

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

NO: _____

APPROVED: _____ MAYOR

DATE: _____

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2018 - 168	Various Replacement Automotive Parts	<p><i>Tri-Power Sales & Service, Inc.</i> 65 Minnesota Ave. <u>Warwick, RI 02888</u></p> <p><i>Advance Stores Co., Inc.</i> <i>d/b/a Advance Auto Parts</i> 1280 Warwick Ave. <u>Warwick, RI 02888</u></p> <p><i>Raps Auto Parts Supply, Inc.</i> <i>d/b/a Napa Auto Parts</i> 3666 W. Shore Rd. <u>Warwick, RI 02886</u></p> <p><i>Action Auto Parts, Inc.</i> 795 N. Main St. Providence, RI 02904</p>	<p>POLICE \$28,000.00</p> <p>DPW \$550,000.00 <i>(inclusive of Bid2018-167A & Bid2018-167C)</i></p>	<p>11/18/17 - 11/17/18</p>	1	

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PCR-188-17 (Sub A)
(corrected)

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
	<i>Award continued from previous page</i>					
2018 - 168	Various Replacement Automotive Parts	<i>East Coast Terminals</i> 267 Allen St. Springfield, MA <u>01108</u> <i>Lawson Products, Inc.</i> 8770 W. Bryn Mawr Ave. <u>Chicago, IL 60631</u> <i>Tifco Industries</i> 21400 Northwest Freeway Cypress, TX 77429 Palmer Spring Co. One Althea St. Providence, RI 02907				

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. **DPW:** Amend contract award from Bid2018-167B to Bid2018-167C. Awarding all vendors. **Police:** Raps Auto Parts, d/b/a Napa Auto Parts, Lawson Products and Tifco Industries.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE

Bid2018-168 Various Replacement Automotive Parts

- 8 qualified bids submitted*

**(11 bids submitted were submitted. However, 3 were disqualified for not submitting a catalog, per bid specifications. Tasca Auto Group, Fisher Auto Parts and O'Reilly Automotive Stores)*

PLEASE BE ADVISED THAT THIS BID REQUIRED A CATALOG BE SUBMITTED. DUE TO THE SIZE & VOLUME OF ITEMS CONTAINED WITHIN, THESE CATALOGS ARE NOT A PART OF THIS DOCUMENTATION, BUT ARE AVAILABLE FOR VIEWING IN THE PURCHASING DIVISION.

CODES: 30-330 Police/Auto & Vehicle Maint. \$28,000.00

65-250 Automotive/Mechanical Parts	<u>inclusive of Bid2018-167A & Bid2018-167B</u>
65-239 Automotive/Supplies-Misc.	<u>inclusive of Bid2018-167A & Bid2018-167B</u>
65-215 Automotive/Hardware	<u>inclusive of Bid2018-167A & Bid2018-167B</u>
65-258 Automotive/Mech. Parts/Plows	<u>inclusive of Bid2018-167A & Bid2018-167B</u>
65-285 Automotive/Small Tools	<u>inclusive of Bid2018-167A & Bid2018-167B</u>

MANNER OF AWARD: Police \$28,000.00
 DPW \$550,000.00 (inclusive of Bid2018-167A &
 Bid2018-167B)
 11/18/17-11/17/18

RECOMMEND: POLICE: Raps Auto d/b/a NAPA, Lawson Products, Tifco
 DPW: All vendors

Tri-Power Sales & Service, Inc.	65 Minnesota Ave.	Warwick, RI 02888
Advance Stores Co., Inc.		
d/b/a Advance Auto Parts	1280 Warwick Ave.	Warwick, RI 02888
Raps Auto Parts Supply, Inc.		
d/b/a Napa Auto Parts	3666 W. Shore Rd.	Warwick, RI 02886
Action Auto Parts, Inc.	795 N. Main St.	Providence, RI 02904
East Coast Terminals	267 Allen St.	Springfield, MA 01108
Lawson Products, Inc.	8770 W. Bryn Mawr Ave.	Chicago, IL 60631
Tifco Industries	21400 Northwest Freeway	Cypress, TX 77429
Palmer Spring Co.	One Althea St.	Providence, RI 02907

Pricing as Follows

Continued next page

Item #	Description	TRI-POWER		ADVANCE AUTO		RAPS D/B/A NAPA		ACTION AUTO	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
1	Alternators			MPA	8%	BBB/Wilson	49%	BBB	73%
2	Filters (oil, gas, air, etc.)			Carquest Baldwin	various	Wix	70%	Fram	70%
3	Starters			MPA	8%	BBB/Wilson	49%	BBB	73%
4	Wiper blades			Trico, Bosch, Et AI	33%	Trico	40%	Anco	60%
5	Bulbs, seal beams			Carquest Sylvania	30%	Federal Mogul	41%	Wagner & Eiko	65%
6	Windshield washer solvent			Rain-x	8%	NAPA	50%	Austin	65%
7	Spark plugs			AC Delco NGK Denso Et AI	10%	All major brands	40%	Autolite	80%
8	Spark plug wires			Carquest Motorcraft	20%	Cooper	43%	Denso	72%
9	Brake parts			By Product	various	Federal Mogul/Raylog	52%	Bendix King Dura	66%
10	Shock absorbers			Monroe	15%	Monroe	44%	Monroe	66%
11	Exhaust parts			Walker	20%	Walker	40%	Walker	67%
12	Front end parts			By Product	various	Federal Mogul	40%	Mevotech	69%
13	Belts, hoses & tensioners		50%	Dayco	various	Gates	48%	Dayco	65%
14	Coil packs			BWD	18%	Echlin/Denso	47%	Standard	66%
15	Ignition modules			BWD	18%	Echlin	42%	Standard	66%
16	Computers			BWD	various	Cardone	46%	Standard	68%
17	Computer sensors			BWD	various	Echlin	42%	Standard	66%
18	Ignition parts			BWD	various	Echlin	49%	Standard	66%
19	Fuel pumps & assoc. parts			Delphi Spectra Et AI	15%	Bosh Delphi Carter	40%	US Motorworks	75%
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Item #	Description	TRI-POWER		ADVANCE AUTO		RAPS D/B/A NAPA		ACTION AUTO	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
20	Emission parts			BWD	various	Echlin	40%	Standard	66%
21	Brake Cleaner			Wearever	8%	CRC-NAPA	60%	CRC	60%
22	Lights (ex: grote, Signal stat)	Buyers/Preco	20%	Grote	15%	Trucklite/Grote	45%	Grote	55%
23	Automotive nuts, bolts and all fasteners			Dorman	13%	Dorman	40%	Dorman	66%
24	Automotive electrical to include connectors and acc.			By Product	various	Balkamp	40%	Standard	66%
25	Automotive spray lubes, chemicals and ass't'd shop supplies	Federal Process	20%	By Product	various	All major brands	50%	Cyclo	52%
26	2009-2011 Ford Crown Victoria								
a	Performance Calipers			Cardone	35%	Cardone	40%	Raybestos	65%
b	Motorcraft Front Left or Right Caliper			N/A	N/A	N/A	N/A	Raybestos	65%
c	Motorcraft Rear Left or Right Caliper			N/A	N/A	N/A	N/A	Raybestos	65%
d	Performance Friction Brake Rotor, Front			Wearever Frontline	45%	Raylock	40%	Raybestos	65%
e	Performance Friction Brake Rotor, Rear			Wearever Frontline	45%	FLT	40%	Raybestos	65%
f	Performance Friction Brake Pad, Front			Wearever Frontline	35%	FLT	40%	Raybestos	65%
g	Performance Friction Brake Pad, Rear			Wearever Frontline	35%	FLT	40%	Raybestos	65%
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Item #	Description	TRI-POWER		ADVANCE AUTO		RAPS D/B/A NAPA		ACTION AUTO	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
27	2012-2013 Ford Crown Victoria								
a	Performance Calipers			Cardone	35%	Cardone	40%	Raybestos	65%
b	Performance Rotors			Wearever Frontline	45%	Rayloc	40%	Raybestos	65%
c	Performance Pads			Wearever Frontline	35%	Rayloc	40%	Raybestos	65%
28	2014-2016 Ford Taurus Police Interceptor								
a	Performance Calipers			Cardone	35%	Cardone	40%	Raybestos	65%
b	Motorcraft Front Left or Right Caliper			N/A	N/A	N/A	N/A	Raybestos	65%
c	Motorcraft Rear Left or Right Caliper			N/A	N/A	N/A	N/A	Raybestos	65%
d	Performance Friction Brake Rotors			Wearever Frontline	45%	FLT	40%	Raybestos	65%
e	Motorcraft Brake Rotor, Front			N/A	N/A	N/A	N/A	Raybestos	65%
f	Motorcraft Brake Rotor, Rear			N/A	N/A	N/A	N/A	Raybestos	65%
g	Performance Friction Brake Pad, Front			Wearever Frontline	35%	FLT	40%	Raybestos	65%
h	Performance Friction Brake Pad, Rear			Wearever Frontline	35%	FLT	40%	Raybestos	65%
29	2014-2016 Ford Explorer Police Interceptor								
a	Performance Calipers			Cardone	35%	Cardone	40%	Raybestos	65%
b	Motorcraft Front Left or Right Caliper			N/A	N/A	N/A	N/A	Raybestos	65%
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Item #	Description	TRI-POWER		ADVANCE AUTO		RAPS D/B/A NAPA		ACTION AUTO	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
c	Motorcraft Rear Left or Right Caliper			N/A	N/A	N/A	N/A		
d	Performance Friction Brake Rotors			Wearever Frontline	45%	FLT	40%	Raybestos	65%
e	Motorcraft Brake Rotor, Front			N/A	N/A	N/A	N/A	Raybestos	65%
f	Motorcraft Brake Rotor, Rear			N/A	N/A	N/A	N/A	Raybestos	65%
g	Performance Friction Brake Pad, Front			Wearever Frontline	35%	FLT	40%	Raybestos	65%
h	Performance Friction Brake Pad, Rear			Wearever Frontline	35%	FLT	40%	Raybestos	65%
	Discounts Offered on Any Unlisted Part		Yes		By Product		Yes		Yes
	If yes, please indicate percentage		20%		Various		10-60%		30-75%
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Item #	Description	EAST COAST		LAWSON		TIFCO		PALMER SPRING	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
1	Alternators			See note 1				See note 2	
2	Filters (oil, gas, air, etc.)								
3	Starters								
4	Wiper blades			Lawson Products	42%	Goodyear, ClearPlus, Anco	20%		
5	Bulbs, seal beams			Lawson Products	42%				
6	Windshield washer solvent								
7	Spark plugs								
8	Spark plug wires								
9	Brake parts							Bendix, Meritor	See note 2
10	Shock absorbers							Monroe, Gabriel, Meritor	57%
11	Exhaust parts							Walker	48%
12	Front end parts							Meritor	48%
13	Belts, hoses & tensioners								
14	Coil packs								
15	Ignition modules								
16	Computers								
17	Computer sensors	Delphi Molex Tyco	37%						
18	Ignition parts	Amp Deutsch BM Pollack Cole Hersey	37%						
19	Fuel pumps & assoc. parts								
	continued next page								

Item #	Description	EAST COAST		LAWSON		TIFCO		PALMER SPRING	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
20	Emission parts								
21	Brake Cleaner			Lawson Products	50%				
22	Lights (ex: grote, Signal stat)			Lawson Products	42%				
23	Automotive nuts, bolts and all fasteners			Lawson Products	71%	Lake Erie, Nucor	20%		
24	Automotive electrical to include connectors and acc.			Lawson Products	66%	T & B, 3M	20%		
25	Automotive spray lubes, chemicals and ass't'd shop supplies			Lawson Products	50%	Tifco	20%		
26	2009-2011 Ford Crown Victoria								
a	Performance Calipers								
b	Motorcraft Front Left or Right Caliper								
c	Motorcraft Rear Left or Right Caliper								
d	Performance Friction Brake Rotor, Front								
e	Performance Friction Brake Rotor, Rear								
f	Performance Friction Brake Pad, Front								
g	Performance Friction Brake Pad, Rear								
	continued next page								

Item #	Description	EAST COAST		LAWSON		TIFCO		PALMER SPRING	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
27	2012-2013 Ford Crown Victoria								
a	Performance Calipers								
b	Performance Rotors								
c	Performance Pads								
28	2014-2016 Ford Taurus Police Interceptor								
a	Performance Calipers								
b	Motorcraft Front Left or Right Caliper								
c	Motorcraft Rear Left or Right Caliper								
d	Performance Friction Brake Rotors								
e	Motorcraft Brake Rotor, Front								
f	Motorcraft Brake Rotor, Rear								
g	Performance Friction Brake Pad, Front								
h	Performance Friction Brake Pad, Rear								
29	2014-2016 Ford Explorer Police Interceptor								
a	Performance Calipers								
b	Motorcraft Front Left or Right Caliper								
	continued next page								

Item #	Description	EAST COAST		LAWSON		TIFCO		PALMER SPRING	
		Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %	Manufacturer	Discount - %
c	Motorcraft Rear Left or Right Caliper								
d	Performance Friction Brake Rotors								
e	Motorcraft Brake Rotor, Front								
f	Motorcraft Brake Rotor, Rear								
g	Performance Friction Brake Pad, Front								
h	Performance Friction Brake Pad, Rear								
	Discounts Offered on Any Unlisted Part				Yes				Yes
	If yes, please indicate percentage				See note 1				50%
<u>Notes</u>									
1	Lawson Products: Listed is the product category and average discount offer from list price.								
	Automotive 42%. Cabinets 15%. Chemicals 50%. Cutting Tools 31%. Electrical 66%.								
	Fluid Power 52%. Fasteners 71%. Hand tools 49%. Material Handling 17%.								
	Safety 17%. Shop supplies 23%. Welding 21%.								
2	Palmer Spring: Item 9. Brake shoes 57% off Arvin Meritor's list price. Brake drums 57% off Webb Wheel's list price. Air Brake System Components 50% off Bendix CVS's list price. All other related brake products including: calipers, disk pads, rotors, camshafts, slack adjusters, brake chambers, etc. will be offered at 50% off Arvin Meritor's list price.								

Bid2018-168 Various Replacement Automotive Parts						
The following vendors were sent specifications.						
VENDOR	ADDRESS	CITY	STATE	ZIP		
Action Auto Parts	795 N. Main St.	Providence	RI	02904		
Advance Stores Co., Inc. d/b/a Advance Auto Parts	1280 Warwick Ave.	Warwick	RI	02888		
Advance Stores Co., Inc. d/b/a Advance Auto Parts & Carquest Auto Parts	5008 Airport Rd.	Roanoke	VA	24012		
All Products Automotive, Inc.	4701 W. Cortland Ave.	Chicago	IL	60639		
Altrui Brothers	1100 Warren Ave.	E. Providence	RI	02914		
Auto Zone, Inc.	2720 Post Rd.	Warwick	RI	02886		
Ballard Mack	280 Scituate Ave.	Johnston	RI	02919		
BWP Distributors, Inc. d/b/a Carquest Auto Parts	215 Business Park Dr.	Armonk	NY	10504		
CK Distribution	Six Crestmont Dr.	Carolina	RI	02812		
Dyar Sales & Machinery Co.	75 Concord St.	N. Reading	MA	01864		
East Coast Terminal, Inc.	267 Allen Street.	Springfield	MA	01108		
Fisher Auto Products	2117 W. Shore Rd.	Warwick	RI	02889		
Fleetpride, Inc.	1 Wholesale Way	Cranston	RI	02920		
Fleetserve Petroleum Products	282 Dedham St.	Norfolk	MA	02056		
Flood Ford Lincoln Mercury	21 Woodruff Ave.	Narragansett	RI	02882		
Flood Ford of EG	2545 So. County Trail	E. Greenwich	RI	02818		
Industrial Oil & Supply Co., Inc.	PO Box 1085	Woonsocket	RI	02895		
Interstate Battery	1607 Serenade Lane	Richardson	TX	75081		
Interstate Truck Center	45 Brainard Rd.	Hartford	CT	06114		
Jack Young Co.	354 Cambridge St.	Allston	MA	02134		
Jasper Engines & Transmissions	153 Northborough Building 200 Suite 17	Southborough	MA	01772		
Kinetic General	11 Morrow St.	Mansfield	MA	02048		
L & L Quality Products	3569 Vicki Lane	Douglasville	GA	30135		

LABELS Auto Replacement Parts 10/3/2017

Lawson Products	8770 W. Bryn Mawr, Ste. 900	Chicago	IL	60631
McLaughlin Automotive	140 Narragansett Ave.	Providence	RI	02907
O'Reilly Auto Enterprises LLC d/b/a O'Reilly Auto Parts	233 S. Patterson	Springfield	MO	65802
Palmer Spring	One Althea St.	Providence	RI	02907
Pascale Service Corp.	51 Delta Dr.	Pawtucket	RI	02860
Raps Auto Parts Supply, Inc.	1925 Pawtucket Ave.	E. Providence	RI	02914
Tasca Ford	1300 Pontiac Ave.	Cranston	RI	02920
The Maintenance Connection	31 Washington Ave.	Scarborough	ME	
Tifco Industries	21400 Northwest Freeway	Cypress	TX	77429
Tifco International	PO Box 402077	Houston	TX	77240
Tri-Power Sales & Service	64 Minnesota Ave.	Warwick	RI	02889
Vehicle Maintenance Program, Inc.	3595 N. Dixie Hwy. Bay #7	Boca Raton	FL	33431
W.H. Rose	Nine Route 66 East	Columbiaq	CT	06237
Wal, Inc. d/b/a Werner, Sullivan & Nilsson, Inc.	PO Box 5910	Providence	RI	02903
Watertown Ford Commercial Truck Center	625 Pleasant St.	Watertown	MA	02472
West Springfield Auto Parts, Inc.	945 Main St.	W. Springfield	MA	01089

CITY OF WARWICK

Colonel Stephen M. McCartney
Chief of Police

Scott Avedisian
Mayor



Police Department
99 Veterans Memorial Drive
Warwick, Rhode Island 02886-4617
Telephone: (401) 468-4200

October 23, 2017

Mrs. Patricia Peshka, Purchasing Agent
City of Warwick
3275 Post Road
Warwick, Rhode Island 02886

RE: Bid Recommendation: Various Vendors; Bid #2018-168," Various Auto Replacement Parts"

Dear Mrs. Peshka:

The department has reviewed the 8 bids received for Bid #2018-168, "Various Replacement Auto Parts." These vendors are:

- Palmer Spring Co, 1 Althea Street, P.O. Box 72882, Providence, RI 02907
- Action Auto Parts Inc., 795 North Main St., Providence, RI 02904
- Tri-Power Sales and Service, 64 Minnesota Avenue, Warwick RI 02888
- East Coast Terminals, 267 Allen St. Springfield MA 01108
- Lawson Products, Inc., 8770 W. Bryn Mawr Avenue, Suite 900, Chicago, IL 60173
- Advance Auto Parts 1280 Warwick Ave. Warwick, RI 02888
- Raps Auto Parts 3666 West Shore Rd. Warwick, RI 02886
- Tifco Industries, 21400 NW Freeway Cypress, TX 77429

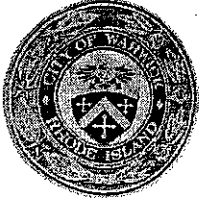
The department is recommending that the bid be awarded to Lawson Products, Raps Auto Parts, and Tifco Industries for purchases of automobile replacement parts for the department's vehicles on an as needed basis and according to the overall lowest qualified bidder based on price, manufacturer and quality of product. The bulk of the products that we purchase under this bid will be purchased from Raps Auto Parts. Tifco Industries provides specialty electrical products that Raps does not supply; which is the reason for including them on the bid award. Similarly, Lawson provides specialty products necessary for garage operations, i.e. nuts, bolts and electrical connectors. While we do not anticipate spending a considerable amount of money with both Lawson's and Tifco, they were included because of their unique products.

We request permission to expend up to \$28,000.00 in total for various auto parts. This contract would be for 1 year; 11-18-2017 thru 11-17-2018. Funding for these purchases, if approved, would be allocated from the department's budget, code 30-330, "Auto and Vehicle Maintenance "

Please feel free to contact me should you require any further information.

Sincerely,


Bradford Connor
Major, Administrative Bureau Commander



CITY OF WARWICK
DEPARTMENT OF PUBLIC WORKS
925 SANDY LANE
WARWICK, RI 02886
TEL. 401-738-2000 Ext. 6500
FAX 401-732-5208

SCOTT AVEDISIAN
MAYOR

RICHARD CRENCA
DIRECTOR

To: Patricia Peshka, Purchasing Agent

From: Richard Crenca, Public Works Director

Date: October 23, 2017

Subj: Bid2018-168 Various Replacement Automotive Parts

We have reviewed the eight bids received and recommend award to all vendors in the best interests of the City. This recommendation is a combined cap with the OEM Parts bid in the amount of \$550,000 for the Public Works Department.