

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

NO: _____

APPROVED: _____ MAYOR

DATE: _____

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

| Bid # | Name | Vendor(s) Name/Address | Contract Award | Contract Period | Note | Code |
|------------|---|--|----------------|---------------------------|------|------|
| 2018 - 166 | Purchase & Deliver CAT 430F2-IT Backhoe | <i>Southworth Milton, Inc.</i> <i>d/b/a Milton Cat</i> 100 Quarry Dr. Milford, MA 01757 | \$119,900.00 | 1 year from date of award | | |

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE

Bid2018-166 Purchase & Deliver CAT 430F2-IT Backhoe

- 2 bids submitted

CODE: 84-799 Water/Capital Improvement

MANNER OF AWARD: \$119,900.00
1 year from date of award

RECOMMEND: Southworth-Milton, Inc. d/b/a Milton Cat

Northland JCB
Nine Jonspin Rd.
Wilmington, MA 01887


Southworth-Milton, Inc.
d/b/a Milton Cat
100 Quarry Dr.
Milford, MA 01757

| Description | Northland JCB | Southworth-Milton d/b/a Milton Cat |
|-------------------------------|--|------------------------------------|
| Year | 2018 | 2017/2018 |
| Make | JCB | Cat |
| Model | 3CX-15 Super | 430F2-IT |
| Warranty | 2 yr./2,000 hr. full machine 3 yr./3,000 hr. powertrain | 3 yr./1,500 hr. full |
| Total Cost | \$114,250.00 | \$119,900.00 |
| Delivery in Calendar Days ARO | 90-120 | 45-60 |

| Bid2018-166 Purchase & Deliver CAT 430F2-IT Backhoe | | | | | | |
|--|------------------------------|-------------|--------------|------------|--|--|
| The following vendors were sent specifications | | | | | | |
| VENDOR | | | | | | |
| | ADDRESS | CITY | STATE | ZIP | | |
| ATS Equipment, Inc. | 51 Fall River Ave. | Rehoboth | MA | 02769 | | |
| C.N. Wood | 60 Shun Pike | Johnston | RI | 02919 | | |
| C.N. Wood | 20 Merrimack St. | Woburn | MA | 01801 | | |
| Casey & Dupuis Equipment Corp. | 340 Pleasant St. | Watertown | MA | 02472 | | |
| Dudley Diesel Service, Inc. | 194 Schofield Ave. | Dudley | MA | 01571 | | |
| Ed & Matt Equipment | 27 Commerce St. | Greenville | RI | 02828 | | |
| Milton CAT, Inc. | 100 Quarry Dr. | Milford | MA | 01757 | | |
| RI Harvesting Co. | 15 Extension 184 | Ashaway | RI | 02804 | | |
| Schmidt Equipment, Inc. | PO Box 138 Routes 6 & 136 | N. Swansea | MA | 02777 | | |
| Southworth Milton Power Systems | 2158 Plainfield Pike Ste. 10 | Cranston | RI | 02921 | | |
| Woodco Machinery, Inc. | 22 N. Maple St. | Woburn | MA | 01801 | | |

WARWICK
WATER DIVISION

MEMO

To: Pat Peshka, Purchasing Agent
From: Daniel O'Rourke, Chief of Water Division 
Date: November 28, 2017
Re: Bid#2018-166 CAT 430F2-IT Backhoe

The Water Division received two bids for the purchase and delivery of a new Backhoe to replace an existing Ford 2004 John Deere which is nearly 14 years old. It has nearly 16,999.9 hours on the road and is required to be available seven days per week, depending on scheduled work and unforeseen emergencies. It will be repurposed for the Highway Division for lighter intermittent work.

Bid specifications were sent to eleven vendors, specifying a CAT 430F2- IT Backhoe; however an alternate or non-conforming bid was received for a Northland JCB backhoe for \$5,650 less than the Southworth Milton, Inc. (Milton CAT) bid which meets the specifications. In discussion with the DPW acting and the former automotive chief, it is their clear judgement that the CAT 430F2 model is superior to the JCB model for a number of reasons namely:

1. Past performance
2. Durability
3. Quick availability and the price of replacement parts from a local distributor

4. The JCB does not meet specifications in six areas.

Funding for this purchase will originate from budget code #84-799. Therefore, in light of the aforementioned reasons, I am recommending that this bid be awarded to Southworth Milton, Inc. for an amount not to exceed \$119,900.00.

If you have any questions or need additional information, please contact me at extension 9734.

Cc: Brad Mellen- Water Division
Rick Crenca- DPW Director
John Needham- DPW Automotive Acting Chief