

When is the anticipated award date?

7/1/2024

Are bidders permitted to deviate in any way from any manner of quoting fees you may be expecting? For example, if there is a pricing page in the RFP, can bidders submit an alternate fee structure? If there is no pricing page in the RFP, do you have any preference for how bidders should quote fees or can bidders create their own pricing categories?

No

Please describe your level of satisfaction with your current or recent vendor(s) for the same purchasing activity, if applicable.

Good

To what extent will the location of the bidder's proposed location or headquarters have a bearing on any award?

Some

What estimated or actual dollars were paid last year, last month, or last quarter to any incumbent(s)?
(FY23 Comstar Invoices \$110,152.09 paid)

What were your annual gross charges last year or for the last 12 months? FY23 \$26,762,094.59

What were your annual total adjustments for last year or for the last 12 months? FY23 \$20,618,514.02

What were your annual contractual allowance write offs for last year or for the last 12 months? FY23
W/O \$2,999,620.49

What were your annual gross collections last year or for the last 12 months? FY23 \$6,143,580.57

What were your annual billable transports last year or for the last 12 months? FY23 11,959 total
transports

What are your per-mile ground transport charges? \$9.44

What are your advanced life support charges? \$2197.00 Non-Emergency

What are your advanced life support emergency level 1 charges? \$2197.00 Emergency

What are your advanced life support emergency level 2 charges? \$3323.00

What are your basic life support charges? \$1352.00 Non-Emergency

What are your basic life support emergency charges? \$1352.00 Emergency

What are your specialty care transport charges? N/A

What are your treatment without transport charges? N/A

What is your average per-trip charge? \$321.31

When were the last changes to your transport rates, and are you considering raising any of the rates currently charged? **Last Rate Change 2019**

What percentage of your patients are residents versus non-residents, and do you charge the two groups differently?

In 2023, 81.6% of our Transported patients were residents of the City. Not charged differently. (For FY 23, 82% of transports were Warwick residents. Resident's are charged the same but they are not balance billed. Non-residents are balance billed.)

Do you operate any shared services agreements with any other municipal or county governments in the region and, if so, with whom?

Statewide mutual aid agreement

What were your transports per year for advanced life support for last year or for the last 12 months?

None, emergency only

What were your transports per year for advanced life support emergency level 1 for last year or for the last 12 months?

FY23 8929 Transports

What were your transports per year for advanced life support emergency level 2 for last year or for the last 12 months?

FY23 116 transports

What were your transports per year for basic life support for last year or for the last 12 months?

None, emergency only

What were your transports per year for basic life support emergency for last year or for the last 12 months?

FY23 2908

What were your transports per year for specialty care transport for last year or for the last 12 months?

None

What were your transports per year for treatment without transport for last year or for the last 12 months?

In 2023, we had 1,197 patients treated without transport, but we do not bill for this.

What is your payer mix expressed as percentages of 100% billed? **(See Activity Tracking Report)**

What is your payer remit mix expressed as percentages of 100% of what you typically receive? **(See Activity Tracking Report)**

What is your average revenue per call? **FY23 \$321.31 per call**

If you have a lockbox provider, will that provider remain in place as a result of this procurement? **Yes**

Do you have an EPCR provider and, if so, which provider?

ImageTrend

Do you have a collection agency provider and, if so, which provider? **Rossi Law**

Which local hospitals or care facilities typically receive most of your patients?

Kent Hospital (Warwick, RI), Rhode Island Hospital (Providence, RI) and Hasbro Children's Hospital (Providence, RI)