

CITY OF WARWICK

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

RESOLUTION OF THE CITY COUNCIL

NO: _____

APPROVED: _____ MAYOR

DATE: _____

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code	Fiscal Year
2019 - 266	Radio System Maintenance & Repair Services for Infrastructure, Portables & Mobiles	<i>Cyber Communications, Inc.</i> 90 Colorado Ave. Warwick, RI 02888	\$34,648.00	6/1/19 - 5/31/21			

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE

Bid2019-266 Radio System Maintenance & Repair Services for Infrastructure, Portables & Mobiles

- 1 bid received

CODE: 30-340 Police/Service Contracts

MANNER OF AWARD: \$34,648.00
June 1, 2019 – May 31, 2021

RECOMMEND: Cyber Communications, Inc.

Cyber Communications, Inc.
90 Colorado Ave.
Warwick, RI 02888

Pricing as Follows

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**Bid2019-266 Radio System Maintenance & Repair Services for Infrastructure,
Portables & Mobiles
BID RESULTS**

Item	Qty	Model and Description	Unit	Total
(see note 1)				
1	4	Motorola MCC5500 Console positions with associated equipment stack and all accessory and interface boards.	\$74.50	\$3,576.00
2	5	Motorola Quantar Astro Repeater	\$79.50	\$4,770.00
3	11	Motorola Astro TAC Satellite RX's	\$24.75	\$3,267.00
4	2	MTR2000 Satellite Receivers	(see note 2)	(see note 2)
5	4	Motorola TAC Comparators, 5 SQM Astrotac	(see note 2)	(see note 2)
6	1	Spectracom GPS Clock	\$59.25	\$711.00
7	8	Motorola Console stations: 6-UHF, 1- VHF, 1- 800MHZ	(see note 2)	(see note 2)
8		Parts and Materials Not Covered Above	Percentage Off List	10%
			Annual Fixed Cost:	\$12,324.00
		Radio Bank Repair Service		
9		HT1000 Portable	Per Instance	(see note 3) (see note 3)
10		XTS2500 Portable	Per Instance	(see note 4) \$470.00
11		XTS2500 800 Trunked Portable	Per Instance	(see note 4) \$470.00
12		MCS2000 Mobile	Per Instance	(see note 3) (see note 3)
13		XTL1500 Mobile	Per Instance	\$560.00
14		XTL2500	Per Instance	(see note 4) \$470.00
15		APX4000 Portable	Per Instance	\$430.00
16		APX4500-Mobile	Per Instance	\$430.00
17		Parts and Materials Not Covered Above	Percentage Off List	10%
		Radio System Service Agreement		
18		Labor – Non Contract	Per hour	\$150.00
19		Tower Work – Non Contract	Per hour	Quote
			Minimum hours	1 hour
		Optional 2nd Year Contract		
		No Cost Increase		Yes

Notes

- Alterations.** Item 1: vendor changed bid request quantity from 5 to quantity of 4. Item 4: vendor changed bid request quantity from 4 to quantity of 2. Item 5: vendor changed bid request model from SpectraTac to Astrotac. Item 14: vendor changed bid request from XTL2500/5000 800 Trunked Mobile to XTL2500.

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**Bid2019-266 Radio System Maintenance & Repair Services for Infrastructure,
Portables & Mobiles
BID RESULTS**

2. **Items 4, 5, 7.** Motorola Astrotac Comparators, their Signal Quality Modules, AstroSpectra Consollettes, MCS2000 & XTL5000 mobile radios, MTR2000 and HT1000 portables are no longer supported by Motorola, therefore vendor cannot offer to include these pieces of equipment in this bid. The vendor will, however, continue to provide their best effort to make repairs on a time and materials basis.
3. **Items 9 and 12.** No longer supported. Time and material applies.
4. **Items 10, 11 and 14.** Support ends 12/31/19. Beginning 1/1/20 time and material applies.

Note: XTL5000 mobiles are no longer supported. Time and material applies.

Bid2019-184 Purchase APX4000 Portable 2-Way Radios						
The following vendors were sent specifications.						
VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL	
American Communication Systems	PO Box 715	Brooklyn	NY	11230	ameradio@gmail.com	
Ampergen (formerly Multiplier)	10 State St.	Woburn	MA	01801	stacy@multiplier.com; sales@multiplier.com	
Antenna Plus	9458 E. Sunnyside Dr.	Scottsdale	AZ	85260	kthill@antennapius.com	
Aramisco	PO Box 29	Thorofare	NJ	08086	aglover@aramisco.com	
Auto Zone, Inc.	2720 Post Rd.	Warwick	RI	02886	Jake.mackey@autozone.com	
Batteries Plus	999 Fall River Avenue	Seekonk	MA	02771	Carl.tripp@batteriesplus.net; BP823@batteriesplus.net	
Battery Zone, Inc.	PO Box 6435	Bridgewater	NJ	08807	carol@batteryzone.com	
Business Services	940 Park Blvd. Ste. 428	San Diego	CA	92101	Businessservicesolutions@yahoo.com	
ComLink Wireless Technologies	1724 Lacy Dr., Ste. 106	Ft. Worth	TX	76177	info@comlinktech.com	
Comtronics Corp.	1230 Furnace Brook Pkwy.	Quincy	MA	02169	cleonard@radioshop.com	
Comtronix	2240 S. County Tr. Ste. 2	E. Greenwich	RI	02818		
Connecticut Radio, Inc.	1208 Cromwell Ave	Rocky Hill	CT	06067	dj@conradio.com	
Connecticut Radio, Inc.	471 West Shore Road, Unit 2	Warwick	RI	02889		
Continental Wireless	10455 Vista Park Rd.	Dallas	TX	75238	bids@cntwire.com	
Cyber Com, Inc.	90 Colorado Ave	Warwick		02888	abatty@cybercomminc.com; bsalvatore@cybercomminc.com; chainley@cybercomminc.com; prush@cybercomminc.com	
D & R Communications	15 Gore Rd.	Webster	MA	01570	RBS@dradio.com	
Day Wireless Systems	4700 SE International Way	Milwaukee	OR	97222	Jeff@daywireless.com; bbrandon@daywireless.com	
Dba Industrial Communications	900 Waterman Ave.	E. Providence	RI	02914	rhopkins@challengeusa.net	
Direct Network Services	20 Taylor St.	Littleton	MA	01460	dubigg@directnetserv.com	

VENDORS Radios & Radio Batteries 4/9/2019

VENDOR	ADDRESS	CITY	STATE	ZIP	EMAIL
Fast Links	PO Box 343	N. Scituate	MA	02060	robucomo@fastlinks-wireless.com
Finger Lake Comm. Co., Inc.	305 Clark St.	Auburn	NY	13021	jwillis@fingerlakescomm.com; kmartin@fingerlakescomm.com
Frequency Electronics, Inc.	55 Charles Lindbergh Blvd.	Mitchel Field	NY	11553	sales@fei-zyfer.com
Holzberg Communications, Inc.	P.O. Box 322	Totowa	NJ	07511	holzberg@juno.com
Honeywell Batteries	550 Cochitaute Rd.	Framingham	MA	01701	dwirtz@gspower.com
Houston Communication	1105 Industrial	Sugar Land	TX	77478	joses@houstoncommunications.com
Imaging Products Int'l	2205 First St. #105	Simi Valley	CA	93065	robynm@imagingproducts.com
Impact Power Technologies, Inc.	145 Wood Rd.	Braintree	MA	02184	clyman@impactpowertech.com
Industrial Communications	40 Lone St.	Marshfield	MA	02050	Don.lincoln@induscom.com; wireless@induscom.com
Interstate Battery	1607 Serenade Lane	Richardson	TX	75081	Donald.tope@ibsa.com
KCM Marketing, Inc.	1631 S. Sinclair St.	Anaheim	CA	92806	info@mkbattery.com
Matronics	PO Box 934519	Margate	FL	33063	matronics@mindspring.com
Motorola Solutions	Five Paragon Dr.	Montval	NJ	07645	Dae.white@motorolasolutions.com; jon.lamoureux@motorolasolutions.com
Motorola Solutions, Inc.	12 Walker Way	North Scituate	RI	02857	Ron.provost@motorolasolutions.com
NY Supply, Inc.	1460 Ridge Rd. East	Rochester	NY	14621	nypres@frontiernet.net
PacketLogix, Inc.	140 Lincoln Ave.	Barrington	RI	02806	Terrence@packetlogix.com
Power Products Unltd.	2170 Brandon Tr.	Alpharetta	GA	30004	jim@powerproducts.com
Radio Express, Inc.	5701 Barrymore Rd.	Centerville	VA	20120	info@radioexpressinc.com
Radio-Phone Communications	153 James P. Murphy Ind. Hwy.	W. Warwick	RI	02893	rpcomminc@aol.com; cellpatch@aol.com
Rehm Wireless	7100 Technology Dr.	W. Melbourne,	FL	32904	brodrigues@reim.com; cprice@reim.com
SAT Radio Communications	1019 E. Euclid St.	San Antonio	TX	78212	kbarton@indcom.net; ktreptow@indcom.net;
Seaport Communications Co	304 Pt. Judith Rd.	Narragansett	RI	02882	svick@indcom.net
SideBand Systems, Inc.	30 Rantoul St.	Beverly	MA	01915	jsaia@sidebandsys.com
Stanford Research Systems, Inc.	1290-D Reamwood Ave.	Sunnyvale	CA	94089	info@thinkrs.com
Techworld Solutions, LLC	119 Wildwood Rd.	Stamford	CT	06903	gene@techworldsolutions.com
Tessco	11126 McCormick Rd.	Hunt Valley	MD	21031	salessupport@tessco.com
Utility Communications, Inc	920 Sherman Ave.	Hamden	CT	06514	mikec@utilitycommunications.com
Vision Communications	4501 E. Pacific Coast Hwy., Ste. 400	Long Beach	FL	90804	bmoyaeri@2viscom.com
Visions of Video	9030 Balboa Blvd.	Northridge	CA	91325	sarar@visionsofvideo.com
WW Grainger	78 Jefferson Blvd.	Warwick	RI	02888	John.neuschwanter@grainger.com

MAR 28 2019

WARWICK POLICE DEPARTMENT

"A Nationally Accredited Agency"

Colonel Rick J. Rathbun, Chief of Police

99 Veterans Memorial Drive

Warwick, Rhode Island 02886-4617

(401) 468-4200

March 25, 2019

Mrs. Patricia Peshka
Purchasing Agent
Warwick City Hall
3275 Post Road
Warwick, RI 02886

RE: Bid Award for #2019-266

Funding Source: Operating Budget Code 30-340 (Service Contracts)

Dear Mrs. Peshka:

The Police Department went out to bid for Radio System Maintenance and Repair Services and received only one bid from Cyber Communications of 90 Colorado Avenue, Warwick RI 02886.

Based on this response to the bid process and our need for a repair and maintenance contract for our communications system, we are recommending that the bid be awarded to CyberComm. CyberComm's bid did include an option to include a second year at the same price. The Police Department is very familiar with this company, having done business with them since before 2009, and has been satisfied with both their response to emergencies and the services they are able to provide. The current contract expires May 31, 2019.

The bid submission applies to three areas:

Section A: Fixed cost maintenance on infrastructure equipment at a rate of \$12,324.00;
\$24,648.00 exercising the second year option.

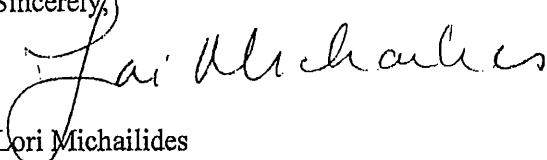
Section B: Radio Bank Repair Service at a fixed cost per unit repaired as needed.

Section C: Radio System Service Agreement at a fixed hourly rate to apply to all service not specifically included in Section A and B, on an as needed basis.

The Police Department is requesting the right to exercise the second year option, and accordingly, with your approval, to spend \$24,648.00 on Section A, and \$10,000.00 on Sections B and C, for a total authorization of \$34,648.00 over the life of the two year contract to begin June 1, 2019 and expiring May 31, 2021.

Funding for this expenditure, if approved, will come from Police Department Operating Budget Code, 30-340 (Service Contracts).

Sincerely,

A handwritten signature in cursive script that reads "Lori Michailides". The signature is written in dark ink and is positioned to the right of the word "Sincerely,".

Lori Michailides

Major

Administrative Bureau Commander