

Francis M. Gomez
Purchasing Agent



Frank J. Picozzi
Mayor

City of Warwick
Purchasing Division
3275 Post Road
Warwick, Rhode Island 02886
Tel (401) 738-2013
Fax (401) 737-2364

Bid Minutes Tuesday, February 21, 2023

RFP2023-338 Hazard Mitigation Plan Update

Bid2023-348 Purchase Paratransit Van

Bid2023-365 Purchase Redundant Firewalls

Location: The meeting was held at in Meeting Room 2

Present: Francis Gomez, Purchasing Agent
 Jessica Lamprey, Bid Specialist

Representatives: David Savage, Hub Technical

All bids have been properly advertised. A Certification & Warrant Form must be included in each bid or the bid will not be accepted. Vendors are free to view all bids once they are opened. All bids will go to the departments for their review and recommendation.

The next council meetings are March 6, 2023 and March 20, 2023 at Warwick City Hall. The City Council meeting begins at 7:00 P.M. The Finance Committee meeting will be held at 5:00 P.M. The 5:00 P.M. meeting is when vendors are given the opportunity to speak.

Respectively submitted,

Francis M. Gomez
Purchasing Agent

RFP2023-338 Hazard Mitigation Plan Update

- 4 Bids Received

BETA Group, Inc.
701 George Washington Highway
Lincoln, RI 02865

Horsley Witten Group, Inc.
90 Route 6A, Unit #1
Sandwich, MA 02563

VHB
1 Cedar Street, Suite 400
Providence, RI 02903

GZA GeoEnvironmental, Inc.
188 Valley Street, Suite 300
Providence, RI 02909

Vendor	Bid (Lump Sum)
BETA Group, Inc.	\$29,280.00
Horsley Witten Group	\$31,200.00
VHB	\$32,000.00
GZA	\$37,998.00

Bid2023-348 Purchase Paratransit Van

- 4 Bids received

Creative Bus Sales, Inc.
 13 Rebel Road
 Hudson, NH 03051

Matthews Bus Alliance, Inc.
 4802 West Colonial Dr.
 Orlando, FL 32808

Anderson Motors, Inc.
 170 Amaral Street
 East Providence, RI 02915

Don Brown Bus Sales
 703 County Highway 107
 Johnston, NY 12095

<u>Description</u>	Creative Bus Sales	Matthews Bus Alliance	Anderson Motors	Don Brown Bus Sales
I. Cab & Chassis	Chevy G3500, 12, 300 GVW 6.6L Gas	Chevrolet 4500		
Year	2023	2023	2024	2023
Make	StarCraft	Startrans Bus	Microbird/Chevy	Chevrolet/StarCraft
Model	AllStar 22	Senator SII	65 Commercial	Allstar
Warranty	Attachment #1	Attachment #2	Attachment #3	Attachment #4
TOTAL COST FOR 1 VEHICLE	\$109,912.00	\$110,872.00	\$111,785.00	\$119,745.00
DATE BID EXPIRES		Chassis availability		5/1/2023 or when 2023 chassis run out
Delivery in 180 Calendar Days ARO	This is a stock bus and is available 45 days ARO	90 Days ARC	Delivery 150-200 Days	Delivery in 180 days ARO

Bid2023-365 Purchase Redundant Firewalls

- 4 Bids received

Check Point Software Technologies, Inc.
959 Skyway Rd. #300
San Carlos, CA 94070

Hub Technical Services, LLC
44 Norfolk Ave.
South Easton, MA 02375

443 Technologies
4 Research Drive, Suite 402
Shelton, CT 06484

Whalley Computer Associates
1 Whalley Way
Southwick, MA 01077

Bid2023-365 Purchase Redundant Firewalls BID RESULTS

ITEM DESCRIPTION	Check Point Software	Hub Technical Services	443 Technologies	Whalley Computer Associates
On-Site Firewall Appliance – MFG Name and Model #	Check Point Software Technologies Inc. CPAP-SG1800-SNB	Sonilwall SWNSASECU UPGRADE 4700 High Availability perp + ESSEDI # yr.	Fortinet – FG400F	Option 1: Sonicwall/NSA 3700 Option 2: Sonicwall/NSA 4700 Option 3: Sonicwall/NSA 5700
On-Site Firewall Appliance – Acquisition Cost	\$5,900.00 Support and security modules included in appliance cost for the first year	\$22,335.00	\$15,450.00	Option 1: 2 Year \$7,239.15 3 Year \$9,070.03 Option 2: 2 Year \$11,858.34 3 Year \$14,893.45 Option 3: 2 Year \$20, 998.91 3 Year \$26,375.71
On-Site Firewall Appliance – Installation Cost	Need more scoping information, but not to exceed \$10,000.00	\$2,960.00	TBD – See notes	\$5,760.00
On-Site Firewall Appliance – Annual Maintenance / Support				
1-year Maintenance Contract	\$3,211.00	\$0.00	\$10,814	\$5,400.00
2-year Maintenance Contract	\$6,422.00	\$0.00	\$0.00	\$5,400.00
3-year Maintenance Contract	\$9,633.00	\$0.00	\$0.00	\$5,400.00
Do you provide 7 X 24 Call Center Support? Y/N	Yes	Yes	See Notes	Yes
Professional Services remote support hourly rate/min block	To be negotiated with reseller upon award	\$175.00	See Notes	Unlimited remote support with WCA managed service contract
Professional Services onsite hourly rate/min block	To be negotiated with reseller upon award	\$195.00	See Notes	\$180.00 - \$240.00 per hour
Single console administration for all product features? Y/N	Yes	Yes	Yes	Yes
Training Classes Available? Y/N	Yes	Yes	Yes	Yes
Training Class Format? (Video, On-site, Remote, etc.)	All formats available	Yes	Video, online self-paced, instructor lead, or live	Remote

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Bid2023-365 Purchase Redundant Firewalls BID RESULTS

ITEM DESCRIPTION	Check Point Software	Hub Technical Services	443 Technologies	Whalley Computer Associates
Training Class Cost?	\$2,400.00 for 3-day course Certified Security Administrator	\$175.00 per hour	Varies, see notes	\$1,968.02
Additional charges? (Enter total and detail on separate sheet)	\$0.00	\$0.00	\$0.00	\$0.00
Required Features: (check or mark with notes on any not offered and elaborate in Section II Additional Information)				
Base: Networking, Wireless, Unlimited Remote Access VPN, Site-to-Site VPN, with reporting	Yes, with the exception of built in wireless	Yes	Yes	Yes
Web-based Features: Web Security and Control, Application Control, with reporting	Yes	Yes	Yes	Yes
Zero-Day Protection	Yes	Yes	Yes	Yes
Email Protection: Customizable antispam, AV, encryption	Yes, with the exception of built-in email encryption	Yes	Partial	Yes
Central Management Console with MFA for Admin Access	Yes	Yes	Yes	Yes
Single Entry Policies synchronized across both firewalls	Yes	Yes	Yes	Yes
Integration with MS Active Directory	Yes	Yes	Yes	Yes
Full featured Reporting and Analysis Tool Set	Yes	Yes	Yes, the Fortigate offers light reporting. An optional reporting tool can be purchased	Yes
Included Cloud Storage of Detail Data for event Review and Analysis (1 week min)	Yes	Yes	Fortigate has the ability to retain logs for review	Yes