

**2020-170 Scott Air-Pak X3 Pro Self Contained Breathing Apparatus & Related Equipment**

- 1 bids submitted

CODE: 35-235 Firefighting Supplies \$20,000.00  
35-218 SCBA Cylinders \$30,000.00

MANNER OF AWARD: \$50,000.00  
October 23, 2019 – October 22, 2020

RECOMMEND: Shipman's Fire Equipment Co. Inc.

---

Shipman's Fire Equipment Co. Inc.  
172 Cross Rd.  
Waterford, CT 06385

**PRICING AS FOLLOWS**

**Continued Next Page**

Bid2020-170 Scott Air-Pak X3 Pro Self Contained Breathing Apparatus Related Equipment  
**BID RESULTS**

<b>Item #</b>	<b>Description</b>	<b>P/N</b>	<b>Bid</b>
1	Scott Air-Pak X3 Pro 2018, 4500 psi, spring clips, Q/D hose, Pak Tracker	X8824025005303	\$ 6,290.00
2	Scott AV-3000 HT Facepiece, 4 strap, size small	201215-27	\$ 308.00
3	Scott AV-3000 HT Facepiece, 4 strap, size medium	201215-28	\$ 308.00
4	Scott AV-3000 HT Facepiece, 4 strap, size large	201215-29	\$ 308.00
5	Scott EPIC 3 voice amp bracket only, right side 2013 ed.	201210-01	\$ 275.00
6	Scott EPIC 3 voice amplifier, no bracket	201275-01	\$ 515.00
7	Scott EPIC 3 Radio Direct Interface voice amplifier, Bluetooth, no bracket	201276-11	\$ 635.00
8	Scott 45 minute, 4500 psi, carbon wrapped cylinder and valve assembly	807422-01	\$ 1,165.00
9	Scott 60 minute, 4500 psi, carbon wrapped cylinder and valve assembly	804723-01	\$ 1,295.00
10	Scott 45 minute, 4500 psi, carbon wrapped cylinder only, no valve assembly	10009673	\$ 1,056.00
11	Scott 60 minute, 4500 psi, carbon wrapped cylinder only, no valve assembly	10009672	\$ 1,240.00
12	Prescription Lens Kit for AV-3000 with Sureseal Nosecup Mounted RX frame	805753-01	\$ 48.00
13	Prescription Lens Kit for AV-3000 with Sureseal Mask Mounted 52mm RX lens kit	200372-52F	\$ 107.00
14	Prescription Lens Kit for AV-3000 with Sureseal Mask Mounted 60mm RX lens kit	200372-60F	\$ 108.00
15	Scott RIT-Pak III Emergency Air Supply System, complete with 6' EBSS hose x 5' RIC Hose, E-Z Flow quick connect regulator and modified AV-3000 Sureseal Face Piece	200954-02	\$ 2,959.00
16	EPIC 3 voice amplifier battery door assembly	201079-01	\$ 36.00
<b>Continued next page</b>			

Bid2020-170 Scott Air-Pak X3 Pro Self Contained Breathing Apparatus Related Equipment  
 BID RESULTS

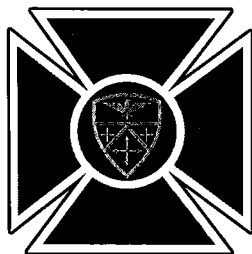
Item #	Description	P/N	Bid
17	EPIC voice amplifier bayonet thumb latch locking lever	31001089	see note 1
18	Nosecup assembly, Scott AV-3000 HT, red valves, size small	201126-02	\$ 43.00
19	Nosecup assembly, Scott AV-3000 HT, red valves, size medium	201127-02	\$ 43.00
20	Nosecup assembly, Scott AV-3000 HT, red valves, size large	201128-02	\$ 43.00
21	Cylinder cap, 45 minute bottle, valve end	200688-S445	\$ 26.00
22	Cylinder cap, 45 minute bottle, dome end	200688-D445	\$ 26.00
23	Install kit for 4 sets of caps	200689-01	\$ 48.00
24	Install kit for 20 sets of caps	200689-02	\$ 224.00
25	Scott Field level maintenance class		\$200.00/FF (see note 2)
26	Scott SKA-Pak AT, 4.5/15 minute, Kevlar harness, vibralert, Hansen, no case or facepiece	SAR424060431001	\$ 2,040.00
27	Scott Spare 15 cylinder for SKA-Pak AT	200779-01	\$ 703.00
28	ZICO Horizontal Steel Quic-Storage Rack - Less Top - BLACK	ACSR-6-B-(LT)	\$ 85.00
29	ZICO Horizontal Steel Quic-Storage Rack - BLACK	ACSR-6-B	\$ 95.00
Trade-In Allowance/Credit			
Item	Description	Allowance/Credit	
A	Scott Air-Pak 7	\$200.00	
B	Scott Air-Pak 50	\$200.00	
C	Scott Wire Fram	\$200.00	
<b>Note 1: Replacement P/N provided Item #17 281081-01 \$46.00</b>			
<b>Note 2: Item #25 8 hour class, 12 FF reqd.</b>			

VENDOR CONFIRMED Scott Air Pak 75 Breathing Apparatus & Related Equipment

Bid2020-170 Scott Air-Pak X3 Pro Self Contained Breathing Apparatus & Related Equipment						
The following vendors were sent specifications.						
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL	
American Fire Equipment Co., Inc.	Easton Industrail Pk. 58 Norfolk Ave., Unit 5	S. Easton	MA	02375	tim@amfire.net; wayne@amfire.net; Jfmb6@aol.com; dave@amfire.net	
Brigham Industries, Inc.	15 Brigham Rd.	Paxton	MA	01612	cbagdis@brighamindustries.com; jbagdis@brighamindustries.com	
C & S Specialty, Inc.	1181 Old Smithfield Road	N. Smithfield	RI	02896	SHeroux@CSSpecialty.com; info@csspecialty.com;	
Ed Lyons Fire Equipment, Inc.	1643 Central St.	Stoughton	MA	02072	steve.bilodeau@csspecialty.com edlyons@edlyonsfire.com	
Fire Tech & Safety	90 Progress Ave	Tymsborough	MA	01879	jlangevin@firetechusa.com; bdion@firetechusa.com; rbarton55@cox.net	
Firematic	237 Sugar Rd.	Bolton	MA	01740	epoirier@firematic.com Rpeck6@cox.net;	
New England Fire Equipment & Apparatus Corp.	10 Stillman Rd.	N. Haven	CT	06473	larry.nefa@gmail.com; supplyfire@aol.com; nefea@aol.com	
Northeast Rescue Systems, Inc.	313 Belgrade Ave.	Boston	MA	02131	ocners@aol.com; doconnor@northeastrescue.com; info@northeastrescue.com;	
Safeware, Inc.	4403 Forbes Blvd.	Lanham	MD	20706	rlamoureux@northeastrescue.com sue.roy@safewareinc.com; esmaynard@lakeland.com	
Shipman's Fire Equipment Co. Inc.	172 Cross Road	Waterford	CT	06385	paigedavidj@aol.com; info@shipmans.com; jmartin@shipmans.com; mkirchhoff@shipmans.com; ccentracchio@shipmans.com; tbaker@shipmans.com	
Stroud Safety Apparel, LLC	414 W. 4th St.	Stroud	OK	74079	ernie@stroudsafetyapparel.com	



*Jason Umbenhauer  
Assistant Chief*



**OCT 03 2019**

*Office: (401) 468-4044  
Fax: (401) 468-4043*

*Warwick Fire Department  
111 Veterans Memorial Drive  
Warwick, Rhode Island 02886*

October 2, 2019

Patricia Peshka  
Purchasing Agent  
City of Warwick

The bid for *Scott Air-Pak X3 Pro Self Contained Breathing Apparatus & Related Equipment, Bid#2020-170* has been carefully reviewed by the Fire Department.

One (1) vendor submitted a bid, and after evaluating pricing the following vendor has fully satisfied the specifications outlined in our request. Therefore, I recommend the bid be awarded to the following vendor:

**Shipman's Fire Equipment, Waterford CT**

After contacting several vendors that did not submit a bid, we were made aware that currently, only one vendor is authorized to by 3M/Scott Health and Safety to sell Scott equipment inside of Rhode Island. Therefore, Shipman's Fire Equipment is the sole source vendor for this product in Rhode Island.

Purchase of this equipment is required by the Fire Department as we begin to replace Self-Contained Breathing Apparatus (SCBA) and Cylinders that are approaching their maximum service life in accordance with NFPA 1981.

Funding for this product will be from budget code 35-218 SCBA Cylinders (\$30,000) and 35-235 Firefighting Supplies (\$20,000).

The current bid expires on 10/22/2019 and, if approved, the new bid will have an effective date of 10/23/2019 through 10/22/2020, for an amount not to exceed \$50,000.

Please contact me should you have any questions.

Jason Umbenhauer  
Assistant Chief

*Email: Jason.Umbenhauer@warwickri.com*