

MAY 15 2019

**DOCKET AND/OR BID REQUISITION FORM**

DOCKET  OPEN TO BID

Section 6-12  Section 56-6  Section 56-10

MPA # 230

Bid # & Contract Period 2019-056  
(if applicable) 2019-318 date of award- 9/30/19

Vendor Name To be chosen by "Lowest Qualified  
Address Proposal" received from vendors  
Address on attached list.

Bridge Technical Support, Millenium, Stenew

Description	Total
Access/SQL Programming Services	Not to exceed \$30,000
Total Request	\$30,000

Account Code(s) 25-360 Fiscal Year(s) 2019

Department Sign/Date Philp Colucci 5/13/19

Finance Approval/Date [Signature] 5/15/19 [Signature]

CODE: 25-360 MIS/Professional Services

**SECTION 56-10**

Request permission to piggyback MPA #230

**Bid2019-318 State of RI Computer Technical Support Services**

Bridge Technical Talent  
650 Ten Rod Rd.  
N. Kingstown, RI 02852

Millennium Consulting  
24 Salt Pond Rd.  
Wakefield, RI 02879

Stonewall Solutions, Inc.  
341 Benefit St.  
Pawtucket, RI 02861

Contract Award \$30,000.00

Contract Period Date of Award – September 30, 2019



**CITY OF WARWICK**  
**DIVISION OF MANAGEMENT INFORMATION SERVICES**  
3275 POST ROAD  
WARWICK, RHODE ISLAND 02886  
TEL 401-738-2017

**JOSEPH SOLOMON**  
MAYOR

**PHILIP CARLUCCI**  
MIS DIRECTOR

To: Patricia Peshka, Purchasing Agent  
From: Philip F. Carlucci – MIS Director *PFC*  
Date: Monday, May 13, 2019  
Re: 56-10 SQL Application Development

This is a request under City Ordinance 56-10 to piggyback off of the State of Rhode Island MPA #230 for Computer Technical Support Services in the amount not to exceed \$30,000. The effective through date of this State Bid is September 30, 2019.

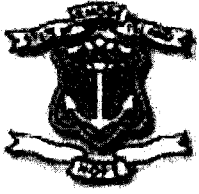
The MIS Division has been operating without 2 key positions within its staffing. While every attempt is being made to fill these positions with qualified individuals, the current labor market in the technical field has seriously impacted any success. Still, there are a number of critical projects to complete which require individuals with these technical skills. The most critical of these is the conversion of currently unsupported MS Access systems to a more stable and supported SQL environment. These systems are in use throughout the city in such departments as the City Clerk's Office, Personnel, the Warwick Sewer Authority, and the Warwick Water Division. They were developed in prior years by staff no longer employed by the City and currently operate without application support.

The requested amount, not to exceed \$30,000, will be used to hire technical resources on a project by project contract basis. We will choose the lowest qualified provider from Statements of Work solicited from, and provided free of charge by, those organizations listed in the State's MPA. Vendors will be Bridge Technical Talent, Millennium Consulting, and Stonewall Solutions Inc.

This will be funded through departmental budget code 25-360.

The contract period is date of award through September 30, 2019.

Cc: Brian Silvia, Finance Director



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Department of Administration  
DIVISION OF PURCHASES  
One Capitol Hill  
Providence, RI 02908-5855

Tel: (401) 574-8100  
Fax: (401) 574-8387  
Website: [www.purchasing.ri.gov](http://www.purchasing.ri.gov)

CHANGE ORDER NO. 1

CHANGE ORDER NO. 1 REMOVES CATEGORY FOR TELECOMMUNICATIONS SUPPORT.  
RATES FOR THIS CATEGORY DO NOT REFLECT PREVAILING WAGE RATES.

**CONTRACT USER GUIDE  
COMPUTER TECHNICAL SUPPORT SERVICES  
MASTER PRICE AGREEMENT ("MPA") #230  
BID SOLICITATION # 7548873  
CONTRACT TERM 12/1/2014 – 11/30/2017  
MPA-230 HAS BEEN EXTENDED TO 12/31/18**

**STATE AGENCIES UNDER THE EXECUTIVE BRANCH OF GOVERNMENT ARE  
REQUIRED TO CONTACT THE DIVISION OF INFORMATION TECHNOLOGY  
TO OBTAIN SERVICES UNDER THIS AWARD. CONTACT INFORMATION IS  
AS FOLLOWS:**

**[ERICA.YANKE@DOA.RI.GOV](mailto:ERICA.YANKE@DOA.RI.GOV)  
(401) 574-9212**

**CONTRACT SUMMARY:**

The intent of this Master Price Agreement (MPA) is to establish a Qualified Vendor List to provide computer technical support services in nine categories: GIS, Application Development, Server, Network, Security, Testing, Desktop Support, Telcom and Project Management.

Proposals were received from fifty-four (54) vendors. Thirty-eight vendors were awarded.

Attached is a spreadsheet showing successful vendors by category, quoted rates for the category, average rate for the category and ranking according to rate (45 pgs.). Also attached is contact information for the awarded vendors.



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**INSTRUCTIONS FOR USE**

The Division of Information Technology (DoIT) will solicit quotes from all vendors in a specific category up to a cap of \$100,000.00 for hourly, not-to-exceed or fixed price projects. Hourly, not-to-exceed pricing will be obtained when the vendor is not able to clearly determine the hours to complete work on a project. This method is not used often and should only be used when special circumstances require this type of cost proposal.

Fixed price is the preferred method of cost proposal.

All engagements must have clearly defined deliverables and milestones and must be approved by DoIT Project Review Committee. A Contract Release will be issued against the awarded vendor's MPA Contract Agreement.

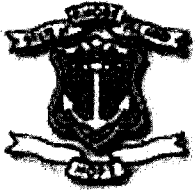
Projects estimated to be greater than \$100,000.00 but less than or equal to \$150,000.00 require approval of the Chief Information Officer and Purchasing Agent. DoIT will use the same selection method as described above.

Projects estimated to be greater than \$150,000.00 require the approval of the Chief Purchasing Officer, his/her designee, and the Chief Information Officer. This threshold does not preclude the State from issuing a new request for proposals (RFP) and, in most cases, an RFP will be the preferred selection method.

**WHO CAN USE THIS CONTRACT:**

Statewide Applicability – Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision only.

**Division of Purchases Contact:**  
Gail Walsh, Chief Buyer  
(401) 574-8122  
[Gail.walsh@purchasing.ri.gov](mailto:Gail.walsh@purchasing.ri.gov)



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MASTER PRICE AGREEMENT ("MPA") #230  
BID SOLICITATION # 7548873  
CONTRACT TERM 12/1/2014 – 11/30/2016  
WITH 1 RENEWAL OPTION(S) FOR 1-YEAR TERM(S) AT THE SOLE OPTION OF  
THE STATE**

**STATE AGENCIES UNDER THE EXECUTIVE BRANCH OF GOVERNMENT ARE  
REQUIRED TO CONTACT THE DIVISION OF INFORMATION TECHNOLOGY  
TO OBTAIN SERVICES UNDER THIS AWARD. CONTACT INFORMATION IS  
AS FOLLOWS:**

**DEBBIE.StHILAIRE@DoIT.RI.GOV**  
**(401) 462-4748**

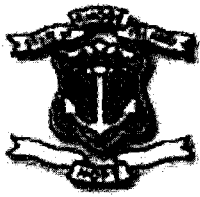
**FRANK.PATE@DoIT.RI.GOV**  
**(401) 462-8540**

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Gail Walsh, Chief Buyer  
(401) 574-8122  
**[Gail.walsh@purchasing.ri.gov](mailto:Gail.walsh@purchasing.ri.gov)**

RFP #7548873  
MPA-230 COMPUTER TECHNICAL SUPPORT SERVICES

	<u>Contact Name</u>	<u>Telephone #</u>	<u>E-Mail</u>
22nd Century Staffing/TSCSI	Anupama Sharma	(703) 291-1355	govt@22ndstaffing.com
A.T. Rose	Tracey Hennemann	(401) 952-6945	traceyhen@atrose-inc.com
ApeX Technology	Mark Centracchio	(401) 277-3000	mcentracchio@apextechgroup.com
Atlantic Associates, Inc.	Patrick McNamara	(781) 983-6920	pmcnamara@atlantical.com
Atrion	Miguel Ferreira	(401) 825-4219	mferreira@atrion.net
Beacon Systems, Inc.	Peter Ramsaroop	(954) 426-1171	pramsaroop@beacongov.com
Bridge Technical Talent	Chris Hughes	(401) 203-7868	chris@bridge-talent.com
Ciber Inc.	Shelley Ressler	(717) 610-0283	sressler@ciber.com
City/State Computer Services, Inc.	Ashley Odess	(401) 521-6400	aodess@citystatecomputer.com
CNC Consulting Inc.	Albert Frater	(201) 541-9219	afrater@cncconsulting.com
Custom Computer Specialists	Catherine Burton	(401) 775-1247	cburton@customonline.com
Eplus	Steve Low	(781) 615-1314	slow@eplus.com
FocalPointK12	Jennifer Brickhill	(401) 473-2814	jbrickhill@eplus.com
Freedom Technology Solutions, Inc.	Kiran Athota	(866) 377-4265	kiran.athota@sapphirus.com
Gurnet Group	Felice Magliari	(800) 940-0040	fmagliari@ftssupport.com
Hch Enterprise, Llc.	Martin King	(617) 620-0674	mking@gurnet.com
HD Meier Assoc.	Henry Hodge	(401) 568-5778	hodge@hchent.com
Hilltop Northeast Enterprises, LLC	Hugh Meier	(401) 885-4848	hugh.meier@broadreachnetworks.com
HIn Consulting, LLC	Michael Doyle	(508) 434-1200	mdoyle@hilltopnortheast.com
IBA Software Technologies	Noam Arzt	(858) 538-2220	arzt@hln.com
Information Resource Group, Inc.	Douglas Porter	(781) 349-8668	dporter@ibasoftware.com
Integrity Consulting	Tyler Jenkins	(573) 632-6474	tireq@irginc.net
Jacobs Technology Inc.	Dave Steward	(336) 854-3555	dsteward@integrityc.com
Kyran Research Associates, Inc.	Robert Brigham	(401) 683-5701	robert.brigham@jacobs.com
Millennium Consulting	Nancy Whitehead	(401) 849-7734	nancyw@kyran.com
NE Geosystem	Shawn Sullivan	(800) 381-9507 x105	ssullivan@millennium-consulting.com
NetCenergy, LLC	James Hansen	(800) 381-9507	jhanzen@millennium-consulting.com
NTT Data, Inc.	Brian Dooley	(203) 404-7129	brian@ne-geo.com
Powersolv Inc.	Donald Nokes	(401) 921-3100	dnokes@netcenergy.com
	Kim Quarella	(781) 347-9390	kim.quarella@nttdata.com
	Rahul Dhawan	(703) 230-5500	rahuld@powersolvinc.com



RFP #7548873  
 MPA-230 COMPUTER TECHNICAL SUPPORT SERVICES

	<u>Contact Name</u>	<u>Telephone #</u>	<u>E-Mail</u>
Redwing Technology, Inc.	Arthur Schnure	(508) 653-7857	aschnure@comcast.net
S3 Technologies	Stephen Fletcher	(401) 862-1488	sfletcher@s3tec.com
Solomons International, LLC	Aruna Athota	(215) 853-8561 x 301	info@solomonsint.com
Stonewall Solutions Inc.	John Condon	(774) 280-0389	jcondon@stonewallsolutions.com
<b>(Mini-Bids and Purchase Orders)</b>	Kayla Mendes	(774) 329-5494	kayla@stonewallsolutions.com
Systems Resource Management, Inc.	Luke Hyder	(401) 849-2913	hyderl@srminc.net
TCC Software Solutions	Mike Boyle	(317) 638-0173	bids@e-tcc.com
The Tri-Com Consulting Group LLC	Karl Hespeler	(860) 635-9600	info@tricomgroup.com
Turino Group	David Giardino	(401) 275-5840	dgiardino@turinogroup.com
Whitridge	Susan Russell-Lake	(617) 472-2292	s.russell-lake@whitridge.com



Application Development  
Programmer

Rank	Company	Junior Rate	Avg	Rank	Company	Intermediate Rate	Avg	Rank	Company	Senior Rate	Avg
1	KYRAN RESEARCH ASSOC IN	\$40.00	\$80.00	1	KYRAN RESEARCH ASSOC IN	\$40.00	\$80.00	1	SOLOMONS INTERNATIONAL	\$62.00	\$60.00
2	H D MEIER ASSOCIATES INC	\$45.00	\$68.75	2	ATRION NETWORKING CORP	\$50.00	\$87.50	2	A T ROSE CONSULTING INC	\$65.00	\$62.50
3	A T ROSE CONSULTING INC	\$45.00	\$62.50	3	STONEWALL SOLUTIONS INC	\$50.00	\$65.00	3	BEACON SYSTEMS INC	\$65.00	\$63.25
4	STONEWALL SOLUTIONS INC	\$45.00	\$65.00	4	SOLOMONS INTERNATIONAL	\$51.00	\$60.00	4	FOCALPOINT K12 INC	\$65.00	\$61.25
5	INTEGRITY CONSULTING	\$49.90	\$63.65	5	HLN CONSULTING LLC	\$55.00	\$70.00	5	INTEGRITY CONSULTING	\$69.90	\$63.65
6	SYSTEMS RESOURCE MANA	\$50.00	\$67.25	6	A T ROSE CONSULTING INC	\$55.00	\$62.50	6	H D MEIER ASSOCIATES INC	\$70.00	\$68.75
7	FOCALPOINT K12 INC	\$50.00	\$61.25	7	INFORMATION RESOURCE G	\$56.00	\$70.25	7	CITY STATE COMPUTER SER	\$70.00	\$67.50
8	CITY STATE COMPUTER SER	\$50.00	\$67.50	8	INTEGRITY CONSULTING	\$59.90	\$63.65	8	S3 TECHNOLOGIES	\$72.00	\$72.00
9	S3 TECHNOLOGIES	\$55.00	\$72.00	9	BEACON SYSTEMS INC	\$60.00	\$63.25	9	SYSTEMS RESOURCE MANA	\$74.00	\$67.25
10	ATLANTIC ASSOCIATES INC	\$55.00	\$76.50	10	CITY STATE COMPUTER SER	\$60.00	\$67.50	10	HLN CONSULTING LLC	\$75.00	\$70.00
11	BEACON SYSTEMS INC	\$55.00	\$63.25	11	FOCALPOINT K12 INC	\$60.00	\$61.25	11	22ND CENTURY TECHNOLOG	\$78.00	\$69.00
12	INFORMATION RESOURCE G	\$55.00	\$70.25	12	22ND CENTURY TECHNOLOG	\$65.00	\$69.00	12	INFORMATION RESOURCE G	\$78.00	\$70.25
13	TRI-COM CONSULTING GRO	\$55.00	\$74.62	13	H D MEIER ASSOCIATES INC	\$65.00	\$68.75	13	MILLENNIUM CONSULTING I	\$80.00	\$73.75
14	22ND CENTURY TECHNOLOG	\$55.00	\$69.00	14	SYSTEMS RESOURCE MANA	\$65.00	\$67.25	14	STONEWALL SOLUTIONS INC	\$84.00	\$65.00
15	BRIDGE TECHNICAL TALENT	\$56.68	\$82.27	15	S3 TECHNOLOGIES	\$68.00	\$72.00	15	CNC CONSULTING INC	\$85.00	\$80.00
16	IBA SOFTWARE TECHNOLOG	\$60.00	\$80.00	16	ATLANTIC ASSOCIATES INC	\$68.00	\$76.50	16	IBA SOFTWARE TECHNOLOG	\$85.00	\$80.00
17	MILLENNIUM CONSULTING I	\$60.00	\$73.75	17	BRIDGE TECHNICAL TALENT	\$69.82	\$82.27	17	TRI-COM CONSULTING GRO	\$85.00	\$74.62
18	NTT DATA INC	\$60.00	\$86.00	18	MILLENNIUM CONSULTING I	\$70.00	\$73.75	18	ATLANTIC ASSOCIATES INC	\$85.00	\$76.50
19	CNC CONSULTING INC	\$65.00	\$80.00	19	TRI-COM CONSULTING GRO	\$74.00	\$74.62	19	BRIDGE TECHNICAL TALENT	\$85.00	\$82.27
20	ATRION NETWORKING CORP	\$65.00	\$87.50	20	IBA SOFTWARE TECHNOLOG	\$75.00	\$80.00	20	TCC SOFTWARE SOLUTIONS	\$88.00	\$87.00
21	HCH ENTERPRISES LLC	\$65.00	\$86.75	21	GURNET GROUP LLC	\$75.00	\$87.50	21	NTT DATA INC	\$88.00	\$86.00
22	TCC SOFTWARE SOLUTIONS	\$70.00	\$87.00	22	CNC CONSULTING INC	\$75.00	\$80.00	22	HCH ENTERPRISES LLC	\$90.00	\$86.75
23	CIBER INC	\$75.00	\$83.75	23	HCH ENTERPRISES LLC	\$75.00	\$86.75	23	CIBER INC	\$90.00	\$83.75
				24	NTT DATA INC	\$78.00	\$86.00	24	GURNET GROUP LLC	\$95.00	\$87.50

Category Average: \$89.37