

CITY OF WARWICK
 STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS
 RESOLUTION OF THE CITY COUNCIL

NO: _____

APPROVED: _____ MAYOR

DATE: _____

RESOLVED, That The City Council of the City of Warwick as required by the provisions of Sections 6-11 and 6-12 of the City Charter and the Ordinance relative to competitive bidding on purchase enacted there under hereby and herewith approves the acceptance of the following bid(s):

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code	Fiscal Year
2017 - 225	Frames, Grates & Covers	<i>Warwick Winwater Works Co.</i> 62 Wyoming Ave. PO Box 81062 Warwick, RI 02888	\$7,400.00		1	6 - 12	
2017 - 230	Infield Diamond Mix	<i>Greenville Concrete Products</i> 79 Cedar Swamp Rd. Smithfield, RI 02917	<i>Rescind</i>		2	6 - 12	
2017 - 300	Preventative Maintenance of Compressors City-Wide	<i>Atlantic Compressor & Vacuum</i> 15 Roberts Rd., Ste. F Plymouth, MA 02360	\$6,000.00	1 year from date of award			
2017 - 301	Consulting Services for 2017 Stormwater Mapping & Inspections	<i>BETA Group, Inc.</i> Six Blackstone Valley Pl., Ste. 101 Lincoln, RI 02864	\$53,000.00	1 year from date of award			

Continued next page

PCR-83-17

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code	Fiscal Year
2018 - 009	City of Warwick & Warwick Public Schools Medical & Dental Insurance Benefits & Stop-Loss Provider	WB Community Health 300 Jefferson Blvd. Ste. 205 Warwick, RI 02888	\$21,057,586.00	7/1/17 - 6/30/18	3		2018
2018 - 010	Veterinary Services	Salmon River Veterinary Service 358 Hill St. Coventry, RI 02816	\$20,000.00	7/1/17 - 6/30/19			2018 2019
2018 - 011	Animal Disposal Services & Freezer Rental	Final Gift USA, LLC Two Daniels Way Cranston, RI 02921	\$3,000.00	7/1/17 - 6/30/19			2018 2019
2018 - 012	Dog Food & Cat Litter	Summit General Store, Ltd. 25 Old Summit Rd. Greene, RI 02827	\$8,000.00	7/1/17 - 6/30/18			2018
2018 - 019	BCI Crime Scene Supplies	Sirchie Acquisition Co., LLC 100 Hunter Pl. Youngsville, NC 27596	\$4,500.00	1 year from date of award			2018
2018 - 020	Chemicals Cooling Tower Corrosion Inhibitor & Microbiological Control	Nortech Division/Cascade Water Services, Inc. 11 Freedom Way Unit B6 Niantic, CT 06357	\$3,000.00	7/1/17 - 6/30/19			2018 2019
2018 - 021	Printing of Various Letterhead, Envelopes & Various Forms	Copy World 1728 Warwick Ave. Warwick, RI 02889	\$12,250.00	7/1/17 - 6/30/18	4		2018

Continued next page

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code	Fiscal Year
2017 - 311	Ice Rink Freon Conversion	ComStar International, Inc. 20-45 128th St. College Point, NY 11356	\$10,000.00			56 - 6	
2018 - 035	Software & License Support OSDBA	Tyler Technologies One Tyler Dr. Yarmouth, ME 04096	\$183,049.40	7/1/17 - 6/30/18		56 - 6	2018
2018 - 036	Monthly Airtime Charges for Transwick	Radio-Phone Communications, Inc. 153 James Murphy Hwy. W. Warwick, RI 02893	\$2,820.00	7/1/17 - 6/30/18		56 - 6	2018
2018 - 037	UFED Software Renewal	Cellebrite, Inc. Seven Campus Dr. Ste. 210 Parsippany, NJ 07054	\$3,700.00	8/2/17 - 8/1/18		56 - 6	2018 2019
2018 - 038	Encase Forensic Maintenance Support Renewal	Guidance Software 1055 E. Colorado Blvd. Pasadena, CA 91106	\$2,693.51	8/22/17 - 8/21/18		56 - 6	2018 2019
2018 - 039	Police College Education Expenses	Various	\$85,000.00	7/1/17 - 6/30/18		56 - 6	2018
2018 - 040	Various Purchases for Senior Gift Shop	RI Wholesale Jewelry PO Box 19758 <u>Johnston, RI 02919</u> Restaurant Superstore 1229 Westminster St. Providence, RI 02909	\$4,500.00	7/1/17 - 6/30/18	5	56 - 6	2018
2018 - 041	City Council Advertising	Beacon Communications, Inc. 1944 Warwick Ave. Warwick, RI 02889	\$17,000.00	7/1/17 - 6/30/18		56 - 6	2018

Continued next page

PCR-83-17

Bid #	Name	Vendor(s) Name/Address	Contract Award	Contract Period	Note	Code	Fiscal Year
2018 - 042	Probate Court Advertising	<i>Beacon Communications, Inc.</i> 1944 Warwick Ave. <u>Warwick, RI 02889</u> <i>Kent County Daily Times</i> 1353 Main St. W. Warwick, RI 02893	\$25,000.00	7/1/17 - 6/30/18		56 - 6	2018
2018 - 043	Code of Ordinance Update & Web Hosting	<i>Municipal Code Corp.</i> 1700 Capital Circle SW PO Box 2235 Tallahassee, FL 32316	\$6,000.00	7/1/17 - 6/30/18		56 - 6	2018

AND BE IT FURTHER RESOLVED, That such purchase or contract be awarded to the lowest responsible bidder.

1. Request permission to increase PCR-36-17 from \$7,000.00 to \$14,400.00.
2. Request permission to rescind PCR-35-17 (Sub A) awarded to Greenville Concrete Products.
3. **Medical:** \$20,005,267.00. **Dental:** \$1,052,319.000.
4. **Various:** \$5,000.00. **Police:** \$4,500.00. **Fire:** \$2,750.00.
5. **RI Wholesale Jewelry:** \$2,500.00. **Restaurant Superstore:** \$2,000.00.

THIS RESOLUTION SHALL TAKE EFFECT UPON ITS PASSAGE


Patricia A. Peshka
Purchasing Agent



Scott Avedisian
Mayor

City of Warwick
Purchasing Division
3275 Post Road
Warwick, Rhode Island 02886
Tel (401) 738-2013
Fax (401) 737-2364

TO: Members of the Finance Committee

FROM: Patricia A. Peshka, Purchasing Agent 

DATE: May 5, 2017

RE: Bids for the Finance Committee Monday, May 15, 2017

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CODE: 63-234 Highway/Frames & Covers

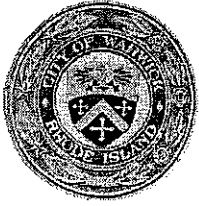
SECTION 6-12

Request permission to increase PCR-36-17
from \$7,000.00 to \$14,400.00

Bid2017-225 Frames, Grates & Covers

Warwick Winwater Works Co.
62 Wyoming Ave.
PO Box 81062
Warwick, RI 02888

Contract Increase: \$7,400.00



CITY OF WARWICK
DEPARTMENT OF PUBLIC WORKS
925 SANDY LANE
WARWICK, RI 02886
TEL. 401-738-2000 Ext. 6500
FAX 401-732-5208

SCOTT AVEDISIAN
MAYOR

DAVID PICOZZI
DIRECTOR

To: Patricia Peshka, Purchasing Agent

From: David Picozzi, Director of Public Works

A handwritten signature in black ink, appearing to read "D. Picozzi", is written over the name "David Picozzi" in the "From:" line.

Date: May 3, 2017

Re: Bid2017-225 Frames, Grates & Covers

The City Council awarded the above in the amount of \$7,000. The department is paving the rear parking lot at the police station and it is necessary to rectify existing drainage issues and install trench drains in front of the garage area.

Please consider this memo a request for Sec. 6-12, alteration to contract, of the City Charter for Warwick Winwater Works increase the amount of the award from \$7,000 to \$14,400, an increase in the amount of \$7,400 for the purchase of the materials for the trench drain.

CODE: 70-281 Field Maintenance/Maintenance Materials

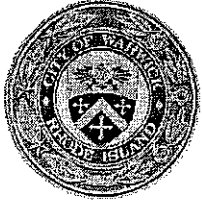
Rescind

SECTION 6-12

Request permission to rescind PCR-35-17 (Sub A)
awarded to Greenville Concrete Products

Bid2017-230 Infield Diamond Mix

Greenville Concrete Products
79 Cedar Swamp Rd.
Smithfield, RI 02917



CITY OF WARWICK
DEPARTMENT OF PUBLIC WORKS
925 SANDY LANE
WARWICK, RI 02886
TEL. 401-738-2000 Ext. 6500
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SCOTT AVEDISIAN
MAYOR

DAVID PICOZZI
DIRECTOR

To: Patricia Peshka, Purchasing Agent

From: David Picozzi, Public Works Director

A handwritten signature in black ink, appearing to read "D. Picozzi", is written over the name "David Picozzi" in the "From:" line.

Date: April 20, 2017

Subj: Bid2017-230 Infield Diamond Mix

This department is requesting to rescind the above award made to Greenville Ready Mix. This vendor has stated the process of obtaining a letter of good standing is something they are not willing to do at this time as they do not have the personnel to file the additional paperwork, being a small "mom and pop" business. This material will be rebid as there was no other bidder to award.

Please accept this memo as a request for Sec. 6-12, Alteration to Contract of the City Charter to rescind this award to Greenville Ready Mix.

Bid2017-300 Preventative Maintenance of Compressors City-Wide

- 1 bids submitted

CODE: 66-340 Building Maintenance/Service Contract

MANNER OF AWARD: \$6,000.00
1 year from date of award

RECOMMEND: Atlantic Compressor & Vacuum

Atlantic Compressor & Vacuum
15 Roberts Rd., Ste. F
Plymouth, MA 02360

Pricing as Follows

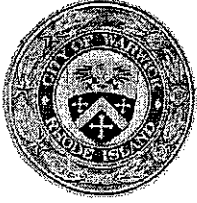
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Bid2017-300 Preventative Maintenance of Compressors City-Wide BID RESULTS

<u>Item</u>	<u>Description</u>	<u>Bid</u>
1	(3) Saylor-Beall 707 10hp Air Compressors	
1a	Parts and Labor Cost - Annual Service/Each Unit	\$ 200.00
1b	Parts and Labor Cost - Annual Service/All 3 Units	\$ 600.00
1c	Parts and Labor Cost - Minor Service/Each Unit	\$ 100.00
1d	Parts and Labor Cost - Minor Service/All 3 Units	\$ 300.00
1e	Total 1b+1d	\$ 900.00
2	Champion Hr10-25 10hp Air Compressor	
2a	Parts and Labor Cost - Annual Service	\$ 350.00
3	Smith 143 1hp Air Compressor	
3a	Parts and Labor Cost - Annual Service	\$ 264.00
4	(2) Champion Cv1 2hp Air Compressors	
4a	Parts and Labor Cost - Annual Service/Each Unit	\$ 200.00
4b	Parts and Labor Cost - Annual Service/Both Units	\$ 400.00
5	Ingersoll 185 Portable Air Compressor (Every Six Months)	
5a	Parts and Labor Cost - Annual Service	\$ 700.00
5b	Parts and Labor Cost - Minor Service	\$ 600.00
5c	Total 5a + 5b	\$ 1,300.00
6	Johnson Controls F1000-232 Air Compressor	
	(Single Compressor With Two Heads And Two Motors)	
	Note: This Is Considered A Single Unit	
6a	Parts and Labor Cost - Bi-Annual Service #1 This Unit	\$ 140.00
6b	Parts and Labor Cost - Annual Service # 1 This Unit	\$ 280.00
6c	Parts and Labor Cost - Bi-Annual Service #2 This Unit	\$ 140.00
6d	Parts and Labor Cost - Annual Service # 2 This Unit	\$ 280.00
6e	Total 6b+6d	\$ 560.00
	Discount on parts off list price	25%
	Labor rate (additional services during business hours)	\$95.00/hr.
	After hours labor rate (necessary repairs after hours)	\$142.50/hr.
	Total Annual Bid items 1e+2 a+3a+4b+5c+6e	\$ 3,774.00

Bid2017-300 Preventative Maintenance on Compressors City- Wide						
These were the vendors sent specifications for this bid.						
VENDOR	ADDRESS	CITY	STATE	ZIP		
Air Energy, Inc.	Six Norfolk Ave	S Easton	MA	02375		
Atlantic Compressor & Vacuum	15 Roberts Road, Ste. F	Plymouth	MA	02360		
CAL Supply Co.	259 Macklin St.	Cranston	RI	02920		
Energy Machinery Inc.	10 Reservoir Park Dr	Rockland	MA	02370		
Honeywell, Inc.	2000 Plainfield Pike	Cranston	RI	02921		
Shipman's Fire Equipment Co. Inc.	172 Cross Road	Waterford	CT	06385		

RECEIVED APR 24 2017



CITY OF WARWICK
DEPARTMENT OF PUBLIC WORKS
925 SANDY LANE
WARWICK, RI 02886
TEL. 401-738-2000 Ext. 6500
FAX 401-732-5208

SCOTT AVEDISIAN
MAYOR

DAVID PICOZZI
DIRECTOR

To: Patricia Peshka, Purchasing Agent

From: David Picozzi, Public Works Director

Date: April 25, 2017

Subj: Bid2017-300 Compressor Maintenance

We have reviewed the only bid submitted and recommend award to Atlantic Compressor & Maintenance for compressor repair and maintenance. The recommended cap is \$6,000.00.

RFP2017-301 Consulting Services for 2017 Stormwater Mapping & Inspections

- 3 bids submitted

CODE: 67-406 Engineering/Greenwich Bay Stormwater Project

MANNER OF AWARD: \$53,000.00
1 year from date of award

RECOMMEND: BETA Group, Inc.

BETA Group, Inc.
Six Blackstone Valley Pl., Ste. 101
Lincoln, RI 02864

Crossman Engineering
151 Centerville Rd.
Warwick, RI 02886

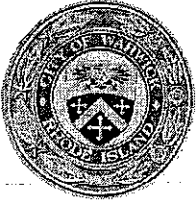
Joe Casali Engineering, Inc.
300 Post Rd.
Warwick, RI 02888

Based on 2,000 Structures

Vendor	Cost Per Unit	Total Cost
BETA Group	\$26.50	\$53,000.00
Crossman Engineering	\$27.50	\$55,000.00
Joe Casali Engineering, Inc.	\$75.78	\$151,560.00

Bid2017-301 Consulting Services for Stormwater Mapping & Inspections						
The following vendors were sent specifications:						
VENDOR	ADDRESS	CITY	STATE	ZIP		
Applied Geographics, Inc.	24 School St., Ste. 500	Boston	MA	02108		
Beta Group	Six Blackstone Valley Pl. Ste. 101	Lincoln	RI	02886		
Bryant Associates	14 Breakneck Hill Rd.	Lincoln	RI	02865		
Crossman Engineering	151 Centerville Rd.	Warwick	RI	02886		
EA Engineering Science & Tech	301 Metro Center Blvd. Ste. 102	Warwick	RI	02886		
ESS Group, Inc.	10 Hemingway Dr., 2nd Fl.	E. Providence	RI	02915		
Fay, Spofford & Thorndike	Five Burlington Woods	Burlington	MA	01803		
Fuss & O'Neill	317 Iron Horse Way, Ste. 204	Providence	RI	02908		
GM2 Associates	115 Glastonbury Blvd.	Glastonbury	CT	06033		
Gordon Archibald, Inc.	200 Main St.	Pawtucket	RI	02860		
GZA Geoenvironmental, Inc.	530 Broadway	Providence	RI	02909		
Horsley Witten Group, Inc.	55 Dorrance St. Ste. 403	Providence	RI	02903		
Joe Casali Engineering, Inc.	300 Post Rd.	Warwick	RI	02888		
Maguire Group	225 Chapman St. 4th Fl	Providence	RI	02905		
Northeast Engineers & Consultants, Inc.	55 John Clarke Rd.	Middletown	RI	02842		
PARE Corp.	Eight Blackstone Valley Pl.	Lincoln	RI	02865		
STV Inc.	321 Summer St.	Boston	MA	02210		
Tectonic Engineering	1344 Silas Deane Hwy. Ste. 500	Rocky Hill	CT	06067		
The Louis Berger Group, Inc.	295 Promenade St.	Providence	RI	02908		
The Louis Berger Group, Inc.	166 Valley St. Bldg. 5	Providence	RI	02909		
Weston & Sampson Eng., Inc.	477B Tigue Ave.	Coventry	RI	02816		

RECEIVED APR 24 2017



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DEPARTMENT OF PUBLIC WORKS
925 SANDY LANE
WARWICK, RI 02886
TEL. 401-738-2000 Ext. 6500
FAX 401-732-5208

SCOTT AVEDISIAN
MAYOR

DAVID PICOZZI
DIRECTOR

To: Patricia Peshka, Purchasing Agent

From: David Picozzi, Director of Public Works

A handwritten signature in black ink, appearing to read "D. Picozzi", is written over the printed name of David Picozzi.

Date: April 25, 2017

Re: Bid2017-301 Consulting Services for Stormwater Mapping

We have reviewed the three bids received on the above and recommend award to BETA Group, Inc. This company will be contracted to locate and inspect stormwater catch basins, manholes and outfalls as well as collect data for GIS mapping of the same. The recommended cap is in the amount of \$53,000.

**RFP2018-009 City of Warwick & Warwick Public Schools Medical & Dental Insurance
Benefits & Stop-Loss Provider**

- 5 bids submitted

FY18

CODE: 75-158 Health Care/Municipal
75-159 Health Care/Municipal Retirees
75-160 Health Care/Police
75-161 Health Care/Police Retirees
75-162 Health Care/Fire
75-163 Health Care/Fire Retirees
75-164 Health Care/Bonus

MANNER OF AWARD: \$21,057,586.00 (Medical \$20,005,267.00/Dental \$1,052,319.00)

RECOMMEND: WB Community Health

BCBSRI
500 Exchange St.
Providence, RI 02903

RI Interlocal Risk Management Trust
501 Wampanoag Tr., Ste. 301
Providence, RI 02915

RI Municipal Insurance Corp.
100 Old River Rd.
Lincoln, RI 02865

Delta Dental of RI
10 Charles St.
Providence, RI 02904

WB Community Health
300 Jefferson Blvd., Ste. 205
Warwick, RI 02888

Bid2018-009 City of Warwick & Public Schools Medical & Dental Insurance Benefits & Stop Loss Provider					
These were the vendors sent specifications for this bid.					
VENDOR	ADDRESS	CITY	STATE	ZIP	
Advantage Benefits	78 Pleasant St.	Worcester	MA	01609	
AmWINS Group Benefits c/o Carol Radzik	16 International Way	Warwick	RI	02886	
Blue Cross & Blue Shield of RI	500 Exchange St.	Providence	RI	02903	
Blue Cross & Blue Shield of RI	500 Exchange St.	Providence	RI	02903	
Butler Deardon	ADD BACK IN				
Cornerstone Group	931 Jefferson Blvd., Ste. 3001	Warwick	RI	02886	
Delta Dental of RI	10 Charles St.	Providence	RI	02904	
Mr. Joseph Almond, RI Municipal Insurance Corp. Town Adminis	100 Old River Rd./Box 100	Lincoln	RI	02865	
RI Dept. of Human Services, Div. Healthcare Quality	50 Taft St.	Cranston	RI	02905	
RI Interlocal Risk Management Trust	501 Wamponaug Tr., Ste 301	E. Providence	RI	02915	
RI Interlocal Risk Management Trust	501 Wamponaug Tr., Ste 301	E. Providence	RI	02915	
RIMIC Rodio & Ursillo, Ltd. Attorneys at Law	86 Weybossett St.	Providence	RI	02903	
Stop Loss Insurance Brokers	20 Park Plaza, Ste. 628	Boston	MA	02116	
Stop Loss Insurance Services	100 Front Street, Suite 610	Worcester	MA	01608	
The Segal Co.	116 Huntington Ave.	Boston	MA	02116	
Tufts Benefit Administrators	One Exchange Pl., 3rd Fl.	Providence	RI	02903	
United Health Care	475 Kilvert St.	Warwick	RI	02886	
United Health Care	475 Kilvert St.	Warwick	RI	02886	
W.B. Community Health	300 Jefferson Blvd., Suite 205	Warwick	RI	02888	
W.B. Community Health	300 Jefferson Blvd., Suite 205	Warwick	RI	02888	

TO: Honorable City Council

FROM: Bruce R. Keiser, Director of Administration

DATE: May 2, 2017

SUBJECT: Medical Insurance Bid Award

In January 2017, the City Council awarded a consulting contract to the HilbGroup dba Cornerstone to develop a Request for Proposals for employee medical and dental insurance, evaluate bid responses, and provide a recommendation for selection of a health care provider. In response to the Request for Proposals, the City received offers from three health insurance providers: the RI Interlocal Risk Management Trust; West Bay Community Health (WBCH); and RI Municipal Corporation (RIMC). Each of the three bidders is a health collaborative providing medical insurance to municipalities and school departments under contract with Blue Cross Blue Shield of RI (Note: the City Council received full copies of each vendor proposal on March 30, 2017).

The RI Interlocal Trust is the provider through which the City currently purchases insurance at a total annual cost of \$19,143,796.

Each collaborative is a nonprofit entity overseen by a member-only board of directors comprised of participating municipalities and school districts. The collaboratives operate under different business models that give members varying degrees of risk protection ranging from fully insured, guaranteed premium (Trust), hybrid self-insured (WBCH), and entirely self-insured (RIMC.) See attached consultant report for a full discussion.

As required by the RFP, the vendor submittals quoted premiums or working rates for each of the individual and family health plans the City provides to the 28 active and retired City employee subgroups. Based on the current total count of 1,172 employees and retirees, the aggregate cost for medical insurance offered by each provider is as follows:

FY16-17	WBCH	RI Trust	RIMC
FY17-18	\$20,005,267	\$20,517,250	\$21,562,478
Increase over 16-17	\$861,471	\$1,373,454	\$2,418,681
Percent change	4.5%	7.1%	12.7%

As shown above, the WBCH proposal offers the lowest cost for employee medical coverage for FY17-18 with a projected budgetary expense of \$20,005,267. It is noted that the cost variance between the proposals is primarily tied to the differences in the analysis of current year claims trends and projected medical inflation. Medical and Rx claims account for approximately 98% of total medical insurance costs. The consultant has conducted a detailed review of the rate development methodologies and calculations used by each provider. Based on this review, Cornerstone has determined that contracting

with WBCH is the most cost-effective option available to the City for purchase of employee medical insurance for FY17-18.

The Administration concurs with the consultant's recommendation and requests that the City Council award a bid for medical insurance coverage to West Bay Community Health consistent with the WBCH proposal dated March 27, 2017.

cc. Mayor Scott Avedisian
David Picozzi
Ernest Zymslinski

TO: Honorable City Council
FROM: Bruce R. Keiser, Director of Administration
DATE: May 2, 2017
SUBJECT: Dental Insurance Bid Award

In response to a Request for Proposals, the City received offers from four dental insurance providers: the RI Interlocal Risk Management Trust; West Bay Community Health (WBCH), Delta Dental and Blue Cross. As shown below proposals were submitted for both fully insured and for self-funded plans.

Fully Insured	Current Cost	The Trust	Delta Dental	Blue Cross
	\$1,027,029	\$1,069,308	\$1,079,866	\$1,262,933

Self-Funded	Current Cost	WBCH	Delta Dental	Blue Cross
	\$1,027,029	\$1,052,319	\$1,044,536	\$1,168,443

Currently the City has 1042 active employees and retirees covered under a self-insured arrangement with Delta Dental. The FY16-17 annualized expenditure is approximately \$1,027,079 which equates to \$985.68 per covered employee per year.

Delta Dental provides administrative and claims payment services for a fixed monthly fee per employee. There is no need for stop loss insurance given the nature of dental insurance coverage since there are inherent limits of risk provided contractually.

For the upcoming 2017-18 fiscal year, the consultant recommends continuing to self-fund dental insurance as the most economical method of financing this benefit. When reviewing the self-funded bids, Delta Dental of RI provided the lowest total cost, however, WBCH is offering a lower administrative cost for Delta Dental than Delta Dental directly. This is due to the volume that WBCH has with Delta Dental and this bulk discount is advantageous compared to Warwick contracting on its own. Given that WBCH uses Delta Dental for network and administrative services, the claims expense whether the City uses Delta Dental directly or Delta Dental via WBCH, the claims cost will be the same. For this reason we recommend that the City purchase dental insurance through WBCH.

The City Administration requests that the City Council award a contract for dental insurance to West Bay Community Health in accordance with its proposal submitted on March 27, 2017.



The City of Warwick
Warwick School Department
Medical and Dental Insurance RFP Report

April 2017

Robert F. Calise
Managing Director, Employee Benefits
Hilb Group of New England
rcalise@hilbgroup.com
401 773.7000

Medical & Dental Insurance RFP Report

1 HILB GROUP OF NEW ENGLAND BACKGROUND

Cornerstone Group was a local employee benefits consulting firm located in Warwick, Rhode Island with just under 50 employees. 22 years ago, firm principals, Rob Calise and Joe Cardello, began operations catering to the employee benefit needs of small, mid and larger sized employers in RI. In June of 2015, we merged our operation with another local insurance leader, Gencorp Insurance Group to broaden the array of services and products we offer to our clients. Our combined entity, Cornerstone|Gencorp, became The Hilb Group of New England, a wholly owned subsidiary of The Hilb Group, LLC. Today, we serve as advisor to more than 1200 plan sponsors for their group insurance and retirement programs. We focus our practice on the areas of employee benefits, group insurance benefits, risk management, property, liability, casualty, workers compensation, retirement services and human resources consulting. Within our group insurance benefits practice, we work with clients on cost containment strategies, compliance solutions relative to DOL, ERISA and PPACA as well as helping employers communicate the value of their benefit programs to their employees.

Currently we employ over 115 employees located in Warwick, RI and Boston, MA. With over 25 consultants each working with our clients in one of our focus areas. We are a partner firm in a unique program with Wakely Consulting, one of the nation's largest actuarial firms, where we are able to support our clients' actuarial needs relative to their group insurance benefits and retirement plans.

2 SCOPE OF WORK

The City of Warwick (City) and Warwick School Department (Schools) retained our services via a formal RFP for a health benefits consultant. The overall scope of the work we were retained for was to develop an RFP for the group medical and dental insurance programs on a fully insured and self-insured arrangement purchasing combined City and Schools as well as independently. Ultimately, we were charged with development of the RFP, review and analysis of the bid responses and a formal recommendation to the City Council and School Board.

Our RFP included the review of various aspects of your benefit program which included:

- Benefit design adherence to comply with collective bargaining agreements
- Provider Network breadth and overall disruption
- Provider Network overall discounts
- Disease Management and Wellness capabilities
- Promotion of quality of care through payment reform
- Customer service satisfaction ratings
- Claims payment and adjudication systems
- Claims appeal process and procedures
- Willingness to piggy-back on the State program should the bidder be awarded a State program
- Collaborative purchasing group arrangements

- Jointly purchasing of the City and Schools for both medical and dental

3 BIDDER LIST

The City and Schools received bids from the following organizations:

1. WB Community Health – Purchasing Group utilizing Blue Cross Blue Shield of RI (Medical, Stop Loss and Dental)
2. The RI Inter-local Risk Management Trust – Purchasing Group utilizing Blue Cross Blue Shield of RI (Medical and Dental)
3. RI Municipal Insurance Corporation – Purchasing Group utilizing Blue Cross Blue Shield of RI (Medical only)
4. Delta Dental of RI (Dental only)
5. Blue Cross Blue Shield of RI (Dental and Stop Loss)

4 NON-BIDDER LIST

The following bidders declined to quote or their quote was deemed faulty:

1. Metropolitan Life Insurance Company (Dental Only) – faulty bid
2. United Health Care of NE declined to bid due to the timing of bid response
3. Guardian Life Insurance Company – faulty bid

5 GENERAL OVERVIEW

Medical Insurance Plans

We performed a thorough review and evaluation of the submissions by the bidders. The three medical plan bidders were RI Municipal Insurance Corporation (RIMIC), WB Community Health (WBCH) and The RI Inter-local Risk Management Trust (The Trust) all of which were offering Blue Cross Blue Shield of RI coverage and were able to comply with all of the bid requirements.

Collectively, the City and Schools cover 2,480 employees and retirees and the annual spend is approximately \$38,996,615. This equates to \$15,724 per covered employee per year.

City of Warwick

Currently, the City covers 1172 active employees and retirees with a current total annual spend of approximately \$19,143,796. This equates to \$16,334 per covered employee per year.

The City's current arrangement through The Trust provides the City with the equivalent of fully insured rates which provides the City with budget certainty. The rates are guaranteed for the policy year and the City can never be asked to pay more than those stated premiums for that given policy period. Most often, we see employers of similar size to the City funding their programs through a traditional self-insured program either directly with a provider (e.g. Blue Cross) or through a purchasing group.

The Trust has developed their rate renewal for the City and is requiring a 7.1% overall rate adjustment. This will require the City to pay an additional \$1,373,453 in premiums should the City choose to renew with The Trust.

Warwick School Department

Currently, the Schools cover 1308 active employees and retirees with a current total annual spend of approximately \$19,852,819. This equates to \$15,178 per covered employee per year.

The Schools current arrangement through WBCH provides the Schools with a self-funded medical plan, administrative services contract from Blue Cross Blue Shield of RI and stop loss insurance. Additionally, the WBCH model offers budget certainty as the Schools are required to pay only the working rates throughout the fiscal year, and not the actual claims cost. In a traditional self-insured environment, the Schools would have to pay the actual claims on a weekly basis and also fund stop loss insurance and Blue Cross administrative fees on a monthly basis making it difficult to budget for since claims fluctuate from week to week and month to month. WBCH solves this cash flow problem by developing working rates and billing those rates every month. At the end of the fiscal year, WBCH performs a true-up of the budgeted working rates versus actual claims and expenses and determines whether there is a budget surplus or deficit member by member. The calculated surplus or deficit is carried into the renewal policy period when WBCH develops the next fiscal year's working rates for the Schools. WBCH does not spread budget surpluses or deficits across any other members. The rate development is based upon the performance of each member independently.

WBCH has developed their rate renewal for the School and is requiring a 7.99% overall rate adjustment. This will require the Schools to pay an additional \$1,586,436 in working rates should the School choose to renew with WBCH.

Dental Insurance

We also performed a thorough review and evaluation of the submissions by the bidders for their dental programs. The dental plan bidders were Delta Dental of RI, Blue Cross and Blue Shield of RI, WBCH and The Trust. These four bidders were able to comply with all of the bid requirements.

Collectively, the City and Schools cover 2,473 employees and retirees and the annual spend is approximately \$2,215,000. This equates to \$895.92 per covered employee per year.

The City

Currently the City has 1042 active employees and retirees covered under a self-insured arrangement with Delta Dental. The current annualized spend is approximately \$1,027,079 which equates to \$985.68 per covered employee per year.

The arrangement is self-insured directly through Delta Dental of RI whereby Delta Dental provides administrative and claims payment services for a fixed monthly fee per employee. There is no need for stop loss insurance given the nature of dental insurance coverage, there are inherent limits of risk provided contractually. We strongly recommend the continued practice of self-insuring the dental program.

The Schools

Currently the Schools have 1431 active employees and retirees covered under a self-insured arrangement with Delta Dental. The current annualized spend is approximately \$1,188,541 which equates to \$830.57 per covered employee per year.

The arrangement is self-insured through WBCH who utilizes the administrative and claims paying services of Delta Dental of RI. Similar to how the medical insurance program operates within WBCH, when a member purchases dental insurance through WBCH, working rates are developed and billed monthly to the member. At the end of the fiscal year, a true-up is performed and any member surplus or deficit is then utilized in the rate development of the following fiscal year. This provides year to year stability and provides guaranteed rates during the fiscal year.

There is no need for stop loss insurance given the nature of dental insurance coverage, there are inherent limits of risk provided contractually. We strongly recommend the continued practice of self-insuring the dental program.

Medical Insurance Rate Development

There has been a significant amount of analysis relative to how each of the bidders developed their working rates or fully insured premiums. For background purposes, each bidder used a different time period and rationale to develop their future claims estimate, all of which have legitimate actuarial credibility. It is important to note that one can use the most recent data available which typically means that you are estimating claims run-out (incurred in the period but paid after the period). Alternately, you could also use an older time period and see actual claims run-out, however this method means that you must apply medical trend for a longer period of time as the data that you are trending is older. Ultimately, each method is acceptable.

The bigger picture view is to understand that philosophically, my recommendation is footed on the fact that a pool of employees the size of Warwick has an extreme degree of confidence that

financing its health insurance via a self-insured mechanism will be more efficient than purchasing a fully insured product when looking at a 3 to 5 year time horizon. In fact, you would be hard-pressed to find a group the size of Warwick that is not self-funded.

6 RI INTER-LOCAL RISK MANAGEMENT TRUST ARRANGEMENT

RI Inter-local Risk Management Trust (The Trust) submitted a bid to continue to cover the City for the upcoming 2017-18 fiscal year as well as add the Schools to their program. The bid contemplated the joint and individual purchase of coverage by the City and Schools and there was no financial advantage to have the City and Schools purchase this coverage jointly through The Trust.

The Trust is a purchasing collaborative that has a "health pool" that is owned by its members. The Trust provides fully insured health coverage to its members currently through an arrangement with BCBSRI. The Trust develops fully insured premium rates for each member on annual basis. Each member shares in the annual operating gains or losses of the "health pool" through a member equity allocation. As The Trust accrues a surplus in the health pool, the Board of Trustees may approve a member equity disbursement in the form of a direct rate credit that is used in the rate development formula and may reduce your renewal rates. Additionally, member equity disbursements approved by the Board of Directors may be deposited by a member into a Premium Offset Account (POA). A member can elect to use the POA for two purposes, one is to offset a monthly premium invoice, or to transfer the funds into an OPEB Trust.

A member of the Trust gains equity in the Health and/or Dental pool through the Member Equity Allocation policy where a members' equity share in the pool is determined by multiplying the number of months that the member has participated in the pool by the number of subscribers for that member for each corresponding months relative to the total health pool subscriber months for all members combined. The member equity calculation at end of year is arrived at by taking the beginning equity balance (\$0 for new members) plus the member's share of operating gains or losses during the year and then subtracting any surplus that was distributed to the member during the year (if any). In the event that a member terminates from the pool and has been a member for fewer than 36 months, the member forfeits the right to withdraw any equity allocated to it. If a member has been in the pool for 36 months or more, it would be entitled to 50% of its earned equity. A member may withdraw without penalty if the withdrawal is mandated by a legislative act or Order of a Court of competent jurisdiction, or if it provides written notification to the Trust of such intent no later than two months prior to the policy expiration date.

The City is participating in a risk sharing arrangement with the other communities that are members of the health pool. Should the pool perform with a surplus, the City would be allocated its share of the equity and could potentially use some of that equity at the discretion of The Trust's Board of Directors. Should the pool perform with a deficit, the deficit amount would be paid from member equity, which would reduce a member's equity balance, but not to a deficit balance. Members are not obligated to pay additional premiums to satisfy a preceding year's deficit.

The City is currently covered through The Trust and their existing costs and renewal costs under this bid response are below along with the Schools and the dental rates are included.

Medical & WRI	2016-17 Costs	2017-18 Costs	Dollar Change	Percent Change
City	\$19,143,796	\$20,517,250	\$1,373,454	7.13%
Schools	\$19,852,819	\$21,646,876	\$1,794,057	9.04%
Totals	\$38,996,615	\$42,164,126	\$3,167,511	8.04%

Dental	2016-17 Costs	2017-18 Costs	Dollar Change	Percent Change
City	\$1,027,079	\$1,069,308	\$42,229	4.11%
Schools	\$1,188,541	\$1,126,911	(\$61,630)	(5.19%)
Totals	\$2,215,620	\$2,196,219	(\$19,401)	(0.88%)

It should be noted that the City has accrued \$2,013,526 in its Member Equity Allocation for FYE 2016. This amount is down from the 2015 Member Equity Allocation of \$2,945,000 likely due to increased claims in the Health Pool or inadequate medical premiums that reduced the amount of member equity in the Health Pool.

The Member Equity Account will be re-valued within a few months of the end of this fiscal year ended June 30, 2017. Should the City decide to leave The Trust for any reason, the City will be able to withdraw the member equity account balance in equal annual installments over a three-year period. A calculation of the member equity balance available for withdrawal will be performed upon termination from membership in The Trust. The formula used to determine the available withdrawal balance requires that the withdrawing member forfeit 50% of their equity balance.

7 WB COMMUNITY HEALTH ARRANGEMENT

WBCH submitted a valid bid to provide coverage to the City and to renew the coverage for the School Department that currently participates in the WBCH program.

WBCH is a self-insured arrangement whereby each member community participates in the program and continues to negotiate their own benefits for their employees currently through the use of Blue Cross Blue Shield of RI products. WBCH will assist in plan design development and negotiation. WBCH develops "working rates" based on the claims of each entity plus fixed expenses and stop loss insurance. The participating entities are not responsible to pay more than the budgeted working rates each month for each covered employee. At the end of the plan year, WBCH calculates the working rates (budget) to the actual expenses and determines whether there is a surplus (budgeted revenue exceeds actual expenses) or a deficit (budgeted revenue is less than actual expenses). If it is determined that a participant accrued a surplus, it can be used to offset the working rates in an adverse claims year. If it is determined that a participant accrued a deficit, the deficit will be added to the development of the working rates in the following year.

The overall operations of the WBCH allow each participant to determine their own benefit designs, select a stop-loss insurance attachment point. WBCH provides insurance protection from the stop-loss attachment point through \$500,000 at which point WBCH has purchased reinsurance through BCBSRI for claims exceed \$500,000.

The WBCH arrangement allows the City and Schools to capitalize on the lowest administrative costs and to "group purchase" stop-loss insurance. It also gives the City and the Schools the security of a known, budgeted working rate without the fear of an excessive claims period increasing costs in the current fiscal year. As with fully insured arrangements, excessive claims that exceed budget will be captured in the following year's working rates.

Medical & WRI	2016-17 Costs	2017-18 Costs	Dollar Change	Percent Change
City	\$19,143,796	\$20,005,267	\$861,471	4.50%
Schools	\$19,852,819	\$21,439,255	\$1,586,437	7.99%
Totals	\$38,996,615	\$41,444,522	\$2,447,907	6.16%

Dental	2016-17 Costs	2017-18 Costs	Dollar Change	Percent Change
City	\$1,027,079	\$1,052,319	\$25,240	2.46%
Schools	\$1,188,541	\$1,100,999	(\$87,543)	(7.37%)
Totals	\$2,215,620	\$2,153,318	(\$62,303)	(2.81%)

Under the WBCH arrangement, the City would need to place a deposit of funds with WBCH/Blue Cross in an amount equal to one week of claims or approximately \$400,000 to be held as an impressed balance to pay claims.

8 RI MUNICIPAL INSURANCE CORPORATION (RIMIC)

RIMIC submitted a bid to offer self-insured services to the City and the Schools for medical coverage with Blue Cross and Blue Shield of RI.

RIMIC is a pure purchasing group model whereby the volume of the number of members in RIMIC allows BCBSRI to offer a scaled administrative rate for members of RIMIC.

RIMIC only provides a pass-through arrangement of the BCBSRI contract. Simply put, members of RIMIC are self-insured with BCBSRI and they must procure their own stop-loss insurance and must work directly with BCBSRI to pay claims weekly and administrative fees monthly. RIMIC's arrangement just passes through the reduced administrative costs from BCBSRI.

The RIMIC arrangement allows for the purest form of self-funding that we would traditionally see in group the size of Warwick. Unfortunately, BCBSRI was the only bidder to provide stand-alone stop-loss insurance and their rates are causing the working rates to be higher than The Trust and WBCH.

Following are the working rates provided by RIMIC for 2017-18:

Medical & WRI	2016-17 Costs	2017-18 Costs	Dollar Change	Percent Change
City	\$19,143,796	\$21,562,478	\$2,418,681	12.70%
Schools	\$19,852,819	\$22,738,270	\$2,885,452	14.53%
Totals	\$38,996,615	\$44,300,748	\$5,304,133	13.57%

Utilizing the RIMIC arrangement will require that both the City and Schools each provide one week of estimated claims in an impressed account with BCBSRI. This amounts to approximately \$400,000 for each division. Additionally, the way the program functions with RIMIC/BCBSRI, is that Warwick will be responsible for funding claims back to BCBSRI weekly.

9 DENTAL ONLY BIDS

Both Blue Cross Blue Shield of RI and Delta Dental of RI provided bids on a fully insured and self-insured basis as requested in the RFP.

Additionally, we evaluated the discounts achieved by both Delta Dental and Blue Cross Dental relative to their actual payments to dental providers in the community. The actual cost of claims expense accounts for more than 90% of the overall cost of a dental program and therefore should be the larger focus when selecting the insurance carrier that will handle this benefit.

Part of our analysis included taking all of the dental claims paid by Delta Dental in the last 12 months and having Blue Cross re-price the them using their discounts. We then compared the Delta Dental actual costs to the Blue Cross re-priced data set. The outcome of this exercise indicated that Delta Dental has a discount advantage of 3.31% on the combined claims data set. This differential totals \$69,703 for the City and Schools combined with approximately 46% attributed to the City and 64% attributed to the Schools.

In the following tables, we have identified all of the bidders for both fully insured and self-funded proposals for the City and Schools:

Fully Insured	Current Cost	The Trust	Delta Dental	Blue Cross
City	\$1,027,029	\$1,069,308	\$1,079,866	\$1,262,933
Schools	\$1,188,541	\$1,126,911	\$1,128,964	\$1,211,798
Totals	\$2,215,620	\$2,196,219	\$2,208,830	\$2,474,731

Self-Funded	Current Cost	WBCH	Delta Dental	Blue Cross
City	\$1,027,029	\$1,052,319	\$1,044,536	\$1,168,443
Schools	\$1,188,541	\$1,100,999	\$1,091,009	\$1,122,044
Totals	\$2,215,620	\$2,153,318	\$2,135,545	\$2,290,487

The self-funded proposals are based on fixed expenses plus a claims estimate. The actual underlying administrative fees for each proposal are as follows:

1. WBCH (Delta Dental): \$3.70 PEPM (Assumes medical coverage is with WBCH)
2. Delta Dental: \$3.80 PEPM
3. Blue Cross Dental: \$2.80 PEPM

10 RECOMMENDATION

We have completed our analysis of the health and dental plan options that the City and Schools have available for the 2017-18 fiscal year. Unfortunately, once again, not all of the options that we would like Warwick to consider did not submit a bid. Ideally, we would like United Health Care and Tufts Health Plan, the two other health insurers in Rhode Island, to participate in health insurance purchasing process for Warwick.

Currently, the City is fully insured through The Trust and the Schools are self-funded through WBCH.

We reviewed three qualified bids to jointly or individually purchase coverage through The Trust, WBCH and RIMIC. While each of these entities are purchasing groups in one form or another, they all utilize the Blue Cross network, discounts and administrative services.

The Trust represents a fully insured arrangement where Warwick participates in a health pool with several other communities and the risk of all the communities is spread throughout the pool. The Trust allows for its members to accumulate equity in the overall performance of the health pool, however, the performance of the pool is impacted by all communities' claims. The Trust represents a good solution for many smaller communities that do not have the number of covered lives that Warwick does nor do they have the cash flow to weather some of the uncertainties of self-funded plans. However, Warwick, in my opinion, has the scale and financial wherewithal to partake in an arrangement that is self-funded so they can take advantage of their own performance. While measuring self-funded plans to fully insured plans from year to year can yield a different answer, the plan performance needs to be evaluated over a three-year horizon or longer where a self-funded arrangement will outperform fully insured arrangements with a 95% confidence level.

WBCH offers a hybrid approach where Warwick can take advantage of fixed working rates and have the advantage of the upside of self-funding as a reconciliation is performed at year-end and budget surplus or deficit balances are available for use in the renewing plan year. Additionally, WBCH offers a unique approach to purchasing stop-loss insurance as there are three layers, the insured's retention, WBCH's pooled retention and then catastrophic coverage insured currently by BCBSRI for any claim exceeding \$500,000. When comparing this pricing to other stop-loss bids, WBCH was far more competitive.

Lastly, RIMIC offers a pure self-funded arrangement where Warwick would simply access the administrative contract from BCBSRI through the RIMIC arrangement. RIMIC is simply a pass-through of the negotiated administrative rate from BCBSRI. Warwick would be responsible for purchasing stop-loss insurance, funding claims weekly to BCBSRI and dealing with the utilization fluctuations from week to week. Ideally, this would be the most cost effective way to fund the health care spend for Warwick, however, the stop-loss bid from BCBSRI that came as part of the RIMIC proposal pushed the working rates to a point that they actually exceeded the WBCH working rates making this option less attractive than it would normally be.

Based on our analysis and the overall pricing of the medical insurance costs, we recommend that the City and Schools utilize WBCH for the medical insurance component of the bid. The WBCH bid is \$511,982 less than The Trust based on current enrollment for the City. For the Schools, WBCH is \$207,621 less than The Trust. The City/Schools combined award to WBCH would save \$719,603 versus the The Trust proposal. We further recommend that the City and

Schools contract with WBCH for a period of three years as we have gone to a formal bid process for the past three years and we continue to recommend a self-funded arrangement for Warwick. We believe that the RFP process is useful however, there does come a point of diminishing returns where Warwick will not garner any additional value from continuing to bid this coverage annually.

As a separate observation, the benefit levels for the City and Schools should continue to be reviewed and negotiated through the CBA process as the current benefit levels are extremely rich in comparison to other communities, state workers and the private sector. I caution the Council and administration that the current benefit levels are not sustainable given the exposure to the OPEB liability that the City faces. I implore the Council and administration to take action relative to the benefit levels and negotiate something more in line with what the City can afford. As a point of reference, the City and Schools spend more than \$15,000 per employee per year on health coverage while the average private employer spends less than \$11,000 per employee per year. For Warwick, this cost differential amounts to over \$10,000,000 per year...even if we could achieve 25% of this it would be a significant reduction in the OPEB liability.

For the dental plan for the upcoming 2017-18 fiscal year it is clear that continuing to self-fund dental insurance is the most economical method of financing this benefit. When reviewing the self-funded bids, Delta Dental of RI provided the lowest total cost, however, WBCH is providing a lower administrative cost for Delta Dental than Delta Dental provided on their own. This is due to the volume that WBCH has with Delta Dental compared to looking at Warwick has own their own. Given that WBCH uses Delta Dental for network and administrative services, the claims expense whether we use Delta Dental directly or Delta Dental via WBCH, the claims cost will be the same. For this reason I recommend that the City and the Schools purchase their dental program through WBCH.

City of Warwick and Warwick Public Schools
2017-18 Medical Insurance Plan - RFP - Pricing Analysis

Division	Subgroup #	Plan	Class	Enrollment		Present Rates			The Trust Bid			WBCH Bid		
				Individual	Family	Individual	Family	Monthly Costs	Individual	Family	Monthly Costs	Individual	Family	Monthly Costs
City	0001	Classic	Muni-Retiree	1	0	\$728.35	\$1,783.45	\$728.35	\$1,907.92	\$779.18	\$761.13	\$1,863.71	\$761.13	
City	0002	Blue Solutions w/WRI	Police	27	123	\$599.98	\$1,389.75	\$187,138.71	\$1,499.26	\$201,833.16	\$626.98	\$1,452.29	\$195,580.13	
City	0003	Healthmate w/WRI	Police	7	5	\$713.41	\$1,687.48	\$13,321.27	\$1,781.10	\$14,228.58	\$745.51	\$1,742.52	\$13,931.17	
City	0004	Healthmate	Police	0	5	\$869.71	\$2,052.31	\$10,261.55	\$2,192.78	\$10,983.90	\$908.85	\$2,144.66	\$10,723.30	
City	0005	Healthmate 300/600	Police	10	33	\$658.32	\$1,610.21	\$9,720.13	\$1,722.59	\$63,888.07	\$687.94	\$1,682.67	\$62,407.51	
City	0006	Healthmate	Police-Retiree	3	45	\$690.52	\$1,698.98	\$78,075.66	\$1,806.86	\$83,524.83	\$721.59	\$1,764.98	\$81,568.87	
City	0007	Classic	Police-Retiree	11	14	\$795.67	\$1,950.41	\$36,058.11	\$2,086.53	\$37,574.62	\$831.48	\$2,038.18	\$37,680.90	
City	0008	Healthmate w/WRI	Police-Retiree	0	11	\$895.12	\$2,047.20	\$22,519.20	\$2,190.08	\$24,090.68	\$872.70	\$2,139.32	\$23,532.52	
City	0009	Healthmate	Retirees	64	71	\$657.65	\$1,610.35	\$156,424.45	\$1,722.74	\$167,341.74	\$687.24	\$1,682.82	\$163,463.58	
City	0010	Healthmate	Early Retirees	4	2	\$657.65	\$1,608.59	\$5,847.78	\$1,720.85	\$6,255.90	\$687.24	\$1,680.98	\$6,110.92	
City	0011	Healthmate w/WRI	Early Retirees	0	0	\$795.67	\$1,950.41	-	\$2,086.53	-	\$831.48	\$2,038.18	-	
City	0012	Classic	Fire	53	164	\$747.62	\$1,701.84	\$318,725.62	\$1,816.20	\$340,011.94	\$781.26	\$1,778.42	\$333,067.66	
City	0013	Healthmate	Fire	0	2	\$870.41	\$2,006.08	\$4,012.16	\$2,141.67	\$4,283.34	\$909.58	\$2,086.35	\$4,192.70	
City	0014	Healthmate	Municipal	95	245	\$657.65	\$1,610.35	\$457,012.50	\$1,703.55	\$488,908.55	\$687.24	\$1,652.82	\$477,578.70	
City	0015	Blue Chip	Municipal	8	3	\$831.08	\$1,545.27	\$9,884.45	\$2,052.18	\$12,854.54	\$659.48	\$1,614.81	\$10,120.27	
City	0016	Classic	Municipal	0	0	\$782.63	\$1,918.30	-	\$1,653.12	-	\$871.85	\$2,004.62	-	
City	0017	Classic	Police-Retiree (OOA)	3	0	\$728.35	\$1,763.45	\$2,185.05	\$1,907.82	\$2,337.54	\$781.13	\$1,863.71	\$2,283.39	
City	0018	Healthmate	Muni-Retiree	0	1	\$657.65	\$1,608.59	\$1,608.59	\$1,720.85	\$1,720.85	\$687.24	\$1,680.98	\$1,680.98	
City	0019	Healthmate	Police-Retiree	3	5	\$657.65	\$1,608.59	\$10,015.90	\$1,720.85	\$10,714.90	\$687.24	\$1,680.98	\$10,466.62	
City	0020	Healthmate 300/600	Police-Retiree	0	0	\$689.70	\$1,687.18	-	\$1,804.93	-	\$720.83	\$1,763.10	-	
City	0021	Classic	Police-Retiree	10	1	\$795.67	\$1,950.41	\$8,907.11	\$2,086.53	\$10,598.53	\$831.48	\$2,038.18	\$10,352.98	
City	0022	Healthmate	Special Group	2	0	\$657.65	\$1,610.35	\$1,315.30	\$1,722.74	\$1,407.10	\$687.24	\$1,682.82	\$1,374.48	
City	0023	Healthmate	Fire-Retirees	16	81	\$680.55	\$1,615.81	\$141,448.41	\$1,728.58	\$151,321.38	\$690.27	\$1,668.52	\$147,814.44	
City	0024	Healthmate	Fire-Retirees (OOA)	1	2	\$659.84	\$1,614.08	\$3,887.86	\$1,726.71	\$4,159.40	\$689.53	\$1,686.69	\$4,062.91	
City	0025	Classic	Fire-Retirees	9	26	\$795.67	\$1,950.41	\$57,871.69	\$2,086.53	\$61,910.59	\$831.48	\$2,038.18	\$60,476.00	
City	0026	Classic	Fire-Retirees (OOA)	3	3	\$728.35	\$1,783.45	\$7,535.40	\$1,907.82	\$8,061.30	\$781.13	\$1,863.71	\$7,874.52	
Schools	0001	Classic	Food Service	3	13	\$532.19	\$1,279.89	\$18,235.14	\$1,392.02	\$19,832.69	\$574.76	\$1,382.28	\$18,693.92	
Schools	0002	Classic	Retirees	17	1	\$649.51	\$1,712.80	\$12,754.47	\$1,862.86	\$13,871.63	\$693.47	\$1,841.83	\$13,630.82	
Schools	0003	Healthmate w/WRI	Teachers	188	636	\$610.93	\$1,553.62	\$1,102,957.16	\$1,695.06	\$1,203,976.90	\$659.81	\$1,677.91	\$1,191,195.04	
Schools	0004	Healthmate	Non-Certified	84	242	\$598.97	\$1,534.04	\$421,551.16	\$1,668.43	\$458,481.02	\$646.89	\$1,656.76	\$455,274.68	
Schools	0005	Classic w/WRI	Teachers	13	20	\$656.23	\$1,661.43	\$41,759.59	\$1,812.31	\$45,593.85	\$708.73	\$1,794.34	\$45,100.29	
Schools	0006	Classic	Non-Certified	5	1	\$643.85	\$1,640.38	\$4,659.63	\$1,784.09	\$5,285.39	\$695.36	\$1,771.61	\$5,248.41	
Schools	0007	Healthmate w/WRI	Teachers-Retirees	79	0	\$604.19	\$0.00	\$47,731.01	\$0.00	\$51,912.48	\$652.53	\$0.00	\$51,549.87	
Schools	0008	Healthmate	Non-Certified-Retirees	4	1	\$604.19	\$1,487.12	\$3,903.68	\$1,617.40	\$4,245.86	\$652.53	\$1,608.09	\$4,216.21	
Schools	0009	Classic	N/A	1	0	\$649.51	\$1,854.44	\$649.51	\$1,799.38	\$706.41	\$695.36	\$1,771.61	\$695.36	
Total Monthly				724	1756	\$3,249,717.90	\$3,249,717.90	\$3,513,677.16	\$3,513,677.16	\$3,513,677.16	\$3,453,710.18	\$3,453,710.18	\$3,453,710.18	
Total Annual				330	842	\$38,996,614.80	\$38,996,614.80	\$42,164,125.92	\$42,164,125.92	\$42,164,125.92	\$41,444,522.16	\$41,444,522.16	\$41,444,522.16	
City Monthly				330	842	\$1,595,316.36	\$1,595,316.36	\$1,709,770.81	\$1,709,770.81	\$1,709,770.81	\$1,687,105.58	\$1,687,105.58	\$1,687,105.58	
City Annual				394	914	\$19,143,786.20	\$19,143,786.20	\$20,517,249.72	\$20,517,249.72	\$20,517,249.72	\$20,005,268.96	\$20,005,268.96	\$20,005,268.96	
Schools Monthly				394	914	\$1,654,401.55	\$1,654,401.55	\$1,803,906.35	\$1,803,906.35	\$1,803,906.35	\$1,766,604.60	\$1,766,604.60	\$1,766,604.60	
Schools Annual				394	914	\$19,852,818.80	\$19,852,818.80	\$21,545,876.20	\$21,545,876.20	\$21,545,876.20	\$21,439,255.20	\$21,439,255.20	\$21,439,255.20	

Bid2018-010 Veterinary Services

- 1 bid submitted

FY18/FY19

CODE: 360-0414 Treasurer's/Animal Control

MANNER OF AWARD: \$20,000.00
July 1, 2017 – June 30, 2019

RECOMMEND: Salmon River Veterinary Service

Salmon River Veterinary Service
358 Hill St.
Coventry, RI 02816

	<u>Price per animal</u>
1.Exam	<u>\$20.00</u>
a. check for spay incision on suspected spayed animals	
b. sex	
c. estimate age	
d. ears, eyes, teeth	
e. skin conditions	
f. listen for any heart irregularities	
2. canine distemper combo vaccine	<u>\$17.00</u>
3. feline distemper combo vaccine	<u>\$17.00</u>
4. rabies vaccine	<u>\$12.00</u>
5. kennel cough vaccine	<u>\$20.00</u>
6. euthanasia by lethal injection	<u>\$25.00</u>
7. phone consultation (if necessary)	<u>N/C</u>

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Bid2018-010 Veterinary Services

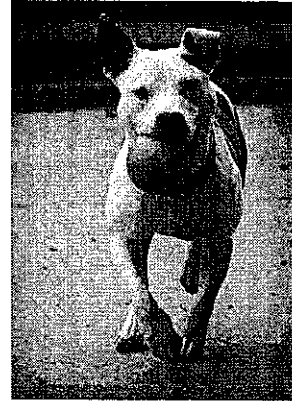
Price per animal

8. spays/ neuters

cat spay	<u>\$65.00</u>
pregnant cat spay	<u>\$65.00</u>
cat neuters	<u>\$65.00</u>
Dog spay (up to 25 lbs)	<u>\$85.00</u>
Dog spay (26-50 lbs)	<u>\$110.00</u>
Dog spay (over 50 lbs)	<u>\$130.00</u>
Dog neuter (up to 25 lbs)	<u>\$75.00</u>
Dog neuter (26-50lbs)	<u>\$75.00</u>
Dog neuter (over 50 lbs)	<u>\$85.00</u>

Bid2018-010 Veterinary Services						
The following vendors were sent specifications.						
VENDOR	ADDRESS	CITY	STATE	ZIP		
Care for Animals	2944 Post Rd.	Warwick	RI	02886		
Cowesett Animal Hospital	50 Calhoun Ave.	Warwick	RI	02886		
Oaklawn Animal Hospital	655 Oaklawn Ave.	Cranston	RI	02920		
Salmon River Veterinary Services	P.O. Box 15313	Riverside	RI	02915		
Warwick Animal Hospital	1950 Elmwood Ave.	Warwick	RI	02888		
West Bay Animal Hospital	1200 Bald Hill Rd./Suite1	Warwick	RI	02886		

Warwick Animal Shelter
101 Arthur W. Devine Blvd
Warwick, RI 02886
401-468-4377
Animal.shelter@warwickri.com



March 30, 2017

Finance Committee Members,

With regard to bid 2018-010 for veterinary services, I recommend awarding this bid to Salmon River Veterinary Services for a period of two years (from July 1, 2017 – June 30, 2019) in the amount of \$20,000 (\$10,000 per year). Dr. Loiselle was the only bidder for these services.

A handwritten signature in black ink, appearing to read "John C. ...". The signature is written in a cursive style with a long, sweeping underline.

Bid2018-011 Animal Disposal Services & Freezer Rental

- 2 bids submitted

FY18/FY19

CODE: 28-380 Animal Shelter/General Services

MANNER OF AWARD: \$3,000.00
July 1, 2017 – June 30, 2019

RECOMMEND: Final Gift USA, LLC

Final Gift USA, LLC
Two Daniels Way
Cranston, RI 02921

Angel View Pet Cemetery & Crematory, Inc.
471 Wareham St.
Middleboro, MA 02346

Description	Final Gift		Angel View	
	Year 1	Year 2	Year 1	Year 2
Freezer rental (2 freezers)	0	0	N/C	N/C
please list the size of each freezer				
freezer #1	20 cu ft	20 cu ft	20 cu ft	20 cu ft
freezer #2	20 cu ft	20 cu ft	20 cu ft	20 cu ft
Body bags (large & small)	0	0	39.00/bx.	39.00/bx.
Dog/cat removal	10.00	10.00	10.00/ea.	10.00/ea.
Wildlife removal	10.00	10.00	10.00/ea.	10.00/ea.

<u>Bid2018-011 Animal Disposal Services & Freezer Rental</u>				
<u>The following vendors were sent specifications.</u>				
VENDOR	ADDRESS	CITY	STATE	ZIP
Angel View Pet Crematory & Crematory, Inc.	471 Wareham St.	Middleboro	MA	02346
Final Gift	Two Daniels Way	Cranston	RI	02921
Inserly Corp.	540 N. Main St. Riverbend Industrial Park	Manchester	CT	06040

Warwick Animal Shelter
101 Arthur W. Devine Blvd
Warwick, RI 02886
401-468-4377
Animal.shelter@warwickri.com



March 30, 2017

Finance Committee Members,

With regard to bid 2018-011 for disposal/cremation services and freezer rentals, I recommend awarding this bid to Final Gift Cremation Services for a period of two years (from July 1, 2017 – June 30, 2019) in the amount of \$3000 (\$1500 per year). They have submitted the lowest bid for these services.

A handwritten signature in cursive script, appearing to read "Alan Carr". The signature is written in dark ink on a white background.

Bid2018-012 Dog Food & Cat Litter

- 1 bid submitted

FY18

CODE: 28-238 Animal Shelter/Supplies-Dog Pound

MANNER OF AWARD: \$8,000.00
July 1, 2017 – June 30, 2018

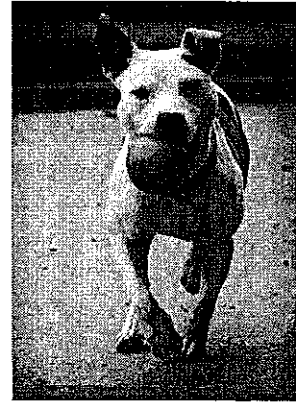
RECOMMEND: Summit General Store, Ltd.

Summit General Store, Ltd.
25 Old Summit Rd.
Greene, RI 02827

Item #	Description	Unit of measure (lbs)	Brand name	Bid price Year 1	Bid price Year 2
1.	CAT				
1a.	Kitty litter (clay)	50	Scamp	17.49	
	Note	30 lb minimum per order			
2.	DOG				
2a.	Dry adult dog food (26% protein)	50	Blue Seal Natural 26	49.95	
2b.	Dry adult dog (22%protein)	50	Blue Seal Crunchies	42.95	
2.c	Dry puppy food	40	Blue Seal Puppy Formula	52.95	

<u>Bid2018-012 Dog Food & Cat Litter</u>					
<u>The following vendors were sent specifications.</u>					
VENDOR	ADDRESS	CITY	STATE	ZIP	
Allies Feed, Farm & Pet	3700 Quaker Ln	North Kingstown	RI	02852	
Arlington Farm & Pet	Five Depot Ave.	Cranston	RI	02910	
Evergreen Supply, LLC	500 Totoket Rd.	Northford	CT	06472	
Legend+ White Animal Health Corp.	105 Scheelter Rd., Ste. 204	Lincolnshire	IL	60069	
Pet Food Experts	One John Dean/PO Box 7119	Cumberland	RI	02864	
Petco	10 Chapel View Blvd.	Cranston	RI	02920	
Summit General Store	25 Old Summit Rd.	Greene	RI	02827	
Titan Veterinary Services, LLC	PO Box 8760	Warwick	RI	02888	
Tractor Supply	Tractor Supply	North Kingstown	RI	02852	

Warwick Animal Shelter
101 Arthur W. Devine Blvd
Warwick, RI 02886
401-468-4377
Animal.shelter@warwickri.com



March 30, 2017

Finance Committee Members,

With regard to bid 2018-012 for dog food and cat litter, I recommend awarding this bid to Summit General Store for a period of one year (from July 1, 2017 – June 30, 2018) in the amount of \$8,000. They were the only bidder for these services.

A handwritten signature in cursive script, appearing to read "Ann Carmo". The signature is written in dark ink on a white background.

Bid2018-019 BCI Crime Scene Supplies

- 3 bids submitted

FY18

CODE: 30-208 Police Department/Film & Photo Supplies

MANNER OF AWARD: \$4,500.00
1 year from date of award

RECOMMEND: Sirchie Acquisition Co., LLC

Sirchie Acquisition Co., LLC
100 Hunter Pl.
Youngsville, NC 27596

Evident, Inc.
739 Brooks Mill Rd
Union Hall, VA 24176

Tri-Tech Forensics, Inc.
d/b/a National Law Enforcement Supply
8770 Trade St.

Pricing as Follows

Continued next page

SIRCHIE ACQUISITION CO., INC.					
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost	
A.	Latent Fingerprint Development				
#1	Chemical Friction Ridge Development				
a.	DFO Pump Spray 100 ml	4	100 ML	\$ 24.00	
b.	Silk Black "Hi-Fi" Volcano Latent Powder 128 oz	4	128 OZ	\$ 71.00	
c.	Dual Purpose Black "Hi Fi" Powder 16 oz	2	16 OZ	\$ 18.00	
d.	Coin Box / Galvanic "Hi Fi" Powder 2 oz	2	2 OZ	\$ 3.55	
e.	Coin Box / Galvanic "Hi Fi" Powder 16 oz	2	16 OZ	\$ 18.20	
f.	Midnight Black Magnetic Powder	4	16 OZ	\$ 16.50	
g.	Silver / Gray Magnetic Powder	2	16 OZ	\$ 16.50	
h.	Magnuclei Powder 16 oz	2	16 OZ	\$ 19.65	
i.	Omega Print Cyanoacrylate Fuming Compound 16 oz	8	16 OZ	\$ 31.00	
j.	Cyanoacrylate Fume Tray 25 each	10	25/PK	\$ 6.25	
k.	Cyanoacrylate Packets 5 each	10	5/PK	\$ 9.62	
l.	Fuming Hot Plate 110 volt AC	2	EACH	\$ 15.00	
m.	Rhodamine 6G 25 grams	2	25 G	\$ 4.50	
n.	Basic Yellow (Spray or not) - Premixed 500 ml	4	500 ML	\$ 11.75	
o.	Ardrox Dye (Spray bottle or not) 500 ml or larger	4	846 ML	\$ 16.75	
p.	Adhesive-Side Developers - Dark 7 oz or larger	4	7 OZ	\$ 19.00	
q.	Adhesive-Side Developers - Light 7 oz or larger	4	7 OZ	\$ 19.00	
r.	Fumette Disposable Iodine Fume Gun 6 each	10	6/PK	\$ 18.95	
s.	Ninhydrin Spray Aerosol 16 oz	6	16 OZ	\$ 11.95	
t.	Ninhydrin Spray with Acetone 16 oz	6	16 OZ	\$ 11.95	
u.	Sirchie Special Formula Ninhydrin 8 oz	6	8 OZ	\$ 21.25	
v.	Sirchie Ninhydrinht Pump Spray 8 oz	6	8 OZ	\$ 31.95	
w.	Ninhydrin Fixative 8 oz	6	8 OZ	\$ 8.25	
x.	Crystal Violet 100 grams	2	100 G	\$ 18.75	
y.	Ninhydrin Crystals 100 grams	2	100 G	\$ 50.00	
z.	RAM DYE STAIN 500 ml	4	500 ML	\$ 15.00	
	continued next page				

SIRCHIE ACQUISITION CO., INC.					
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost	
aa.	RAY DYE STAIN 500 ml	4	500 ML	\$ 11.95	
bb.	Small Particle Reagent - Dark	4	3-500 ML	\$ 19.25	
cc.	Small Particle Reagent - White	4	3-500 ML	\$ 19.25	
dd.	Small Particle Reagent - UV	4	3-500 ML	\$ 19.25	
ee.	Iodine Crystals (Bulk or Ampules - specify)	2	6 EA/AMP	\$ 17.25	
ff.	Silver Nitrate Search Spray 8 oz	4	8 OZ	\$ 18.25	
gg.	Silver Nitrate Search Spray 8 oz	4	8 OZ	\$ 18.25	
hh.	Sudan Black 30 gr.	2	30 G	\$ 18.25	
ii.	Physical Developer Set 1 liter	4	1 L	\$ 45.00	
#2	Cyanowand / CA Fume Wand Kit and Refill				
a.	Search Cyanowand Kit (not brand specific)	4	KIT	\$ 99.25	
b.	Cyanowand Cartridges Standard 10 each	10	10 EA	\$ 24.00	
c.	Cyanowand Cartridges Mega 10 each	10	10 EA	\$ 29.50	
d.	Cyanowand Cartridges Hulk 4 each	10	1 EA	\$ 8.95	
e.	Cyanowand Butane Fuel 1.3 oz	10	1.3 OZ	\$ 2.95	
f.	Dyanowand Butane Fuel 5.8 oz	10	5.8 OZ	\$ 4.10	
#3	Brushes / Applicators				
a.	Fiberglass 2 1/4" Filiment Cluster Brush w/ 4 1/4" Plastic Handle	15	EACH	\$ 4.25	
b.	Marabou Feather Duster 4 1/4" Feathers	5	EACH	\$ 5.75	
c.	Camel Regular Powder Brush	5	EACH	\$ 2.15	
d.	Squirres Hair Brush	5	EACH	\$ 12.50	
e.	Camel Long Handle Brush	5	EACH	\$ 9.65	
f.	Megawand Magnetic Powder Applicator	5	EACH	\$ 13.75	
g.	Standard Aluminum Magnet Powder Applicator	15	EACH	\$ 9.20	
h.	Melamine Basting Spoon	4	EACH	\$ 3.50	
i.	Spatula (7")	2	EACH	\$ 3.45	
j.	DNA Free Fiberglass Fingerprint Brush	10	EACH	\$ 3.85	
	continued next page				

SIRCHIE ACQUISITION CO., INC.				
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost
#4	Lift Tape / Devices			
a.	1 1/2" Lift Tape roll	30	EACH	\$ 3.10
b.	2" Lift Tape roll	30	EACH	\$ 3.80
c.	3" Lift Tape roll	30	EACH	\$ 4.85
d.	4" Lift Tape roll	30	EACH	\$ 6.40
e.	1 1/2" x 2" Hinge Lifters White 24 each	10	24/PK	\$ 3.15
f.	1 1/2" x 2" Hinge Lifters Black 24 each	10	24/PK	\$ 3.15
g.	2" x 2" Hinge Lifters White 24 each	10	24/PK	\$ 3.15
h.	2" x 2" Hinge Lifters Black 24 each	10	24/PK	\$ 3.15
i.	2" x 4" Hinge Lifters White 24 each	10	12/PK	\$ 3.15
j.	2" x 4" Hinge Lifters Black 24 each	10	12/PK	\$ 3.15
k.	4" x 4" Hinge Lifters White 24 each	10	12/PK	\$ 3.45
l.	4" x 4" Hinge Lifters Black 24 each	10	12/PK	\$ 3.45
m.	Hinge Lifter Labels 100 each	10	100/EA	\$ 2.65
n.	Rubber/GEL Footprint Lifters (1-white/1-black)	4	2 EA	\$ 11.00
o.	Black Rubber/GEL Palm/Cluster Lifters 7 inch x 9 inch (6 each)	4	6 EA	\$ 24.00
p.	White Rubber/GEL Palm/Cluster Lifters 7 inch x 9 inch (6 each)	4	6 EA	\$ 24.00
#5	Latent Print Backing/Lift Cards			
a.	White Glossy 3 X 5" cards - preprinted data on back	30 pks	30/PK	\$ 4.45
b.	Black Glossy 3 X 5" cards - preprinted data on back	30 pks	30/PK	\$ 7.75
c.	White Glossy 5.5 x 8.5" cards - preprinted data on back	30 pks	30/PK	\$ 13.20
d.	Black Glossy 5.5 x 8.5" cards - preprinted data on back	30 pks	30/PK	\$ 18.75
	continued next page			

SIRCHIE ACQUISITION CO., INC.					
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost	
B.	Fingerprint Recording				
#1	Reversible Ridge Counter each	8	EACH	\$ 4.85	
#2	Fingerprint Recording Ink				
a.	Ceramic Fingerprint Pad 2" 6 each	3	EACH	\$ 8.15	
b.	Ceramic Fingerprint Pad 2 7/8 x 5 1/2 x 1 1 each	5	EACH	\$ 24.75	
c.	Porelon Fingerprint Pad 6.25 x 3 x .5 1 each	5	EACH	\$ 13.25	
d.	Porelon Ink Roller	1	EACH	\$ 31.95	
e.	Horizontal Ink Roller	1	EACH	\$ 31.95	
f.	Auto Palm Roller Assembly	1	EACH	\$ 17.55	
g.	Finger Print Ink 4 oz	2	4 OZ	\$ 4.15	
h.	Lanberry's Ridge Builder Pads Jar of 100	2	100/EA	\$ 14.25	
i.	Bureau Fingerprint Cabinet w/o Lock 51 5/8" H x 21 1/4" W x 28 5/8" D	1	EACH	\$ 2,200.00	INC.FRT.
	5 - Drawer Double Compartment, Heavy Steel, Color Tan				
j.	8"x8" Henry classification dividers for fingerprint cabinet	1 set	1 SET	DISCONT.	
k.	Search-O-Line Ink Cleaner - 128 fl oz	2	128 OZ	\$ 15.35	
l.	Waterless Ink Cleaner/Pumice - 1 Gallon	5	1 GAL	\$ 21.00	
m.	Major Case Ink Cards	2 pkgs	50/SET	\$ 14.95	
#3	Post Mortem Print Recording				
a.	Post Mortem Roller	1	EACH	\$ 21.70	
b.	Post Mortem Strip Holder	1	EACH	\$ 8.55	
c.	Post Mortem Adhesive Backed Left	2	100/EA	\$ 8.55	
d.	Post Mortem Adhesive Backed Right	2	100/EA	\$ 8.55	
e.	Post Mortem Flat Ink Tool	1	EACH	\$ 15.15	
f.	Post Mortem Finger Straighteners 3 pack	1	3/PK	\$ 18.95	
	continued next page				

SIRCHIE ACQUISITION CO., INC.				
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>
g.	Sirchie Post Mortem Cadaver Kit Combo	1	KIT	\$ 100.00
h.	Sirchie Post Mortem Kit Consumable Refill Pack	1	PK	\$ 30.75
C. Alternate Light Sources				
#1	Mega Maxx ALS System 3 - Watt	1	KIT	\$ 850.00
#2 Barrier Filters for BlueMaxx				
a.	Mag-lite Rechargeable 4-2"x 7.7"	1	EACH	\$ 15.95
b.	Mag-lite Rechargeable 10.5" x 6.5"	1	EACH	\$ 7.60
c.	Barrier Filter Goggles	Set	EACH	\$ 9.95
#3 UV Long Wave Forensic Light				
a.	UV 9-watt Longwave Forensic Light, 365 nm, 110 volt AC	2	EACH	\$ 97.70
b.	9- Watt Replacement bulb, 365 nm	1	EACH	\$ 45.00
#4 UV Short Wave Forensic Light				
a.	UV Shortwave Forensic Light w/ tripod mount, 6-Watt 254 nm, 110 volt/220 volt AC	2	EACH	\$ 225.00
b.	Replacement Bulb 6-Watt Shortwave, 254 nm	1	EACH	\$ 12.95
c.	UV Protective Face Shield with Shroud	2	EACH	\$ 92.50
d.	Bluemaxx Barrier Filter Glasses with Side Shield	2	EACH	\$ 9.95
D. Kit Storage Boxes				
#1	Plastic Copolymer Box - 14.375" x 8" x 7"	6	EACH	\$ 19.25
#2	Plastic Copolymer Box - 12 11/16" x 8 15/16" x 4 3/4"	6	EACH	\$ 26.25
continued next page				

SIRCHIE ACQUISITION CO., INC.					
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>	
E.	Evidence Collection				
#1	Barrier Tape / Flags				
a.	"Crime Scene Do Not Cross" 3" wide x 1000' Long - Boxed	25	EACH	\$ 9.15	
b.	"Police Line Do Not Cross" 3" wide x 1000' Long - Boxed	50	EACH	\$ 9.15	
c.	Evidence Marking Flags, Yellow - "Evidence Do not Touch"	2 sets	100/EA	\$ 11.00	
d.	Crime Scene Stepping Pads (set of 10)	1	SET 10	\$ 410.00	
e.	Professional Crime Scene Sketch Kit	1	KIT	\$ 270.00	
f.	Master Crime Scene Sketch Kit	1	KIT	\$ 119.95	
#2	Crime Scene Sketch Templates				
a.	Latent Print	2	EACH	\$ 6.95	
b.	Interior Office	2	EACH	\$ 6.25	
c.	Interior Store	2	EACH	\$ 6.25	
d.	Interior House	2	EACH	\$ 6.50	
e.	Traffic	2	EACH	\$ 5.25	
f.	Crime Scene	2	EACH	\$ 5.25	
g.	Lavatory	2	EACH	\$ 6.25	
h.	Human Figure Template	2	EACH	\$ 17.25	
#3	Impulse Evidence Bag Sealers				
a.	12" Evidence Bag Sealer, 110 volt	3	EACH	\$ 118.00	
b.	20" Evidence Bag Sealer, 110 volt	3	EACH	\$ 232.00	
c.	12" Evidence Bag Sealer Replacement Kit	3	KIT	\$ 16.00	
	continued next page				

SIRCHIE ACQUISITION CO., INC.					
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>	
d.	20" Evidence Bag Sealer Replacement Kit	3	KIT	\$ 28.00	
#4	Evidence Boxes / Ties / Tape				
a.	Gun Box - 14 3/4" x 7 7/8" x 2 1/4" 25 each	4	25/PK	\$ 21.00	
b.	Knife Box - 16" x 3" x 2" 25 each	4	25/PK	\$ 16.00	
c.	Rifle Box 25 each	4	25/PK	\$ 43.50	
d.	Releasable Nylon Evidence Ties 100 each	4	100/PK	\$ 9.25	
e.	Box Sealing Evidence Tape - White - Black Lettering 3"x165'	8	ROLL	\$ 11.95	
#5	Evidence Tubes / Jars - indicate quantity in each package.				
a.	Syringe Transport Tube 1" x 8"	1 gross pkg	12/PK	\$ 16.00	
b.	Collection Jar, Polystyrene 1 fl oz - each	50	12/PK	\$ 6.50	
c.	Collection Jar, Polystyrene 2 fl oz - each	50	15/PK	\$ 8.45	
d.	Collection Jar, Polystyrene 4 fl oz - each	50	15/PK	\$ 9.30	
e.	Collection Jar, Polystyrene 8 fl oz - each	50	15/PK	\$ 16.95	
f.	Collection Jar, Polystyrene 16 fl oz - each	50	15/PK	\$ 22.30	
g.	Collection Jar, Polystyrene 2 fl oz WIDE Mouth - each	50	15/PK	\$ 12.25	
h.	Metal Evidence Container, 1/2 fl oz, w/white label - each	50	25/PK	\$ 14.50	
i.	Metal Evidence Container, 1 fl oz, w/ white label - each	50	25/PK	\$ 24.00	
j.	Metal Evidence Container, 2 fl oz, w/ white label - each	100	100/PK	\$ 45.00	
k.	Sterile Plastic, 4 oz, Speciment Container - each	50	10/PK	\$ 30.00	
l.	Solid Metal Collection Can, 1 qt - each	50	10/PK	\$ 22.00	
m.	Solid Metal Collection Can, 1 qt w/o rubber & labels	50	10/PK	\$ 53.95	
n.	Solid Metal Collection Can, 1 gallon	50	10/PK	\$ 39.50	
o.	Solid Metal Collection Can, 1 gallon w/o rubber & labels	50	10/PK	\$ 50.00	
p.	Solid Metal Collection Can - w / interior sealing - 1 qt	50	10/PK	\$ 65.00	
q.	Solid Metal Collection Can - w/ interior sealing - 1 gallon	50	10/PK	\$ 65.00	
	continued next page				

SIRCHIE ACQUISITION CO., INC.					
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost	
#6	Applicator Swabs and Accessories				
a.	Cap-Shure Sterile Swabs w/ tip protector 100 each	2	100/EA	\$ 60.00	
b.	Vented Swab Box .75" x .75" x 6.25" 100 each	2	100/EA	\$ 35.00	
c.	Distilled Water 1 oz Bottle	20	EACH	\$ 1.15	
d.	Sterile Round Foam Tipped Applicators 50 each		50/EA	\$ 22.00	
#7	Evidence Sealing Tape				
a.	Red "BioHazard" Tape, 108 feet roll	6	ROLL	\$ 9.25	
b.	Red / White Custom Imprint "Warwick Police Department", 108' roll	30	ROLL	\$ 9.25	
c.	Red BioHazard Strip Sticker - 1 3/8" x 7" 100 count	5	100/EA	\$ 7.95	
d.	Yellow "Do Not Touch - Chemically Processed Evidence" Sticker 1x4"	5	ROLL	\$ 4.95	
e.	Evidence Tags for Drying Cabinet - Red - 25 each	5	25/EA	\$ 21.00	
f.	Evidence Tags for Drying Cabinet - Blue - 25 each	5	25/EA	\$ 21.00	
g.	Box Sealing Tape - w/ black typed "Evidence"	6	ROLL	\$ 11.95	
h.	3" Box Sealing Tape Dispenser	6	EACH	\$ 14.00	
i.	Photo Evidence Rule Tape 1"x 500" w/ dispenser	10	EACH	\$ 7.25	
#8	Evidence Collection Tools				
a.	Evidence Scrape / scribe - 6 1/2"	6	EACH	\$ 4.95	
b.	Nickle Plated Curved Tweezers - 6 1/2" / or equivalent	6	EACH	\$ 6.25	
c.	Nickle Plated Straight Tweezers - 6 1/2" / or equivalent	6	EACH	\$ 10.00	
d.	Nickle Plated Blunt Tweezers - 6 1/2" / or equivalent	6	EACH	\$ 6.00	
e.	Krime Kit includes Carbide Scriber, Diamond Scriber, Evidence Collection Knife, Ridge Counter	6	KIT	\$ 35.00	
f.	Retractable Ridge Counter, each	6	EACH	\$ 8.00	
	continued next page				

SIRCHIE ACQUISITION CO., INC.				
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>
#9	Lab / Drug Scales			
a.	Digital Compact Scale, battery w/ AC Option, 6. oz, ct, tl settings	3	EACH	\$ 70.00
b.	AC Adapter - 110 volt			
F.	Impression Evidence			
#1	Bio-Foam Impression Kit	10	KIT	\$ 4.55
#2	Mikrosil Casting Material			
a.	Mikrosil - Brown 7 oz	4	EACH	\$ 22.50
b.	Mikrosil - Black 7 oz	4	EACH	\$ 22.50
c.	Mikrosil - Gray 7 oz	4	EACH	\$ 22.50
d.	Mikrosil - White 7 oz	4	EACH	\$ 22.50
e.	Mikrosil - Catalyst 7 oz	4	EACH	\$ 7.75
#3	Tire / Footwear Prints			
a.	Sirchtrak System Tireread System	1	EACH	\$ 80.00
b.	EZID Stain Free Footwear Impression System	1	EACH	\$ 62.50
c.	Inkless Impression Cards - 5 1/2" x 16 1/2"	20	200/EA	\$ 39.95
#4	Impression Compounds			
a.	Durocast Compound w/ Catalyst 23.28 oz	2	23 OZ	\$ 64.00
b.	Durocast Impression Compound Kit	1	KIT	\$ 77.00
c.	Master Hard Core & Liquid Silicone Kit	1	KIT	\$ 305.00
d.	Hard Core Blue Casting Material 3 lbs	2	3 LB	\$ 14.00
e.	Hard Core Blue Casting Material 50 lbs	2	50LB	\$ 55.00
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SIRCHIE ACQUISITION CO., INC.					
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>	
f.	Hard Core Blue Solution 24 oz	10	24 OZ	\$ 4.00	
g.	Hard Core Blue Solution 72 oz	10	64 OZ	\$ 5.25	
h.	Aerosol Dust and Dirt Hardener 15 oz can	4	15 OZ	\$ 12.25	
i.	Snow Impression Wax 15 oz can	4	15 OZ	\$ 12.50	
#5	Impression Casting Tools				
a.	Adjustable Casting Frame - 7 1/4 x 12 x 18	4	EACH	\$ 10.00	
b.	Adjustable Casting Frame - 12 x 18 x 24	4	EACH	\$ 16.00	
c.	Flexible Mixing Bowls - 4 piece set	3	SET	\$ 45.00	
#6	Silicone Casting Supplies				
a.	Liquid Silicone Rubber - 1 lb w/ catalyst	4	1 LB	\$ 42.50	
b.	Silicone Rubber Release Agent 4.5 oz	4	4.5 OZ	\$ 7.25	
c.	Silicone Rubber Thinner 16 oz	4	16 OZ	\$ 25.00	
d.	Casting Plaster - Base Builder - 9 lbs container	4	8 LB	\$ 13.00	
#7	Electrostatic Dust Print Lifter				
a.	Electrostatic Dust Print Lifter Kit	2	KIT	\$ 4.75	
b.	Lifting Mats - 2' x 3' 10 each	2	10/EA	\$ 23.50	
c.	Roll Lifting Material 12" x 25" Roll	2	ROLL	\$ 14.00	
d.	Evidence Box, Lifting Mat - 39" x 27" x 1" 10 each	2	10/EA	\$ 29.95	
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SIRCHIE ACQUISITION CO., INC.				
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>
G.	Optical Enhancement			
#1	Professional Fingerprint Magnifier			
a.	Professional Aluminum Magnifier	4	EACH	\$ 60.00
b.	2 element, 4.5 x, 1 1/4" field of view, Model M-1 Henry Disk	4	EACH	\$ 16.50
c.	Super-wide, Field of View Professional Magnifier	4	EACH	\$ 80.00
d.	2 Lens Optics, 3.5 X Henry Disk, Super-wide Field	4	EACH	\$ 35.00
e.	Hand Magnifier Glass, Glass Lens, 2X, 4" Round, Plastic Molded Handle	4	EACH	\$ 8.00
f.	Hand Held Magnifier - Acrylic-Lens - 4" Round- Plastic Molded Handle	4	EACH	
g.	Acrylic Magnifier, 3.5" Round, 4X Magnification, Dome -light gathering	4	EACH	\$ 48.00
h.	Forensic Optical Comparator Lens	1	EACH	\$ 20.40
i.	Forensic Optical Comparator Toggle Switch	1	EACH	\$ 26.90
j.	Forensic Optical Comparator Viewing Screen	1	EACH	\$ 41.95
k.	Forensic Optical Comparator 300 watt Lamp	1	EACH	\$ 23.90
l.	M-H Classification Magnifier, German Crafted, 4.5X, 5.4 cm opening	4	EACH	\$ 125.00
m.	M-H Classification Henry Disk (one line)	4	EACH	\$ 22.00
n.	Wide-Field Classification Magnifier, 3x, 2 -7/16" Opening	4	EACH	\$ 5.00
o.	Henry Disk for 5-1100 classification magnifier	4	EACH	\$ 87.95
p.	Glass Magnifier - 5x - 2.75" opening	4	EACH	\$ 22.50
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SIRCHIE ACQUISITION CO., INC.				
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost
q.	Hastings Triplet Measuring Magnifier - 10x	2	EACH	
r.	General Purpose Reticle for Hastings Magnifier	2	KIT	
s.	Inch Scale Reticle for Hastings Magnifier	2	KIT	
t.	Metric Scale Reticle for Hastings Magnifier	2	KIT	
#2	Video Borescope			
a.	Video Borescope - 3.5" color screen, 3' probe with LED lighting	1	EACH	
b.	Video Borescope - 3.5" color screen, 16' probe with LED lighting	1	EACH	
#3	Thermometers			
a.	Digital Infrared Thermometer - Hand held - powered by 9 volt battery	4	EACH	
H.	Scales and Photography			
#1	Universal Evidence Photo Stand			
a.	Stand with English Scales Kit	1	EACH	\$ 235.00
b.	Magnetic English Scales - White	1	EACH	\$ 4.85
c.	Magnetic English Scales - Black	1	EACH	\$ 4.85
#2	Photo Evidence Rulers			
a.	Forensic Scale - ABFO Style - Black on white - Inch	10	EACH	\$ 2.95
b.	Forensic Scale - ABFO Style - Black on white - mm	10	EACH	\$ 2.95
c.	Forensic Scale - ABFO Style - Orange - Inch	10	EACH	\$ 2.95
d.	Forensic Scale - ABFO Style - Green - mm	10	EACH	\$ 2.95
e.	Forensic Scale - Adhesive Black / White - mm	10	EACH	\$ 5.95
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SIRCHIE ACQUISITION CO., INC.		<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>
<u>Item</u>					
f.	Adhesive Photo Scale - 2" - Gray	50 each	10	50/EA	\$ 3.50
g.	Adhesive Photo Scale - 2" - White	50 each	10	50/EA	\$ 3.50
h.	Vinyl Photo Scale - 6" - White	10 each	5	10/EA	\$ 5.00
i.	Vinyl Photo Scale - 6" - Gray	10 each	5	10/EA	\$ 5.25
j.	Vinyl Photo Scale - 6" - Blue	10 each	5	10/EA	\$ 5.25
k.	Vinyl Photo Scale - 6" - Black	10 each	5	10/EA	\$ 5.25
l.	Vinyl Photo Scale - 6" - Transparent	10 each	5	10/EA	\$ 5.25
m.	Vinyl Macrophotography Scale Footwear / Tire		5	EACH	\$ 5.00
	Reversible, 300 mm x 150 mm				
n.	Vinyl Macrophotography Scale	150 mm	5	EACH	\$ 3.00
	Reversible, Footwear / Tire Track				
o.	Jumbo Photo Evidence Tape, Yellow w/ black markings - 1 1/4"x30' Roll		20	EACH	\$ 5.50
p.	Yellow Tri-fold Scale, 36" long, 1 1/2" wide, 40 mil thick, big numbers		6	EACH	\$ 7.85
q.	Yellow Tri-fold Scale, 90 cm Long, 1 1/2" wide, 40 mil thick, Big Numbers		6	EACH	\$ 7.85
r.	Fiberglass Reel Tape - 100 FT		2	EACH	\$ 20.00
s.	Fiberglass Reel Tape - 300 FT		2	EACH	\$ 51.00
t.	Steel Tape Measure - 50" Lufkin		2	EACH	\$ 19.85
u.	Photo Evidence Reference Scale Labels 2 Inch Roll of 150		4	150/ROLL	\$ 8.25
#3	Laser Distance Meter				
a.	Leica Disto D5 Laser Distance Measure		2	EACH	
b.	Leica Disto D330 Laser Distance Measure		2	EACH	
c.	Leica Disto D210 XT Laser Distance Measure		2	EACH	
#4	Photograph Identifiers				
a.	Large Number Sticker Booklet, 25 sheets		10	25 SHEETS	\$ 7.85
b.	Small Number Sticker Booklet, 25 sheets		10	25 SHEETS	\$ 7.85
c.	Arrow Sticker Booklet, 25 sheets		10	25 SHEETS	\$ 6.85
	continued next page				

SIRCHIE ACQUISITION CO., INC.		Item Description	Est. Qty.	Unit Qty.	Unit Cost
Item					
d.		9" Locator Numbered Traffic Cones (#1 - #8)	1	1-8	\$ 17.80
e.		9" Locator Numbered Traffic Cones (#9 - #16)	1	9-16	\$ 19.15
f.		Plastic Photo Numbers (1-15)	1	1-15	\$ 21.35
g.		Plastic Photo Numbers (16-50)	1	16-50	\$ 55.85
h.		Plastic Photo Numbers (51-99)	1	51-99	\$ 75.60
i.		Aluminum Photo Numbers (1-15)	1	1-15	\$ 55.95
j.		Aluminum Photo Numbers (16-50)	1	16-50	\$ 131.95
k.		Aluminum Photo Numbers (51-99)	1	51-99	\$ 183.95
l.		Plastic Direction Indicators, 13 each	2	13/EA	\$ 24.75
m.		Aluminum Direction Indicators, 13 each	2	13/EA	\$ 42.50
I.		Forensic Evidence Analysis			
#1		Gun Powder Testing			
a.		Gunpowder "Blue View" Particle Test 10 tests each	2	10/PK	\$ 55.00
		Presumptive Gun Powder Test			
#2		Presumptive Seminal Fluid ID			
a.		Acid Phosphatase Dischaps 6 pack	10	6/PK	\$ 19.65
b.		Acid Phosphatase - Bulk supply - indicate package size - if available.	4		
#3		Presumptive Blood ID & Enhancement			
a.		Agueous Heuco Crystal Violet Kit - prepares 500 ml working Solution	4	500 ML	\$ 20.25
b.		Amino Black 100 grams	4	100G	\$ 14.50
c.		Amino Black Spray - 8 oz bottle	4	8 OZ	\$ 6.45
d.		Coomassie Blue 25 grams	4	25G	\$ 6.85
e.		Hungarian Red 100 ml	4	100ML	\$ 6.00
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SIRCHIE ACQUISITION CO., INC.				
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>
f.	Hungarian Red 500 MI	4	500ML	\$ 19.75
g.	Luminol Reagent 4 oz w/ spray	4	4OZ	\$ 12.50
h.	Luminol Reagent 8 oz w/spray	4	8OZ	\$ 15.50
i.	Luminol Reagent 16 oz w/ spray	4	16OZ	\$ 16.50
j.	Luma Vision Master Kit	4	KIT	\$ 105.00
k.	Phenophthalein Dischaps Set of 6	4	6/PK	\$ 19.00
l.	Phenophthalein Reagent - 4 oz bottle or bigger	4	4OZ	\$ 12.30
m.	Leuco-Malachite Dischaps Set of 6	4	6/PK	\$ 13.00
n.	Luminol Dischaps Set of 6	4	6/PK	\$ 19.25
o.	HemaStix Blood ID - (50 Count Bottle)	4	50/CT	\$ 31.00
p.	Blood Fixative - 8 oz bottle	4	8 OZ	\$ 10.35
q.	Spatter Blood - training - 8 oz bottle	10	8 OZ	\$ 21.55
r.	Synthetic Blood - training - 8 oz bottle	10	8 OZ	\$ 16.15
J.	Forensic Evidence Collection			
#1	Suspect Evidence Collection Kit	10	KIT	\$ 7.25
#2	ISID - 2 Instant Shooter Identification Kit	10		
#3	Evidence Tote Trays - Polyethylene - Labeled "Evidence"			
a.	Small size - 18" x 13" x 11"	6		
b.	Medium size - 23" x 15" x 16"	6		
c.	Large Size - 30" x 19" x 12"	6		
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SIRCHIE ACQUISITION CO., INC.				
<u>Item</u>	<u>Item Description</u>	<u>Est. Qty.</u>	<u>Unit Qty.</u>	<u>Unit Cost</u>
K.	Forensic Evidence Truck - Kits / Consumable Refill Packs			
#1	Arson			
a.	Arson Scene Tool Kit	1	KIT	\$ 445.00
b.	Search Hydrocarbon Detector - 110 volt	1	EACH	\$ 335.00
c.	Char Depth Guage	4	EACH	\$ 10.25
d.	Debris Sifting Screens	2	SET	\$ 85.00
e.	Debris Shifting Shovel	2	EACH	\$ 135.00
#2	Trace Evidence Vacuum			
a.	Micro Evidence Vacuum Kit - 110 volt AC	1	KIT	\$ 335.00
b.	Trace Evidence Filter Assembly w/ crevice tool	1	EACH	\$ 11.15
c.	Trace Evidence Filter Assembly w/ upholstery tool	1	EACH	\$ 10.50
d.	Evidence Vacuum Filter Assembly	1	EACH	\$ 62.50
e.	P.E.M. Polyester Monofilament Microfilters 100 each	1	100/EA	\$ 47.85
#3	Personal Protection Products			
a.	Anti-Putrefaction Single Mask Kit	2	KIT	\$ 88.00
b.	Replacement Filters - 1 Pair	8	PAIR	\$ 15.95
c.	Disposable Anti-Odor Mask	10	EACH	\$ 4.60
d.	Chemical Splash Goggles	10	EACH	\$ 30.00
e.	Kleen Guard A-60 Blue Coveralls - Hooded - Booted - 2XL	2 boxes of 24		
f.	Kleen Guard A-60 Blue Coveralls - Hooded - Booted - XL	2 boxes of 24		
g.	Kleen Guard A-60 Blue Coveralls - Hooded - Booted - 3XL	2 boxes of 24		
h.	Dupont Boot Covers, White, Slip Resistant Sole - XL - Package of 100	2		
i.	Dupont Boot Covers, White, Slip Resistant Sole - L - Package of 100	2		
j.	MoldEX Disposable Respirator, N95, OV, OZ, M/L, 10 Pack - M2800N95	2		
k.	Multi-Purpose Half Mask (Filters not included)	2	EACH	\$ 30.00
l.	Organic Vapor/P100 Filters	2	PAIR	\$ 14.75
m.	P100 Filter (99.7% of airborne particles)	2	PAIR	\$ 12.95
n.	TurtleSkin Duty Gloves pair (all sizes)	4	PAIR	\$ 42.71
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SIRCHIE ACQUISITION CO., INC.				
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost
o.	MoldEx Disposable Respirator, N95, M/L, 20 Pack- 2200N95	2		
p.	Saniwash AntiMicrobial Hand Wash (16 oz pump)	5	16 OZ	\$ 11.00
q.	Antiseptic Bio-Hand Cleaner Sanitizer (16 oz pump)	5	16OZ	\$ 10.45
#4	Shooting Investigation			
a.	Laser Trajectory Kit	1	KIT	\$ 295.00
b.	Photo Laser Smoke	1	EACH	\$ 16.75
c.	Optional Heavy Duty Tri Pod	1	EACH	\$ 65.25
d.	22 Cal. Rod Set	1	SET	\$ 28.75
e.	Reflective Yarn - 275 ft	1	275 FT	\$ 11.45
f.	Laser Pointer with Lock Collar	1	EACH	\$ 19.85
g.	Optional Forensic Rod Kit	1	KIT	\$ 39.75
#5	Blood Screening / Evidence			
a.	Master Blood Kit	1	KIT	\$ 133.95
b.	Master Blood Kit Consumable Refill Pack	1	PACK	\$ 55.95
#6	Sexual Assault Screening			
a.	Master Seminal Fluid Kit	1	KIT	\$ 102.00
b.	Master Seminal Fluid Consumable Refill Pack	1	PACK	\$ 55.00
#7	Serial Number Restoration			
a.	Master Serial Number Restoration Kit	1	KIT	\$ 195.50
b.	Master Serial Number Refill Consumable Pack	1	PACK	\$ 29.95
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SIRCHIE ACQUISITION CO., INC.					
Item	Item Description	Est. Qty.	Unit Qty.	Unit Cost	
c.	Restoration Gel - Aluminum	1	EACH	\$ 13.50	
d.	Restoration Gel - Copper	1	EACH	\$ 13.50	
e.	Restoration Reagent For Plastic - 6 pack	1	6/PK	\$ 21.05	
#8	Trace Metal				
a.	Trace Metal Detection Kit	1	KIT	\$ 118.35	
b.	Trace Metal Consumable Refill Pack	1	PACK	\$ 19.95	
#9	Primer Residue Kits				
a.	SEM Primer Residue Kit	1	EACH	\$ 8.00	
#10	Latent Print Kits				
a.	Master Expert Latent Print Kit	1	KIT	\$ 295.75	
b.	Consumable Refill Pack - Chemical	1	PACK	\$ 87.60	
c.	Consumable Refill Pack - Lifting	1	PACK	\$ 19.95	
d.	Consumable Refill Pack - Powder	1	PACK	\$ 25.95	
#11	Evidence Collection				
a.	Evidence Collection Kit	1	KIT	\$ 275.00	
b.	Evidence Collection Consumable Refill Pack	1	PACK	\$ 55.00	
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