

Francis M. Gomez
Purchasing Agent



Frank J. Picozzi
Mayor

City of Warwick
Purchasing Division
3275 Post Road
Warwick, Rhode Island 02886
Tel (401) 738-2013
Fax (401) 737-2364

Bid Minutes Tuesday, June 6, 2023

Bid2024-044 **Structural Firefighting Boots**

Bid2024-045 **Service & Maintenance Agreement for Stryker EMS Equipment**

Bid2024-046 **Firefighter Occupational Medical Exams**

Bid2024-047 **Marine Electronics & Installation**

Location: The meeting was held at in Meeting Room 2

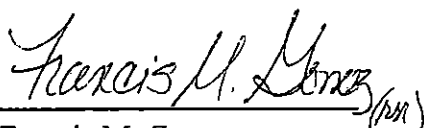
Present: Jessica Lamprey, Bid Specialist
Asst. Chief Umbenhauer, WFD

Representatives: Jeffrey Langevin, Fire Tech & Safety

All bids have been properly advertised. A Certification & Warrant Form must be included in each bid or the bid will not be accepted. Vendors are free to view all bids once they are opened. All bids will go to the departments for their review and recommendation.

The next council meetings are June 26, 2023 and July 17, 2023 at Warwick City Hall. The City Council meeting begins at 7:00 P.M. The Finance Committee meeting will be held at 5:00 P.M. The 5:00 P.M. meeting is when vendors are given the opportunity to speak.

Respectively submitted,


Francis M. Gomez
Purchasing Agent

Bid2024-044 Structural Firefighting Boots

- 2 Bids received

Fire Tech and Safety
100 Business Park Drive
Tyngsborough, MA 01879

C&S Specialty Inc.
1181 Old Smithfield Road
North Smithfield, RI 02896

Item #	Description	Fire Tech & Safety	C&S Specialty
1	Lion Knockdown Elite 14" Structural Leather Boot Styles 804-6389 & 504-6389 COLOR-BLACK	\$417.00	\$458.96
2	Lion QR14 14" Structural Leather Boot Styles 804-6369 & 504-6369 COLOR-BLACK	\$337.00	\$371.07

Bid2024-045 Service & Maintenance Agreement for Stryker EMS Equipment

- 1 Bid received

Stryker Sales, LLC
 3800 E. Centre Avenue
 Portage, MI 49002

Manufacturer	Type	Serial Number	Price per Year WITH Battery Replacement	Price per Year WITHOUT Battery Replacement
Stryker	Power-PRO XT - 6506	130239301	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
Stryker	Power-PRO XT - 6506	131139990	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
Stryker	Power-PRO XT - 6506	150539209	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
Stryker	Power-PRO XT - 6506	2107003503133	See Quote #2 EMS Prevent	See Quote #1 EMS Prevent
Manufacturer	Type	Serial Number	Price per Year WITH Battery Replacement	Price per Year WITHOUT Battery Replacement
Stryker	Power-LOAD - 6390	150340203	See Quote #4 EMS Protect	See Quote #3 EMS Protect
Stryker	Power-LOAD - 6390	151039603	See Quote #4 EMS Protect	See Quote #3 EMS Protect
Stryker	Power-LOAD - 6390	1903012400093	See Quote #4 EMS Protect	See Quote #3 EMS Protect
Stryker	Power-LOAD - 6390	2104012400144	See Quote #4 EMS Protect	See Quote #3 EMS Protect

EXCEPTIONS TO SPECIFICATIONS

Any and all exceptions to the above specifications must be clearly stated for each specification listed. Use additional pages for exceptions, if necessary.

Copies of quotes(s) attached reflecting coverage for "Prevent" and "Protect" for both types of equipment. Each coverage includes: ONE quote that INCLUDES battery replacement, and ONE quote that does NOT INCLUDE battery replacement.

Continued next page

ATTACHMENT #1

STRYKER

EMS PREVENT - NO BATTERY		QUOTE #1	
		Each	Each
4	\$ 4,716.00 6506 Power Cot NB	\$ 1,179.00	
4	\$ 7,792.00 6390 Power Load NB		\$ 1,948.00
	Less 10% discount	\$ (117.90)	\$ (194.80)
	COST EACH after 10% DISCOUNT	\$ 1,061.10	\$ 1,753.20
	x Total Number of Units	4	4
		\$ 4,244.40	\$ 7,012.80
	TOTAL QUOTE AFTER DISCOUNT	\$	11,257.20

EMS PREVENT - WITH BATTERY		QUOTE #2	
		Each	Each
4	\$ 6,456.00 6506 Power Cot	\$ 1,614.00	
4	\$ 8,480.00 6390 Power Load		\$ 2,120.00
	Less 10% discount	\$ (161.40)	\$ (212.00)
	COST EACH after 10% DISCOUNT	\$ 1,452.60	\$ 1,908.00
	x Total Number of Units	4	4
		\$ 5,810.40	\$ 7,632.00
	TOTAL QUOTE AFTER DISCOUNT	\$	13,442.40

EMS PROTECT - NO BATTERY		QUOTE #3	
		Each	Each
4	\$ 3,864.00 6506 Power Cot NB	\$ 966.00	
4	\$ 6,440.00 6390 Power Load NB		\$ 1,610.00
	Less 10% discount	\$ (96.60)	\$ (161.00)
	COST EACH after 10% DISCOUNT	\$ 869.40	\$ 1,449.00
	x Total Number of Units	4	4
		\$ 3,477.60	\$ 5,796.00
	TOTAL QUOTE AFTER DISCOUNT	\$	9,273.60

EMS PROTECT - WITH BATTERY		QUOTE #4	
		Each	Each
4	\$ 5,608.00 6506 Power Cot	\$ 1,402.00	
4	\$ 7,128.00 6390 Power Load		\$ 1,782.00
	Less 10% discount	\$ (140.20)	\$ (178.20)
	COST EACH after 10% DISCOUNT	\$ 1,261.80	\$ 1,603.80
	x Total Number of Units	4	4
		\$ 5,047.20	\$ 6,415.20
	TOTAL QUOTE AFTER DISCOUNT	\$	11,462.40

ATTACHMENT #1

ProCare Services



Sales Rep Name: Crystale Perry
 ProCare Service Rep: Cameron Stanzione

3800 E. Centre Ave
 Portage, MI 49009

QUOTE #1

Date: 5/23/2023
 ID #: 230523093251

PRO-CARE PROPOSAL SUMMARY

Billing Acct Num:	Shipping Acct Num: 1076734	Name: Jason Umbenhauer
Account Name: Warwick Fire	Account Address: 111 Veterans Memorial Drive	Title: Assistant Chief
City, State Zip: Warwick, RI		Phone:
		Email:

PRO-CARE COVERAGE

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs	Total
1	6506	Power Cots	EMS Prevent NB	4	1	\$4,716.00
2	6390	Power-LOAD	EMS Prevent NB	4	1	\$7,792.00

PROGRAM INCLUDES:

EMS Prevent NB:
 *Includes parts, labor, travel
 *Includes 1 annual PM inspection
 *Includes unscheduled service and product equipment checklists.
 *Replacement parts do not include mattresses, batteries, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.	ProCare Total	\$12,508.00
	Discount	10%
	FINAL TOTAL	\$11,257.20

Start Date: 9/1/2023
 End Date: 8/31/2024

 Stryker Signature Date

 Customer Signature Date

The Terms and Conditions of this quote and any subsequent purchase order of the Customer are governed by the Terms and Conditions located at <https://techweb.stryker.com>
 The terms and conditions referenced in the immediately preceding sentence do not apply where Customer and Stryker are parties to a Master Service Agreement.

 Purchase Order Number

This is not an invoice. A physical invoice will be mailed.
Remit payment to: P.O. Box 93308 Chicago, IL 60673-3308 **If contract is over \$5,000 please send hard copy PO**

COMMENTS:

Please email signed Proposal and Purchase Order to procarecoordinators@stryker.com.
 All information contained within this quotation is considered confidential and proprietary and is not subject to public disclosure.
 ***Quote pricing valid for 30 days.

ATTACHMENT #1

STRYKER

SERIAL NUMBER SHEET			
Item No.	Model	Serial Number	Program
1	6506	130239301	EMS Prevent NB
2	6506	131139990	EMS Prevent NB
3	6506	150539209	EMS Prevent NB
4	6506	2107003503133	EMS Prevent NB
5	6390	150340203	EMS Prevent NB
6	6390	151039603	EMS Prevent NB
7	6390	190301240093	EMS Prevent NB
8	6390	2104012400144	EMS Prevent NB

ATTACHMENT #1

ProCare Services



Sales Rep Name: Crystale Perry
 ProCare Service Rep: Cameron Stanzione

3800 E. Centre Ave
 Portage, MI 49009

QUOTE #2

Date: 5/23/2023
 ID #: 230523093057

PRO CARE PROPOSAL SUBMITTED TO:

Billing Acct Num:		Name:	Jason Umbenhauer
Shipping Acct Num:	1076734	Title:	Assistant Chief
Account Name:	Warwick Fire	Phone:	
Account Address:	111 Veterans Memorial Drive	Email:	
City, State Zip:	Warwick, RI		

PRO CARE COVERAGE:

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs	Total
1	6506	Power Cots	EMS Prevent	4	1	\$6,456.00
2	6390	Power-LOAD	EMS Prevent	4	1	\$8,480.00

PROGRAM INCLUDES:

EMS Prevent
 *Includes parts, labor, travel
 *includes 1 annual PM inspection
 *Includes unscheduled service
 *Includes battery replacement
 *Includes product equipment checklists.
 *Replacement parts do not include mattresses, and other Disposable or extendable parts.

Unless otherwise stated on contract, payment is expected upfront.	ProCare Total	\$14,936.00
	Discount	10%
	FINAL TOTAL	\$13,442.40

Start Date: 9/1/2023
 End Date: 8/31/2024

 Stryker Signature Date

 Customer Signature Date

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SERIAL NUMBERSHEET			
Item No.	Model	Serial Number	Program
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4	6506	2107003503133	EMS Prevent
5	6390	150340203	EMS Prevent
6	6390	151039603	EMS Prevent
7	6390	190301240093	EMS Prevent
8	6390	2104012400144	EMS Prevent

ATTACHMENT #1

ProCare Services



Sales Rep Name: Crystale Perry
 ProCare Service Rep: Cameron Stanzione

3800 E. Centre Ave
 Portage, MI 49009

QUOTE #3

Date: 5/25/2023
 ID #: Z30525100241

PRO CARE PROPOSAL SUBMITTED TO:

Billing Acc Num:		Name:	Jason Umbenhauer
Shipping Acct Num:	1076734	Title:	Assistant Chief
Account Name:	Warwick Fire	Phone:	
Account Address:	111 Veterans Memorial Drive	Email:	
City, State Zip:	Warwick, RI		

PRO CARE COVERAGE:

Item No.	Model Number	Model Description	ProCare Program	Qty	Yrs		Total
1	6506	Power Cots	EMS Protect NB	4	1		\$3,864.00
2	6390	Power-LOAD	EMS Protect NB	4	1		\$6,440.00

PROGRAM INCLUDES:

EMS Protect NB:
 *Includes parts, labor, travel
 *Includes unscheduled service and product equipment checklists.
 *Replacement parts do not include mattresses, batteries, and other Disposable or expendable parts.

Unless otherwise stated on contract, payment is expected upfront.

ProCare Total	\$10,304.00
Discount	10%
FINAL TOTAL	\$9,273.60

Start Date: 9/1/2023
 End Date: 8/31/2024

 Stryker Signature Date

 Customer Signature Date

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 Purchase Order Number

This is not an invoice. A physical invoice will be mailed.
Remit payment to: P.O. Box 93308 Chicago, IL 60673-3308

If contract is over \$5,000 please send hard copy PO

COMMENTS:

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ATTACHMENT #1

SERIAL NUMBERSHEET			
Item No.	Model	Serial Number	Program
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ATTACHMENT #1

SERIAL NUMBERSHEET			
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8	6390	2104012400144	EMS Protect

Bid2024-046 Firefighter Occupational Medical Exams

- 2 Bids received

SiteMed North America LLC
 1634 White Circle, Suite 101
 Marietta, GA 30066

Occupational Health Centers of Southwest, P.A.
 Dba Concentra Medical Centers
 400 Bald Hill Road
 Warwick, RI 02886

Item #	Compete Medical Evaluation Required for Medical Certification	SiteMed North America	Occupational Health Centers (See Attachment #1)
1	Complete NFPA 1582 Evaluation and Medical Certification Existing Firefighter	\$495.00	\$326.00
2	Complete NFPA 1582 Evaluation and Medical Certification Firefighter Candidate	\$559.00 Includes Hep. B Titer & Hep. C Screening	\$745.50
3	Complete NFPA 1582 Evaluation and Medical Certification Existing Haz-Mat Technician	\$495.00 + \$150.00 for Heavy Metals test if required	\$326.00
4	Complete NFPA 1582 Evaluation and Medical Certification New Haz-Mat Technician	\$645.00 includes \$150.00 for heavy metals panel	\$745.50
Item #	Procedures and Tests (Priced Individually)		
5	Heavy Metal Test (Arsenic, Cadmium, Mercury, Lead)	\$150.00	\$115.00
6	OneTest Multi-Cancer Test, including the purchase of product, drawing blood sample and processing of the test	\$189.00	\$769.00
7	Tuberculosis (TB) screening using Skin Test (PPD)	\$30.00	\$39.50
Item #	Additional Tests & Vaccines NOT Required for Completion of Evaluation (only to be performed with authorization)		
8	Hepatitis A Vaccine series (2 doses)	\$95.00 per dose (minimum of 50 vaccines and may require additional travel costs)	\$108.50 per dose
9	Hepatitis B Vaccine series (3 doses)	\$85.00 per dose (minimum of 50 vaccines and may require additional travel costs)	\$78.50 per dose
10	Drug Screen (5-panel)	\$50.00	\$45.50

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Additional components that may need to be ordered under conditional circumstances according to clinician discretion

Clinic Fee Schedule	
Component	Rate per Unit
Prostatic Specific Antigen (PSA) 5363SB	\$ 60.00
OSHA Physical Medical Opinion Letter	\$ 13.00
Hemoccult FOBT FIT Test	\$ 65.50
MMR Vaccine	\$ 133.00
Tdap Vaccine	\$ 72.00
Varicella Vaccine	\$ 212.00
Influenza (Flu Shot)	\$ 51.00
Breath Alcohol Test PrePlacement	\$ 36.00
Cardiovascular Stress Test	\$ 141.50
Respirator Fit Test Quantitative	\$ 55.50
EKG Resting	\$ 48.00
Cardio IQ(R) MPO 92814	\$ 120.00
TB Skin Test	\$ 39.50
Breath Alcohol Test Periodic	\$ 36.00
Vision Color Ishihara 14 Plates	\$ 34.50
OSHA respirator questionnaire	\$ 37.00

On-Site Testing Fee Schedule	
Component Type	Rate per Unit
Non-Regulated UDS 5 Panel 27215	\$ 25.00
Hep B Recombivax (3 shots) #3	\$ 70.00
Hepatitis A Vaccine-1st Injection	\$ 120.00

Concentra⁺

MMR Vaccine	\$ 85.00
Tdap Vaccine	\$ 50.00
Varicella Vaccine	\$ 140.00
Heavy Metals (As/Cd/Hg/Pb/Zpp)-Bld 307632	\$ 105.00
Hepatitis B Surface Antigen 498SB	\$ 25.00
Hepatitis C Antibody 8472 w reflex RNA	\$ 25.00
Prostatic Specific Antigen (PSA) 5363SB	\$ 50.00
T Spot TB Test 37737 Quest	\$ 100.00
U/A Dipstick	\$ 20.00
U/A Manual Microscopic 8563	\$ 25.00
Firefighter Exam	\$ 45.00
EKG Resting	\$ 40.00
Pulmonary Function Test	\$ 40.00
Vision Acuity Complete (Titmus)	\$ 10.00
Audiogram	\$ 35.00
HIV Test	\$ 40.00
OS-Onsite Labor Fee per Hour Medical Assistant	\$ 85.00
OS-Onsite Labor Fee per Hour Medical Doctor	\$ 270.00
OS-Onsite Labor Fee per Hour Registered Nurse	\$ 160.00

Bid2024-047 Marine Electronics & Installation

- 4 Bids received

Cay Electronics, Inc.
1 Maritime Drive
Portsmouth, RI 02871

Holzberg Communications, Inc.
PO Box 322
Totowa, NJ 07511

Edgewood Outfitters LLC
1 Masthead Drive Unit B
Warwick, RI 02886

West Marine Pro
1 E Broward Blvd. Suite 200
Ft. Lauderdale, FL 33301

Pricing as Follows

2024-047 Marine Electronics & Installation BID RESULTS

Item #	Description	Part Number	Cay Electronics	Holzberg	Edgewood	West Marine Pro
1	Raymarine Axiom Pro 12 RVX w/Nav+ US and Canada Charts	E70372-00-NAG	\$3,220.42	\$3,692.00	\$4,001.99	\$3,271.40
2	Raymarine Axiom Pro 12 RVX	E70372	\$2,977.40	\$3,410.00	\$3,699.99	\$3,027.00
3	Raymarine Axiom 2, 12 PRO-RVM w/Nav+ US and Canada Charts	E70656-00-102	\$3,580.93	\$4,100.00	\$4,449.99	\$3,638.00
4	Raymarine Axiom 2, 12 PRO-RVM	E70656	\$3,540.69	\$4,060.00	\$4,399.99	\$3,597.00
5	Raymarine Quantum 2 Doppler 18" Radar	T70417	\$1,903.12	\$2,182.00	\$2,364.99	\$1,891.99
6	Raymarine RV-300 RealVision 3D, Plastic 0 Degree Thru-Hull Transducer	A80470	\$796.65	\$938.00	\$989.99	\$838.00
7	Raymarine AR200 Augmented Reality Stabilization Module	E70537	\$442.58	\$505.00	\$549.99	\$450.00
8	Raymarine RV-100 RealVision 3D Transom Mount Transducer	A80464	\$390.27	\$475.00	\$484.99	\$397.00
9	Raymarine RV-400 RealVision 3D, Stainless Steel 0 Degree Thru-Hull Transducer	A80615	\$1,194.98	\$1,375.00	\$1,484.99	\$89.99
Continued next page						

2024-047 Marine Electronics & Installation BID RESULTS

Item #	Description	Part Number	Cay Electronics	Holzberg	Edgewood	West Marine Pro
10	Raymarine AIS5000 Class A Transponder Bundle	E70529	\$5,230.58	\$5,990.00	\$6,499.99	\$5,199.99
11	Raymarine AIS4000 Class A Transponder Bundle	E70601	\$2,253.17	\$2,590.00	\$2,799.99	\$2,239.99
12	Raymarine AIS4000 Class A Transponder Bundle	A80590	\$337.97	\$410.00	\$419.99	\$354.00
13	FLIR M232 Marine Thermal Camera	M232	\$2,929.63	\$3,226.00	\$3,495.00	\$2,357.00
14	FLIR M332 Marine Thermal Camera	M332	\$6,701.69	\$7,366.00	\$7,995.00	\$6,396.00
15	FLIR M364C Marine Thermal Camera	M364C	\$18,856.10	\$20,706.00	\$22,495.00	\$17,996.00
16	FLIR JCU-3 Joystick Control Unit with Power over Ethernet Injector Kit	JCU-3	\$385.58	\$438.00	\$459.99	\$395.00
17	Raymarine HS5 - Network Switch	A80007	\$289.68	\$335.00	\$359.99	\$303.00
18	Raymarine POE Injector	4113746	\$155.06	\$185.00	\$184.99	DSQ
19	Raymarine CAM210 Bullet Day/Night Marine Camera	E70346	\$667.89	\$766.00	\$829.99	\$697.00
20	Raymarine CAM210 Augmented Reality Pack	T70452	\$1,231.19	\$1,398.00	\$1,529.99	\$1,251.00
21	Raymarine CAM300 Eyeball Day/Night Marine Camera	E70660	\$482.81	\$560.00	\$599.99	\$491.00
22	Raymarine CAM300 Augmented Reality Pack	T70581	\$1,070.25	\$1,234.00	\$1,329.99	\$1,088.00
Continued next page						

2024-047 Marine Electronics & Installation BID RESULTS

Item #	Description	Part Number	Cay Electronics	Holzberg	Edgewood	West Marine Pro
23	Raymarine Ax8 Engine Room Camera	E70321	\$1,005.04	\$1,107.00	\$1,199.00	\$999.00
24	Raymarine RAY63 VHR Radio	E70516	\$563.28	\$643.00	\$699.99	\$588.00
25	Raymarine RAY73 VHF Radio	E70517	\$804.69	\$920.00	\$999.99	\$817.00
26	Raymarine RAY90 VHF Radio	E70492	\$885.17	\$1,009.00	\$1,099.99	\$899.00
27	Raymarine, RayMic Wireless Hub	A80540	\$201.17	\$240.00	\$249.99	\$210.00
28	Raymarine RayMic Wireless Handset	A80544	\$313.82	\$372.00	\$389.99	\$319.00
29	Raymarine RA90/91 Active Speaker	A80543	\$128.74	\$164.00	\$159.99	\$134.00
30	Raymarine Ray63/73 Wireless 1st Station Kit	T70469	\$643.75	\$777.00	\$799.99	\$654.00
31	Raymarine Ray90/91 Wireless 1st Station Kit	T70433	\$643.75	\$742.00	\$799.99	\$654.00
32	Raymarine Ray90/91 Wireless 2nd Station Kit	T70434	\$442.58	\$515.00	\$549.99	\$450.00
33	Per Hour Labor Rate for installation, engineering, calibration, and sea trial and training.		\$135.00	Unable to offer installation due to geographic location	\$125.00	N/A not bidding installation

FRANCIS M. GOMEZ
PURCHASING AGENT



FRANK J. PICOZZI
MAYOR

CITY OF WARWICK
PURCHASING DIVISION
3275 POST ROAD
WARWICK, RHODE ISLAND 02886
TEL (401)738-2013
FAX (401) 737-2364

MEMORANDUM

To: Peder Schaefer, Finance Director
From: Francis M. Gomez, Purchasing Agent
Date: May 17, 2023
Re: Agenda for Tuesday, June 6, 2023

The following bid openings will be held on the above-mentioned date in Meeting Room 2 starting at 11:00 am.

- Bid2024-044 Structural Firefighting Boots

Bid2024-045 Service & Maintenance Agreement for Stryker EMS Equipment

Bid2024-046 Firefighter Occupational Medical Exams

Bid2024-047 Marine Electronics & Installation

June 26th / July 17th

Date: June 6, 2023

Bid2024-044 Structural Firefighting Boots

Bid2024-045 Service & Maintenance Agreement for Stryker EMS Equipment

Bid2024-046 Firefighter Occupational Medical Exams

Bid2024-047 Marine Electronics & Installation

Name (please print neatly)

Company/Email Address

JEFFREY LANGEVIN

FIRE TECH & SAFETY

~~JEFFREY~~ JLANGEVIN@FIRETECHUSA.COM

JASON UMBENHAUER

FIRE

Jessica Lamprey

Bid Specialist