 401-738-2000
FAX 401-732-1307

SCOTT AVEDISIAN
MAYOR

CARLOS ZAMBRANO
MIS ADMINISTRATOR

To: Patricia A. Peshka, Purchasing Agent
From: Carlos D. Zambrano, MIS Administrator *CDZ*
Date: Thursday, November 17, 2016
Re: Section 56-6 – Image Trend EMS Annual Software Maintenance agreement

This is a request under City Ordinance 56-6 to award Image Trend Inc. the Annual Software Maintenance for Elite Rescue Software Suite for \$16,768.40.

Image Trend Inc. does not outsource any of its software, the maintenance of it, nor the technical support of it. A copy of the Sole Source letter from Image Trend Inc. is provided.

This will be purchased from budget code 25-334.

This award covers the period of 2017.

Cc: Ernie Zmyslinski, Finance Director

Warwick Fire - Contract Renewal Quote

Ship To:

Jason Umbenhauer
 Warwick Fire
 111 Veterans Memorial Dr
 Warwick, RI 02886
 401-468-4044
 Jason.Umbenhauer@warwickri.com

Bill To:

Same as Ship To



Salesperson	Quote Number	Date
Dean Rice	DR20227	November 7, 2016

Description	Current (2016)	Year 1 (2017)	Total (2018)	Total (2019)
Elite Rescue Bridge Auto-Post Support	\$100.00	\$103.00	\$106.09	\$109.27
Elite Rescue Annual Support	\$4,000.00	\$4,120.00	\$4,243.60	\$4,370.81
Elite Rescue Annual Hosting	\$7,200.00	\$7,416.00	\$7,638.48	\$7,867.63
Elite Field Site License Annual Support	\$1,800.00	\$1,648.00	\$1,697.44	\$1,748.36
Scheduler Annual Support	\$800.00	\$824.00	\$848.72	\$874.18
CAD Annual Support and Hosting	\$2,480.00	\$2,554.40	\$2,631.03	\$2,709.96
Auto-CAD Support for Elite Rescue	\$100.00	\$103.00	\$106.09	\$109.27
	\$16,280.00	\$16,768.40	\$17,271.45	\$17,769.60

Terms of Agreement

The above mentioned items will be invoiced upon quote signature with payment terms of net 30 days.

*The recurring annual fees will be billed annually in advance.

*ImageTrend's license, annual support and hosting are based on 12,000

*This proposal is valid for 90 days.

IMAGETREND will invoice sales tax to non-exempt CLIENTS where applicable.

DISCLAIMER: This quote creates no legal obligations. This letter is intended to confirm the parties' current understanding of the terms, but it is not intended to create any legal obligations with respect to any of the terms. Neither party should rely on this quote and no legal or equitable remedy will arise from any such reliance. Instead, the parties must reach a final agreement. A final agreement will be a condition precedent to any binding obligations. A fully executed Contract Agreement will be required to be completed before an order is processed.

If you have any questions regarding this proposal, contact:

Dean Rice at 952-469-6219 or drice@imagetrend.com

Kyle Eisenzimmer at 952-469-6184 or keisenzimmer@imagetrend.com

contracts@imagetrend.com

Thank you for your business!

November 10, 2016

Jason Umbenhauer
Warwick Fire
111 Veterans Memorial Drive
Warwick, RI 02886

RE: Sole Source Inquiry

Dear Mr. Umbenhauer,

Thank you for your recent sole source inquiry. The ImageTrend Elite Rescue product and associated modules are solely developed, produced, distributed and supported by ImageTrend, Inc. These products are copyrighted and trademarked. ImageTrend's suite of products allows for native interoperability of the system's platform and provides seamless integration with the other ImageTrend modules such as ImageTrend Elite Field. ImageTrend's Elite Field Site license, our mobile software for EMS data collection, can be used solely with the ImageTrend Elite EMS and Fire products for reporting purposes.

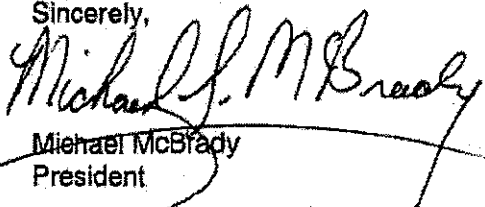
This system from ImageTrend, Inc. is based upon the unique modules and basic architectural features of the data management systems that have been designed by ImageTrend for many applications. The experience and input from our current users have collaboratively helped us to develop a commercial-off-the-shelf (COTS) solution and best practices exclusively for the EMS and Emergency Preparedness market. In fact, ImageTrend Elite is the only combined Fire and EMS system compatible with both NFIRS 5.0 and NEMSIS v3. ImageTrend was the first company to gain full NEMSIS v3 certification in the market. Further, ImageTrend is the only company to offer a fully integrated, Fire and EMS system compatible with NEMSIS v3 and NFIRS 5.0 that incorporates mobile-device compatibility from the ground up.

ImageTrend has additional products in our suite. These products and modules support the collection of additional data related to emergency incidents, while utilizing the existing data collection and reporting for things such as patient and incident demographics with in the Elite Rescue System. This additional functionality is only available with these products and has been designed to be cost-effective as a next step in our suite of products. Implementation of these modules and ongoing support can only be accomplished by ImageTrend, since they fully understand the system design and have the expertise required to successfully complete this functionality within this system architecture.

As the sole source vendor of this software, we distribute on a use license basis and maintain beneficiary escrow accounts. All data obtained and maintained within the application is proprietary to and owned by the licensed user. ImageTrend does not distribute the source code to any other vendors or resellers and therefore development, modification or implementation of ImageTrend Elite EMS, Elite Fire, Elite Rescue and Elite Field, its modules and extensions can only be performed by ImageTrend, Inc.

Please feel free to contact us at 1-888-469-7789 if you need any further information.

Sincerely,



Michael J. McBrady
President