

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

NO: _____

APPROVED: _____ MAYOR

DATE: _____

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2018 - 180	Purchase Various Police Vehicles	<i>Zee Ford, Inc. d/b/a Ford of Branford</i> 301 E. Main St. Branford, CT 06405	\$532,376.00	1 year from date of award	1	
2018 - 183	Health & Dental Insurance Consultant	<i>Group Benefits Strategies</i> 11 Midstate Dr. Ste. 200 Auburn, MA 01501	\$16,250.00	Date of award through final approval of the Health & Dental Insurance Carriers by the City Council		
2018 - 186	Testing & Repairing Scott Self-Contained Breathing Apparatus	<i>Shipman's Fire Equipment Co., Inc.</i> 172 Cross Rd. Waterford, CT 06385	\$30,000.00	12/16/17 - 12/15/19		

Continued next page

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code
2018 - 189	Repairs to Existing Plymovent Vehicle Exhaust Removal	<i>Air Cleaning Specialist of NE, LLC</i> 1525 Hanover St. Hanover, MA 02339	\$16,000.00	2 years from date of award		

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. **BE IT FURTHER RESOLVED, THAT** this Resolution is an affirmative action of the City Council of the City toward the execution and delivery of the Lease Purchase Financing Documents in accordance with the purposes of the laws of the State. This Resolution constitutes the City's declaration of official intent, pursuant to Treasury Regulation 1.150(2), to reimburse the City for certain expenditures paid on or after the date of which is sixty (60) days prior to the date of this Resolution, but prior to the execution and delivery of the Lease Purchase Financing Documents. Such amounts to be reimbursed shall not exceed \$532,376.00 and shall be reimbursed not later than eighteen (18) months after (a) the date on which the expenditure is paid or (b) the date the property is placed in service or abandoned, but in no event later than three (3) years after the date the expenditure is paid.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE


Patricia A. Peshka
Purchasing Agent



Scott Avedisian
Mayor

City of Warwick
Purchasing Division
3275 Post Road
Warwick, Rhode Island 02886
Tel (401) 738-2013
Fax (401) 737-2364

TO: Members of the Finance Committee

FROM: Patricia A. Peshka, Purchasing Agent 

DATE: November 8, 2017

RE: Bids for the Finance Committee Monday, November 20, 2017

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CITY COUNCIL MEETING NOVEMBER 20, 2017

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Bid2018-180 Purchase Various Police Vehicles

- 3 bids submitted

CODE: 499-0431 Capital Outlay- 17/18 Lease/Purchase (Currently all lease/purchase funds have been expended. The General Fund will advance funds for (3) 2018 Ford AWD Taurus Interceptors fully equipped, (7) 2018 Ford AWD Utility Explorers and (4) 2018 Ford AWD Taurus Interceptors with department supplied equipment and be reimbursed when the new lease is issued.)

MANNER OF AWARD: \$532,376.00
1 year from date of award

RECOMMEND: Zee Ford, Inc. d/b/a Ford of Branford

Zee Ford, Inc. d/b/a Ford of Branford
301 E. Main St.
Branford, CT 06405

MHQ Municipal Vehicles
401 Elm St.
Marlborough, MA 01752

Rodman Ford Sales, Inc.
45 Washington St.
Foxboro, MA 02035

Pricing as Follows

Continued next page

<u>SECTION</u>	<u>DESCRIPTION</u>	<u>ZEE FORD D/B/A FORD OF BRANFORD</u>	<u>MHQ</u>	<u>RODMAN</u>
A	(3) Full Size Ford Taurus Interceptor (Fully Equipped)			
	Year	2018	2018	2018
	Make	Ford	Ford	Ford
	Model	AWD Taurus Interceptor	Sedan PI AWD (P2M)	Taurus Sedan Police Interceptor
	Warranty	3 yrs/36,000 miles bumper-to-bumper 5 yrs/100,000 power train	3 yrs/36,000 miles bumper-to-bumper 5 yrs/100,000 power train and engine	Basic 36,000 miles/36 mos., Powertrain: 100,000 miles/60 mos.
	Delivered Price 1 vehicle	\$ 36,436.00	\$ 37,529.00	\$ 38,816.46
	Delivered Price 3 vehicles	\$ 109,308.00	\$ 112,587.00	\$ 116,449.38
	Delivered Price 1 vehicle WITHOUT DEALER-SUPPLIED EQUIPMENT	\$ 25,679.00	\$ 25,987.00	No bid
B	(7) Full Size Ford Explorer Utility			
	Year	2018	2018	2018
	Make	Ford	Ford	Ford
	Model	AWD Ford Utility Explorer	Utility PI AWD (K8A)	Explorer Police Interceptor Utility
	Warranty	3 yrs/36,000 miles bumper-to-bumper 5 yrs/100,000 power train	3 yrs/36,000 miles bumper-to-bumper 5 yrs/100,000 power train and engine	Basic 36,000 miles/36 mos., Powertrain: 100,000 miles/60 mos.
	Delivered Price 1 vehicle	\$ 42,132.00	\$ 43,700.00	\$ 44,614.46
	Delivered Price 7 vehicles	\$ 294,924.00	\$ 305,900.00	\$ 312,301.22
	Delivered Price 1 vehicle WITHOUT DEALER-SUPPLIED EQUIPMENT	\$ 30,145.00	\$ 30,473.00	No bid
	continued next page			

2018-180 Police Vehicles BID RESULTS

SECTION	DESCRIPTION	ZEE FORD D/B/A FORD OF BRANFORD	MHQ	RODMAN
C	(4) Full Size Ford Taurus Interceptor (with Department Supplied Equipment)			
	Year	2018	2018	2018
	Make	Ford	Ford	Ford
	Model	AWD Taurus Interceptor	Sedan PI AWD (P2M)	Taurus Sedan Police Interceptor
	Warranty	3 yrs/36,000 miles bumper-to-bumper 5 yrs/100,000 power train	3 yrs/36,000 miles bumper-to-bumper 5 yrs/100,000 power train and engine	Basic 36,000 miles/36 mos., Powertrain: 100,000 miles/60 mos.
	Delivered Price 1 vehicle	\$ 32,036.00	\$ 32,949.00	\$ 34,784.46
	Delivered Price 4 vehicles	\$ 128,144.00	\$ 131,796.00	\$ 139,137.84
	Delivered Price 1 vehicle WITHOUT DEALER-SUPPLIED EQUIPMENT	\$ 25,679.00	\$ 25,987.00	No bid
	TOTAL PURCHASE 14 VEHICLES	\$ 532,376.00	\$ 550,283.00	\$ 567,888.44

Bid2018-180 Purchase Various Police Vehicles						
The following vendors were sent specifications						
VENDOR	ADDRESS	CITY	STATE	ZIP		
Adamson Industrie+8: 19s Corp.	45 Research Dr.	Haverhill	MA	01832		
Anderson Motors, Inc.	170 Amaral St.	E. Providence	RJ	02915		
Ashley Ford Sales	395 Mt. Pleasant St.	New Bedford	MA	02746		
Bald Hill Dodge Chrysler Jeep	1035 Bald Hill Rd.	Warwick	RJ	02886		
Balise Chevrolet	1338 Post Road	Warwick	RJ	02888		
Balise Ford, Inc.	90 High School Rd. Ext	Hyannis	MA	02601		
Central Chrysler Jeep Dodge of Raynham	191 New State Hwy.	Raynham	MA	02767		
Colonial Ford	147 Samoset St.	Plymouth	MA	02360		
Dejana Truck Equip., Co.	360 Farnum Pike	Smithfield	RJ	02917		
First Ford	292 William S. Canning Blvd.	Fall River	MA	02721		
Flood Ford Lincoln Mercury	21 Woodruff Ave.	Narragansett	RJ	02882		
Flood Ford of EG	2545 S. County Trail	E. Greenwich	RJ	02818		
Gordon Chevrolet d/b/a Colonial Ford	171 Great Rd.	Acton	MA	01720		
Howard P. Fairfield	373 SW Cutoff	Worcester	MA	01604		
Hurd Auto Mall	1705 Hartford Avenue	Johnston	RJ	02919		
Imperial Municipal Partners	154 East Main Street	Millford	MA	01757		
Interstate Truck Center	45 Brainard Rd.	Hartford	CT	06114		
Liberty Chevrolet	90 Bay State Rd.	Wakefield	MA	01880		
Minuteman Trucks, Inc.	2181 Providence Hwy.	Walpole	MA	02081		
Natick Auto Sale, Inc. d/b/a MHQ	401 Elm St.	Marlboro	MA	01752		
Odyssey Emergency Vehicles	317 Richard Mine Road	Wharton	NJ	07885		
Patrol Data	60 Alhambra Rd., Ste. 6	Warwick	RJ	02886		
Place Motor Inc.	19 Thompson Rd.	Webster	MA	01570		
Rodman Ford	45 Washington St.	Foxboro	MA	02035		
Stoneham Motor Co., Inc.	185 Main St	Stoneham	MA	02180		
Tasca Ford	1300 Pontiac Ave.	Cranston	RJ	02920		
Tri-State Truck Center	411 Hartford Turnpike Rt 40	Shrewsbury	MA	01545		
Whiteside of St. Clairsville, Inc.	50714 National Rd.	St. Clairsville	OH	43950		

CITY OF WARWICK

Colonel Stephen M. McCartney
Chief of Police

Scott Avedisian
Mayor



Police Department
99 Veterans Memorial Drive
Warwick, Rhode Island 02886-4617
Telephone: (401) 468-4200

November 2, 2017

Mrs. Patricia Peshka, Purchasing Agent
Warwick City Hall
3275 Post Road
Warwick, RI 02886

Re: Request for Purchase Authorization -- Various Police Vehicles
Bid 2018-180 **2018** Various Police Vehicles
Funding Source: Lease Purchase

Dear Mrs. Peshka:

The Police Department went out to bid for (14) new police vehicles under bid# 2018-180 and received three qualified bids from the following companies:

MHQ 401 Elm Street Marlborough MA 01772.....	\$550,283.00
Zee Ford DBA Ford of Branford 301 E. Main St. Branford, CT 06405.....	\$532,376.00
Rodman Ford, 45 Washington St. Foxboro, MA 02035.....	\$567,888.44

Based on a review of these bids, the Police Department is recommending that the bid be awarded to Zee Ford, being the lowest qualified bidder for all specified vehicles. The Police Department has conducted research into Zee Ford and has spoken to departments that have contracted with them in the past, and are confident that they will provide quality products in a timely manner.

The makes and models of the vehicles are as follows:

(7) 2018 Ford Explorer Police Interceptors AWD fully equipped.....	\$42,132.00/unit.....	\$294,924.00
(4) 2018 Ford Taurus Police Interceptors (with supplied equipment).....	\$32,036.00/unit.....	\$128,144.00
(3) 2018 Ford Taurus Police Interceptors (fully equipped).....	\$36,436.00/unit.....	\$109,308.00.
Total		\$532,376.00

The specifications for equipment and accessories that will be added to these vehicles are contained in the bid package. Having several of the aftermarket pieces of equipment that are to be installed has allowed us to keep the up-fitting costs down. These are parts from older police cars that will be provided to Zee Ford for installation. This is also indicated in the bid specifications.

All of these vehicles will be used by frontline personnel in accordance with the department's Fleet Management Procedure. The 14 front line patrol vehicles that are replaced will be repurposed as Community Policing vehicles, School Resource Officer vehicles and Detective Unit vehicles. In addition, those vehicles will then be

transitioned as Reserve "R" cars for details and in many instances, these 6 year old vehicles will be given to other city departments for use until they are sold at auction. The purchase of these 14 new patrol cars is not only essential for the safe and efficient public safety mission, it is also critical to maintain a fleet of secondary and tertiary vehicles to accomplish various equally important functions of the police mission; for instance community policing, investigative work and roadside detail work.

Our fleet plan, which relies on the purchase of 14 cars per year has been in place for several years and has been proven as a strategic way of maintaining top notch first line patrol vehicles that our officers can rely on, as well as provide for well maintained "used" vehicles that our ancillary divisions can depend on to conduct their daily business. Skipping just one year of a vehicle purchase will not only effect the 14 patrol vehicles but will also have an impact on the 28 cars that would have been replaced through the trickledown effect when cars are replaced.

The total amount, if approved, would be **\$532,376.00** and would be funded by utilizing Lease Purchase funds. The Warwick Police Department currently does not have a budget line item for police vehicles and has historically relied on the system of lease purchase to acquire new vehicles.

Please feel free to contact me should you require any further information.

Sincerely,



Bradford Connor
Major
Administrative Bureau Commander

Bid2018-183 Health & Dental Insurance Consultant

- 2 bids submitted

CODE: 75-188 Health Care Consultant

MANNER OF AWARD: \$16,250.00
Date of award through the final approval of the Health & Dental Insurance Carriers by the City Council

RECOMMEND: Group Benefits Strategies

Group Benefits Strategies 11 Midstate Dr., Ste. 200 Auburn, MA 01501

Legacy Benefit Advisors 275 W. Natick Rd., Ste. 900 Warwick, RI 02886

Description	Group Benefit Strategies	Legacy Benefit Advisors
		<i>See note 2</i>
Cost for this services as outlined in this RFP (Section II)	\$16,250.00	\$27,800.00
Any Additional Costs	<i>See note 1</i>	0
Total Cost	\$16,250.00	\$27,800.00

Notes

1. **Group Benefit Strategies:** The cost proposal assumes six in-person meetings at the City of Warwick. Additional meetings will be billed at an hourly rate of \$125.00 and will not include travel time. Any work requested to be performed outside the scope of the services will be billed an hourly rate of \$125.00.
2. **Legacy Benefit Advisors:**

Optional Services:

A: Prescription Drug Forensic Audit & PBM RFP: \$0 upfront costs. No charge if RFP does not result in RX savings. LBA and preferred vendor will retain percentage of any negotiated savings.

B. Telemedicine Services: No upfront fees for Telemedicine RFP. LBA will be compensated via commissions paid directly by the winning telemedicine vendor.

RFP2018-183 Health & Dental Insurance Consultant					
The following vendors were sent specifications					
VENDOR	ADDRESS	CITY	STATE	ZIP	
Advantage Benefits	78 Pleasant St.	Worcester	MA	01609	
Cook & Company	1025 Plain St./PO Box 1068	Marshfield	MA	02050	
Cranston Insurance Associates, Inc.	PO Box 20364	Cranston	RI	02920	
Arthur J. Gallagher & Co.	300 Centerville Rd., Ste. 100	Warwick	RI	02886	
Group Benefits Strategies	11 Midstate Dr., Ste. 200	Auburn	MA	01501	
The Hilb Group of NE d/b/a Cornerstone Group	931 Jefferson Blvd., Ste. 3001	Warwick	RI	02886	
LifePlus Insurance Agency	475 School St. Ste. 5	Marshfield	MA	02050	
Milliman, Inc.	80 Lambertson Rd.	Windsor	CT	06095	
Starkweather & Shepley Insurance Brokerage d/b/a Claim Strategies	60 Catamore Blvd.	E. Providence	RI	02914	
Stop Loss Insurance Services	100 Front Street, Suite 610	Worcester	MA	01608	
Sylvia Group	500 Faunce Corner Rd., Bldg. 100, Ste. 120	Dartmouth	MA	02747	
The Segal Co.	116 Huntington Ave.	Boston	MA	02116	
USI Insurance Services, LLC	5700 Post Rd./PO Box 1158	E. Greenwich	RI	02818	
USI Insurance Services, LLC	475 Kilvert Ste. Ste. B205	Warwick	RI	02886	



Jean Bouchard
Personnel Director

Scott Avedisian
Mayor

CITY OF WARWICK
DIVISION OF PERSONNEL
3275 POST ROAD
WARWICK, RHODE ISLAND 02886
Tel (401) 738-2011 - Fax (401) 732-7636
T.D.D. (401) 739-9150

TO: Honorable City Council
FROM: Jean Bouchard, Director of Personnel *Jmb*
DATE: November 6, 2017
SUBJECT: Health and Dental Insurance Consultant

The City issued an RFP for Health and Dental consultant services to assist with the solicitation, review, and evaluation of health and dental insurance plan coverage.

As shown below, the City only received two (2) proposals for the RFP 2018-183 Health & Dental Insurance Consultant and their bids are listed below along with the Scope of the consulting services.

Budget Code 75-188 –Budgeted Amount is \$17,000	Group Benefits Strategies Auburn, Ma.	Legacy Benefit Advisors Warwick R. I
Cost of Services	\$16,250	\$27,800
Additional services/meeting attendance	\$125/hour Indicated a project end date of April 30 th but can be adjusted	0.00 No project end date was indicated nor any additional fees

- Reviewing and updating the City's request for Proposals for employee health and dental insurance plans for active and retired enrolled with City Coverage; including retirees covered in an over 65 plans. Determine a specific enrollment month and furnish the total subscribers in each city health care and dental group for bidders.
- Analyzing and evaluating provider health and dental insurance proposals and making a recommendation to the City Administration and the City Council
- Provide a detailed spreadsheet of each bidder's proposal which compares their cost line by line and indicates any variables in each bid to the other bidders.
- Consultant will summarize the bid of each of the providers and meet with administration to review all aspects of the bids as often as requested.
- Preparation of a report and meeting with the City Administration and City Council.

Both Group Benefit Strategies and Legacy Benefit Advisors submitted responsive, competitive offers to provide the level of services that the City requires to obtain cost-effective group health and dental insurance coverage for active and retired employees for the fiscal year beginning July 1, 2018.

However, after evaluating both responders we are recommending the award of the bid to Group Benefit Strategies in the amount of \$16,250 which includes 6 in-person meetings; additional meetings will be billed at an hourly rate of \$125.00 and will not include travel time. Costs deemed necessary by the City that was not outlined in the bid would be billed at \$125.00 an hour. The firm is based in Auburn, Massachusetts and has been in business for over twenty five years and represents more than 200 municipal employers which include experience with many municipalities and schools in Rhode Island.



Jean Bouchard
Personnel Director

Scott Avedisian
Mayor

TO: Honorable City Council
FROM: Jean Bouchard, Director of Personnel *Job*
DATE: November 6, 2017
SUBJECT: Health and Dental Insurance Consultant Evaluation of Responders

Evaluation of Responders	Stability of the Firm	Experience of the Principals assigned to Warwick	Other Qualification	Cost	Evaluation Weight
Group Benefits Strategies Auburn, Ma.	20	10	20	40	90%
Legacy Benefit Advisors Warwick, R. I.	10	20	20	20	70%

Bid2018-186 Testing & Repairing Scott Self-Contained Breathing Apparatus

- 1 bid submitted

CODE: 35-340 Fire/Service Contract

MANNER OF AWARD: \$30,000.00
December 16, 2017 – December 15, 2019

RECOMMEND: Shipman's Fire Equipment Co., Inc.

Shipman's Fire Equipment Co., Inc.
172 Cross Rd.
Waterford, CT 06385

Item	Description	Price 1 st Year	Price 2 nd Year
1	Visual Inspection of each Air Pak	Included #2	Included #2
2	Functional Testing of Each Air Pak	\$25.00	\$25.00
3	Functional Testing of Each Air Pak Quick Disconnect Regulator	Included #2	Included #2
4	Hydro testing of Air Cylinders to include Valve Kit installed, Refill and Leak Check	\$25.00	\$25.00
5	Posi Check SCBA Performance Test	Included #2	Included #2
6	Hourly Labor Rate	\$50.00	\$50.00
7	Flow Test Rate Per SCBA	Included #2	Included #2
8	Other Fees	Parts -20% off	Scott Price List

Test & Repair Self-Contained Breathing Apparatus 10/18/2017

Bid2018-186 Testing & Repairing Scott Self-Contained Breathing Apparatus				
The following vendors were sent specifications				
VENDOR	ADDRESS	CITY	STATE	ZIP
American Fire Equipment Co., Inc.	Easton Industrial Pk. 58 Norfolk Ave., Unit 5	S. Easton	MA	02375
Brigham Industries, Inc.	15 Brigham Rd.	Paxton	MA	01612
Ed Lyons Fire Equipment, Inc.	1643 Central St.	Stoughton	MA	02072
Fire Tech & Safety	90 Progress Ave	Tymsborough	MA	01879
Firematic	237 Sugar Rd.	Bolton	MA	01740
Industrial Protection Services, LLC	220 Ballardvale St.	Wilmington	MA	01887
New England Fire Equipment & Apparatus Corp.	10 Stillman Rd.	N. Haven	CT	06473
New England Rescue Systems	280 Milton St.	Dedham	MA	02026
Northeast Rescue Systems, Inc.	313 Belgrade Ave.	Boston	MA	02131
Shipman's Fire Equipment Co. Inc.	172 Cross Road	Waterford	CT	06385



James P. Kenney
Assistant Chief



Office: (401)468-4044
Cell: (401)374-1552
Fax: (401) 468-4001
james.p.kenney@warwickri.com

111 Veterans Memorial Drive.
Warwick, R.I.
02886

November 06, 2017


Mrs. Patricia Peshka
Purchasing Agent
City of Warwick

Dear Mrs. Peshka,

The City of Warwick Fire Department has reviewed *Bid 2018-186 Testing and Repairing Scott Self-Contained Breathing Apparatus*. The Warwick Fire Department recommends the bid be awarded to Shipman's Fire Equipment Co. Shipman's was the only bidder and they meet all of the specifications and certifications required.

This award will be for a period of two years. The total award is for \$30,000.00 based upon available funds. The funds will come from budget code 35-340.

Sincerely,


James P. Kenney
Assistant Chief

Bid2018-189 Repairs to Existing Plymovent Vehicle Exhaust Removal

- 2 bids submitted

CODE: 35-340 Fire/Service Contract

MANNER OF AWARD: \$16,000.00
2 years from date of award

RECOMMEND: Air Cleaning Specialist of NE, LLC

Air Cleaning Specialist of NE, LLC
1525 Hanover St.
Hanover, MA 02339

Murphy's Specialty, Inc.
158 Arlington St.
Boston, MA 02136

Item #	Description	AIR CLEANING		MURPHY	
		1st Year	2nd Year	1st Year	2nd Year
1	Normal Business Hourly Rate	\$125.00	\$125.00	\$134.00	\$134.00
2	Weekend and Holiday Hourly Rate	\$187.50	\$187.50	\$186.00	\$186.00
3	Parts Cost (% Off List Price)	10%	10%	8%	8%



James P. Kenney
Assistant Chief



Office: (401)468-4044
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james.p.kenney@warwickri.com

111 Veterans Memorial Drive.
Warwick, R.I.
02886

November 06, 2017


Mrs. Patricia Peshka
Purchasing Agent
City of Warwick

Dear Mrs. Peshka,

The City of Warwick Fire Department has reviewed *Bid2018-189 Repairs of Existing Plymovent Vehicle Exhaust Removal Systems*. The City of Warwick received two bids. After careful review, the Warwick Fire Department recommends the bid be awarded to Air Cleaning Specialists of N.E. LLC of Hanover, MA. Air Cleaning Specialists was the lowest bidder and is the regional dealer of Plymovent Systems for New England thereby meeting our specifications.

This award will be for a period of two years from the date of the award. The total award is for \$16,000.00 based upon available funds. The funds will come from budget code 35-340.

Sincerely,


James P. Kenney
Assistant Chief