

Francis M. Gomez
Purchasing Agent



Frank J. Picozzi
Mayor

City of Warwick
Purchasing Division
3275 Post Road
Warwick, Rhode Island 02886
Tel (401) 738-2013
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Bid Minutes Tuesday, May 23, 2023

Bid2023-451 **Fabrication & Delivery of Welcome Signs**
Bid2023-452 **City of Warwick Network Transport Upgrade**
Bid2024-038 **Class A Body Repair & Painting**
Bid2024-039 **Vehicle Body Repair & Painting**

Location: The meeting was held at in Meeting Room 2

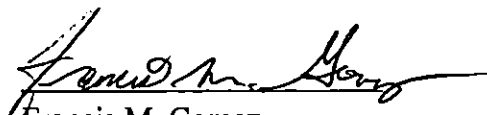
Present: Francis Gomez, Purchasing Agent
 Jessica Lamprey, Bid Specialist

Representatives: **None**

All bids have been properly advertised. A Certification & Warrant Form must be included in each bid or the bid will not be accepted. Vendors are free to view all bids once they are opened. All bids will go to the departments for their review and recommendation.

The next council meetings are June 5, 2023 and June 12, 2023 at Warwick City Hall. The City Council meeting begins at 7:00 P.M. The Finance Committee meeting will be held at 5:00 P.M. The 5:00 P.M. meeting is when vendors are given the opportunity to speak.

Respectively submitted,


Francis M. Gomez
Purchasing Agent

Bid2023-451 Fabrication & Delivery of Welcome Signs

- 2 Bids received

Blink Marketing Inc.
1925 St. Clair Ave. NE Suite 100
Cleveland, OH 44114

Traffic Signs & Safety, Inc.
70 Ballou Blvd.
Bristol, RI 02809

		Blink Marketing Inc.	Traffic Signs & Safety
Item #	Description	Bid	Bid
1	Welcome to Arnold's Neck (single faced/sided sign)	\$1,889.58	\$2,310.00
2	Welcome to Nausauket (Single faced/sided sign)	\$1,889.58	\$2,310.00
3	Welcome to Gorton's Pond (Two single faced/sided signs)	\$3,114.58	\$3,780.00
4	Lead Time	4-5 Weeks after receipt of order	5-6 Weeks from final approval

Bid2023-452 City of Warwick Network Transport Upgrade

- 4 Bids received

OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Cox Rhode Island Telcom, LLC
Dba Cox Business
9 JP Murphy Highway
West Warwick, RI 02893

Granite Telecommunications, LLC
100 Newport Ave. Ext.
Quincy, MA 02171

Crown Castle Fiber LLC
8020 Katy Freeway
Houston, TX 77024

Pricing as Follows

2023-452 City of Warwick Network Trasport Upgrade BID RESULTS

	OSHEAN	Cox Business	Granite
Item Description	Response	Response	Response
One Time Charges			
Installation of cabling / fiber or circuits to all specified locations *			
City Hall - 3275 Post Rd.	\$19,500.00	\$0.00	\$0.00
Municipal Annex (Sawtooth) - 65 Centerville Rd.	\$28,600.00	\$0.00	\$0.00
Police Department - 99 Veterans Memorial Dr.	\$0.00 (note I)	\$0.00	\$0.00
Fire Department - 111 Veterans Memorial Dr.	\$23,400.00	\$0.00	\$0.00
Sewer Authority - 125 Arthur W Devine Blvd.	\$45,500.00	\$0.00	\$0.00
Total Cabling / fiber or circuit installation charges	\$117,000.00	\$0.00	\$0.00
Network Devices / installation for all specified locations			
City Hall - 3275 Post Rd.	\$10,500.00	\$0.00	\$0.00
Municipal Annex (Sawtooth) - 65 Centerville Rd.	\$10,500.00	\$0.00	\$0.00
Police Department - 99 Veterans Memorial Dr.	\$0.00	\$0.00	\$0.00
Fire Department - 111 Veterans Memorial Dr.	\$10,500.00	\$0.00	\$0.00
Sewer Authority - 125 Arthur W Devine Blvd.	\$10,500.00	\$0.00	\$0.00
Total Network Device / Installation Charges:	\$42,000.00	\$0.00	\$0.00
Project Management or other Engineering Fees	\$15,000.00	\$0.00	\$0.00
Other Network Turn-Up Fees	\$0.00	\$10,000.00	\$0.00
Other one-time charges (specify):	\$0.00	\$0.00	\$0.00
Total of all One Time Charges	\$174,000.00	\$10,000.00	\$0.00
Annual Recurring Charges for Initial Term (Years 1-5)			
Transport bandwidth (circuits or managed optical network) to:	1gbps	1 gbps/10 gbps	1 gbps
City Hall - 3275 Post Rd.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
Municipal Annex (Sawtooth) - 65 Centerville Rd.	\$1,200.00	\$16980.00 /\$45,960.00	\$13,896.00
Police Department - 99 Veterans Memorial Dr.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
Fire Department - 111 Veterans Memorial Dr.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
Sewer Authority - 125 Arthur W Devine Blvd.	\$1,200.00	\$16980.00 /\$45,960.00	\$14,280.00
Total annual transport bandwidth charges:	\$6,000.00	\$229,800.00	\$5,918.00
Item Description	Response	Response	Response
24x7x365 maintenance for physical cable / circuits	\$0.00	Included	\$1,800.00
Management of network devices	\$0.00	Included	Included
24x7x365 NOC services	\$0.00	Included	Included
Network monitoring services	\$0.00	Included	Included
other recurring charges (specify) :	\$0.00	N/A	N/A
Total Annual Recurring Charges for Initial Term	\$6,000.00	\$424,500.00 /\$1,149,000.00	\$72,816.00

	OSHEAN	Cox Business	Granite
Item Description	Response	Response	Response
<p>Optional Services: Specify additional services you wish to include that would enhance the operations and/or reliability of services specified in this RFP. Include one-time plus recurring annual charges for the initial and any extension terms.</p>	<p>\$2,400 Annual Cloud transport to AWS or Azure - \$1000.00 setup fee. \$8.50 per license annually - SecureWorks VDR license (150 licenses min.) \$500.00 setup fee</p>	N/A	N/A
<p>Network Devices : Specify hardware to be installed at each location</p>	<p>Cisco NCS PID:N540-ACC-SYS</p>	<p>Alcatel Lucent 7210 at each site</p>	
<p>Assumptions: Specify parts of this projects that are assumed to be handled by the City of Warwick. Include and hardware, software or services that the City must provide</p>	<p>The above pricing is for layer 2 transport services only, with a single handoff to LAN gear. This assumes that the City has the ability to route and connect end user services with a switch or similar technology.</p>	<p>Please refer to project plan information in this response.</p>	N/A

	Crown Castle (Amendment #1)	Crown Castle (Amendment #2)	Crown Castle (Amendment #3)	Crown Castle (Amendment #4)
Item Description	Response	Response	Response	Response
One Time Charges				
Installation of cabling / fiber or circuits to all specified locations *				
City Hall - 3275 Post Rd.	Included	Included	Included	Included
Municipal Annex (Sawtooth) - 65 Centerville Rd.	Included	Included	Included	Included
Police Department - 99 Veterans Memorial Dr.	Included	Included	Included	Included
Fire Department - 111 Veterans Memorial Dr.	Included	Included	Included	Included
Sewer Authority - 125 Arthur W Devine Blvd.	Included	Included	Included	Included
Total Cabling / fiber or circuit installation charges	\$0.00	\$0.00	\$0.00	\$0.00
Network Devices / installation for all specified locations				
City Hall - 3275 Post Rd.	Included	Included	Included	Included
Municipal Annex (Sawtooth) - 65 Centerville Rd.	Included	Included	Included	Included
Police Department - 99 Veterans Memorial Dr.	Included	Included	Included	Included
Fire Department - 111 Veterans Memorial Dr.	Included	Included	Included	Included
Sewer Authority - 125 Arthur W Devine Blvd.	Included	Included	Included	Included
Total Network Device / Installation Charges:	Included	Included	Included	Included
Project Management or other Engineering Fees	Included	Included	Included	Included
Other Network Turn-Up Fees	Included	Included	Included	Included
Other one-time charges (specify):	Included	Included	Included	Included
Total of all One Time Charges	\$160,000.00	\$100,000.00	\$180,000.00	\$120,000.00
Annual Recurring Charges for Initial Term (Years 1-5)				
Transport bandwidth (circuits or managed optical network) to:	1 gbps	1 gbps	1 gbps	1 gbps
City Hall - 3275 Post Rd.	Included	Included	Included	Included
Municipal Annex (Sawtooth) - 65 Centerville Rd.	Included	Included	Included	Included
Police Department - 99 Veterans Memorial Dr.	Included	Included	Included	Included
Fire Department - 111 Veterans Memorial Dr.	Included	Included	Included	Included
Sewer Authority - 125 Arthur W Devine Blvd.	Included	Included	Included	Included
Total annual transport bandwidth charges:	\$0.00	\$0.00	\$0.00	\$0.00
Item Description	Response	Response	Response	Response
24x7x365 maintenance for physical cable / circuits	Included	Included	Included	Included
Management of network devices	Included	Included	Included	Included
24x7x365 NOC services	Included	Included	Included	Included
Network monitoring services	Included	Included	Included	Included
other recurring charges (specify) :	\$2,000.00 (monthly recurring charge)	\$3,000.00 (monthly recurring charge)	\$2,000.00 (monthly recurring charge)	\$3,000.00 (monthly recurring charge)
Total Annual Recurring Charges for Initial Term	\$24,000.00	\$36,000.00	\$24,000.00	\$36,000.00

	Crown Castle (Amendment #1)	Crown Castle (Amendment #2)	Crown Castle (Amendment #3)	Crown Castle (Amendment #4)
Item Description	Response	Response	Response	Response
<p>Optional Services: Specify additional services you wish to include that would enhance the operations and/or reliability of services specified in this RFP. Include one-time plus recurring annual charges for the initial and any extension terms.</p>	N/A	N/A	N/A	N/A
<p>Network Devices : Specify hardware to be installed at each location</p>				
<p>Assumptions: Specify parts of this projects that are assumed to be handled by the City of Warwick. Include and hardware, software or services that the City must provide</p>	N/A	N/A	N/A	N/A

FRANCIS M. GOMEZ
PURCHASING AGENT



FRANK J. PICOZZI
MAYOR

CITY OF WARWICK
PURCHASING DIVISION
3275 POST ROAD
WARWICK, RHODE ISLAND 02886
TEL (401) 738-2013
FAX (401) 737-2364

MEMORANDUM

To: Peder Schaefer, Finance Director
From: Francis M. Gomez, Purchasing Agent
Date: May 1, 2023
Re: Agenda for Tuesday, May 23, 2023

The following bid openings will be held on the above-mentioned date in Meeting Room 2 starting at 11:00 am.

Bid2023-451 Fabrication & Delivery of Welcome Signs
Bid2023-452 City of Warwick Network Transport Upgrade
Bid2024-038 Class A Body Repair & Painting
Bid2024-039 Vehicle Body Repair & Painting

June 12th / June 26th

Date: May 23, 2023

Bid2023-451 Fabrication & Delivery of Welcome Signs

Bid2023-452 City of Warwick Network Transport Upgrade

Bid2024-038 Class A Body Repair & Painting

Bid2024-039 Vehicle Body Repair & Painting

Name (please print neatly)

Company/Email Address

Jessica Lamprey Bid Specialist

Francis Gomez PA

Bid2024-038 Class A Body Repair & Painting

- 2 Bids received

West Warwick Auto Body
93 Tiogue Ave.
West Warwick, RI 02893

A-1 Custom Auto Body
2244 Pawtucket Ave.
East Providence, RI 02914

		West Warwick Auto Body	A-1 Custom Auto Body
Item #	Description	Bid	Bid
Body Repair & Painting			
1	Hourly Body Labor Rate for SUV's (Ford PI Utility/Explorer)	\$50.00	\$52.00
2	Hourly Paint Labor Rate for SUV's (Ford PI Utility/Explorer)	\$50.00	\$52.00
Non-Insurance Misc. Repairs & Paint			
3	Paint /Repair Front & Rear Bumpers on Ford utility (Explorer)	\$50.00/hour	\$52.00/hour
4	Complete Paint Job from Black & White to Silver, Grey, Blue on Ford PI Utility/Explorer	\$50.00/hour	\$52.00/hour
5	Rust Repairs, Floors, Fenders, Rockers, and Hinges	\$50.00/hour	\$52.00/hour

Bid2024-039 Vehicle Body Repair & Painting

- 3 Bids received

Gentile's Auto Body
101 Commercial Way
East Providence, RI 02914

Maaco Collision
1452 Park Ave.
Cranston, RI 02920

Alcon Auto Body
635 West Shore Road
Warwick, RI 02889

Item #	Description	Gentile's Bid	Maaco Bid	Alcon Bid
1	Hourly Body Labor Rate for sedans (Ford Taurus Dodge Charger)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour Frame \$65.00/hour
2	Hourly Paint Labor Rate for sedans (Ford Taurus Dodge Charger)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour
3	Hourly Body Labor Rate for SUV's (Ford PI Utility/Explorer)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour Frame \$65.00/hour
4	Hourly Paint Labor Rate for SUV's (Ford PI Utility/Explorer)	\$60.00/hour	\$48.00/hour plus materials	\$50.00/hour
	NON-INSURANCE MISC. REPAIRS & PAINT			
5	Paint/ Repair Front & Rear bumpers Ford Sedans/ Dodge Charger	\$100.00/hour	\$300.00	\$300.00 (Damage \$50.00/hour)
6	Paint /Repair Front & Rear Bumpers on Ford utility (Explorer)	\$100.00/hour	\$300.00	\$300.00 (Damage \$50.00/hour)
7	Paint Roof & Four doors from white to black Sedans	\$300.00/panel	\$1,400.00	\$1,000.00 (Damage \$50.00/hour)
8	Paint Roof & Four doors from white to black Suv's	\$300.00/panel	\$1,400.00	\$1,000.00 (Damage \$50.00/hour)
9	Complete Paint Job from Black & White to Silver, Grey, Blue On Ford Sedans	\$300.00/panel	\$1,500.00	\$2,000.00 (Damage \$50.00/hour)
10	Complete Paint Job from Black & White to Silver, Grey, Blue On Ford SUV's	\$300.00/panel	\$1,800.00	\$2,200.00 (Damage \$50.00/hour)
11	Rust Repair, Floors, Fenders, Rockers and Hinges	\$75.00/hour	\$48.00/hour plus materials	\$50.00/hour